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COGNITIVE DEVELOPMENT

Cultural and experiential differences in the development of folkbiological induction

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11 Abstract

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Carey's (1985) book on conceptual change and the accompanying argument that 12 children's biology initially is organized in terms of naïve psychology has sparked a great 13 detail of research and debate. This body of research on children's biology has, however, 14 been almost exclusively been based on urban, majority culture children in the US or in 15 other industrialized nations. The development of folkbiological knowledge may depend 16 on cultural and experiential background. If this is the case, then urban majority culture 17 children may prove to be the exception rather than the rule, because plants and animals 18 do not play a significant role in their everyday life. Urban majority culture children, 19 rural majority culture children, and rural Native American (Menominee) children were 20 given a property projection task based on Carey's original paradigm. Each group pro-21 22 duced a unique profile of development. Only urban children showed evidence for early 23 anthropocentrism, suggesting that the co-mingling of psychology and biology may be a 24 product of an impoverished experience with nature. In comparison to urban majority culture children even the youngest rural children generalized in terms of biological affinity. 25 In addition, all ages of Native American children and the older rural majority culture chil-26 dren (unlike urban children) gave clear evidence of ecological reasoning. These results 27 show that both culture and expertise (exposure to nature) play a role in the development 28 of folkbiological thought. 29

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31 1. Introduction

32 Current views of cognition portray concepts as being embedded in theory-like explanatory frameworks (Carey, 1985, 1995; Keil, 1989; Medin, Lynch, & Solomon, 33 2000; Murphy & Medin, 1985). These framework theories differ in different do-34 mains of experience; a framework theory for understanding and predicting the 35 behavior of physical objects necessarily differs from one, which allows us to pre-36 dict the behavior of sentient beings. Correspondingly, theorists have begun to 37 conceive of conceptual development as a domain-specific process, and have inves-38 tigated development in core domains such as naïve physics and naïve psychology 39 (Gelman & Hirschfeld, 1999; Wellman & Gelman, 1992; Wellman & Inagaki, 40 1997). However, recent research with adults indicates that framework theories, 41 as well as domain-specific knowledge and reasoning strategies, differ across adult 42 43 populations varying in expertise and cultural background (see Medin, Ross, Atran, Burnett, & Blok, 2002 for an overview). Most of these advances have been reported 44 within the domain of folkbiology, encompassing how people understand, catego-45 rize and reason about plants and animals (Medin & Atran, 1999). 46

47 A good deal of research has been conducted in the last 15 years on the acquisition of folkbiology, both because of the intrinsic importance of the domain and as a 48 test case for more general ideas about conceptual development. However, most 49 of this research has ignored potentially important differences with respect to the 50 experiential base and the cultural background of the children. Studies have focused 51 on urban majority culture children in either the US or other industrialized cultures. 52 53 Given the findings with adults on the role of culture and experience (see for example López, Atran, Coley, Medin, & Smith, 1997; Medin, Lynch, Coley, & Atran, 1997) 54 the focus on such a restricted participant pool seems surprising. 55 An influential idea to emerge from this body of work is that children's under-56

An initial idea to energe from this body of work is that children's understanding of the biological world undergoes a profound shift between ages 4 and
10. Carey (1985, 1995) argues that children's early understanding of plants and
animals is anthropocentric. That is, children's understanding of other living things
is largely in reference to, or by analogy to, human beings. As a consequence,
prototypicality of humans is central to children's conceptions of the biological
world.

One source of evidence that young children possess an anthropocentric folkbi-63 ology comes from a property projection task where children are taught a new fact 64 about a given biological kind (e.g., a dog "has an omentum") and asked whether 65 other kinds (a bird, a fish, a plant) share that property. The rationale is that projec-66 tion of a novel internal property is an index of the biological affinity between base 67 and target species (Carey, 1985). By examining patterns of projection, and com-68 paring those patterns to predictions derived from competing conceptual schemes, 69 we may be able to diagnose which theories children are using to understand the 70 world around them. Carey (1985) used this task to explore how children's projec-71 tions from one basic-level animal category to other categories differed based on 72 the similarity of the base and target categories. 73

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The task relies on two related ideas: first, inductive inferences from prototypical 74 members of a category are perceived as stronger than inferences from less central, 75 76 typical members of that category (Osherson, Smith, Wilkie, & Shafir, 1990; Rips, 1975). Second, inductive inferences are guided by the similarity between the base 77 and target items. Within this paradigm an anthropocentric folkbiology makes two 78 straightforward predictions: first, if humans are central, prototypical exemplars 79 of living things, then on average projections from humans should be stronger 80 than projections from other living things. Second, an anthropocentric folkbiology 81 should lead to asymmetries in projection. For example, inferences from human to 82 dog should be stronger than from dog to human (see Osherson et al., 1990 for a 83 formal model that predicts asymmetries of inferences between typical and atypical 84 category members). 85 The 4- and 6-year-olds studied by Carey (1985) generalized as would be pre-86 dicted by an anthropocentric view. Four-year-olds readily generalized from hu-87 mans as a base but showed little generalization from dogs and almost none from 88 bees as a base. For 6-year-olds, humans were still somewhat privileged, as chil-89 dren were more likely to project from humans to other animals (69%) than from 90 91 dogs to other animals (54%). Furthermore, asymmetries were evident in comparing human $\geq \log (76\%)$ to dog \geq human (41%), and human \geq bee (59%) to 92 bee > human (12%). For 10-year-olds and adults, humans are no longer uniquely 93 central, though some effects suggestive of anthropocentrism are still evident in the 94 10-year-old responses. 95 Carey interpreted these results as supporting a comparison-to-exemplar model 96 of biological reasoning in which the folkbiological gold standard is people. Carey 97 (1985) argues that, "The prototypicality of people plays a much larger role in de-98 termining 4-year-olds' projection of having a spleen than does similarity among 99 animals" (p. 128). Thus, according to Carey, early folkbiology is essentially an-100 thropocentric (see also Johnson & Carey, 1998). More generally, Carey interprets 101 this pattern of reasoning, along with other evidence, as demonstrating that young 102 children possess a qualitatively different understanding of biological phenom-103 ena, incommensurate with that of adults. As a consequence, pervasive conceptual 104 change is necessary for children to acquire the adult model in which humans are 105 seen as one animal among many (e.g., Carey, 1999). 106 Carey's original findings stimulated a great deal of research on children's biol-107

ogy. Much of this debate has centered on the question of whether children's biology 108 is distinct from children's psychology. By now there are a number of studies that 109 suggest that urban children have distinct notions of biology (e.g., Coley, 1995; 110 Gelman & Wellman, 1991; Hatano & Inagaki, 1994, 1999; Hickling & Gelman, 111 1995; Keil, 1989, 1995 but see also Au & Romo, 1999; Johnson & Carey, 1998; 112 Solomon, Johnson, Zaitchik, & Carey, 1996) and that contextual factors may affect 113 the likelihood of children using a biological framework for explanation (Gutheil, 114 Vera, & Keil, 1998). Although our study bears on the separation of folkbiology 115 from folkpsychology, our focus is on the role of cultural and experiential factors 116 in children's inductive reasoning, especially with respect to anthropocentrism. 117

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In some respects the claim that for young children humans are prototypical 118 living things represents a puzzle if not a paradox. Most human cultures draw a 119 sharp distinction between human beings and other animals and one might expect 120 people to be very atypical animals. Johnson, Mervis, and Boster (1992) found just 121 that (see also Anglin, 1977). In their study (based on a triad similarity compar-122 ison) children and adults showed converging patterns of similarity relationships 123 among mammals. However, adults considered humans more like other mammals 124 125 than children did. Indeed, when presented with human-nonhuman-nonhuman triads, children almost never paired a human with another animal. This suggests 126 that children see humans as much more distinctive and peripheral mammals than 127 adults do. 128

So why the apparent difference between the Johnson et al. findings and the Carey 129 results? In the present study we evaluate the idea that the amount and intimacy of 130 children's contact with plants and animals as well as their cultural background has a 131 critical influence on the development of folkbiological reasoning. Both dimensions 132 are important in explaining adult reasoning patterns (Atran et al., 1999; López et al., 133 1997) and both may be relevant to children's reasoning as well. Furthermore, there 134 135 is evidence that industrialization and urbanization has led to biological kinds being less psychologically salient than they were a few centuries ago (Wolff, Medin, & 136 Pankratz, 1999). The extent of this "devolution" or loss of contact with nature may 137 vary as a function of culture and setting (Ross, 2002a). For example, plants and 138 animals may be less salient to urban folk than they are for rural folk (e.g., compare 139 Stross, 1973 with Dougherty, 1978). Obviously, urban children visit zoos, watch 140 animals and plants on television, own pets, observe squirrels, robins and pigeons in 141 parks and walk past trees on a daily basis. However, these sorts of experiences may 142 not be especially "intimate." The most specific level that Northwestern University 143 undergraduates can name trees, on average, is just "tree" (Coley, Medin, Proffitt, 144 Lynch, & Atran, 1999). 145

In rural Wisconsin, home to two of our study populations, children are intro-146 duced to hunting and fishing at an early age. Parents may call the attention to 147 the fact that deer prefer the acorns of white oaks to those of other oaks or note 148 that beavers love poplars. Even owning pets might be associated with different 149 meanings in urban and rural contexts. In an urban setting dogs are often treated as 150 family-members and live in the home. In contrast, in our Wisconsin study area the 151 value of a dog is often judged by its abilities as a hunting dog and most dogs do 152 not live in the home. These differences in treatment and respect may affect how 153 children reason about living kinds in relation to human beings. If these considera-154 tions are correct, the anthropocentrism displayed by the young children in Carey's 155 (1985) study may not be caused by the fact that humans represent the prototypical 156 animal, but, instead, may be attributable to humans being the only animal about 157 which they have extensive knowledge. 158

159 If anthropocentrism is indeed a consequence of the lack of knowledge devolu-160 tion among urban children, then we should find clear differences among children 161 of different cultural and experiential backgrounds. In our study we examine the

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degree to which children with different cultural beliefs and a rural versus an urbanbackground reflect anthropocentric folkbiological reasoning.

The degree to which a shift from an anthropocentric to a biocentric folkbiology 164 is a universal aspect of conceptual development has not been addressed by previous 165 research. To do so requires looking at conceptual development among children that 166 differ in relevant ways from Carey's population (Coley, 2000). It is important to 167 examine the generality of this anthropocentric pattern of reasoning, on at least two 168 grounds. First, as we have just noted, anthropocentric folkbiology may reflect a 169 lack of close experience with the biological world. More precisely, urban children 170 may be relative folkbiological novices. Indeed, there is evidence suggesting that 171 knowledge has an impact on young children's reliance on humans as a base for 172 reasoning. Inagaki and Hatano (1987, 1991) find that humans serve as a privileged 173 base for property projection, but that this process is constrained by knowledge. 174 For example, properties are not projected from humans to nonhuman organisms 175 when such an inference would contradict children's knowledge of the nonhuman 176 in question. This account differs from other models of analogy in that (1) rather 177 than searching for most appropriate analogical base, a decision is made on whether 178 179 humans are appropriate or not, and (2) object-specific knowledge is used, not to choose an appropriate analogical base, but rather to (a) judge the feasibility of the 180 already-predicted behavior, and (b) compute the organism's similarity to humans. 181 Moreover, this account differs from Carey's in that humans constitute a privileged 182 analogical base because of children's relatively rich knowledge about humans, not 183 because of the centrality of humans in children's biological theories. 184

185 Furthermore, Inagaki (1990) presented evidence that knowledge influences children's use of biological analogy. In her study all children were asked questions 186 about observable and nonobservable properties of goldfish, asked to reason about 187 goldfish in novel situations, and asked to reason about a novel aquatic animal (a 188 frog) in similar situations. Children who were actively raising goldfish possessed 189 more knowledge about both observable and unobservable attributes of goldfish. 190 They were also more likely to make reasonable predictions about the behavior of 191 goldfish in novel situations. Most importantly, while both groups tended to analo-192 gize from humans to frogs when answering questions about frogs, the goldfish 193 raisers were more likely to analogize from goldfish to frogs when answering the 194 same questions. This suggests that knowledge of goldfish enabled children who 195 were actively raising goldfish to employ goldfish as an analogical base in a way 196 that children who were not goldfish raisers could not. 197

Similar differences in knowledge and associated reasoning patterns are docu-198 mented in another study of our research team. Atran et al. (2001) found that among 199 Yukatek Maya (southern Mexico) young girls showed less differentiation than boys 200 when the peccary was the base for induction, a pattern consistent with an effect of 201 experience or familiarity. Boys go with their fathers into the forest at an early age 202 and, therefore, are much more familiar with the peccary than are girls. In general, 203 for this rural population even the youngest children tested (4–5-year-olds) showed 204 no evidence of anthropocentrism; they generalized readily from both humans and 205

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other animals as a function of biological relatedness. Note that the experiential
differences documented in both Atran et al. (2001) and Inagaki (1990) undermine
arguments about urban children being heavily exposed to and knowledgeable about
animals (bugs, squirrels, etc.).

In this study, we take the issue a step further by examining how differences in experience and/or culture might lead to differences in reasoning about plants and animals. Following Carey, we teach children novel properties about humans, wolves, bees, goldenrod, and water, and then see whether they are willing to project these new properties to an array of animals, plants, and nonliving objects. Of central importance is the question of comparative development: how do experience and cultural beliefs about nature affect inferences in the biological domain?

To address this question we examine children from three distinct populations: 217 Native American children from the Menominee Indian Tribe of Wisconsin, rural 218 majority culture children from the neighboring town of Shawano, Wisconsin, and 219 Urban children from East Boston, MA. For a number of reasons, the Menominee 220 population is of particular interest for this study. First, traditional folkbiological 221 knowledge may be especially salient to the Menominee. Unlike most woodland 222 223 tribes, the Menominee reservation occupies (a small fraction of) their traditional range; hence, traditional knowledge of local plant and animal species is still current 224 and pertinent. Menominee harvest a wide array of forest products (such as timber, 225 firewood, ginseng, wild berries, roots, and mushrooms) and children participate 226 from an early age on in these activities. Hunting and fishing is common for children 227 of both sexes and one can frequently observe groups of children (of different ages) 228 pursuing these activities along the rivers and lakes of the reservation. Although 229 this does not preclude them from owning pets and watching television (which they 230 also do), it casts their relation with the environment in a different perspective. 231 Even the notion of "pet" likely varies across urban and rural contexts — in rural 232 Wisconsin dogs are often used in hunting and they rarely live indoors with families. 233 The Menominee tribe is well known for its record of sustainable forestry (Hall & 234 Pecore, 1995). In part, this seems to reflect a consensual folkecological model (see 235 Medin et al., in press) that stresses the importance of living kinds interacting in 236 the local environment, including interacting with humans. 237

The nearby majority culture town of Shawano provides a useful comparison 238 population. Children in Shawano grow up in a very similar physical environment, 239 also are introduced to fishing and hunting at an early age and also have a great 240 deal of first hand experience with the natural world. However, with respect to 241 the predominant adult models (the potential end product of the developmental 242 process) we still find clear cultural differences. Ecological relations are much 243 more salient and important for Menominee fishermen than for majority culture 244 fishermen (Medin et al., 2002). 245

Examining these populations allows us to examine the pervasiveness of anthropocentric origins of folkbiology, and to begin to "triangulate" with respect to possible causes of conceptual differences (Bailenson, Shum, Atran, Medin, & Coley, in press; Medin et al., 2002). To the degree that the two Wisconsin popu-

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lations are similar, experience is implicated in shaping folkbiological beliefs. To 250 the degree that the rural majority culture children resemble the urban children 251 252 rather than the Menominee children, a role of cultural beliefs, practices and goals about nature may be implicated. Distinct patterns among the three populations 253 might suggest a combination of these factors in shaping conceptual development, 254 whereas commonalties among all the groups would suggest candidates for univer-255 sals in development. Obviously, whatever the results are (other than universals), 256 much work remains to be done to understand the causes of these differences. How 257 are distinct cultural models learned and transmitted? What are the channels of 258 learning, and what kind of experience has what kind of effects? To tackle these 259 issues is beyond the scope of this paper. To address them we need first a clear 260 understanding of the differences and commonalties in children's development of 261 folkbiology. This issue is the main focus of what follows. 262

Our study differed from Carey's in that we included two different kinds of 263 inductive bases, goldenrod and water. We added goldenrod so that we could ex-264 amine generalization both from animals to plants and from plants to animals. We 265 had reason to believe that Menominee children would have a broad view of living 266 267 kinds that includes not only plants but also natural entities such as rocks. In traditional Menominee culture all natural entities like rocks and water are alive (in 268 related work in progress we are systematically examining cultural differences in 269 children's conception of alive by a series of detailed probes). Our original motiva-270 tion for including water as a base was to see if ecological relations might play some 271 role in children's inductions. Previously we had found that adults knowledgeable 272 273 about biology often rely on ecological reasoning strategies (López et al., 1997, Proffitt, Coley, & Medin, 2000) and we were interested in whether and when such 274 strategies might appear in children's reasoning. As it turned out, however, when 275 water is a base children use a wide variety of strategies and it is difficult to draw 276 any clear conclusions. To reduce the complexity of an already complex design, we 277 do not present the results for water as a base in this paper. Nonetheless, we were 278 able to educe evidence for ecological reasoning from other bases. 279

280 2. Method

281 2.1. Participants

A total of 242 children from three distinct populations participated in the study.
Native American children attended Keshena Elementary in Keshena, WI, a recently
built school located on the Menominee Reservation. Rural children attended Lincoln Elementary School in neighboring Shawano, WI. Urban children attended the
Guild School located in an urban area of East Boston, MA.

Participants in each locale were divided into three age groups: Kindergartners and first-graders ("young"), second- and third-graders ("middle"), and fourthgraders ("old"). Details on mean ages and ranges for each population are presented

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Table 1

8

Mean ages and age range for the individual groups

Group	Age group	Count	Mean age	Age range
Urban majority	6-year-olds	14	6-0	5-4 - 6-8
	8-year-olds	16	8-0	7-3 - 9-10
	10-year-olds	26	10-0	9-0 - 11-2
Rural majority	6-year-olds	29	6-6	6-0-6-10
	8-year-olds	50	8-1	7-7 - 8-6
	10-year-olds	30	9-8	9-8 - 10-9
Rural Menominee	6-year-olds	24	6-03	5-06 - 7-06
	8-year-olds	32	8-07	7-08 – 9-05
	10-year-olds	21	10-03	9-08 - 11-00

in Table 1. All children were monolingual English speakers (though Menominee
 children typically know Menominee terms for clan animals), and were interviewed
 individually by research assistants from their community.

293 2.2. Materials

Detailed color drawings of five different inferential bases (human, wolf, bee, 294 goldenrod, water) and 16 target objects (human, bear, raccoon, eagle, bluejay, tur-295 tle, gartersnake, sturgeon, trout, fly, worm, maple, milkweed, rock, pencil, bicycle) 296 were used to present the questions. Categories were chosen to cover a large range of 297 plants, animals, and nonliving objects. Bases were chosen to correspond to Carey's 298 items (human, dog and bee), as well as to examine the extent to which children 299 were willing to project properties of plants (from goldenrod). Target objects fell 300 into higher order classes (nonhuman mammals, birds, reptiles, fish, invertebrates, 301 plants, nonliving natural objects, and human-made artifacts). 302

303 2.3. Design

Children were asked about projecting unfamiliar properties from all five bases to all 16 targets. Properties were the names of substances (*sacra, andro, estro, hema*, and *gluco*) said to be found inside the base. A different property was used with each base, and bases and targets were presented in a different random order for each child. Most children took more than one session to finish the task.

309 2.4. Procedure

Children who had received parental permission were interviewed individually at their school. Each child was first given two warm-up tasks. In the first, they were asked to name all the plants and animals that they knew. In the second, they were shown a shape and asked two questions about it. For instance, they might

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be shown a red triangle and asked, "Is this red? Is it a square?" The object was
to get the child to answer both "yes" and "no" in the experimental context and to
minimize response biases.

Children were then shown a picture of one of the bases and asked to name it. If 317 they named it correctly, they were given positive feedback. If not, they were gently 318 corrected. Next, they were taught a new property about the base. For example, the 319 experimenter might show the wolf picture, and say, "Now, there's this stuff called 320 andro. Andro is found inside some kinds of things. One kind of thing that has 321 andro inside is wolves. Now, I'm going to show you some pictures of other kinds 322 of things, and I want you to tell me if you think they have andro inside like wolves 323 do, OK?" Children were then shown each target individually, asked to name them 324 (the first time through, with feedback given as above), and then asked whether 325 they "have andro inside, like the [base]." Questions were asked generically, about 326 the kinds in question ("Do trouts have andro inside, like wolves do?") rather than 327 about the individuals pictured ("Does this trout have andro inside, like this wolf 328 does?"). 329

Responses were scored 1 for "yes" (making the projection from base to target) and 0 for "no" (declining to make the projection). Like Carey, we took property projection as a measure of perceived biological affinity. The fact that we found that associations may be made on the basis of either taxonomic similarity or ecological relatedness poses something of an interpretative challenge.

335 **3. Results**

Each of the three study populations produced a unique profile. (Mean projections by base, target and age for the three groups presented in Tables 2–4.) Although there were a number of similarities, the clear differences undermine the idea that anthropocentrism is a universal feature of folkbiological development. Below we detail these results organized to address three questions: the extent to which biological similarity guided projections, evidence for anthropocentric reasoning, and evidence for causal/ecological reasoning.

343 3.1. Within-group differences

We conducted factor analyses for each age group for each population to see 344 if we could find distinct patterns of responding within a group. The rationale for 345 this analysis is to test if one underlying model (factor) explains a large amount of 346 the variance. If this is the case, we can readily assume a general consensus among 347 the participants (see Romney, Weller, & Batchelder, 1986 for the original model 348 and Atran et al., 1999 for its application as a tool to explore existing consensus). 349 In almost every case a single factor solution gave a good account of the data 350 and there were no obvious subgroups. For the young urban children there was no 351 clear consensus and the second factor accounted for 12% of the variance. When we 352

	Human	Bear	Raccoon	Eagle	Bluejay	Turtle	Gartersnake	Sturgeon	Trout	Fly	Worm	Maple	Milkweed	Rock	Pencil	Bicycle
Young																
Hum	.93	.50	.43	.57	.64	.57	.57	.36	.43	.29	.43	.43	.43	.36	.50	.43
Wolf	.21	.43	.43	.43	.50	.57	.64	.64	.36	.57	.36	.50	.43	.07	.21	.36
Bee	.50	.43	.50	.43	.29	.43	.43	.71	.64	.50	.43	.43	.57	.21	.43	.36
Goldenrod	.50	.50	.50	.43	.50	.50	.50	.43	.43	.57	.43	.64	.93	.50	.50	.36
Water	.57	.64	.50	.50	.57	.86	.57	.86	.86	.43	.57	.57	.57	.36	.36	.36
Middle																
Human	1.00	.67	.73	.67	.73	.73	.53	.47	.40	.47	.47	.47	.53	.20	.13	.07
Wolf	.33	.93	1.00	69.	69.	69.	.63	.63	.56	.50	.56	.38	.25	.13	.06	I
Bee	.31	.50	.50	.75	.56	.56	.63	.44	.44	1.00	.38	.25	.56	.06	.06	I
Goldenrod	.13	44.	.19	.38	.31	.50	.38	.31	.13	.31	.19	.81	.75	.19	.13	I
Water	.63	.25	.13	.38	.25	.80	.50	.81	.88	.13	.27	.50	.63	.13	I	.06
PIO																
Human	1.00	.81	.65	.73	LL.	.62	.65	.46	.62	.35	.20	.31	.23	.12	.12	I
Wolf	.35	.92	.88	.85	69.	.62	.46	.31	.38	.38	.38	.19	.04	I	I	I
Bee	.08	.62	.50	77.	.73	.46	.73	.54	.35	96.	.46	.38	.50	.08	.08	.04
Goldenrod	.12	.38	.38	.27	.38	.19	.58	.27	.35	.62	.38	88.	.96	.35	.15	I
Water	.58	.50	.35	.46	.50	.81	.46	96.	.92	.31	.42	69.	.77	.46	I	.12

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ARTICLE IN PRESS

ARTICLE I	ΝΡ	RE	SS
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	Human	Bear	Raccoon	Eagle	Bluejay	Turtle	Gartersnake	Sturgeon	Trout	Fly	Worm	Maple	Milkweed	Rock	Pencil	Bicycle
Young																
Hum	96.	.57	.46	.36	.46	.29	.25	.29	.32	.07	.29	.25	.07	.04	.04	.14
Wolf	.24	.76	.75	.45	.41	.31	.31	.28	.28	.38	.41	.17	.10	.14	.03	I
Bee	.28	.45	.31	.48	.45	.31	.34	.31	.28	<u> </u>	.24	.28	.24	.07	.03	.07
Goldenrod	.10	.24	.24	.21	.21	.14	.28	.17	.17	.24	.24	.59	.83	.10	I	.03
Water	.52	.48	.31	.31	.34	.66	.24	.66	.66	.21	.24	.17	.31	.17	.07	I
Middle																
Hum	.98	.60	.55	.40	.40	.34	.36	.34	.32	.34	.24	.14	.20	.02	.04	.02
Wolf	.16	.84	.73	.58	.52	.30	.44	.32	.28	.28	.26	.10	.18	.02	.02	I
Bee	.20	.28	.22	.36	.32	.16	.28	.14	.16	.86	.32	.22	.38	.02	.02	.02
Goldenrod	.12	.28	.22	.12	.24	.22	.40	.12	.20	.34	.34	.68	06.	.08	.06	.02
Water	.54	.50	.43	.35	.45	.67	.45	.86	.76	.22	.36	.56	.53	.29	.10	.02
Old																
Hum	1.00	ΤΤ.	.83	.70	.73	.63	.53	.60	.63	.63	.40	.30	.30	.03	I	.03
Wolf	.47	.93	<u> 06</u> .	.73	.60	.60	.53	.40	.37	.47	.24	.30	.13	.07	.03	.03
Bee	.53	.73	.40	.53	.70	.27	.50	.23	.20	.93	.33	.50	.67	T	.13	.07
Goldenrod	.30	.53	.30	.23	.41	.47	.57	.37	.30	.33	.40	.73	<u>.</u> 06	.13	.27	.07
Water	.93	96.	.86	.75	.68	.93	.61	<u>89</u>	80	.41	54	.79	69.	24	.25	.07

	Human	Bear	Raccoon	Eagle	Bluejay	Turtle	Gartersnake	Sturgeon	Trout	Fly	Worm	Maple	Milkweed	Rock	Pencil	Bicycle
Young																
Hum	.87	.58	.58	.67	.54	.63	.54	.63	.63	.46	.46	.38	.21	.13	.04	.04
Wolf	.42	.75	.75	.71	.58	.74	.63	.50	.57	.57	.57	.46	.50	.21	.04	0
Bee	.63	.58	.54	.75	.79	.63	.71	.58	.58	.79	.46	.46	.46	.17	.08	.04
Goldenrod	.42	.46	.54	.46	.54	.42	.48	.33	.33	.29	.46	.75	.88	.21	.04	.08
Water	.46	.50	.29	.42	.33	.52	.42	.58	.67	.38	.54	.50	.63	.33	.17	.17
Middle																
Hum	.96	.71	.66	.63	.74	.74	.41	.55	.65	.55	.47	.16	.28	.10	.13	.03
Wolf	.47	.84	.81	.78	.72	69.	.66	69.	.56	.56	.47	.31	.35	.19	.13	60.
Bee	.35	.66	.45	.56	.63	.45	.53	.45	.32	.68	44.	.35	.45	.13	.16	.10
Goldenrod	.41	44.	.39	.31	.48	.48	.45	.39	.38	.41	.47	.81	1.00	.28	.19	.16
Water	.59	.44	.38	.53	.50	.68	.47	.81	.88	.34	44.	.59	.63	.38	.19	.13
old																
Hum	.81	.81	.62	.62	.57	.57	.48	.52	.62	.48	.43	.29	.38	.24	0	.05
Wolf	.52	.95	.81	.67	.62	.48	.43	.48	.62	.52	.33	.19	.29	.05	.05	0
Bee	.38	.62	.52	.48	.57	.29	.52	.43	.43	.81	.43	.33	.52	.14	.14	.10
Goldenrod	.38	.43	.48	.33	.43	.43	.52	.33	.38	.43	.24	.76	.86	.24	.14	.05
Water	.67	.76	.57	.67	.48	.71	.33	.81	.81	.48	.38	.76	.76	.24	.05	0

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separated young urban children based on their second factor scores, the most salient
difference was that one group tended to say yes to most of the projections and the
other group tended to say no to them. Both subgroups had broad, undifferentiated
generalizations. Overall, there were no salient within-group clusters and the group

357 patterns are not artifacts of averaging over distinct sub-profiles.

358 3.2. Biological similarity as a guide to projections

If children have a clear notion of biological affinity, the likelihood of projec-359 tion should be predicted by biological similarity between base and target. We 360 addressed this question in several ways. First, we conducted trend analyses to as-361 certain whether projections of properties from human and wolf showed a linear 362 decrease in likelihood to bases in the following order: mammals, birds, reptiles and 363 364 fish, invertebrates, and plants. A reliable linear trend would indicate projections based on biological similarity. R-squared values for the regressions, by age group 365 and population, are presented in Table 5. Second, in order further detail the shape 366 of these linear trends, we combined our targets into higher order categories: (1) 367 higher animals (nonhuman mammals, birds, and reptiles), (2) lower animals (fish 368 and invertebrates), (3) plants, and (4) inanimates. We then conducted separate 3 369 (age group) \times 4 (target group) ANOVAs for each population exploring projections 370 from *human* and *wolf* as a function of the phylogenic distance from these bases 371 to the targets. Projections based on biological similarity should show decreasing 372 strength with phylogenetic distance from the bases; moreover, differences in pro-373 jection to each base group may also be informative. Third, biological similarity 374 predicts that projections from goldenrod should be relatively high to plants, and 375 higher to animals than to inanimates. Moreover, this pattern of projections from 376

Group	From human	From wolf	
Boston			
Young	No trend	No trend	
Middle	.47*	.90**	
Old	.77**	.87**	
Shawano			
Young	.74**	.74**	
Middle	.90**	.89**	
Old	.86**	.85**	
Menominee			
Young	.54**	.64**	
Middle	.65**	.91**	
Old	.81**	.87**	

Table 5

Note: (*) P < .05, (**) P < .001.

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goldenrod can also be taken as evidence for some unified concept of *living thing*subsuming plants and animals. We therefore examined projections from *goldenrod*using the same analysis strategy.

380 3.3. Urban children

Patterns of projection for young urban children differed from middle and older 381 children in several ways. First, trend analyses show no decreasing projections 382 383 from *human* or *wolf* as a function of phylogenic distance (see Table 5). Young urban children show evidence of biological similarity only at a very gross level. 384 Projections from *human* did not differ by target; young urban children were 385 no more likely to project properties from human to bear than from human to 386 rock. However, projections from *wolf* to other animals and plants were higher 387 than to inanimates (F(3, 39) = 4.78, M.S.E. = .053, P = .0062). Also, pro-388 jections from goldenrod to plants were higher than to other target categories 389 (F(3, 39) = 5.15, M.S.E. = .069, P = .0043), although this seems to be due 390 to local similarity rather than any sense of living thing as a coherent concept; 391 392 projections from plants to animals didn't differ from projections from plants to inanimates. 393

In contrast, middle and older urban children both showed reliable linear trends; 394 projections decreased with decreasing biological similarity between base and target 395 (see Table 5). Moreover, projections from *human* to higher animals were stronger 396 than projections to lower animals and plants, all of which were stronger than 397 projections to inanimates (F(3, 117) = 26.41, M.S.E. = .083, P < .0001). 398 Projections from *wolf* to higher animals were stronger than projections to lower 399 animals which were stronger than projections to plants, which were stronger than 400 projections to inanimates (F(3, 120) = 78.06, M.S.E. = .049, P < .0001). 401 Projections from *goldenrod* to plants were higher than to animals, which in turn 402 were higher than to inanimates (F(3, 120) = 58.56, M.S.E. = .063, P < .0001) 403 suggesting both biological similarity and some idea of affinity between plants and 404 animals. Thus, projection patterns for middle and older urban children reflect a 405 much more refined sense of biological similarity than for younger children. 406

407 *3.4. Rural children*

Unlike urban children, Shawano children's projections showed linear decreases 408 with decreasing biological similarity at all ages (Table 5). Projections from hu-409 man to higher animals were stronger than projections to lower animals which 410 were stronger than projections to plants, which were stronger than projections to 411 inanimates (F(3, 144) = 29.16, M.S.E. = .074, P < .0001). Likewise, projec-412 tions from *wolf* decreased significantly to each increasingly distant target group 413 (F(3, 147) = 59.88, M.S.E. = .057, P < .0001). Finally, like the two older ur-414 ban groups, projections from *goldenrod* to plants were higher than to animals, 415 which in turn were higher than to inanimates (F(3, 147) = 79.10, M.S.E. = .052,416

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⁴¹⁷ P < .0001) indicating both biological similarity and some idea of affinity between ⁴¹⁸ plants and animals. The only age difference in responses was that older children ⁴¹⁹ were more likely to project from *goldenrod* than were middle or younger children ⁴²⁰ (F(2, 147) = 4.45, M.S.E. = .148, P = .0167). Thus, there is clear evidence of ⁴²¹ projections based on biological similarity at all ages in the rural majority culture ⁴²² population.

423 3.5. Menominee children

As with the rural majority culture children, reliable linear trends for Menom-424 inee children of all ages show clear conceptions of biological affinity in their 425 projections from human and wolf (Table 5). Projections from human to higher 426 and lower animals were stronger than projections to plants, which were stronger 427 than projections to inanimates (F(3, 153) = 51.09, M.S.E. = .068, P < .0001). 428 Interestingly, unlike the two majority culture groups, Menominee children did not 429 differentially attribute properties from humans to higher versus lower animals. 430 This might reflect a different sense of the place of humans in the biological world. 431 432 Like rural children, Menominee projections from *wolf* decreased significantly to each increasingly distant target group (F(3, 153) = 43.08, M.S.E. = .085,433 P < .0001). Finally, like the older urban children and all rural groups, Menom-434 inee projections from goldenrod to plants were higher than to animals, which in 435 turn were higher than to inanimates (F(3, 153) = 50.20, M.S.E. = .068, P < .068)436 .0001). The only age difference in responses was that older children were more 437 likely to project from human than were middle or younger children (F(2, 153) =438 5.03, M.S.E. = .165, P = .0101). Thus, there is clear evidence of projections 439 based on a refined sense of biological similarity at all ages among Menominee 440 children. 441

Another notable trend, most evident in the children's justifications, is that Menominee children often made inferences in terms of ecological relations. All age groups showed a propensity for generalizing from bees to bears and they often mentioned that a bee might sting a bear or that a bear would eat honey. These sorts of justifications only appeared in older rural majority culture children and not at all with the urban children.

448 3.6. Summary

Biological similarity guided the projections of middle and older urban children, 449 and of all age groups of rural and Menominee children. Likewise, stronger projec-450 tions from *goldenrod* to animals versus inanimates suggests some unified concept 451 of living thing in all of these groups. Young urban children showed evidence of 452 biological similarity only at a very gross level; indeed, examination of Appendix 453 A suggests a largely indiscriminate pattern of projection for this group. In contrast, 454 young rural and Menominee children show clear evidence of a differentiated sense 455 of biological similarity. Finally, Menominee children were just as likely to project 456

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properties from human to lower animals as to higher animals, which may reflect agreater perceived intimacy between humans and nonhuman animals.

459 3.7. Anthropocentrism

An anthropocentric folkbiological predicts that, on average, projections from 460 humans — the central exemplar of *living thing* — should be stronger than projec-461 tions from other living things. To examine this, we compare average projections 462 from human, wolf, bee, and goldenrod to all targets. Furthermore, according to 463 Carey, children's anthropocentric folkbiology leads to asymmetries in projection 464 favoring humans. To measure asymmetries in projection, for each child the average 465 of projections from human to mammal, insect, and plant targets was calculated, as 466 was the average of projections from *wolf*, bee, and goldenrod to human. If asym-467 468 metries exist, then average projections from *human* to specific targets should be higher than average projections from related bases to human targets. Our three 469 populations showed clear differences in the presence and developmental course of 470 anthropocentric reasoning. 471

472 3.8. Urban children

The urban sample showed mixed evidence of anthropocentric reasoning. Each 473 age group showed a different pattern of overall projections from the four living 474 bases, although contrary to the anthropocentric prediction, humans did not emerge 475 as privileged. For younger children, there were no differences between average 476 projections (F(3, 39) = 1.18, M.S.E. = .034, P = .330). Remember, however, 477 that their projections were broad and indiscriminate. For the middle age group, 478 projections from human, wolf, and bee did not differ from each other, but all 479 were stronger than projections from *goldenrod* (F(3, 42) = 8.46, M.S.E. = .013, 480 P = .0002). For older children, projections from *human* were only marginally 481 stronger than projections from *goldenrod*; projections from *wolf* and *bee* differed 482 from neither (F(3, 75) = 2.58, M.S.E. = .013, P = .059). 483

In contrast, both the middle and older urban children show clear asymmetries 484 in their projections. To test for asymmetries, mean projections from wolf, bee, 485 and goldenrod to human were subtracted from mean projections from human to 486 mammals, insects, and plants. Higher values represent stronger anthropocentric 487 asymmetries in projection. One-tailed t-tests were used to compare these difference 488 scores to zero for each age group. Although young urban children showed no 489 asymmetries, middle (M = .289, t(14) = 5.77, P < .0001) and older (M =490 .250, t(25) = 4.02, P = .0002) urban children clearly favored projections from 491 humans over projections to humans. The lack of asymmetries in the youngest 492 urban group may be a byproduct of their relative lack of systematic projections 493 over these stimuli; we return to this point in Section 4. Results for the older groups 494 are consistent with Carey's predictions about anthropocentric folkbiology. It is 495 interesting to note, however, that in our urban population there was no reduction in 496

asymmetries over time; the pattern was as strongly evident among fourth graders
 as among second graders.

499 3.9. Rural children

The rural, majority culture sample also showed mixed evidence of anthro-500 pocentric reasoning. Age groups did not differ in overall patterns of projections 501 from the four living bases; no differences between average projections emerged 502 (F(3, 144) = .25, M.S.E. = .023, P = .8596). Some anthropocentric asym-503 metries were evident, although the differences were smaller than for the urban 504 children, and asymmetries weakened and disappeared among older rural chil-505 dren. Specifically, young rural children showed reliable asymmetries (M = .167, 506 t(15) = 1.91, P = .0379, middle children showed marginal asymmetries (M =507 .136, t(21) = 1.71, P = .0506) and older rural children showed no asymmetries at 508 all. Like the urban children, rural children show some evidence of anthropocentric 509 reasoning, but in striking contrast to urban children, anthropocentrism declines 510 over time. 511

512 3.10. Menominee children

Menominee children showed virtually no evidence of anthropocentric reason-513 ing. Like the urban, majority culture group, all age groups projected equally from 514 the four living bases (F(3, 153) = .79, M.S.E. = .041, P = .5001). Unlike 515 the other groups, Menominee young and middle age groups showed no anthro-516 pocentric asymmetries. Interestingly, older Menominee children did show reliable 517 anthropocentric asymmetries (M = .238, t(13) = 2.74, P = .0084). This, how-518 ever, is the only evidence of anthropocentric reasoning to emerge from Menominee 519 children. 520

521 3.11. Summary

The three populations show distinct developmental trajectories with regards to anthropocentric reasoning. For the urban population, anthropocentric reasoning seems to accompany increasingly organized folk biological projections, and remains strong in 10-year-olds. For the rural population, anthropocentric reasoning is present early on, but is waning in 8-year-olds and disappears altogether in older group. For Menominee children, there is almost no evidence of anthropocentric reasoning at all.

529 3.12. Ecological reasoning

By ecological reasoning we refer to cases in which the inductive reasoning of the children is not based on biological similarity but on a relation the two species entertain. An example for the former would be that A and B share a

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property because they are both mammals. An example for the latter would be 533 that A (bees) and B (bears) share a property because bears eat honey or bees sting 534 bears. Obviously, the two reasoning strategies are distinct and one might argue that 535 ecological reasoning has to be grounded in more specific knowledge. Our stimuli 536 were not designed to measure ecological reasoning. However, other results (e.g., 537 López et al., 1997; Medin et al., 2002; Proffitt et al., 2000) give us reason to ask 538 whether culture and/or experience may heighten the salience of causal/ecological 539 relations as a basis for inductive projection, especially in rural and Native American 540 541 children.

We have already mentioned that the Menominee children tended to give eco-542 logical justifications for inferences from bees to bears. We also find some evidence 543 that the rural majority culture children show ecological reasoning in the projection 544 task. In particular, human interaction with fish and the ecological role of bees seem 545 546 to be salient knowledge for both of our older rural samples. Consider, for example, projections from bees to humans, bee to bears and from bee to plants. Between the 547 middle and old group of rural majority culture children, the proportions increase 548 from .20, .28 and .30, respectively to .53, .73 and .58. The corresponding propor-549 550 tions for the urban middle and old groups of children go from .31, .50 and .40 to .08, .62, and .44. A three (item) by two (age) by two (location) ANOVA revealed 551 a reliable interaction of age and location (F = 15.5, M.S.E. = 2.8, df = 1, 354, 552 P = .000). A common justification for the rural children is that bees might sting 553 or that bears eat honey. Projections from goldenrod to animals also demonstrate a 554 clear increase not seen in urban children. In brief, rural majority culture children 555 not only make inductions based on biological affinity from an early age; but older 556 children also show ecological sensitivity not present in urban children. As noted 557 before, we find the same sensitivity to ecological factors among even younger 558 Menominee children tested. 559

560 4. General discussion

The background for this study was the question of whether an anthropocentric 561 folkbiology would inform reasoning as had been found in previous work with 562 urban populations (e.g., Carey, 1985). However, against the backdrop of studies 563 with adults (Bailenson et al., in press; López et al., 1997; Medin et al., 2002) and 564 Yukatek Maya children (Atran et al., 2001), we expected to find both cultural and 565 experiential differences in the development of folkbiological knowledge. Testing 566 urban majority culture children, rural majority culture children, and rural Native 567 American (Menominee) children, we observed three distinct developmental tra-568 jectories. 569

Urban majority-culture children show a clear development from largely undifferentiated projections to similarity-based patterns of projection. For the two groups of older children we find clear asymmetries in their projections (with stronger projections from humans than to humans). However, humans do not

emerge as privileged or prototypical animals, nor are they seen as one animal among many. Instead, it appears that humans are seen as atypical animals and justifications for not generalizing from some animal to humans tend to appeal to the claim that humans are not animals (see also Johnson et al., 1992 who report related findings).

Rural majority-culture children exhibited a clear pattern for reasoning in terms of biological affinity even at the youngest age tested. Asymmetries between humans and other animals found among the youngest children tend to disappear with development. Furthermore, rural majority children show a developing sensitivity to ecological relations not observed among urban children.

Menominee children provide yet a third profile. The youngest children show broad, similarity-based projection from the four living bases, and exhibit signs of clear ecological reasoning. These trends did not appear to change much with age and none of the age groups showed asymmetries in their projections between humans and other animals.

In a sense we expected this precocious ecological responding among Menominee children given the adult data cited earlier (Medin et al., 2002) suggesting that Menominee fishing experts pay much more attention to ecological relations than do their majority culture counterparts. Although we expect that this cultural difference in "habits of the mind" is passed on to children, we are only now beginning to explore the social channels and cognitive mechanisms of cultural transmission (Atran et al., 2002; Medin et al., 2002).

These findings undermine the universality of Carey's claim of an anthropocen-596 597 tric development of folkbiological thought. Evidence seems to point at anthropocentrism as being largely an effect of the lack of relevant knowledge about 598 the environment. Hence, with an increase of knowledge of biological affinity and 599 ecological relations, anthropocentrism disappears. The only exceptions are urban 600 children. The lack of knowledge among the younger children of this group seems 601 to inhibit any kind of patterned reasoning about plants and animals. It is logically 602 possible that our rural populations (both Menominee and majority culture) are sim-603 ply advanced in their development and passed through the anthropomorphic stage 604 at an earlier age compared to their rural counterparts. However, there is no empir-605 ical support for such an assumption. Even 4-5-year-old Yukatec Maya children in 606 Mexico fail to show evidence for an anthropomorphic folkbiology (see Atran et al., 607 2001). Furthermore, later aspects of the developmental trajectories (both within 608 our data and looking at adults) do not coincide across the three groups. This means 609 that there is no compelling reason to entertain the idea of parallel developmental 610 processes. 611

It is important to note that it appears to be the lack of knowledge among young urban children that drives their anthropocentric understanding of folkbiology. Given that we do not find any evidence among children with greater knowledge of the natural environment, the data seem to reflect the fact that urban children use a readily accessible cognitive heuristic that compensates for the lack of sustained contact and interaction with local biodiversity. This readily accessible crutch can

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be discarded once a certain level of biological awareness and competence has been achieved, leading to the conceptual shift described by Susan Carey. This interpretation is bolstered by two findings. First, it has been documented that western societies since the industrial revolution have indeed steadily lost intimacy and knowledge with respect to local biota (Wolff et al., 1999). Second, studies with Maya children in Yucatan, Mexico, showed gender effects caused by differences in expertise (Atran et al., 2001).

The data suggest two future avenues for further work. First, plan to look at 625 exotic species, like those found in zoos, in order to test the role of familiarity with 626 the species. On some grounds one might expect that urban children would fare 627 better as they may be more familiar with exotic species than native animals. Rural 628 children have much less experience with exotic species but, based on Inagaki's 629 (1990) findings on children's ability to use their knowledge about certain species 630 to reason about others, we do not expect different results in rural children. Second, 631 it remains somewhat unclear why Menominee and rural majority culture children 632 differ from one another. Here we will have to isolate these differences and look at 633 the cultural contexts of learning about biology in order to understand the emergence 634 635 of these different patterns.

Finally, it is of considerable practical interest to understand whether and how these group differences carry over to and influence learning in the classroom. It is interesting to consider how one might take advantage of the relative precocity of the rural children (especially the Menominee children), or how one might remedy the relatively impoverished experience of the urban children.

641 **5. Conclusion**

In this paper we have analyzed the development of folkbiological induction in 642 children of three distinct cultural groups. Our findings suggest different underlying 643 construals of the biological world among our three populations. The differences 644 between urban and rural majority-culture children seem to reflect differences in 645 both the cultural support for an interest in nature and for direct experience with 646 nature. Both groups of majority-culture children may share anthropocentric cul-647 tural beliefs, but the richer experience of rural children seems to support more 648 biocentric thought earlier than is seen among urban children. 649

One way to capture the difference between the two rural groups is to argue that 650 Menominee children's patterns of folkbiological reasoning reflect a framework 651 where ecological reasoning, the relations between species — including humans — 652 is very salient. Some evidence for such a view comes from studies with Menominee 653 and majority culture fish experts (Medin et al., 2002). Majority culture experts show 654 a clear influence of goal orientation in the ways they perceive local fish while 655 Menominee experts pay more attention to ecological features. Goal orientation, 656 however, is another way to put human beings in the center of the perspective — 657 as different from animals. 658

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Both culture and experience play an important role in the development of folkbiological knowledge. We think that analyzing cognitive development in terms of domain-specificity is a very fruitful strategy. Nonetheless, given our results, it seems hazardous to develop universal generalizations on the basis of data from children from populations where both cultural support for, and direct experience with, nature is generally impoverished.

The novel empirical implication in this regard is that relative expertise and 665 interaction, rather than mere exposure and observation, with respect to natural 666 biodiversity may be the default condition for most human groups (and perhaps 667 for ancestral humanity). From a theoretical perspective, then, the chief interest 668 (other than mere convenience) in studying "standard groups," such as urbanized 669 children in and around major western research institutions, may not be to establish 670 a baseline for generalizations about folkbiological knowledge, but to explore the 671 cognitive consequences of limited input and devolutionary cultural processes on 672 theory building in an impoverished environment. 673

674 Uncited references

Anglin (1970), Hirschfeld and Gelman (1994), Ross (2002b), and Sperber et al.(1995).

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