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## ► To cite this version:

Jean Larbaigt, Flore Barcellini, Moustafa Zouinar. Technology to support the agroecological transition : how farmers' needs are taken into account in a living lab?. Journées annuelles du PEPR Agroécologie et Numérique, Jan 2025, Dijon, France. hal-04926181

HAL Id: hal-04926181

<https://hal.science/hal-04926181v1>

Submitted on 3 Feb 2025

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# Technology to support the agroecological transition : how farmers' needs are taken into account in a living lab?



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## At a glance



A claim that living labs may support technology development for agroecological transitions, but several challenges. How farmers' need are conceptualized and operationalized? What resources and barriers to take them into account?

### I. What is at stake?

Agroecology as an alternative to the **negative impacts** of conventional agricultural model [1-2].



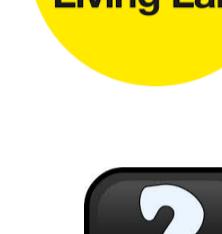
Technology may support the agroecological transition [3-4].



To avoid top-down approaches limits [5], **agroliving labs** (ALLs) are promising innovation systems [6-7]



But, ALLs:



- remain largely unknown [8-9], especially in their **design processes and activities** [10-11]
- may encounter difficulties in their operations [12-13].

In particular, **farmers' needs** in agroliving labs are **very little studied**.

This ongoing study aims to **understand how farmers' needs are taken into account** in the Occitanum ALL: (**conceptualization, operationalization, resources and potential barriers**).



### II. Users' needs in design: conceptual framework

- In the domains of **living lab** (i.e. 14-15) and innovation in **agriculture** (i.e. 16-17), research on design models show :
  - ⇒ **Similar main phases:** Analysis of the existent - Search for solutions - Test of solutions - Assessment of solutions
  - ⇒ The **importance** of users' needs...
  - ⇒ ... but no detailed approach to conceptualize and to identify them
- For ergonomics,
  - ⇒ Design = a dialectical and cyclical process **from initial ideal intention to final realization taking into account "real world" contingencies** [18]
  - ⇒ A proposal to act on design **project management** based on [19-20-21-22]:
    - **Ergonomic analysis** of work activity and usage context
    - **Simulation** of future work and usage activity
    - **Participatory approach** with all the stakeholders, giving value to experience and knowledge of workers/farmers
  - ⇒ Needs = **what the solution must answer to**, its functions/services to provide to the user for him/her to reach its goals in his/her activity [23-24-25-26]

### III. How to study the users' needs taking into account?



✓ Non-participant **observation** (≈ 12 days in total): research meetings, open-lab meetings, fablab events



✓ **Interviews** (n = 11): ALL founders & facilitators, farmers



✓ **Documents analysis** (consortium agreement, application document for financing, meeting reports & slideshow, farmers surveys)

### IV. Preliminary results

1. Farmers' needs = a **core concept** in the ALL

2. But a **variety of definitions**:

- Needs = general farm tasks (e.g. fertilization management, pest management)
- Needs = solutions, mostly technical (e.g. robots, softwares), more rarely organizational (e.g. training)

### Conceptualization

### Operationalization

### Barriers

- 1. Clear and unclear aspects of who is concerned:
  - In charge of needs analysis
  - Whose needs to be considered?
- 2. **Needs identification** = essentially based on **farmers' own expression**:
  - Needs = verbalizable by farmers
  - Through meetings, focus group, surveys

- 1. **Complexity** of needs analysis
- 2. **Lack of resources**: Skills, Funding & time, To interact with farmers
- 3. **The ALL bias**:
  - An obligation to do with general and existing technologies
  - Solutions to farmers' needs must be digital

### V. Perspectives

- These preliminary result must be strengthened to get a precise understanding of the taking into account of farmers' needs in the ALL.
- From identification of barriers to a proposal of resources: from an operational point of view, an ergonomic intervention might be deployed to support project management in the ALL [27].

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