

Identity orientation affects rugby players' performance and decision making

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► To cite this version:

G Hacques, Q Bourgeais, M Campo, Ludovic Seifert. Identity orientation affects rugby players' performance and decision making. ECSS Paris 2023, Jul 2023, Paris, France. hal-04481466

HAL Id: hal-04481466 https://hal.science/hal-04481466

Submitted on 28 Feb 2024

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Background

The **Social Identity Approach** emphasises on the importance of group membership and social context on individual behaviour (Haslam, 2004). According to the context, athletes defines themselves relative to different **social identities**, that is, they define themselves as a member of a group, as "we" and "us", or to a personal **identity**, that is, they define themselves as unique individuals, as "I" and "me" (Rees et al., 2015).

Activation of social and personal identities has important implications for social behaviour that need to be further understood in the context of team sports. For example, knowing teammates expectations when personal identity is activated may affect decision-making by dividing attention to the relevant cues for the behaviours related to both personal and team's goals.

Objective

The aim of this study is to examine the impact of self-oriented and group-oriented identities on rugby players' **performance** and on individual players' **decision making**.

Hypotheses

- 1. Priming a high level of self-abstraction (social identity) would positively influence team's performance (Campo et al., 2019; Slater et al., 2019).
- 2. Decision making would be affected by an interaction between task complexity and identity: personal goals would interfere with expectations in complex team's game situations.

References

Campo, M. et al. (2019). Group-Based Emotions: Evidence for Emotion-Performance Relationships in Team Sports. Research Quarterly for Exercise and Sport, 90(1), 54–63. Haslam, S. A. (2004). *Psychology in organizations: The social identity approach* (2nd ed.). London, UK: Sage. Rees, T., Alexander Haslam, S., Coffee, P., & Lavallee, D. (2015). A Social Identity Approach to Sport Psychology: Principles, Practice, and Prospects. Sports Medicine, 45(8), 1083–1096. Slater, M. J. et al. (2019). Shared social identity content is the basis for leaders' mobilization of followers. Psychology of Sport and Exercise, 43 (March), 271–278.

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Methods

102 rugby players from elite training centres (aged 16-20, 30 females).

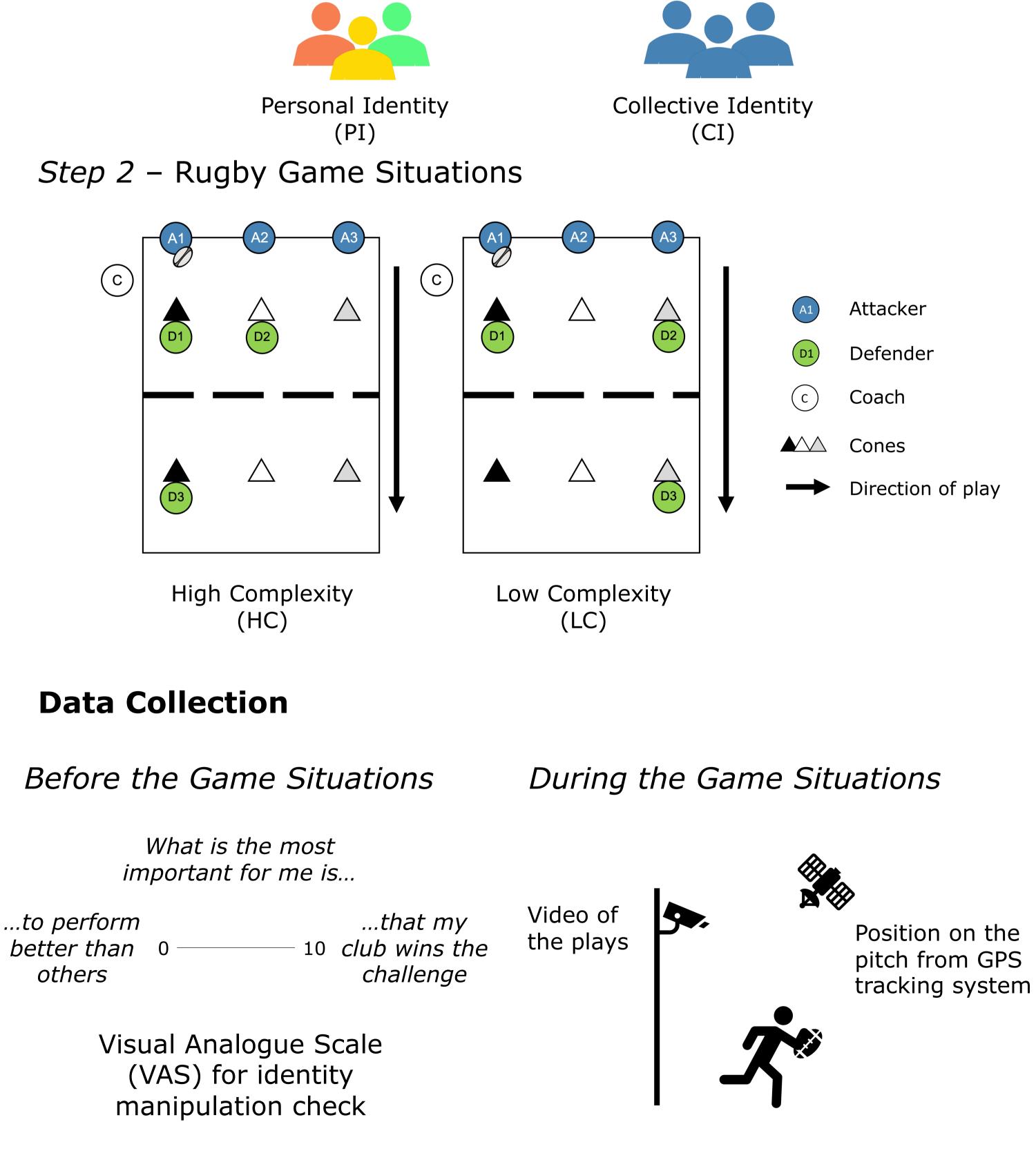
Step 1 – Priming Attacking Players Level of Self-abstraction

...to perform others

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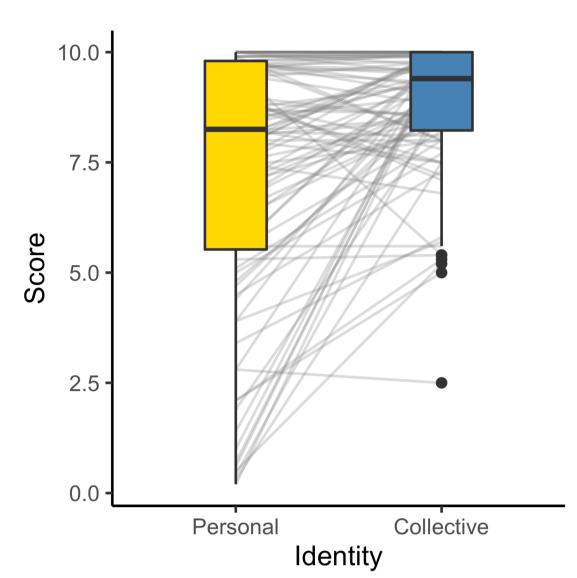
Participants

Procedure



Results & Discussion

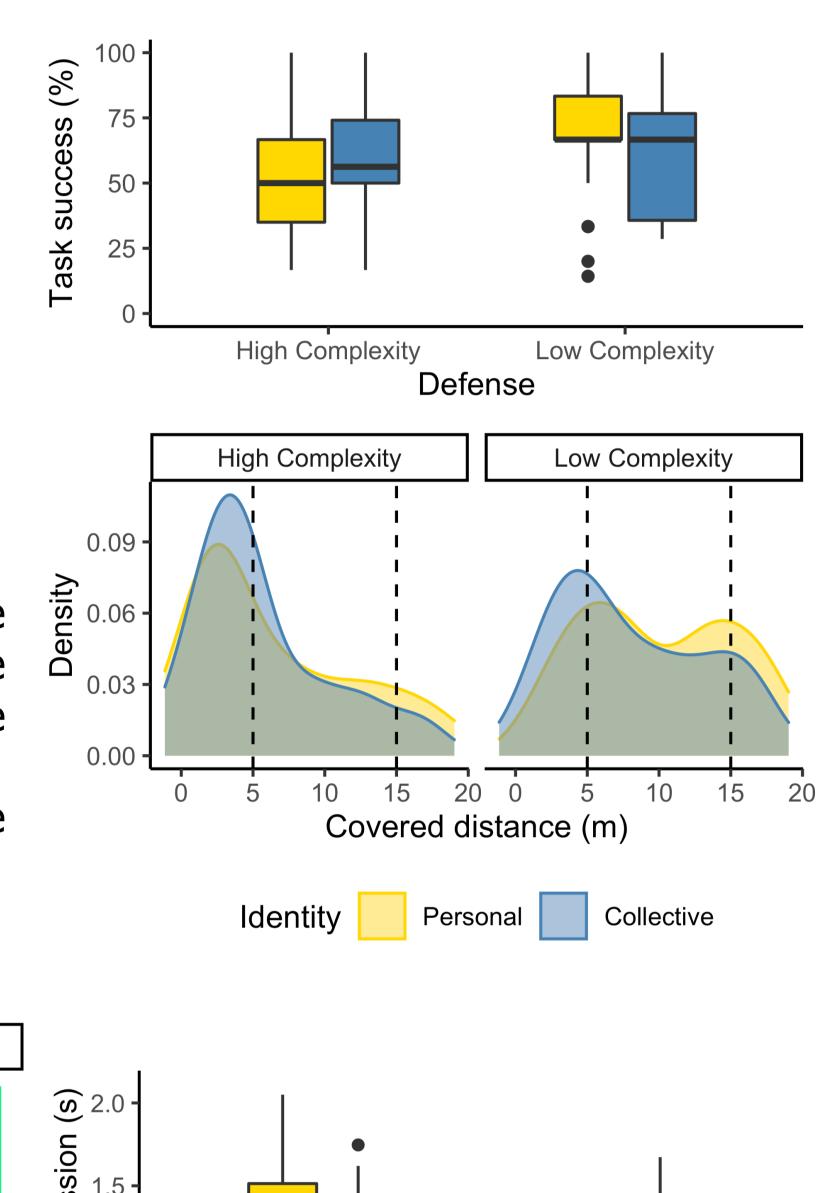
Manipulation Check



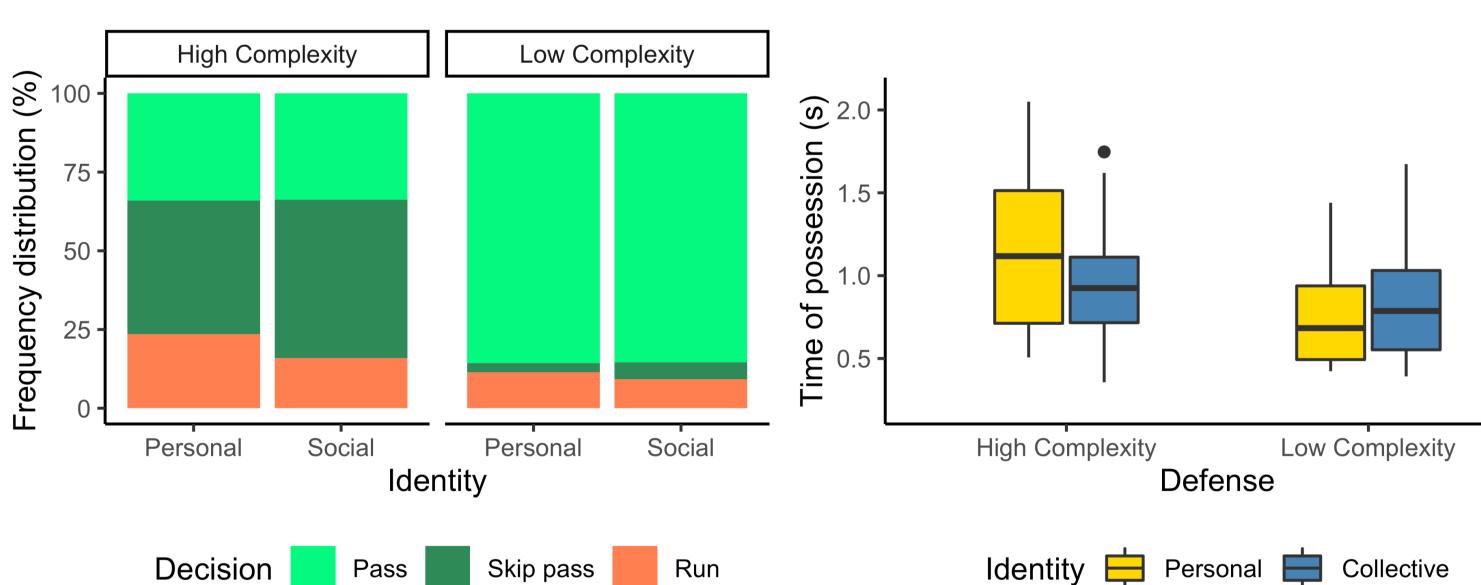
Setting individual or collective motivational goals influenced the score on the VAS (mean difference of 1.4 points, p < .001).

This difference confirms the effectiveness of the manipulation.

Performance



Decision Making



Key Takeaways

- sensitive to available spaces for their teammates (and conversely in CI), especially in complex situations.

Acknowledgements

We thank the French Rugby Federation for their support and the players and coaches involved in this study for their participation and helpful comments. This work received funding from the French National Agency of Research (ID: 19-STHP-0006 Team Sports).



The number of tries scored was higher in the LC (+8.8% of success, p=.005). Also, in PI, attacking team scored 14% more tries in LC than in HC (p=.010). This was not observed in SI (p = 1).

Performance in terms of distance covered was better in PI than in CI (+1.3m, p = .043) and in LC than in HC in (+2.9m, *p*<.001).

These results contrast with those of previous studies (Campo et al., 2019; Slater et al., 2019). This contrast may be due to the chosen rugby game situation, where an individual action has more impact on performance than in the real rugby game context used by Campo et al. (2019).

The decision of the first attacker was the game situation affected by (*p*<.001), and to be was close influenced significantly by the level of self-abstraction (p=.064).

Moreover, in PI, the first attacker kept the ball longer in HC than in LC (+0.4s, p < .001), whereas in CI this time was not affected by the situation (p=.642).

These results support that the influence of players' activated identity on decision making is more salient in complex situations

When PI is activated, rugby players appear to be more sensitive to available spaces for themselves and less

• This effect of PI benefited performance in our 3 vs. 2+1 rugby task as it may have facilitated overcoming the first line of defence. However, the CI effect may be more relevant to performance in a real rugby game context.







