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► **To cite this version:**

Hervé Cardot, Antonio Musolesi. Partially time invariant panel data regression. 2023. hal-04149063v1

**HAL Id: hal-04149063**

**<https://hal.science/hal-04149063v1>**

Preprint submitted on 3 Jul 2023 (v1), last revised 15 Feb 2024 (v2)

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# Partially time invariant panel data regression

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July 2, 2023

## Abstract

When dealing with panel data, considering the variation over time of the variable of interest allows to get rid of potential individual effects. Even though the outcome variable has a continuous distribution, its variation over time can be equal to zero with a strictly positive probability and thus its distribution is a mixture of a mass at zero and a continuous distribution. We introduce a parametric statistical model based on conditional mixtures, build estimators for the parameters related to the conditional probability of no variation and to the conditional expectation related to the continuous part of the distribution and derive their asymptotic consistency and normality under a specific conditional independence assumption. Consistent confidence intervals are built via an empirical bootstrap approach. In the framework of policy evaluation, we study estimates of treatment effects based on difference-in-differences under the same zero inflation phenomenon and propose estimators of the average treatment effect that are proven to be consistent and asymptotically Gaussian. A small Monte Carlo simulation study assesses the good behavior of the estimators for finite samples and highlights that misspecified models that do not take account of the zero inflation may have a substantial bias. Empirical illustrations based on long time difference for the Mincer wage equation as well as the evaluation of European rural development policies based on the difference-in-differences approach confirm the interest of the proposed statistical modeling, bringing new insights on the size of the bias in commonly used regression models.

*JEL classification:* C21; C23; C25.

*Keywords:* Bootstrap; Heterogeneous Treatment Effects; Mixture of Distributions; Panel Data; Policy Evaluation, Zero Inflation;

# 1 Introduction

In econometric specifications, the dependent variable is often expressed in terms of variation over time. A prime example includes commonly adopted unobserved effects panel data models, where the typical approach to estimating the parameters of interest consists of adopting a transformation, such as individual differencing over time or within transformation, to eliminate the unobserved component and then applying ordinary least squares (OLS) (see, for example, Wooldridge, 2010). A similar strategy is adopted in program evaluation within a difference-in-differences (DID) framework, where for identification purposes and to address the issue of selection on unobservables, it is commonly assumed that the conditional independence assumption holds for the difference in the outcome before and after the beginning of the policy and then a before–after approach is adopted (Heckman and Hotz, 1989; Lechner, 2011, 2015). Differencing over time is also employed in many time series models, to achieve stationarity. Finally, another relevant example is provided by cross-sectional data models when the interest lies in directly modeling outcome variation over time, such as when studying economic growth or employment dynamics as a function of some explanatory variables observed at a given point in time (Sala-i Martin, 1997).

However, while most of the economic variables such as employment, wages, production, investments, consumption, etc. take non-negative values, a crucial consequence of modeling the individual deviations of the outcome variable over time is that these deviations can take either positive or negative values. Importantly, it may also be—especially at a micro-data level—that for a non-negligible fraction of the statistical units under investigation the variable of interest does not vary over time, so that we have to face a *partially time-invariant regression model*.

With this scenario, common zero-inflated approaches, which are based on negative binomial or Poisson distributions and can only deal with non-negative count data, are not appropriate. The data generating process (DGP) under study is also different from the corner solution model, which arises when the response variable has a continuous distribution over strictly positive values and there is a mass at zero with non-null probability.

This paper aims to provide a mathematical formalization to such a zero-inflated empirical phenomenon and bring new evidence based both on simulated and real data.

We first consider standard unobserved effects panel data models and propose a statistical parametric model for the long time difference based on a conditional mixture of a continuous linear regression model and a mass at zero. Given a set of covariates, estimators of the parameters modeling the conditional probability of occurrence of the zero variation phenomenon and the continuous linear part of the are obtained as the minimizers of a contrast function. We prove

that under a specific conditional independence assumption the proposed estimators are consistent and asymptotically Gaussian. We also prove that empirical paired bootstrap procedures can be employed to obtain consistent approximations of the distribution of the unknown parameters and to build confidence intervals for prediction with a given asymptotic confidence level when the conditional probability of observing zero can be expressed as a probit or logit model.

We extend the theoretical work by studying DID estimation under zero inflation and propose an estimator of the average treatment effect (ATE) that is proven to be consistent and asymptotically Gaussian.

A Simulated data example is studied to illustrate the effect of zero inflation on the expected value of the response variable and to check the ability of paired bootstrap procedures to produce reliable confidence intervals. We remark that the zero-inflated phenomenon can produce very different functional relations depending on the underlying parameters and that the linear model provides misleading results. In particular, when the underlying relation is non-monotonic it clearly provides a senseless fit. In contrast, the proposed estimator, which handles the zero-inflation, provides a very faithful description of the underlying DGP. Our simulation also offers evidence of the validity of the non-parametric bootstrap in the proposed zero-inflated framework, even in the case of small samples.

Finally, the usefulness of our methodology is illustrated on two real data examples, bringing new insights into the size of the bias of commonly used regression models, which are based on the assumption that the variation in time of the response variable has a continuous distribution. We first revisit a classical Mincer wage equation with zero-inflated data and exploit the panel data of Baltagi and Khanti-Akom (1990). We also consider the problem of estimating the ATE of two distinct public policies that were devoted to boosting rural development in France and have been recently investigated in Cardot and Musolesi (2020).

The paper is organized as follows. Section 2 introduces the zero-inflated model within an unobserved effects panel data framework and addresses the problem of estimation. Section 3 extends the previous results by considering DID estimation under zero inflation. Sections 4 and 5 provide a small simulation study and two illustrative examples, respectively. Finally, concluding remarks are given in Section 6 whereas proofs, additional details and information are gathered in an Appendix.

## 2 Partially time invariant panel data model

### 2.1 Model and assumptions

We introduce the following panel data model, allowing the value of the outcome to stay constant at two successive instants. We suppose that we have, for  $i = 1, \dots, n$ , a sample  $(Y_{i,0}, Y_{i,1}, \dots, Y_{i,T}, \mathbf{x}_{i,0}, \dots, \mathbf{x}_{i,T})$  of  $n$  independent realizations of  $(Y_0, \dots, Y_T, \mathbf{x}_0, \dots, \mathbf{x}_T)$ . For each statistical unit  $i$ , we suppose that at time  $t = 0$ , that hereafter will be noted  $t_0$ ,

$$Y_{i,0} = \boldsymbol{\theta}^\top \mathbf{x}_{i,0} + c_i + \epsilon_{i,0} \quad (1)$$

and, at time  $t = 1, \dots, T$ ,

$$Y_{i,t} = \begin{cases} Y_{i,0} & \text{with probability } 1 - \pi_{i,t} \\ \boldsymbol{\theta}^\top \mathbf{x}_{i,t} + c_i + \epsilon_{i,t} & \text{with probability } \pi_{i,t} \end{cases} \quad (2)$$

where  $\epsilon_{i,0}, \dots, \epsilon_{i,T}$  are noise components, satisfying  $\mathbb{E}(\epsilon_{i,t} | \mathbf{x}_{i,t}) = 0$  and  $\mathbb{E}(\epsilon_{i,t}^2 | \mathbf{x}_{i,t}) = \sigma^2$  almost surely. Each individual effect  $c_i$  is supposed to be centered,  $\mathbb{E}(c_i) = 0$  but may be not independent of the regressors, that is to say  $\mathbb{E}(c_i | \mathbf{x}_{i,t}) \neq 0$  in general.

Model (2), which is central in this work, indicates that, at each instant, two regimes are possible. With probability  $\pi_{i,t}$ , there is a non null variation of the outcome between  $t$  and  $t_0 = 0$  which can be described by the values of some regressors and a noise component. In the second regime, which occurs with probability  $1 - \pi_{i,t}$ , there is no variation of the outcome  $Y$  between  $t$  and  $t_0$ . We introduce the sequence of Bernoulli variables  $Z_{i,t}$ , taking values in  $\{0, 1\}$ , and defined by  $Z_{i,t} = 0$  if  $Y_{i,t} = Y_{i,0}$  and  $Z_{i,t} = 1$  else, for  $t = 1, \dots, T$ . Taking the difference to eliminate the unobserved individual effect  $c_i$ , we get with (1) and (2),

$$Y_{i,t} - Y_{i,0} = Z_{i,t} \times \left[ \boldsymbol{\theta}^\top (\mathbf{x}_{i,t} - \mathbf{x}_{i,0}) + \epsilon_{i,t} - \epsilon_{i,0} \right] + (1 - Z_{i,t}) \times 0. \quad (3)$$

The distribution of  $\Delta Y_{i,t} = Y_{i,t} - Y_{i,0}$  is thus a mixture of a continuous distribution and a Dirac at zero.

We denote by

$$\Delta_c Y_{i,t} = \boldsymbol{\theta}^\top (\mathbf{x}_{i,t} - \mathbf{x}_{i,0}) + \epsilon_{i,t} - \epsilon_{i,0}, \quad (4)$$

the potential continuous variation of  $Y_i$  between  $t$  and  $t_0$ . We suppose furthermore that the probability of variation can be expressed, given  $\mathbf{x}_{i,t}$ , via a parametric model,

$$\pi_{i,t} = \pi(\mathbf{x}_{i,t}, \boldsymbol{\beta}_t). \quad (5)$$

for some known link function  $\pi(\cdot, \cdot)$  but unknown parameter  $\boldsymbol{\beta}_t$  which is allowed to vary with  $t$ . This includes logistic and probit regression. For example,  $\log(\pi_{i,t}/(1 - \pi_{i,t})) = \boldsymbol{\beta}_t^\top \mathbf{x}_{i,t}$  corresponds

to logistic regression and  $\pi_{i,t} = \Phi(\boldsymbol{\beta}_t^\top \mathbf{x}_{i,t})$  corresponds to probit regression when  $\Phi(w) = \mathbb{P}(W \leq w)$ ,  $W$  being a centered Gaussian random variable with unit variance. The parameters to be estimated are  $\boldsymbol{\beta}_t, t = 1, \dots, T$  and  $\boldsymbol{\theta}$ .

We assume that the following conditional independence assumptions hold for  $t = 1, \dots, T$ ,

$$(\mathbf{H}_{1,t}) \quad \Delta_c Y_t \perp\!\!\!\perp Z_t \mid \mathbf{x}_t, \mathbf{x}_0$$

Assumption  $(\mathbf{H}_{1,t})$  ensures that we have at hand a sufficient rich set of variables  $\mathbf{x}_t$  and  $\mathbf{x}_0$  such that  $\Delta_c Y_t$  and  $Z_t$  can be supposed to be conditionally independent. It is similar to assumption (17.38) in Wooldridge (2010) for the Hurdle model in which  $Y$  only takes positive values. Note that with (4), assumption  $(\mathbf{H}_{1,t})$ , can be rewritten

$$(\mathbf{H}_{1,t}) \quad \epsilon_t - \epsilon_0 \perp\!\!\!\perp Z_t \mid \mathbf{x}_t, \mathbf{x}_0 \quad (6)$$

We directly get, with (3), (5) and assumption  $(\mathbf{H}_{1,t})$  that

$$\mathbb{E}[Y_t - Y_0 \mid \mathbf{x}_t, \mathbf{x}_0] = \pi(\mathbf{x}_t, \boldsymbol{\beta}_t) \boldsymbol{\theta}^\top (\mathbf{x}_t - \mathbf{x}_0), \quad t = 1, \dots, T. \quad (7)$$

If, furthermore,  $\pi(\mathbf{x}, \boldsymbol{\beta})$  is differentiable with respect to  $\mathbf{x}$ ,

$$\frac{\partial \mathbb{E}[Y_t - Y_0 \mid \mathbf{x}_t, \mathbf{x}_0]}{\partial \mathbf{x}_t} = \pi(\mathbf{x}_t, \boldsymbol{\beta}_t) \boldsymbol{\theta} + \boldsymbol{\theta}^\top (\mathbf{x}_t - \mathbf{x}_0) \frac{\partial \pi(\mathbf{x}_t, \boldsymbol{\beta}_t)}{\partial \mathbf{x}_t}, \quad (8)$$

meaning that the sign and the amplitude of the effects of a variation of  $\mathbf{x}_t$  on  $Y_t - Y_0$  depend on  $\boldsymbol{\theta}$  but also on  $\frac{\partial \pi}{\partial \mathbf{x}_t}$ , the variation of the probability of observing no change in time.

**Remark 1.** Note that if we do not take account of the zero inflation phenomenon the best linear approximation, in the mean squared error sense, to the conditional expectation of  $\mathbb{E}[Y_t - Y_0 \mid \mathbf{x}_t, \mathbf{x}_0]$  given in (7), is equal to  $\tilde{\boldsymbol{\theta}}^\top (\mathbf{x}_t - \mathbf{x}_0)$ , with

$$\tilde{\boldsymbol{\theta}} = \left( \mathbb{E} \left[ (X_t - X_0)(X_t - X_0)^\top \right] \right)^{-1} \mathbb{E} [(X_t - X_0) \Delta Y_t] \quad (9)$$

where  $\Delta Y_t = Z_t (\boldsymbol{\theta}^\top (X_t - X_0) + \epsilon_t - \epsilon_0)$ . Thus, considering that the noise components are i.i.d, we have

$$\mathbb{E} [(X_t - X_0) \Delta Y_t] = \mathbb{E} \left[ Z_t (X_t - X_0)(X_t - X_0)^\top \right] \boldsymbol{\theta}$$

Unless  $Z_t = 1$  almost surely, meaning that there is no zero inflation phenomenon, we have that  $\tilde{\boldsymbol{\theta}}^\top (\mathbf{x}_t - \mathbf{x}_0) \neq \boldsymbol{\theta}^\top (\mathbf{x}_t - \mathbf{x}_0)$ . Note that in the particular case in which the random binary variable  $Z_t$  is independent of  $X_t$ , meaning that  $\pi(\mathbf{x}_t, \boldsymbol{\beta}) = \pi_t$ , we have  $\mathbb{E} [Z_t (X_t - X_0)(X_t - X_0)^\top] = \mathbb{E} [Z_t] \mathbb{E} [(X_t - X_0)(X_t - X_0)^\top]$  and  $\tilde{\boldsymbol{\theta}}^\top (\mathbf{x}_t - \mathbf{x}_0) = \pi_t \boldsymbol{\theta}^\top (\mathbf{x}_t - \mathbf{x}_0) = \mathbb{E}[Y_t - Y_0 \mid \mathbf{x}_t, \mathbf{x}_0]$ . In the general case in which  $Z_t$  does depend on the covariates, the estimation of conditional expectation given by  $\tilde{\boldsymbol{\theta}}^\top (\mathbf{x}_t - \mathbf{x}_0)$  will be biased.

## 2.2 Empirical example: Mincer wage equation

We consider the problem of estimating a classical Mincer wage equation (Mincer, 1974) with panel data and employ the dataset described in Baltagi and Khanti-Akom (1990), which corresponds to a panel of 595 individuals observed over the 1976–1982, drawn from the Panel Study of Income Dynamics. A Mincer wage equation is typically fitted, with the logarithm of earnings,  $Y_{i,t} = \log(WAGE_{i,t})$ , modeled as the sum of a linear function of years of education ( $edu_{i,t}$ ) and a quadratic function of full-time work experience ( $exp_{i,t}$ ), and the model is often extended by considering additional socio-economic variables  $\mathbf{z}_{i,t}$ , thus  $\mathbf{x}_{i,t} = [edu_{i,t}, exp_{i,t}, exp_{i,t}^2, \mathbf{z}_{i,t}^\top]^\top$ .

These data are consistent with the DGP that is described in the previous section. First note that the response variable in levels,  $\log(WAGE_{i,t})$ , can be supposed to be continuous. However the long-differenced variable  $\log(WAGE_{i,t}) - \log(WAGE_{i,0})$  can no longer be considered to be continuous. When looking for instance at the difference  $\log(WAGE_{i,1}) - \log(WAGE_{i,0})$  between time  $t = 1$  (corresponding to year 1977) and time  $t_0$  (year 1976), we observe that for around 18.5% of the observations the variation in time of the wages is equal to zero. The fraction of zeros varies between 18.5% for  $t = 1$  and 0% for  $t = T$ , and it is equals to 3.5% when considering all observations, for  $t = 1, \dots, T$  (detailed results are available upon request). As displayed in Figure 1, taking the difference over time induces a zero-inflated phenomenon that cannot be dealt properly by a standard continuous distribution model, while a mixture distribution combining a mass at zero and a continuous distribution, as in (3), seems to be appropriate.

===== Figure 1 =====

Second, consistently with (5), the probability  $\pi_{i,t}$  of observing a non-null variation in  $\log(WAGE_{i,t})$  between  $t$  and  $t_0$ , is significantly affected by (some of) the explanatory variables  $\mathbf{x}_{i,t}$ , (detailed results are presented in a next section).

Finally, as far assumption  $(\mathbf{H}_{1,t})$  is concerned, note that despite this assumption is not directly testable from data, it is a rather weak assumption that is likely to be fulfilled in many empirical applications. In the Mincer wage equation, while it seems rather unlikely that the probability of the event  $WAGE_{i,t} = WAGE_{i,0}$  does not depend on any characteristic of individual  $i$ , i.e.  $\Delta_c Y_t \perp\!\!\!\perp Z_t$ , assuming that exists some contemporaneous and lagged variables  $\mathbf{x}_t$  and  $\mathbf{x}_0$  such that  $\Delta_c Y_t$  and  $Z_t$  are conditionally independent is a much more credible situation, as lagged and contemporaneous levels of education and experience (among others) could explain  $Z_t$  and this could make  $Z_t$  conditionally independent to  $\Delta_c Y_t$ .

### 2.3 Definition of the estimators

We define, for  $i = 1, \dots, n$  and  $t = 1, \dots, T$ ,

$$\Delta Y_{i,t} = Y_{i,t} - Y_{i,0} \quad (10)$$

The estimation of  $\boldsymbol{\theta}$  and  $\boldsymbol{\beta}_1, \dots, \boldsymbol{\beta}_T$  can be performed by minimizing the functional

$$\Psi_n(\boldsymbol{\theta}, \boldsymbol{\beta}_1, \dots, \boldsymbol{\beta}_T) = \sum_{t=1}^T \Psi_{1n,t}(\boldsymbol{\beta}_t) + \Psi_{2n}(\boldsymbol{\theta}), \quad (11)$$

with

$$\Psi_{1n,t}(\boldsymbol{\beta}_t) = -\frac{1}{n} \sum_{i=1}^n \left( Z_{i,t} \ln \left( \frac{\pi(\mathbf{x}_{i,t}, \boldsymbol{\beta}_t)}{1 - \pi(\mathbf{x}_{i,t}, \boldsymbol{\beta}_t)} \right) + \ln(1 - \pi(\mathbf{x}_{i,t}, \boldsymbol{\beta}_t)) \right) \quad (12)$$

and

$$\Psi_{2n}(\boldsymbol{\theta}) = \frac{1}{n} \sum_{i=1}^n \sum_{t=1}^T Z_{i,t} \left( \Delta Y_{i,t} - \boldsymbol{\theta}^\top (\mathbf{x}_{i,t} - \mathbf{x}_{i,0}) \right)^2. \quad (13)$$

Note that  $\Psi_{1n,t}(\boldsymbol{\beta}_t)$  is simply the opposite of the likelihood criterion for  $\boldsymbol{\beta}_t$  and  $\Psi_{2n}(\boldsymbol{\theta})$  is a least squares criterion defined over the subsample of varying outcomes. We define the estimators  $\hat{\boldsymbol{\theta}}$  and  $\hat{\boldsymbol{\beta}}_t$ ,  $t = 1, \dots, T$  as follows

$$\hat{\boldsymbol{\theta}} = \arg \min_{\boldsymbol{\theta} \in \mathbb{R}^p} \Psi_{2n}(\boldsymbol{\theta}) \quad (14)$$

$$\hat{\boldsymbol{\beta}}_t = \arg \min_{\boldsymbol{\beta} \in \mathbb{R}^p} \Psi_{1n,t}(\boldsymbol{\beta}_t) \quad (15)$$

Identification of parameter  $\boldsymbol{\theta}$  is ensured with the following assumption,

$$\mathbf{(H}_2) \quad \mathbf{Q}_\pi = \mathbb{E} \left[ \sum_{t=1}^T Z_t (\mathbf{x}_t - \mathbf{x}_0) (\mathbf{x}_t - \mathbf{x}_0)^\top \right] \text{ exists and is a full rank matrix.}$$

Assumption  $\mathbf{H}_2$  is a classical assumption required to get the identifiability of the regression parameter  $\boldsymbol{\theta}$ , in the specific subpopulation in which the variation in time of  $Y$  is not equal to zero. Assumption  $\mathbf{(H}_2)$  is similar to assumption FD.2 in Wooldridge (2010) (Chapter 10) but also takes into account the zero-inflation phenomenon.

When this assumption is fulfilled, we have that for large  $n$ , the estimator of parameter  $\boldsymbol{\theta}$  is uniquely defined as follows,

$$\hat{\boldsymbol{\theta}} = \left( \sum_{i=1}^n \sum_{t=1}^T Z_{i,t} \Delta \mathbf{x}_{i,t} \Delta \mathbf{x}_{i,t}^\top \right)^{-1} \left( \sum_{i=1}^n \sum_{t=1}^T Z_{i,t} \Delta Y_{i,t} \Delta \mathbf{x}_{i,t} \right), \quad (16)$$

where  $\Delta \mathbf{x}_{i,t} = \mathbf{x}_{i,t} - \mathbf{x}_{i,0}$ .

Then, using (7), estimates of the expected variation of the outcome can be derived as follows,

$$\hat{\mathbb{E}}[Y_t - Y_0 \mid \mathbf{x}_t, \mathbf{x}_0] = \pi(\mathbf{x}_t, \hat{\boldsymbol{\beta}}_t) \hat{\boldsymbol{\theta}}^\top (\mathbf{x}_t - \mathbf{x}_0), \quad t = 1, \dots, T. \quad (17)$$



If, furthermore,  $\pi(\mathbf{x}, \widehat{\boldsymbol{\beta}}_t)$  is differentiable with respect to  $\mathbf{x}$ , we can define with (8), an estimate of the effect of a variation of  $\mathbf{x}_t$  on the variation of the outcome,

$$\frac{\partial \widehat{\mathbb{E}}[Y_t - Y_0 | \mathbf{x}_t, \mathbf{x}_0]}{\partial \mathbf{x}_t} = \pi(\mathbf{x}_t, \widehat{\boldsymbol{\beta}}_t) \widehat{\boldsymbol{\theta}} + \widehat{\boldsymbol{\theta}}^\top (\mathbf{x}_t - \mathbf{x}_0) \frac{\partial \pi(\mathbf{x}_t, \widehat{\boldsymbol{\beta}}_t)}{\partial \mathbf{x}_t}. \quad (18)$$

## 2.4 Some asymptotic properties

Our notations are borrowed from van der Vaart (1998), and we denote by  $U_n = o_p(1)$  the fact that the sequence  $(U_n)_{n \geq 1}$  of random variables (vectors or matrices) converges to zero in probability when  $n$  tends to infinity, whereas the convergence in distribution of the sequence towards a Gaussian random vector with expectation  $\boldsymbol{\mu}$  and covariance matrix  $\boldsymbol{\Gamma}$  is denoted by  $U_n \rightsquigarrow \mathcal{N}(\boldsymbol{\mu}, \boldsymbol{\Gamma})$ .

It can be proven under hypotheses  $(\mathbf{H}_{1,t})$  and  $(\mathbf{H}_2)$  that  $\widehat{\boldsymbol{\theta}}$  is a consistent estimator of  $\boldsymbol{\theta}$  that is asymptotically Gaussian as  $n$  tends to infinity, as shown in the following proposition.

**Proposition 2.1.** *Suppose that models (1) and (2) hold and assume that hypotheses  $(\mathbf{H}_{1,t}), t = 1, \dots, T$  and  $(\mathbf{H}_2)$  are fulfilled. Then as  $n$  tends to infinity,*

$$\widehat{\boldsymbol{\theta}} - \boldsymbol{\theta} = o_p(1)$$

and

$$\sqrt{n} (\widehat{\boldsymbol{\theta}} - \boldsymbol{\theta}) \rightsquigarrow \mathcal{N}(0, \mathbf{Q}_\pi^{-1} \mathbf{Q}_{Z,\epsilon} \mathbf{Q}_\pi^{-1}),$$

where  $\mathbf{Q}_{Z,\epsilon}$  is the covariance matrix of  $\sum_{t=1}^T Z_t (\epsilon_t - \epsilon_0) \Delta \mathbf{x}_t$ .

**Remark 2.** *If we suppose furthermore that the increments of the residuals  $(\epsilon_{i,t} - \epsilon_{i,0})$  are independent of  $Z_t$  and  $\mathbf{x}_t$ , and are i.i.d, with common variance  $\sigma^2$ , then the covariance matrix  $\mathbf{Q}_{Z,\epsilon}$  satisfies  $\mathbf{Q}_{Z,\epsilon} = \sigma^2 \mathbf{Q}_\pi$ , and under the the assumptions of Proposition 2.1,*

$$\sqrt{n} (\widehat{\boldsymbol{\theta}} - \boldsymbol{\theta}) \rightsquigarrow \mathcal{N}(0, \sigma^2 \mathbf{Q}_\pi^{-1}).$$

If  $\pi(\mathbf{x}, \boldsymbol{\beta})$  is of a logit or probit shape and if the set of assumptions

$$(\mathbf{H}_{3,t}) \quad \mathbb{E} \left[ \mathbf{x}_t \mathbf{x}_t^\top \right] \quad \text{is a full rank matrix}$$

hold for  $t = 1, \dots, T$ , the parameters  $\boldsymbol{\beta}_t$  can be estimated efficiently with maximum likelihood approaches (see Newey and McFadden (1994) for probit regression and Hjort and Pollard (2011) for logistic regression) and that maximum likelihood estimators  $\widehat{\boldsymbol{\beta}}_1, \dots, \widehat{\boldsymbol{\beta}}_T$  are consistent and asymptotically Gaussian as  $n$  tends to infinity. The limiting covariance matrix denoted by  $\boldsymbol{\Gamma}_\beta$ . Note that there is no need to impose that  $\boldsymbol{\beta}$  belongs to some compact space, thanks to the concavity in the parameters of the log likelihood for probit (see Newey and McFadden, 1994) and logistic (see Hjort and Pollard, 2011) regression models.

**Proposition 2.2.** *Suppose that models (1) and (2) hold and assume that hypotheses  $(\mathbf{H}_{1,t}), t = 1, \dots, T$  and  $(\mathbf{H}_2)$  and  $(\mathbf{H}_{3,t}), t = 1, \dots, T$  are fulfilled. Suppose also that  $\pi(\boldsymbol{\beta}_t, \cdot)$  is a logit or probit link function. Then as  $n$  tends to infinity,*

$$\sqrt{n} \left( \begin{pmatrix} \widehat{\boldsymbol{\theta}} \\ \widehat{\boldsymbol{\beta}} \end{pmatrix} - \begin{pmatrix} \boldsymbol{\theta} \\ \boldsymbol{\beta} \end{pmatrix} \right) \rightsquigarrow \mathcal{N} \left( \begin{pmatrix} 0 \\ 0 \end{pmatrix}, \begin{pmatrix} \mathbf{Q}_\pi^{-1} \mathbf{Q}_{Z,\epsilon} \mathbf{Q}_\pi^{-1} & 0 \\ 0 & \boldsymbol{\Gamma}_\beta \end{pmatrix} \right),$$

where  $\boldsymbol{\beta} = (\boldsymbol{\beta}_1, \dots, \boldsymbol{\beta}_T)$  and  $\widehat{\boldsymbol{\beta}} = (\widehat{\boldsymbol{\beta}}_1, \dots, \widehat{\boldsymbol{\beta}}_T)$ .

## 2.5 Bootstrap confidence intervals

We are now interested in computing confidence intervals for  $\boldsymbol{\theta}$  and for  $\mathbb{E}[Y_t - Y_0 | \mathbf{x}_t, \mathbf{x}_0] = \pi(\mathbf{x}_t, \boldsymbol{\beta}_t) \boldsymbol{\theta}^\top (\mathbf{x}_t - \mathbf{x}_0)$ . Note first that under previous hypotheses, we directly get with the help of the continuous mapping theorem (see van der Vaart (1998), Theorem 2.3), that, given  $\mathbf{x}_t$  and  $\mathbf{x}_0$ ,  $\widehat{\mathbb{E}}[Y_t - Y_0 | \mathbf{x}_t, \mathbf{x}_0]$  defined in (17) converges in probability to  $\mathbb{E}[Y_t - Y_0 | \mathbf{x}_t, \mathbf{x}_0]$  as  $n$  tends to infinity.

Then, building confidence intervals for  $\boldsymbol{\theta}$  using the asymptotic normality given in Proposition 2.1 requires to have at hand a consistent estimate of  $\mathbf{Q}_\pi^{-1} \mathbf{Q}_{Z,\epsilon} \mathbf{Q}_\pi^{-1}$ , which may not be so simple. As far as the expected variation  $\mathbb{E}[Y_t - Y_0 | \mathbf{x}_t, \mathbf{x}_0]$  is concerned, the use of the Delta method based on Proposition 2.2 is one possibility for building confidence intervals with asymptotically controlled level of confidence. However, this approach relies on the estimation of the asymptotic variance and is not so simple to implement in statistical softwares.

Paired bootstrap, which is reasonably time-consuming in our parametric framework, is generally preferred and is much simpler to implement (see Wooldridge, 2010, Chapter 21, in the general context of policy evaluation and Cardot and Musolesi, 2020 for an illustration with zero-inflated data). Recall that a sample is made of  $(Y_{i,0}, \dots, Y_{i,T}, \mathbf{x}_{i,0}, \dots, \mathbf{x}_{i,T}), i = 1, \dots, n$ , which are supposed to be  $n$  independent realizations of  $(Y_0, \dots, Y_T, \mathbf{x}_0, \dots, \mathbf{x}_T)$ . Consider a paired bootstrap sample  $(Y_{i,0}^*, \dots, Y_{i,T}^*, \mathbf{x}_{i,0}^*, \dots, \mathbf{x}_{i,T}^*), i = 1, \dots, n$  drawn independently and with equal probability from the empirical distribution of  $(Y_{i,0}, \dots, Y_{i,T}, \mathbf{x}_{i,0}, \dots, \mathbf{x}_{i,T}), i = 1, \dots, n$ . We denote by  $(\widehat{\boldsymbol{\theta}}^*, \widehat{\boldsymbol{\beta}}^*)$  the bootstrap estimate of  $(\boldsymbol{\theta}, \boldsymbol{\beta})$  defined as the minimizer of  $\Psi_n(\boldsymbol{\theta}, \boldsymbol{\beta})$  evaluated over the bootstrap sample. For  $\mathbf{u}_1 \in \mathbb{R}^p$  and  $\mathbf{u}_2 \in \mathbb{R}^p$ , we denote by  $F_{n,B}(\mathbf{u}_1, \mathbf{u}_2)$  the conditional joint cumulative distribution function of the bootstrap estimator, given the data:

$$F_{n,B}(\mathbf{u}_1, \mathbf{u}_2) = \mathbb{P} \left[ \sqrt{n} \left( (\widehat{\boldsymbol{\theta}}^*, \widehat{\boldsymbol{\beta}}^*) - (\widehat{\boldsymbol{\theta}}, \widehat{\boldsymbol{\beta}}) \right) \leq (\mathbf{u}_1, \mathbf{u}_2) \mid (Y_{i,0}, \dots, Y_{i,T}, \mathbf{x}_{i,0}, \dots, \mathbf{x}_{i,T})_{i=1}^n \right]$$

where the inequality should be understood component-wise.

We denote by  $F_n(\mathbf{u}_1, \mathbf{u}_2) = \mathbb{P} \left[ \sqrt{n} \left( (\widehat{\boldsymbol{\theta}}, \widehat{\boldsymbol{\beta}}) - (\boldsymbol{\theta}, \boldsymbol{\beta}) \right) \leq (\mathbf{u}_1, \mathbf{u}_2) \right]$  the joint cumulative distribution function corresponding to the multivariate Gaussian distribution given in Proposition 2.2.

We can state the following proposition, which ensures that the bootstrap procedures provide consistent approximation to the distribution of  $(\widehat{\boldsymbol{\theta}}, \widehat{\boldsymbol{\beta}})$  and can be useful to build consistent confidence intervals for prediction with a given asymptotic confidence level.

**Proposition 2.3.** *Suppose that models (1) and (2) hold and assume that hypotheses  $(\mathbf{H}_{1,t}), t = 1, \dots, T$  and  $(\mathbf{H}_2)$  and  $(\mathbf{H}_{3,t}), t = 1, \dots, T$  are fulfilled. Suppose also that  $\pi(\boldsymbol{\beta}_t, \cdot)$  is a logit or probit link function. Then as  $n$  tends to infinity,*

$$\sup_{\mathbf{u}_1, \mathbf{u}_2} |F_{n,B}(\mathbf{u}_1, \mathbf{u}_2) - F_n(\mathbf{u}_1, \mathbf{u}_2)| = o_p(1).$$

Given  $\mathbf{x}_t$  and  $\mathbf{x}_0$ , we also have

$$\begin{aligned} & \sup_{u \in \mathbb{R}} \left| \mathbb{P} \left[ \sqrt{n} \left( \pi(\mathbf{x}_t, \widehat{\boldsymbol{\beta}}_t) \widehat{\boldsymbol{\theta}}^\top (\mathbf{x}_t - \mathbf{x}_0) - \pi(\mathbf{x}_t, \boldsymbol{\beta}_t) \boldsymbol{\theta}^\top (\mathbf{x}_t - \mathbf{x}_0) \right) \leq u \right] \right. \\ & \left. - \mathbb{P} \left[ \sqrt{n} \left( \pi(\mathbf{x}_t, \widehat{\boldsymbol{\beta}}_t^*) \widehat{\boldsymbol{\theta}}^{*\top} (\mathbf{x}_t - \mathbf{x}_0) - \pi(\mathbf{x}_t, \boldsymbol{\beta}_t) \boldsymbol{\theta}^\top (\mathbf{x}_t - \mathbf{x}_0) \right) \leq u \mid (Y_{i,0}, \dots, Y_{i,T}, \mathbf{x}_{i,0}, \dots, \mathbf{x}_{i,T})_i^n \right] \right| = o_p(1). \end{aligned}$$

The first part of this Proposition is a consequence of Theorem 2.4 in Bose and Chatterjee (2003), which heavily relies on the fact that the estimators are defined as the minimizers of a convex objective function  $\Psi_n(\boldsymbol{\theta}, \boldsymbol{\beta})$  that is a twice differentiable in  $\boldsymbol{\theta}$  and  $\boldsymbol{\beta}$ . We could consider other sufficiently smooth link functions to model the Bernoulli variable  $Z$  and Proposition 2.3 would remain true provided that the criterion  $\Psi_{1n}(\cdot)$  is a twice differentiable convex function of  $\boldsymbol{\beta}$ . The second part of Proposition 2.3 is based on an application of the Delta method for bootstrapped estimates (see Theorem 23.9 in van der Vaart, 1998).

### 3 Program evaluation with difference-in-differences

In the last decades, there has been a huge amount of literature on DID estimation and on its relation with standard unobserved effects panel data models (Heckman and Hotz, 1989; Wooldridge, 2005; Abadie, 2005; Lechner, 2015; Lee and Kang, 2006; Heckman et al., 1997, 1998). Recent works have provided further insights. Some of them have investigated the assumptions that are needed to yield estimated coefficients having a causal interpretation and, in particular, have considered various settings such as allowing for heterogeneous treatment effects, variation in treatment timing, and dynamic treatment effects (De Chaisemartin and d'Haultfoeuille, 2020; Goodman-Bacon, 2021; Han, 2021; Sun and Abraham, 2021).

We explore another direction and show that the presence of a zero inflation phenomenon when considering the difference-in-differences approach gives rise to heterogeneous nonlinear treatment effects.

### 3.1 Model, assumptions and estimand

We suppose now that we aim at evaluating a treatment effect, among  $R - 1$  possible exclusive treatments, set up at time  $t_\tau$ , on an outcome  $Y_t$  at time  $t > t_\tau$ . The value of  $Y_t$  is made at discrete instants in time,  $t = 0, \dots, t_\tau, \dots, T$ . We suppose that at time  $t_0$ , we have for  $i = 1, \dots, n$ ,

$$Y_{i,0} = \boldsymbol{\theta}_{0,0}^\top \mathbf{x}_i + c_i + \epsilon_{i,0}$$

where  $\boldsymbol{\theta}_{0,0}$  is an unknown vector of regression coefficients,  $c_i$  is an unobserved individual effect and  $\epsilon_{i,0}$  is a noise component satisfying  $\mathbb{E}(\epsilon_{i,0} | \mathbf{x}_i) = 0$  and  $\mathbb{E}(\epsilon_{i,0}^2 | \mathbf{x}_i) = \sigma_0^2$  almost surely. We denote by  $D_i^r$ , for  $r \in \{0, 1, \dots, R - 1\}$ , the binary treatment indicator variable that takes value 1 if treatment  $r$  has been applied to statistical unit  $i$  and 0 otherwise, with the convention that  $r = 0$  corresponds to no treatment. The  $R - 1$  possible treatments are supposed to be mutually exclusive, so that by definition  $\sum_{r=0}^{R-1} D_i^r = 1$ . We suppose that the potential outcome at time  $t \geq t_\tau$ , under treatment  $r$ , can be expressed as follows

$$Y_{i,t}^r = \begin{cases} Y_{i,0} & \text{with probability } 1 - \pi_{i,t}^r \\ \boldsymbol{\theta}_{r,t}^\top \mathbf{x}_i + c_i + \epsilon_{i,t}^r & \text{with probability } \pi_{i,t}^r \end{cases} \quad (19)$$

Note that it is only possible to observe one value of  $Y_{i,t}^r$ , which is equal to  $Y_{i,t} = \sum_{r=0}^{R-1} D_i^r Y_{i,t}^r$ , among the  $R$  potential outcomes  $Y_{i,t}^0, \dots, Y_{i,t}^{R-1}$ . The potential outcome difference between time  $t = 0$  and time  $t \geq t_\tau$ , under treatment  $r$ , is thus equal to

$$Y_{i,t}^r - Y_{i,0} = Z_{i,t}^r \left( (\boldsymbol{\theta}_{r,t} - \boldsymbol{\theta}_{0,0})^\top \mathbf{x}_i + \epsilon_{i,t}^r - \epsilon_{i,0} \right) + (1 - Z_{i,t}^r) 0, \quad (20)$$

where  $Z_{i,t}^r$  is a (counterfactual) binary variable indicating which regime governs the evolution of the outcome between  $t \geq t_\tau$  and time 0, with  $Z_{i,t}^r = 0$  if there is no variation of the outcome and  $Z_{i,t}^r = 1$  otherwise.

Our aim is to estimate, given  $\mathbf{x}_i$ , the average treatment effect at time  $t$  under treatment  $r$  compared to no treatment,

$$\text{ATE}^r(t, \mathbf{x}) = \mathbb{E} (Y_t^r - Y_t^0 | \mathbf{x}) . \quad (21)$$

We assume that, for  $r = 0, \dots, R - 1$  and  $t \geq t_\tau$ , the set of confounding variables  $\mathbf{x}$  ensures that

$$(\mathbf{H}_{4,t}^r) \quad \epsilon_t^r - \epsilon_0 \perp\!\!\!\perp Z_t^r | \mathbf{x}.$$

Assumption  $(\mathbf{H}_{4,t}^r)$  is similar to assumption  $(\mathbf{H}_{1,t})$  discussed in Section 2.

We also assume that, for some known parametric model and unknown parameter  $\boldsymbol{\beta}_{r,t}$ , we have

$$\mathbb{P} [Z_t^r = 1 | \mathbf{x}_i] = \pi(\mathbf{x}_i, \boldsymbol{\beta}_{r,t}). \quad (22)$$

Then, hypotheses  $(\mathbf{H}_{4,t}^r)$  and  $(\mathbf{H}_{4,t}^0)$  allow to get the following decomposition for the conditional average treatment effect, for treatment  $r \neq 0$ .

**Proposition 3.1.** *If assumption  $(\mathbf{H}_{4,t}^r)$  and  $(\mathbf{H}_{4,t}^0)$  are in force for  $r \neq 0$ , and models (20) and (22) are true, then*

$$ATE^r(t, \mathbf{x}) = \left( \pi(\mathbf{x}, \boldsymbol{\beta}_{r,t}) \tilde{\boldsymbol{\theta}}_{r,t} - \pi(\mathbf{x}, \boldsymbol{\beta}_{0,t}) \tilde{\boldsymbol{\theta}}_{0,t} \right)^\top \mathbf{x}.$$

where  $\tilde{\boldsymbol{\theta}}_{r,t} = \boldsymbol{\theta}_{r,t} - \boldsymbol{\theta}_{0,0}$ .

Note that if there is no zero-inflation phenomenon, we get the classical result,  $ATE^r(t, \mathbf{x}) = (\boldsymbol{\theta}_{r,t} - \boldsymbol{\theta}_{0,t})^\top \mathbf{x}$ . The proof of Proposition 3.1 is direct and thus omitted.

We also deduce directly from Proposition 3.1 that the marginal effect of a variation of  $\mathbf{x}$  is equal to

$$\frac{\partial ATE^r(t, \mathbf{x})}{\partial \mathbf{x}} = \left( \pi(\mathbf{x}, \boldsymbol{\beta}_{r,t}) \tilde{\boldsymbol{\theta}}_{r,t} - \pi(\mathbf{x}, \boldsymbol{\beta}_{0,t}) \tilde{\boldsymbol{\theta}}_{0,t} \right) + \frac{\partial \pi(\mathbf{x}, \boldsymbol{\beta}_{r,t})}{\partial \mathbf{x}} \tilde{\boldsymbol{\theta}}_{r,t}^\top \mathbf{x} - \frac{\partial \pi(\mathbf{x}, \boldsymbol{\beta}_{0,t})}{\partial \mathbf{x}} \tilde{\boldsymbol{\theta}}_{0,t}^\top \mathbf{x}. \quad (23)$$

The presence of the terms  $\pi(\mathbf{x}, \boldsymbol{\beta}_{r,t})$  and  $\pi(\mathbf{x}, \boldsymbol{\beta}_{0,t})$  in the expression of  $ATE^r(t, \mathbf{x})$  induces a non linear effect of the set of covariates  $\mathbf{x}_t$  on the average effect of treatment  $r$ .

### 3.2 Empirical example: local employment evolution and rural policies

We exploit the French data set used by Cardot and Musolesi (2020), which covered 25,593 municipalities over the period 1993-2002. Employment variation over time was modeled as a function of local development policies and of some confounding (pre-treatment) covariates that are indicated as relevant by the related literature on local employment growth, such as demographics, education, work qualifications, land use and the initial level of employment.

Figure 2 depicts the estimated distribution of the variation of employment in time  $EMP_{i,1} - EMP_{i,0}$ ,  $EMP_{i,t}$  being the employment level in French municipalities with time  $t = 1$  corresponding to year 1994 and time  $t_0$  to year 1993.

===== Figure 2 =====

Also in that case, the distribution of the variation in time of the dependent variable can be approximated by a mixture of a mass at 0 (0 representing more than 25 % of the municipalities) and a continuous density function, whose support is defined over both positive and negative values.

Moreover, consistently with (22), the probability of observing a non-null variation of  $EMP_{i,t}$  overtime is significantly affected by (some of) the explanatory variables  $\mathbf{x}$  (detailed results are

available upon request). Since  $Z_{i,t}^r$  is largely explained by the size of the municipality, and by other socio-economic characteristics, so that introducing these variables in the regression function could make  $\epsilon_t^r - \epsilon_0$  conditionally independent to  $Z_t^r$ , as stated in the identification condition ( $\mathbf{H}_{4,t}$ ).

### 3.3 Estimation of the conditional average treatment effect

Suppose we have a sample  $(Y_{i,t}, Y_{i,0}, D_i^0, \dots, D_i^{R-1}, \mathbf{x}_i)$  for  $i = 1, \dots, n$ . The observed value of the outcome  $Y_{i,t}$  can be written as follows

$$Y_{i,t} = \sum_{r=0}^{R-1} D_i^r Y_{i,t}^r. \quad (24)$$

We define the binary variable  $Z_{i,t}$  as  $Z_{i,t} = 1$  if  $(Y_{i,t} - Y_{i,0}) \neq 0$  and  $Z_{i,t} = 0$  otherwise.

For treatment  $r$  and time  $t$ , the vectors of parameters  $\beta_{r,t}$  and  $\tilde{\theta}_{r,t} = \theta_{r,t} - \theta_{0,0}$  can be estimated by minimizing the function  $\Psi_{n,t}^r(\theta, \beta) = \Psi_{1,n,t}^r(\beta) + \Psi_{2,n,t}^r(\theta)$ , where

$$\Psi_{1,n,t}^r(\beta) = -\frac{1}{n} \sum_{i=1}^n D_i^r \left[ Z_{i,t} \ln \left( \frac{\pi(\mathbf{x}_i, \beta)}{1 - \pi(\mathbf{x}_i, \beta)} \right) + \ln(1 - \pi(\mathbf{x}_i, \beta)) \right] \quad (25)$$

is the opposite of the log likelihood and where, as in Section 2.5, the conditional probability  $\pi(\beta_{r,t}, \mathbf{x}) = \mathbb{P}[Z_i^r = 1 | \mathbf{x}]$  is supposed to be of a probit or logit shape.

Function  $\Psi_{2,n,t}^r(\theta)$  to be minimized is a least squares criterion

$$\Psi_{2,n,t}^r(\theta) = \frac{1}{n} \sum_{i=1}^n Z_{i,t} D_i^r \left( (Y_{i,t} - Y_{i,0}) - \mathbf{x}_i^\top \theta \right)^2. \quad (26)$$

Assuming that  $\sum_{i=1}^n D_i^r Z_{i,t} \mathbf{x}_i \mathbf{x}_i^\top$  is a full rank matrix (which is true with high probability, as seen in Section 3.4 under hypothesis ( $\mathbf{H}_{6,t}^r$ )), function  $\Psi_{2,n,t}^r$  has a unique minimizer,

$$\hat{\theta}_{r,t} = \left( \sum_{i=1}^n D_i^r Z_{i,t} \mathbf{x}_i \mathbf{x}_i^\top \right)^{-1} \left( \sum_{i=1}^n D_i^r Z_{i,t} \mathbf{x}_i (Y_{i,t} - Y_{i,0}) \right). \quad (27)$$

Replacing the unknown parameters in the expression of  $\text{ATE}^r(t, \mathbf{x})$  given in Proposition 3.1 by their estimators, we get the estimate

$$\widehat{\text{ATE}}^r(t, \mathbf{x}) = \left( \pi(\mathbf{x}, \hat{\beta}_{r,t}) \hat{\theta}_{r,t} - \pi(\mathbf{x}, \hat{\beta}_{0,t}) \hat{\theta}_{0,t} \right)^\top \mathbf{x} \quad (28)$$

for the conditional average treatment effect at time  $t$  for treatment  $r$ .

### 3.4 Consistency of the estimated conditional treatment effect

We assume in the following that, for  $t \geq t_\tau$ ,

$$(\mathbf{H}_{5,t}) \quad \left( Y_t^0 - Y_0, \dots, Y_t^{R-1} - Y_0 \right) \perp\!\!\!\perp (D^0, \dots, D^{R-1}) \mid \mathbf{x}.$$

Condition  $(\mathbf{H}_{5,t})$  is a classical conditional independence assumption in the econometric literature on policy evaluation and multiple treatment effects. With (20) and  $(\mathbf{H}_{4,t}^r)$ , it implies that

$$(\epsilon_{0,t} - \epsilon_0, \dots, \epsilon_{R-1,t} - \epsilon_0) \perp\!\!\!\perp (D^0, \dots, D^{R-1}) \mid \mathbf{x} \quad (29)$$

and

$$(Z_t^0, \dots, Z_t^{R-1}) \perp\!\!\!\perp (D^0, \dots, D^{R-1}) \mid \mathbf{x}. \quad (30)$$

We denote by  $\pi_t^r(\mathbf{x}) = \mathbb{P}[D^r Z_t^r = 1 \mid \mathbf{x}]$  the probability of receiving treatment  $r$  and that  $Y_t^r - Y_0$  is different from zero, given  $\mathbf{x}$ . Note that if  $D_i^r = 1$ , we only observe  $Z_{i,t}^r$  and  $Y_{i,t}^r - Y_{i,0}$  for the unit  $i$  in the sample. Hypothesis  $(\mathbf{H}_{5,t})$  implies that the distribution of  $Z_t^r$  given  $\mathbf{x}$  is independent on  $D^j$ , for  $j \in \{0, \dots, R-1\}$ . Note that when  $(\mathbf{H}_{5,t})$  holds and model (20) is true, we have  $\pi_t^r(\mathbf{x}) = \pi(\mathbf{x}, \beta_{rt}) \mathbb{P}[D^r = 1 \mid \mathbf{x}]$ .

We also assume that the following assumption holds,

$$(\mathbf{H}_{6,t}) \quad \mathbb{E} \left( \pi_t^r(\mathbf{x}) \mathbf{x} \mathbf{x}^\top \right) = \mathbf{Q}_t^r \text{ where } \mathbf{Q}_t^r \text{ is a non-singular matrix, } r = 0, \dots, R-1.$$

Condition  $(\mathbf{H}_{6,t})$  is fulfilled under the classical assumption that  $\mathbb{E}(\mathbf{x} \mathbf{x}^\top)$  is a full rank matrix and  $\pi_t^r(\mathbf{x}) > 0$  almost surely. This identifiability condition ensures the existence of a unique estimator  $\widehat{\boldsymbol{\theta}}_{r,t}$  when the sample size  $n$  is large enough. It also implies that  $\mathbb{P}[D^r = 1] > 0$ , for  $r = 0, 1, \dots, R-1$ .

We can now state the consistency and asymptotic normality of the estimators of the parameters defined in models (20) and (22).

**Proposition 3.2.** *Suppose that model (19) holds. Assume also that hypotheses  $(\mathbf{H}_{4,t})$ ,  $(\mathbf{H}_{5,t})$ , and  $(\mathbf{H}_{6,t})$  are fulfilled. Then as  $n$  tends to infinity,*

$$\widehat{\boldsymbol{\theta}}_{r,t} - \widetilde{\boldsymbol{\theta}}_{r,t} = o_p(1).$$

*If  $\mathbb{P}[Z_t^r = 1 \mid \mathbf{x}] = \pi(\mathbf{x}, \beta_{rt})$  is of a probit or logit shape, we have, as  $n$  tends to infinity,*

$$\widehat{\boldsymbol{\beta}}_{r,t} - \beta_{r,t} = o_p(1).$$

and

$$\sqrt{n} \left( \begin{pmatrix} \widehat{\boldsymbol{\theta}}_{0,t} \\ \widehat{\boldsymbol{\theta}}_{r,t} \\ \widehat{\boldsymbol{\beta}}_{0,t} \\ \widehat{\boldsymbol{\beta}}_{r,t} \end{pmatrix} - \begin{pmatrix} \widetilde{\boldsymbol{\theta}}_{0,t} \\ \widetilde{\boldsymbol{\theta}}_{r,t} \\ \beta_{0,t} \\ \beta_{r,t} \end{pmatrix} \right) \rightsquigarrow \mathcal{N} \left( 0, \begin{pmatrix} \boldsymbol{\Gamma}_{\theta,t}^r & 0 \\ 0 & \boldsymbol{\Gamma}_{\beta,t}^r \end{pmatrix} \right),$$

where  $\boldsymbol{\Gamma}_{\theta,t}^r$  is the block diagonal asymptotic covariance matrix of  $\sqrt{n}(\widehat{\boldsymbol{\theta}}_{0,t} - \widetilde{\boldsymbol{\theta}}_{0,t}, \widehat{\boldsymbol{\theta}}_{r,t} - \widetilde{\boldsymbol{\theta}}_{r,t})$  and  $\boldsymbol{\Gamma}_{\beta,t}^r$  is the asymptotic covariance matrix of  $\sqrt{n}(\widehat{\boldsymbol{\beta}}_{0,t} - \beta_{0,t}, \widehat{\boldsymbol{\beta}}_{r,t} - \beta_{r,t})$ .

We deduce the following corollary from previous Proposition.

**Corollary 3.3.** *Under the assumptions of Proposition 3.2 as  $n$  tends to infinity and for all  $\mathbf{x} \in \mathbb{R}^p$  we have*

$$\widehat{ATE}^r(t, \mathbf{x}) - ATE^r(t, \mathbf{x}) = o_p(1).$$

Furthermore, if  $(\boldsymbol{\beta}_{r,t}, \tilde{\boldsymbol{\theta}}_{r,t}) \neq (\boldsymbol{\beta}_{0,t}, \tilde{\boldsymbol{\theta}}_{0,t})$ ,

$$\sqrt{n} \left( \widehat{ATE}^r(t, \mathbf{x}) - ATE^r(t, \mathbf{x}) \right) \rightsquigarrow \mathcal{N}(0, \boldsymbol{\Delta}_t^r(\mathbf{x}))$$

for some covariance matrix  $\boldsymbol{\Delta}_t^r(\mathbf{x})$ .

The proof of Corollary 3.3 is a direct consequence of the continuous mapping theorem and the Delta method. It is thus omitted.

The expression for the asymptotic variance  $\boldsymbol{\Delta}_t^r(\mathbf{x})$  of  $\widehat{ATE}^r(t, \mathbf{x})$  can be derived with the delta method. It is complicated and not given here. As in Section 2.5, paired bootstrap approaches are not difficult to employ and give reliable (and consistent) confidence intervals since the estimators are obtained as minimizers of  $\Psi_{n,t}^r(\boldsymbol{\beta}, \boldsymbol{\theta})$ , which is a twice differentiable convex functional.

## 4 A simulation study

To illustrate with a very simple example the effect of zero inflation on the expected value of the response variable and to check the ability of paired bootstrap procedures to produce reliable confidence intervals, we consider the following toy model. A time  $t_0$ , we suppose that the outcome variable satisfies, for  $i = 1, \dots, n$ ,

$$Y_{i,0} = \theta_0 + \theta x_{i,0} + c_i + \epsilon_{i,0},$$

whereas at time  $t_1 > t_0$ , we observe

$$Y_{i,1} = \begin{cases} Y_{i,0} & \text{with probability } 1 - \pi(x_{i,1} - x_{i,0}, \beta_0, \beta) \\ \theta_1 + \theta x_{i,1} + c_i + \epsilon_{i,1} & \text{with probability } \pi(x_{i,1} - x_{i,0}, \beta_0, \beta) \end{cases}$$

We thus have that

$$\mathbb{E}[Y_{i,1} - Y_{i,0} | x_{i,0}, x_{i,1}] = \pi(x_{i,1} - x_{i,0}, \beta_0, \beta) \times (\theta_1 - \theta_0 + \theta(x_{i,1} - x_{i,0})) \quad (31)$$

We generate artificial data as follows. The variation  $x_{i,1} - x_{i,0}$  are independent and uniformly distributed in the interval  $[-2, 2]$ . The error terms  $\epsilon_{i,1} - \epsilon_{i,0}$  are independent normally distributed random variables with mean 0 and variance  $\sigma_\epsilon^2 = 0.5$ . The probability of variation is described by the following probit model :

$$\pi(x_{i,1} - x_{i,0}, \beta_0, \beta) = \mathbb{P}[\beta_0 + \beta(x_{i,1} - x_{i,0}) + \nu > 0]$$



where the distribution of  $\nu$  is a standard Gaussian, independent of  $\epsilon$ . The constant terms  $\tilde{\theta}_0 = \theta_1 - \theta_0$  and  $\beta_0$  are both equal to 1, while the slope parameters  $\theta$  and  $\beta$  take different values corresponding to different scenarios. Hypothesis  $(\mathbf{H}_{1t})$ , for  $t = 1$ , as well as hypothesis  $(\mathbf{H}_2)$  are satisfied, noting that

$$\mathbf{Q}_\pi = \mathbb{E} \left( \pi(x_1 - x_0, \beta_0, \beta) \begin{pmatrix} 1 & 0 \\ 0 & (x_1 - x_0)^2 \end{pmatrix} \right)$$

is a definite positive matrix.

We generate data considering different values for  $\theta$ , with  $\theta \in \{2, 1, 0.6, 0.2, -0.2, -0.6, -1, -2\}$ , while  $\beta = 2$  and draw, in Figure 3, the expected variation of the outcome given in (31), non linear estimates obtained with (17), as well as linear estimates based on the empirical version of (9)<sup>1</sup>. Pointwise confidence intervals, with 95% confidence, built via the bootstrap procedure described below (see also Section 2.5) are also drawn in Figure 3.

The algorithm is the following, based on  $B = 1000$  bootstrap replications:

- Repeat for  $b = 1$  to  $b = B$ 
  - Draw from the initial sample a paired bootstrap sample,  $(Y_{1,0}^*, Y_{1,1}^*, x_{1,1}^* - x_{1,0}^*), \dots, (Y_{n,0}^*, Y_{n,1}^*, x_{n,1}^* - x_{n,0}^*)$  with equal probability sampling with replacement.
  - Estimate, with probit and OLS, the conditional probability of not observing zero and the continuous part of the zero-inflated model, respectively, and then compute, as in (17), the estimated expected value  $\widehat{\Delta Y}^b = \pi(\mathbf{x}, \widehat{\boldsymbol{\beta}}^b)(\widehat{\boldsymbol{\theta}}^b)^\top \mathbf{x}$ .

Then, non-parametric bootstrap confidence intervals with confidence  $\alpha$  are built by considering the quantiles of order  $\alpha/2$  and  $1 - \alpha/2$  for the estimated expected value.

===== Figure 3 =====

It clearly appears from the plots in Figure 3 that the zero-inflated phenomenon can produce very different functional relations depending on the parameters  $\beta$  and  $\theta$ . When  $\beta$  and  $\theta$  have the same sign the relation is monotonic, otherwise, when they have opposite signs, the resulting relation can also be non-monotonic. Clearly, as  $\beta$  (resp.  $\theta$ ) gets closer to 0 the resulting relation approaches linearity (resp. a probit shape).

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<sup>1</sup>Additional results obtained by considering other values for  $\beta$ , are available upon request.

As far as the estimation is concerned, the proposed estimator, which handles the zero inflation, provides a very faithful description of the underlying DGP. Additionally, the true underlying relation is always within the bootstrapped bands, which closely follow the DGP. In contrast, the linear model always provides misleading results, and in particular, when the underlying relation is non-monotonic it clearly provides a senseless fit.

By considering samples with moderate sizes,  $n = 200$ , we also evaluate the ability of the bootstrap procedure to build reliable confidence intervals. Results are plotted in Figure 4, for a nominal level of  $1 - \alpha = 0.95$ . We note that irrespective of the values of the parameters  $\beta$  and  $\theta$ , the empirical coverages are most often very close to the nominal ones. The only exception is when  $X$  is in the range between  $-2$  and  $-1$ , where the empirical coverage is about 0.9. Overall, these results offer evidence of the validity of the non-parametric bootstrap in the proposed zero-inflated framework even in the case of a small sample size.

===== Figure 4 =====

## 5 Empirical illustrations

### 5.1 Mincer wage equation

In this subsection, we revisit the classical problem of estimating a wage equation with panel data and then provide evidence that standard approaches, which exploit individual differencing over time such as long difference (LD) and first difference (FD) estimators, suffer from a bias in presence of the zero-inflated phenomenon previously described and that the bias is sizeable, even when the fraction of observations equal to zero is relatively small.

We consider the dataset described in Baltagi and Khanti-Akom (1990), which was described in Section 2, where long-differenced variable of the dependent variable  $\log(WAGE_{i,t}) - \log(WAGE_{i,0})$  takes has a distribution that can be approximated by a mixture of a mass at 0 and a continuous density function, whose support is defined over both positive and negative values. As far as the explanatory variables are concerned, in addition to years of education (*edu*) and full-time work experience (*exp*), this dataset also contains the number of weeks worked (*wks*) and some dummy variables: occupation (*occ* = 1 if the individual is a blue-collar worker), industry (*ind* = 1 if the individual works in manufacturing), geographical location (*south* = 1 and *smsa* = 1 if the individual resides in the south and in a metropolitan area, respectively), marital status (*ms* = 1 if the individual is married), union coverage (*union* = 1), sex (*fem* = 1 if the individual is female), and race (*blk* = 1 if the individual is black).

The Mincer wage equation is the cornerstone of a huge literature in empirical economics, probably because it is derived from a theoretical model of schooling choice and post-schooling training decisions, because it is simple enough, and because it captures reality quite well (Card, 1999). Previous studies have extensively discussed the empirical validity of this specification and its implications (Heckman et al., 2006). A relevant debate has emerged regarding functional form and the adoption of a quadratic form for experience. In particular, according to Murphy and Welch (1990) the quadratic specification provides a poor approximation of the underlying concave function as it overstates initial earnings, overstates earnings at mid-career, and understates earnings at retirement. Using higher-order polynomial functions was subsequently proposed (Lemieux, 2006), and, more recently, studies adopting non-parametric regression models have provided further interesting insights. For example, Henderson and Souto (2018) provide evidence of a concave but monotonic relation using both splines and kernels, which is consistent with the main findings of Murphy and Welch (1990).

To estimate the model, we consider the framework given in equations (1), (2) and (3) and then apply the proposed estimator. Such a framework, as the standard unobserved effects panel data model, allows for arbitrary correlation between the unobserved effects and the observed explanatory variables but does not allow for identifying the effect of education and other time-invariant variables. Therefore, as an illustrative example we focus our attention on the effect of experience.

As far as functional form is concerned, we adopt a log-log specification. This choice provides a number of relative advantages. First, it allows for the identification of the parameter of work experience when time dummies are introduced into the model, while the log-level specification does not. Indeed, while  $exp_{i,t} = a_i + t$  is perfectly collinear with respect to the time dummies,  $\log(exp_{i,t})$  is not as  $\log(a_i + t) \neq \log(a_i) + \log(t)$ . Second, the log-log specification also encompasses a variety of non-linear relations between *WAGE* and *exp*, and in particular, it may allow for a decreasing marginal return of experience. We are not claiming that the log-log model provides the best approximation to the underlying function, but we adopt it because it is consistent with a concave and monotonic relation, as suggested by the literature discussed above, and it is simple enough for our illustration purposes. The estimation results are presented in Table 1. In column (i), for the sake of comparison with the proposed approach that exploits long differences (i.e. the difference between time  $t$  and time  $t_0$ ), we give the estimated values of the parameters considering the standard LD estimator. This estimator, which has a long tradition in panel data econometrics as it was initially proposed to address the errors in variable problem (Griliches and Hausman, 1986) and then was considered in a variety of situations (Hahn et al., 2007; Hanlon and Miscio, 2017; Behaghel et al., 2014; Segú, 2020), assumes a continuous density function and, under the

zero-inflated phenomenon described by (1), (2) and (3), it is generally a biased estimator of  $\pi\theta$  unless  $\pi(\mathbf{x}_t, \boldsymbol{\beta}_t) = \pi$  does not depend on  $\mathbf{x}_t$ . As we will see below, in this empirical application the conditional probability of observing zero is significantly affected by some of the explanatory variables that are in the continuous part of the model.

Our main goal is to recover partial effects (PEs, see (8)) and average partial effects (APEs) of the considered zero-inflated model, which is intrinsically non-linear. The vector of unknown parameters  $\theta$  is estimated by applying the estimator described by equation (16), which it is referred to as *subset estimator*, while the conditional probability  $\pi(\mathbf{x}_t, \boldsymbol{\beta}_t)$  and the partial effects from the binary model  $\frac{\partial \pi(\mathbf{x}_t, \boldsymbol{\beta}_t)}{\partial \mathbf{x}_t}$  can be obtained by adopting either a probit or a logit regression model. For sake of simplicity we here assume that  $\boldsymbol{\beta}_t = \boldsymbol{\beta} \forall t$ .

When estimating a binary response regression model with panel data, one would ideally estimate the quantities of interest without putting restrictions on the conditional distribution of the unobserved effects given the explanatory variables,  $D(c_i | \mathbf{X} = \mathbf{x}_i)$ . However, the standard fixed effects approach that consists in viewing the components  $c_i$  as parameters to be estimated provides inconsistent estimates of the parameters for a fixed  $T$  and a sample size  $n$  growing to infinity, because of the incidental parameter problem (Neyman and Scott, 1948).<sup>2</sup> Interestingly, in the logit case only it is possible to allow  $c_i$  and  $\mathbf{x}_i$  to be arbitrarily related, by adopting a similar strategy that is used in the linear framework to eliminate  $c_i$  from the estimating equation. This approach leads to considering a conditional maximum likelihood estimator (CMLE). Unfortunately, PEs are not identified. Therefore, we instead consider a correlated random effects (CRE) framework (see, for example, the seminal work by Mundlak, 1978), which places some restrictions on  $D(c_i | \mathbf{x}_i)$ , and adopt the Chamberlain CRE probit model (Chamberlain, 1980). Wooldridge (2010) proposes both a joint and a pooled MLE. We specifically adopt the pooled MLE, which is a simple probit model supplemented with time averages of the continuous explanatory variables. Beyond its simplicity, while the joint MLE is not robust to the violation of the conditional independence assumption, meaning that serial independence of the idiosyncratic shocks is needed for consistency, the pooled MLE is robust to such a violation, serial dependence can be handled by standard robust inference, and obtaining PEs is straightforward.

===== Table 1 =====

The results are as follows. When considering the standard LD estimator and assuming a continuous density function (i), the estimated coefficient of  $\log(\exp_{i,t})$  is .183 (s.e.=0.037), sug-

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<sup>2</sup>Fernández-Val and Weidner (2016) propose bias corrections for panels where both  $n$  and  $T$  are moderately large.

gesting a concave monotonic wage–experience relation (i.e., diminishing returns to experience). This result is close to what is obtained by employing the FD estimator, which is equal to 0.191 (s.e.=0.036) and is broadly consistent with the above-cited literature, which mainly exploits cross-sectional data. Comparing this result with that obtained without including the time effects may provide some interesting insight into the possible bias that arises because of the omission of time-related factors. In that case, the estimated coefficient of  $\log(exp_{i,t})$  increases up to 0.817 (0.822 for the FD estimator) indicating an almost linear wage–experience relation and suggesting a sizeable omitted common factors bias. When the model does not contain time effects, we can also apply the long difference estimator to a typical Mincer log-level equation that contains experience and its square as regressors instead of the logarithm of experience. In this case, the LD estimator provides estimates of the coefficients of experience and of its square equal to 0.118 and  $-0.0005$ , respectively (0.116 and  $-0.0005$ , for the FD), which suggests an unsatisfactorily increasing exponential relation between wage and experience, thus reinforcing the idea that including time effects in the econometric specification is of crucial empirical relevance.

However, even if time effects are included, the standard LD estimator assuming an underlying continuous response may suffer from a bias because of the zero-inflation phenomenon. From the probit regression Model (iii), it emerges that  $\log(exp_{i,t})$  also significantly affects the conditional probability  $\pi(\mathbf{x}, \boldsymbol{\beta})$ , i.e., the conditional probability of observing zero (i.e., a null variation in wages), with an estimated APE equal to  $-0.27$ . From the probit model, we can also observe that other factors have a significant effect. These factors are *south*, *union*, both positively affecting the conditional probability, with estimated ATEs equal to 0.026, 0.022, respectively, and *edu*, which instead has a positive effect, with an estimated ATE equals to 0.003. Estimating the probit Model (iii) not only provides the basis for the computation of the PEs of the zero-inflated model but also gives interesting insight from an economic viewpoint.

We finally compute the PE of  $\log(exp)$  according to (8). It is found that the proposed mixture model provides a PE of  $\log(exp)$  that is highly heterogeneous across cross-sectional units, ranging from -1.073 to 0.191, with an estimated APE equal to 0.039, which is very far with respect to the value of 0.182 that has been obtained by employing the standard LD estimator. Moreover, the kernel density estimate of such a PE (Figure 5) indicates a very asymmetric distribution having a mode equals to 0.169, with a negative PE for about 25% of the observations, and with the fourth quantile that is concentrated in a very dense portion of the domain, i.e. between 0.190 and 0.191.

===== Figure 5 =====

These results suggest i) a sizeable overestimation of the APE when erroneously adopting

standard approaches that exploit individual differencing over time (FD and LD) and that, ii) in any case, assuming an underlying continuous response does not allow capturing the heterogeneity of the PE that is due to the zero inflation.

## 5.2 Program evaluation of rural development policies in France

### 5.2.1 Description of the programs, variables, and ATEs of interest

We exploit the data by Cardot and Musolesi (2020), which contains information on french rural policies, employment and other socio-economic variables. In France, enterprise-zone programs have been implemented to boost job creation. Such policies are based on fiscal incentives to firms located in deprived areas. Specifically designed to boost employment in rural areas, the ZRR (*Zones de Revitalisation Rurale*) program started the 1st of September, 1996, and covered the 1996–2004 period. At a supranational level, territorial cohesion, convergence, and a harmonious development across regions are among the objectives the European Union tries to pursue through these structural funds. Specifically devoted to boosting rural development, the objective 5B programs (1991–1993 and 1994–1999) allocated financial subsidies to firms and public actors located in eligible “*rural areas in decline*”. A notable feature of both programs is that the selection process of the treated units was clearly not random, and sources of selection on both observables and unobservables are expected to be relevant.

Municipalities are the statistical units of analysis, and the dependent variable  $Y_{i,t}$  is the number of employees at time  $t$ . This variable has been observed over a period of ten years, from 1993 to 2002. As policy variables, we use ZRR zoning during the period and 5B zoning over the 1994–1999 period. The set of confounding variables comes from the French census of 1990 and cover information on demographics, education, and work qualifications aggregated at the municipality level. The data set also contains information on land use, obtained thanks to satellite images that were also taken in 1990. These variables are indicated as relevant by the related literature on local employment growth. The use of pre-treatment covariates aims at ensuring that  $D$  causes  $\mathbf{x}$  and  $Y$  causes  $\mathbf{x}$  does not occur (Lechner, 2011; Lee, 2005). Another relevant variable that is worth mentioning is the initial level of employment. Including the initial outcome as a regressor implies assuming unconfoundedness given a lagged outcome. This inclusion avoids an omitted variable bias, which would be particularly relevant if the average outcome of the treated and control groups differ substantially in the first period (Imbens and Wooldridge, 2009), as in this case.

We focus on the assessment of ZRR and 5B as well as their joint effect and thus adopt a frame-

work with  $R = 4$  multiple potential outcomes. These potential outcomes are associated with the potential treatments  $\{0, ZRR, 5B, ZRR\&5B\}$  indicating the program in which each municipality actually participated. The modality 0 indicates that the municipality was not endowed with either policy measure, whereas  $ZRR$  (respectively,  $5B$ ) indicates that the municipality received incentives only from the ZRR initiative (respectively, only from the 5B initiative) and  $ZRR\&5B$  indicates that the municipality received incentives from both ZRR and 5B. Specifically, we focus on the estimation of the following ATEs:

$$\begin{aligned} \text{ATE}^{5B}(t, \mathbf{x}) &= \mathbb{E} \left( Y_t^{5B} - Y_t^0 | \mathbf{x}_i \right), \\ \text{ATE}^{ZRR\&5B}(t, \mathbf{x}) &= \mathbb{E} \left( Y_t^{ZRR\&5B} - Y_t^0 | \mathbf{x}_i \right). \end{aligned}$$

As far as the effect of ZRR is concerned, it can be noted that only a few municipalities (precisely 722) are treated. Consequently, we prefer to focus our attention on the 7014 municipalities that received incentives both from 5B and ZRR, and we calculate the following differential effect:

$$\text{ATE}^{ZRR}(t, \mathbf{x}) = \mathbb{E} \left( Y_t^{ZRR\&5B} - Y_t^{5B} | \mathbf{x}_i \right).$$

This differential effect simply represents the expected difference between the outcome when a municipality receives incentives both from ZRR and 5B and when it receives incentives only from 5B.

As for the pre-treatment period  $t_0$ , we set  $t_0 = 1993$ , which is before the introduction of both policies. When setting  $t$ , in principle we could use all of the available information in the data. In particular, by setting  $t = 1994, 1995$  we could conduct placebo tests on ZRR, which was introduced in 1996, and use the remaining time periods,  $t = 1996, \dots, 2002$ , to estimate the temporal treatment effects for ZRR and 5B as well as their interaction, as in Cardot and Musolesi (2020). With the aim of providing an illustration of the proposed approach, we set  $t = 1999$ , which is the last time period under the 5B program.

### 5.2.2 Estimation results and comparison with the continuous response model

In this subsection, we compare the estimated values of the ATEs defined in (28) obtained with the proposed mixture approach with those obtained with a naive method that does not account for the mass at zero and only assumes a continuous response model (Imbens and Wooldridge, 2009). This may provide relevant insight into the size of the bias when neglecting the zero-inflation feature of the data. We consider alternative specifications for the regression function (19), which are presented in more detail below. The estimation results are presented in Table 2.

We first follow a common practice in the econometric literature that consists in adopting a linear specification for the confounding variables and assuming that only the intercept varies

between treated groups, while the slope parameters do not (Model (i)). This is a simple extension of the DID estimator that allows for temporal policy effects and takes account of linear effects of the initial conditions (Abadie, 2005). We consider the same set of variables as in Cardot and Musolesi (2020). We then consider more flexible models. In the second model (Model (ii)), because the linearity assumption is strong and a misspecification of the relation between  $Y^r(t)$  for  $r \in \{0, ZRR, 5B, ZRR\&5B\}$  and the regressors may lead to incorrect results and a misinterpretation of the policy effect, we allow for non-linear effects of the confounding variables. This is achieved by adopting natural cubic regression splines, i.e., piecewise-cubic splines with the constraint that they are linear in their tails beyond the boundary knots, which are generally preferred to cubic splines because of less problematic edge effects (Harrell Jr, 2015). This also makes the underlying identification conditions less restrictive (Lechner, 2011). Finally, in the third model (Model (iii)), we rely on a linear regression model, but it is assumed that both the intercepts and the slope parameters of some confounding variables vary between treated groups (see, for example, Heckman and Hotz, 1989, eq. 3.9). Following Cardot and Musolesi (2020), we retain only two significant interactions of the policy variable: the first one with the initial level of employment (variable `size`) in the municipality and the second one with its population density (variable `density`).

In order to build confidence intervals, we consider the non-parametric bootstrap approach to approximate the distribution of the conditional counterfactual outcome of each municipality  $i$  having the characteristic  $\mathbf{x}_i$ . We draw  $B = 1000$  bootstrap samples, and for each bootstrap sample  $b$ , with  $b = 1, \dots, B$ , we make the following estimation of the ATE (see (28)):

$$\widehat{\text{ATE}}^{r,b}(t, \mathbf{x}) = \left( \pi(\mathbf{x}, \widehat{\boldsymbol{\beta}}_{r,t}^b) \widehat{\boldsymbol{\theta}}_{r,t}^b - \pi(\mathbf{x}, \widehat{\boldsymbol{\beta}}_{0,t}^b) \widehat{\boldsymbol{\theta}}_{0,t}^b \right)^\top \mathbf{x}$$

Bootstrap confidence intervals are then deduced using the percentile method.

**Average treatment effects** When comparing the proposed conditional mixture model with the naive DID model, it can be noted in Table 2 that accounting for a mass of observations at zero increases the estimated ATEs by about 5%–10%. This happens for the three specifications considered (Models (i), (ii), and (iii)), providing robust evidence that accounting for the mass of observations at zero is important to avoid a significant underestimation of the average effect of the policies.

==== Table 2 ====



**Distributional treatment effects** The results discussed above hide another important feature of the proposed mixture model. Indeed, a relevant consequence of the model described in equation (19) is that even though it is assumed that only the intercept varies between treated groups, while the slope parameters do not, as in Models (i) and (ii), the resulting treatment effects are heterogeneous across individuals according to (23). Distributional treatment effects are reported in Table 3.

===== Table 3 =====

First, by focusing on Models (i) and (ii) it can be noted that when handling the zero-inflated phenomenon, the estimated treatment effects vary greatly across units, with the estimated treatment effects for the 99th percentile often being more than twice those of the 1st percentile, while the estimated treatment effects based on a continuous response model obviously do not vary across units.

When focusing on Model (iii), we can note that the estimated treatment effects vary across units even more than those obtained from Models (i) – (ii) but the distribution of the estimated treatment effects is similar when comparing the two estimators. This feature, however, does not ensure that at an individual level the two approaches provide similar estimates. With the aim of highlighting possible individual differences between the estimates obtained with the two methods, we build a new variable defined as the relative change between the treatment effect obtained from the zero-inflated approach ( $\widehat{tez}_i^r$ ) and that obtained from the naive estimator ( $\widehat{ten}_i^r$ ). The variable is defined as  $\widehat{rc}_i^r = (\widehat{tez}_i^r - \widehat{ten}_i^r) / \widehat{ten}_i^r$ , the estimated density functions of which—with bandwidths selected using biased cross-validation—are depicted in Figure 6. For Models (i) and (ii), all the estimated densities are left-skewed, with the mode around 0.15–0.2. For Model (iii), the estimated densities are rather symmetric, with bimodal shapes in two cases out of three. Overall, these results highlight that when focusing on distributional treatment effects (rather than only focusing on the mean effect), the naive estimator faces a sizeable bias and the sign of this bias can be either positive or negative.

===== Figure 6 =====

## 6 Conclusion

In this paper, we introduce a statistical formalization combining a continuous response regression model and a mass at zero in order to take account of the zero inflation phenomenon that may occur when differences over time of the outcome variable are computed, for instance in order to get rid of individual effects with panel data or for identification purposes in program evaluation.

We first focus attention on unobserved effects panel data models and we provide a mathematical approximation by means of conditional mixtures. Our estimators of the regression coefficients are based on the subset on the subsample of units for which the dependent variable has non-null variations and we derive its asymptotic properties under a specific conditional independence assumption, which is likely to be satisfied in many empirical circumstances. The probability of having no variation over time can be estimated thanks to usual binary regression models, such as probit or logistic regression. We prove the asymptotic normality of the estimator that combines both effects as well as consistency of the empirical bootstrap. We then study difference-in-differences estimation under zero inflation and propose an estimator of the average treatment effect that is proven to be consistent.

We also bring new evidence based both on simulated and real data. The simulated example illustrates the effect of zero inflation on the expected value of the variation of the response variable, and it clearly shows that the zero-inflated phenomenon can produce very different functional relations that depend on the underlying parameters, whereas the linear model fails to provide a faithful description of the underlying DGP. The simulation study also provides evidence of the effectiveness of non-parametric paired bootstrapping with small samples.

Finally, we revisit two real data example and analyze with our statistical methodology a classical Mincer wage equation as well the estimation of the ATE of two distinct public policies that were devoted to boosting rural development in France. In both cases, the estimation results provide additional insight into the usefulness of the proposed estimator and also indicate that commonly used regression models, which are based on the assumption that the response variable is continuous, may face a sizeable bias with respect to average effects and that, in any case, assuming an underlying continuous density function does not allow for capturing the heterogeneity of PEs that arises because of the non-linear shape of the zero-inflation model.

The present work could be extended in many directions. For instance, further studies may consider instrumental variables estimation under zero inflation or may focus on more flexible non-parametric regression models. These extensions are outside the scope of this paper and certainly deserve further investigation.

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## A Proofs

*Proof.* of Proposition 2.1

First note that, with (3),

$$\widehat{\boldsymbol{\theta}} = \boldsymbol{\theta} + \left( \frac{1}{n} \sum_{i=1}^n \sum_{t=1}^T Z_{i,t} \Delta \mathbf{x}_{i,t} \Delta \mathbf{x}_{i,t}^\top \right)^{-1} \left( \frac{1}{n} \sum_{i=1}^n \sum_{t=1}^T Z_{i,t} (\epsilon_{i,t} - \epsilon_{i,0}) \Delta \mathbf{x}_{i,t} \right). \quad (32)$$

Under assumption  $(\mathbf{H}_2)$ ,  $(\sum_{t=1}^T Z_{i,t} \Delta \mathbf{x}_{i,t} \Delta \mathbf{x}_{i,t}^\top)$ ,  $i = 1, \dots, n$ , are i.i.d with expectation  $\mathbf{Q}_\pi$ . The Khintchine's weak law of large numbers gives us, as  $n$  tends to infinity,

$$\left( \frac{1}{n} \sum_{i=1}^n \sum_{t=1}^T Z_{i,t} \Delta \mathbf{x}_{i,t} \Delta \mathbf{x}_{i,t}^\top \right) - \mathbf{Q}_\pi = o_p(1). \quad (33)$$

The application of the continuous mapping theorem (see van der Vaart (1998), Theorem 2.3), together with assumption  $(\mathbf{H}_2)$  which implies that inversion is continuous in a neighborhood of  $\mathbf{Q}_\pi$ , gives us

$$\left( \frac{1}{n} \sum_{t=1}^T Z_{i,t} \Delta \mathbf{x}_{i,t} \Delta \mathbf{x}_{i,t}^\top \right)^{-1} - \mathbf{Q}_\pi^{-1} = o_p(1). \quad (34)$$

We also have that, with the set of assumptions  $(\mathbf{H}_{1,t})$ ,  $t = 1, \dots, T$ ,

$$\begin{aligned} \mathbb{E}[Z_{i,t}(\epsilon_{i,t} - \epsilon_{i,0})\Delta \mathbf{x}_{i,t}] &= \mathbb{E}\left(\mathbb{E}[Z_{i,t}|\mathbf{x}_{i,t}, \mathbf{x}_{i,0}] \mathbb{E}[\epsilon_{i,t} - \epsilon_{i,0}|\mathbf{x}_{i,t}, \mathbf{x}_{i,0}] \Delta \mathbf{x}_{i,t}\right) \\ &= 0 \end{aligned} \quad (35)$$

and with the Khintchine's weak law of large numbers, as  $n$  tends to infinity,

$$\frac{1}{n} \sum_{i=1}^n \sum_{t=1}^T Z_{i,t} (\epsilon_{i,t} - \epsilon_{i,0}) \Delta \mathbf{x}_{i,t} = o_p(1). \quad (36)$$

We deduce, using the continuous mapping theorem, (34) and (36) that

$$\left( \frac{1}{n} \sum_{i=1}^n \sum_{t=1}^T Z_{i,t} \Delta \mathbf{x}_{i,t} \Delta \mathbf{x}_{i,t}^\top \right)^{-1} \left( \frac{1}{n} \sum_{i=1}^n \sum_{t=1}^T Z_{i,t} (\epsilon_{i,t} - \epsilon_{i,0}) \Delta \mathbf{x}_{i,t} \right) = o_p(1)$$

which proves, with decomposition (32), the first point of the proposition.

To get the asymptotic normality of  $\widehat{\boldsymbol{\theta}}$ , note that the random vectors  $(\sum_{t=1}^T Z_{i,t} (\epsilon_{i,t} - \epsilon_{i,0}) \Delta \mathbf{x}_{i,t})$ ,  $i = 1, \dots, n$  are i.i.d, with expectation 0 and variance-covariance matrix  $\mathbf{Q}_{Z,\epsilon}$ . We deduce from the central limit theorem that

$$\sqrt{n} \left( \frac{1}{n} \sum_{i=1}^n \sum_{t=1}^T Z_{i,t} (\epsilon_{i,t} - \epsilon_{i,0}) \Delta \mathbf{x}_{i,t} \right) \rightsquigarrow \mathcal{N}(0, \mathbf{Q}_{Z,\epsilon}) \quad (37)$$

and with (32), (34) and Slutsky's Lemma (see van der Vaart (1998), Proposition 2.8),

$$\sqrt{n} (\widehat{\boldsymbol{\theta}} - \boldsymbol{\theta}) \rightsquigarrow \mathcal{N}(0, \mathbf{Q}_\pi^{-1} \mathbf{Q}_{Z,\epsilon} \mathbf{Q}_\pi^{-1}).$$

□

*Proof.* of Proposition 2.2 *The proof is based on classical arguments (see Newey and McFadden (1994), Theorem 3.1), and relies on a Taylor expansion of the gradient of the objective function  $\Psi_n$  as well as the conditional independence assumptions  $(\mathbf{H}_{1,t}), t = 1, \dots, T$ . We clearly have, with the additive structure of  $\Psi_n$  given in (11), that the Hessian matrix is block diagonal, since, for  $t = 1, \dots, T$ , and  $\nu \neq t$ ,*

$$\frac{\partial^2 \Psi_n}{\partial \beta_t \partial \theta} = 0 \qquad \frac{\partial^2 \Psi_n}{\partial \beta_t \partial \beta_\nu} = 0.$$

*The gradient of  $\Psi_n$  being equal to zero at  $(\hat{\theta}, \hat{\beta}_1, \dots, \hat{\beta}_T)$ , we thus have*

$$0 = \begin{pmatrix} \frac{\partial \Psi_n}{\partial \theta} \\ \frac{\partial \Psi_n}{\partial \beta_1} \\ \vdots \\ \frac{\partial \Psi_n}{\partial \beta_T} \end{pmatrix} + \begin{pmatrix} \frac{\partial^2 \Psi_n}{\partial \theta^\top \partial \theta} & 0 & \cdots & 0 \\ 0 & \frac{\partial^2 \Psi_n}{\partial \beta_1^\top \partial \beta_1} & \cdots & 0 \\ \vdots & 0 & \ddots & 0 \\ 0 & 0 & 0 & \frac{\partial^2 \Psi_n}{\partial \beta_T^\top \partial \beta_T} \end{pmatrix} \begin{pmatrix} \hat{\theta} - \theta \\ \hat{\beta}_1 - \beta_1 \\ \vdots \\ \hat{\beta}_T - \beta_T \end{pmatrix} \quad (38)$$

*where the second order partial derivatives are evaluated componentwise, at points between  $(\hat{\theta}, \hat{\beta}_1, \dots, \hat{\beta}_T)$  and  $(\theta, \beta_1, \dots, \beta_T)$ . On the other hand, we have with (4),*

$$\begin{aligned} \frac{\partial \Psi_n}{\partial \theta} &= -\frac{2}{n} \sum_{i=1}^n \sum_{t=1}^T Z_{i,t} \left( \Delta_c Y_{i,t} (\mathbf{x}_{i,t} - \mathbf{x}_{i,0}) - (\mathbf{x}_{i,t} - \mathbf{x}_{i,0}) (\mathbf{x}_{i,t} - \mathbf{x}_{i,0})^\top \theta \right) \\ &= -\frac{2}{n} \sum_{i=1}^n \sum_{t=1}^T Z_{i,t} (\epsilon_{i,t} - \epsilon_{i,0}) (\mathbf{x}_{i,t} - \mathbf{x}_{i,0}) \end{aligned} \quad (39)$$

*and, with (12),*

$$\frac{\partial \Psi_n}{\partial \beta_t} = -\frac{1}{n} \sum_{i=1}^n (Z_{i,t} \phi_1(\mathbf{x}_{i,t}, \beta_t) + \phi_2(\mathbf{x}_{i,t}, \beta_t)) \mathbf{x}_{i,t} \quad (40)$$

*for some known continuous functions  $\phi_1(\cdot, \cdot)$  and  $\phi_2(\cdot, \cdot)$ . At the true value  $(\theta, \beta)$ , we have  $\mathbb{E} \left[ \frac{\partial \Psi_n}{\partial \theta} \right] = 0$  and  $\mathbb{E} \left[ \frac{\partial \Psi_n}{\partial \beta} \right] = 0$ , so that the covariance matrix of  $\frac{\partial \Psi_n}{\partial \theta}$  and  $\frac{\partial \Psi_n}{\partial \beta}$  is equal to  $\mathbb{E} \left[ \frac{\partial \Psi_n}{\partial \theta} \frac{\partial \Psi_n}{\partial \beta^\top} \right]$ . Conditioning on  $\mathbf{x}_t$  and  $Z_t$ , for  $t = 1, \dots, T$ , we get*

$$\begin{aligned} \mathbb{E} \left[ \frac{\partial \Psi_n}{\partial \theta} \frac{\partial \Psi_n}{\partial \beta^\top} \mid \mathbf{x}_t, Z_t, t = 1, \dots, T \right] &= \mathbb{E} \left[ \frac{\partial \Psi_n}{\partial \theta} \mid \mathbf{x}_t, Z_t, t = 1, \dots, T \right] \mathbb{E} \left[ \frac{\partial \Psi_n}{\partial \beta^\top} \mid \mathbf{x}_t, Z_t, t = 1, \dots, T \right] \\ &= 0 \end{aligned} \quad (41)$$

*almost surely. Indeed, under assumption  $(\mathbf{H}_{1,t})$  and decomposition (39), we have*

$$\begin{aligned} \mathbb{E}[Z_t (\epsilon_t - \epsilon_0) (\mathbf{x}_t - \mathbf{x}_0) \mid \mathbf{x}_t, \mathbf{x}_0, Z_t] &= Z_t (\mathbf{x}_t - \mathbf{x}_0) \mathbb{E}[\epsilon_t - \epsilon_0 \mid \mathbf{x}_t, \mathbf{x}_0, Z_t] \\ &= 0 \quad \text{almost surely.} \end{aligned}$$

*Thus*

$$\begin{aligned} \mathbb{E} \left[ \frac{\partial \Psi_n}{\partial \theta} \frac{\partial \Psi_n}{\partial \beta^\top} \right] &= \mathbb{E} \left( \mathbb{E} \left[ \frac{\partial \Psi_n}{\partial \theta} \frac{\partial \Psi_n}{\partial \beta^\top} \mid \mathbf{x}_t, Z_t, t = 1, \dots, T \right] \right) \\ &= 0. \end{aligned}$$

*Consequently, the covariance matrix of the score vector is block diagonal and the asymptotic covariance matrix of the estimators is also block diagonal.  $\square$*

*Proof.* of Proposition 2.3.

The first part of the Proposition is a direct consequence of Theorem 2.1 and Theorem 2.4 in Bose and Chatterjee (2003), remarking that if we assume that the link function for  $\pi(\mathbf{x}, \boldsymbol{\beta})$  has a logit or probit shape, the objective function  $\Psi_n(\boldsymbol{\theta}, \boldsymbol{\beta}; (Y_{i,0}, \dots, Y_{i,T}, \mathbf{x}_{i,0}, \dots, \mathbf{x}_{i,T})_{i=1}^n)$  is a convex function, in  $(\boldsymbol{\theta}, \boldsymbol{\beta})$  that is also twice differentiable. The Hessian matrix is positive definite at the true value of the parameter  $(\boldsymbol{\theta}, \boldsymbol{\beta})$  thanks to hypotheses  $(\mathbf{H}_2)$  and  $(\mathbf{H}_{3,t})$   $t = 1, \dots, T$ .

The second part of the proof is a direct consequence of the delta method for bootstrapped estimates (see Theorem 23.9 in van der Vaart (1998)) considering the function  $\pi(\mathbf{x}, \boldsymbol{\beta})\boldsymbol{\theta}^\top \mathbf{x}$ , which is differentiable with respect to  $(\boldsymbol{\theta}, \boldsymbol{\beta})$ .  $\square$

*Proof.* of Proposition 3.2.

We follow the same lines as the proof of Proposition 2.1 and thus omit some details. First note that our estimators  $(\widehat{\boldsymbol{\theta}}_{0,t}, \widehat{\boldsymbol{\theta}}_{r,t}, \widehat{\boldsymbol{\beta}}_{0,t}, \widehat{\boldsymbol{\beta}}_{r,t})$  are defined as the minimizers of the functional

$$\Psi_n(\boldsymbol{\theta}_0, \boldsymbol{\theta}_r, \boldsymbol{\beta}_0, \boldsymbol{\beta}_r) = \Psi_{1,n,t}^0(\boldsymbol{\beta}_0) + \Psi_{1,n,t}^r(\boldsymbol{\beta}_r) + \Psi_{2,n,t}^0(\boldsymbol{\theta}_0) + \Psi_{2,n,t}^r(\boldsymbol{\theta}_r).$$

It is thus straightforward, under hypotheses  $(\mathbf{H}_{4,t})$ ,  $(\mathbf{H}_{5,t})$ , and  $(\mathbf{H}_{6,t})$  to get that the regression parameters are consistent. As  $n$  tends to infinity,  $\widehat{\boldsymbol{\theta}}_{0,t} - \widetilde{\boldsymbol{\theta}}_{0,t} = o_p(1)$  and  $\widehat{\boldsymbol{\theta}}_{r,t} - \widetilde{\boldsymbol{\theta}}_{r,t} = o_p(1)$ .

As far as  $\boldsymbol{\beta}_{0,t}$  and  $\boldsymbol{\beta}_{r,t}$  are concerned, their maximum likelihood estimators do not come from a standard maximum likelihood framework because the number of observations (the sample size),  $n_r(n) = \sum_{i=1}^n D_i^r$  is not deterministic. If  $n_r$  was not random, we would directly get under previous assumptions that the maximum likelihood estimator of  $\boldsymbol{\beta}_{r,t}$  is consistent and asymptotically Gaussian. Note that in our random number of observations case, we have, with expression (25), that for all  $\boldsymbol{\beta}_r \in \mathbb{R}^p$ ,

$$\mathbb{E}[\Psi_{1,n,t}^r(\boldsymbol{\beta}_r)] = -\mathbb{E}\left(Z_t^r \ln\left(\frac{\pi(\mathbf{x}, \boldsymbol{\beta}_r)}{1 - \pi(\mathbf{x}, \boldsymbol{\beta}_r)}\right) + \ln(1 - \pi(\mathbf{x}, \boldsymbol{\beta}_r)) \mid D_t^r = 1\right) \mathbb{P}[D_t^r = 1]. \quad (42)$$

By assumption  $\mathbf{H}_{5,t}$  we have, given  $D_t^r = 1$ ,

$$\mathbb{P}[Z_t^r = 1 \mid \mathbf{x}] = \pi(\mathbf{x}, \boldsymbol{\beta}_{r,t})$$

so that, with assumption  $(\mathbf{H}_{6,t})$ ,

$$\begin{aligned} \mathbb{E}[\Psi_{1,n,t}^r(\boldsymbol{\beta}_r)] &= -\mathbb{E}\left(\pi(\mathbf{x}, \boldsymbol{\beta}_{r,t}) \ln\left(\frac{\pi(\mathbf{x}, \boldsymbol{\beta}_r)}{1 - \pi(\mathbf{x}, \boldsymbol{\beta}_r)}\right) + \ln(1 - \pi(\mathbf{x}, \boldsymbol{\beta}_r)) \mid D^r = 1\right) \mathbb{P}[D^r = 1] \\ &> \mathbb{E}[\Psi_{1,n,t}^r(\boldsymbol{\beta}_{r,t})], \end{aligned}$$

for all  $\boldsymbol{\beta}_r \neq \boldsymbol{\beta}_{r,t}$  (see e.g Lemma 2.2 in Newey and McFadden (1994)). We also get, with the strong law of large numbers that for all  $\boldsymbol{\beta}_r \in \mathbb{R}^p$ ,

$$\Psi_{1,n,t}^r(\boldsymbol{\beta}_r) - \mathbb{E}[\Psi_{1,n,t}^r(\boldsymbol{\beta}_r)] \rightarrow 0, \quad \text{almost surely}$$

and we can deduce, by Theorem 2.7 in Newey and McFadden (1994) that the sequence  $\widehat{\boldsymbol{\beta}}_{r,t}$  of minimizers of  $\Psi_{1,n,t}^r$  tends to  $\boldsymbol{\beta}_{r,t}$  almost surely.

For the asymptotic normality, first observe from (19) and (27) that

$$\begin{pmatrix} \widehat{\boldsymbol{\theta}}_{r,t} - \widetilde{\boldsymbol{\theta}}_{r,t} \\ \widehat{\boldsymbol{\theta}}_{0,t} - \widetilde{\boldsymbol{\theta}}_{0,t} \end{pmatrix} = \begin{pmatrix} (\mathbf{Q}_{n,t}^r)^{-1} & 0 \\ 0 & (\mathbf{Q}_{n,t}^0)^{-1} \end{pmatrix} \begin{pmatrix} \frac{1}{n} \sum_{i=1}^n D_i^r Z_{i,t} \mathbf{x}_i (\epsilon_{i,t}^r - \epsilon_{i,0}) \\ \frac{1}{n} \sum_{i=1}^n D_i^0 Z_{i,t} \mathbf{x}_i (\epsilon_{i,t}^0 - \epsilon_{i,0}) \end{pmatrix} \quad (43)$$

with  $\mathbf{Q}_{n,t}^r = \frac{1}{n} \sum_{i=1}^n D_i^r Z_{i,t} \mathbf{x}_i \mathbf{x}_i^\top$ . The strong law of large numbers gives directly that  $\mathbf{Q}_{n,t}^r - \mathbf{Q}_t^r = o_p(1)$  as  $n$  tends to infinity. The random vectors  $(D_i^0 Z_{i,t} \mathbf{x}_i (\epsilon_{i,t}^0 - \epsilon_{i,0}), D_i^r Z_{i,t} \mathbf{x}_i (\epsilon_{i,t}^r - \epsilon_{i,0}))$ ,



$i = 1, \dots, n$  are i.i.d copies of  $(D^0 Z_t \mathbf{x}(\epsilon_t^0 - \epsilon_0), D^r Z_t \mathbf{x}(\epsilon_t^r - \epsilon_0))$ , and

$$\begin{aligned} \mathbb{E}(D^0 Z_t \mathbf{x}(\epsilon_t^0 - \epsilon_0)) &= \mathbb{E}[\mathbb{E}(D^0 Z_t(\epsilon_t^0 - \epsilon_0) | \mathbf{x}) \mathbf{x}] \\ &= \mathbb{E}[\mathbb{E}(D^0 | \mathbf{x}) \mathbb{E}(Z_t(\epsilon_t^0 - \epsilon_0) | \mathbf{x}) \mathbf{x}] && \text{with } \mathbf{H}_{5,t} \\ &= \mathbb{E}[\mathbb{E}(D^0 | \mathbf{x}) \mathbb{E}(Z_t | \mathbf{x}) \mathbb{E}(\epsilon_t^0 - \epsilon_0 | \mathbf{x}) \mathbf{x}] && \text{with } \mathbf{H}_{4,t} \\ &= 0. \end{aligned} \tag{44}$$

For  $r \neq 0$ , we have

$$\begin{aligned} \text{Cov}((D^0 Z_t \mathbf{x}(\epsilon_t^0 - \epsilon_0)) \mathbf{x}, D^r Z_t(\epsilon_t^r - \epsilon_0) \mathbf{x}) &= \mathbb{E}[D^0 D^r Z_t(\epsilon_t^0 - \epsilon_0)(\epsilon_t^r - \epsilon_0) \mathbf{x} \mathbf{x}^\top] \\ &= 0 \end{aligned} \tag{45}$$

because  $D^0 D^r = 0$  almost surely. The Central Limit Theorem and Slutsky's Lemma allow to conclude that

$$\sqrt{n} \left( \begin{pmatrix} \widehat{\boldsymbol{\theta}}_{0,t} \\ \widehat{\boldsymbol{\theta}}_{r,t} \end{pmatrix} - \begin{pmatrix} \widetilde{\boldsymbol{\theta}}_{0,t} \\ \widetilde{\boldsymbol{\theta}}_{r,t} \end{pmatrix} \right) \rightsquigarrow \mathcal{N}(0, \boldsymbol{\Gamma}_{\theta,t}^r),$$

with  $\boldsymbol{\Gamma}_{\theta,t}^r$  a block diagonal covariance matrix.

Note that the asymptotic normality of  $\sqrt{n}(\widehat{\boldsymbol{\beta}}_{r,t} - \boldsymbol{\beta}_{r,t})$  is based on an application of Theorem 3.3 in Newey and McFadden (1994) for probit regression, with asymptotic variance given by

$$\boldsymbol{\Gamma}_t^r = \frac{1}{\mathbb{P}[D^r = 1]} \left[ \mathbb{E} \left( \lambda(\boldsymbol{\beta}_{r,t}^\top \mathbf{x}) \lambda(-\boldsymbol{\beta}_{r,t}^\top \mathbf{x}) \mathbf{x} \mathbf{x}^\top | D^r = 1 \right) \right]^{-1}$$

where  $\lambda(u) = \Phi'(u)/\Phi(u)$ ,  $u \in \mathbb{R}$ . In case of logistic regression, it can be deduced from Theorem 5.1 in Hjort and Pollard (2011) that

$$\boldsymbol{\Gamma}_t^r = \frac{1}{\mathbb{P}[D^r = 1]} \left[ \mathbb{E} \left( \pi(\mathbf{x}, \boldsymbol{\beta}_{r,t}) (1 - \pi(\mathbf{x}, \boldsymbol{\beta}_{r,t})) \mathbf{x} \mathbf{x}^\top | D^r = 1 \right) \right]^{-1}.$$

For the joint normality, we have, with (25), that

$$\frac{\partial \Psi_{1,n,t}^r}{\partial \boldsymbol{\beta}_r} = -\frac{1}{n} \sum_{i=1}^n D_i^r (Z_{i,t} \phi_1(\mathbf{x}_i, \boldsymbol{\beta}_r) + \phi_2(\mathbf{x}_i, \boldsymbol{\beta}_r)) \mathbf{x}_i \tag{46}$$

for some known continuous functions  $\phi_1(\cdot, \cdot)$  and  $\phi_2(\cdot, \cdot)$ . We thus get, for  $r$  and  $\kappa$  in  $\{0, 1, \dots, R-1\}$ ,

$$\mathbb{E} \left[ \frac{\partial \Psi_{1,n,t}^r}{\partial \boldsymbol{\beta}_r} \frac{\partial \Psi_{2,n,t}^\kappa}{\partial \boldsymbol{\theta}_\kappa^\top} \right] = \frac{2}{n} \mathbb{E} \left[ D^r D^\kappa (Z_t \phi_1(\mathbf{x}, \boldsymbol{\beta}_r) + \phi_2(\mathbf{x}, \boldsymbol{\beta}_r)) Z_t \left( (Y_t^\kappa - Y_0) - \mathbf{x}^\top \boldsymbol{\theta}_\kappa \right) \mathbf{x} \mathbf{x}^\top \right] \tag{47}$$

Previous expression is clearly equal to 0 when  $r \neq \kappa$  since  $D^r D^\kappa = 0$  for  $r \neq \kappa$ . When  $r = \kappa$ , the covariance evaluated at the true value  $(\widetilde{\boldsymbol{\theta}}_{r,t}, \boldsymbol{\beta}_{r,t})$  is equal

$$\begin{aligned} \mathbb{E} \left[ \frac{\partial \Psi_{1,n,t}^r}{\partial \boldsymbol{\beta}_r} \frac{\partial \Psi_{2,n,t}^r}{\partial \boldsymbol{\theta}_r^\top} \right] &= \frac{2}{n} \mathbb{E} \left[ D^r Z_t (Z_t \phi_1(\mathbf{x}, \boldsymbol{\beta}_{r,t}) + \phi_2(\mathbf{x}, \boldsymbol{\beta}_{r,t})) \left( (Y_t^r - Y_0) - \mathbf{x}^\top \widetilde{\boldsymbol{\theta}}_{r,t} \right) \mathbf{x} \mathbf{x}^\top \right] \\ &= \frac{2}{n} \mathbb{E} \left[ D^r Z_t (Z_t \phi_1(\mathbf{x}, \boldsymbol{\beta}_r) + \phi_2(\mathbf{x}, \boldsymbol{\beta}_r)) (\epsilon_t^r - \epsilon_0) \mathbf{x} \mathbf{x}^\top \right] \\ &= 0, \end{aligned} \tag{48}$$

thanks to (20) and assumptions  $(\mathbf{H}_{4,t})$  and  $(\mathbf{H}_{5,t})$ . This implies that the asymptotic covariance matrix is block diagonal.  $\square$

## B Appendix: description of the variables

We present here the variables that were considered in Section 5.2. A detailed description of the definition of these variables as well as some descriptive statistics can be found in the Appendix of Cardot and Musolesi (2020).

The dependent variable  $Y_{i,t}$  corresponds to the number of employees at time  $t$  for municipality  $i$ . The socio-economic and demographic variables come from standard INSEE sources while the variables measuring land use have been obtained from the “Corine Land Cover” base. By starting from a set of sixteen possible explanatory variables, the final set of variables, which were selected by employing a backward variable selection procedure, contains the following eleven variables:

- **size**  $\equiv Y_{t_0}$  is the initial outcome, i.e the level of employment at  $t_0$ , with  $t_0$  equals to 1993.
- **density**  $\equiv (\text{total population}) / (\text{total surface in terms of } km^2)$ ;
- **income**  $\equiv (\text{net taxable income}) / (\text{total population})$ ;
- **old**  $\equiv (\text{population over 65}) / (\text{total population})$ ;
- **fact**  $\equiv (\text{number of factory workers}) / (\text{total population})$ ;
- **bts**  $\equiv \frac{(\text{number of people with a technical degree called “Brevet de Technicien Supérieur”})}{(\text{total population})}$ ;
- **agri**  $\equiv (\text{farmland surface}) / (\text{total surface})$ ;
- **cult**  $\equiv (\text{cultivated land surface}) / (\text{total surface})$ ;
- **urb**  $\equiv (\text{urban surface}) / (\text{total surface})$ ;
- **ind**  $\equiv (\text{industrial surface}) / (\text{total surface})$ ;
- **ara**  $\equiv (\text{arable surface}) / (\text{total surface})$ ;

where the total surface and the total population should be understood within the considered municipality.

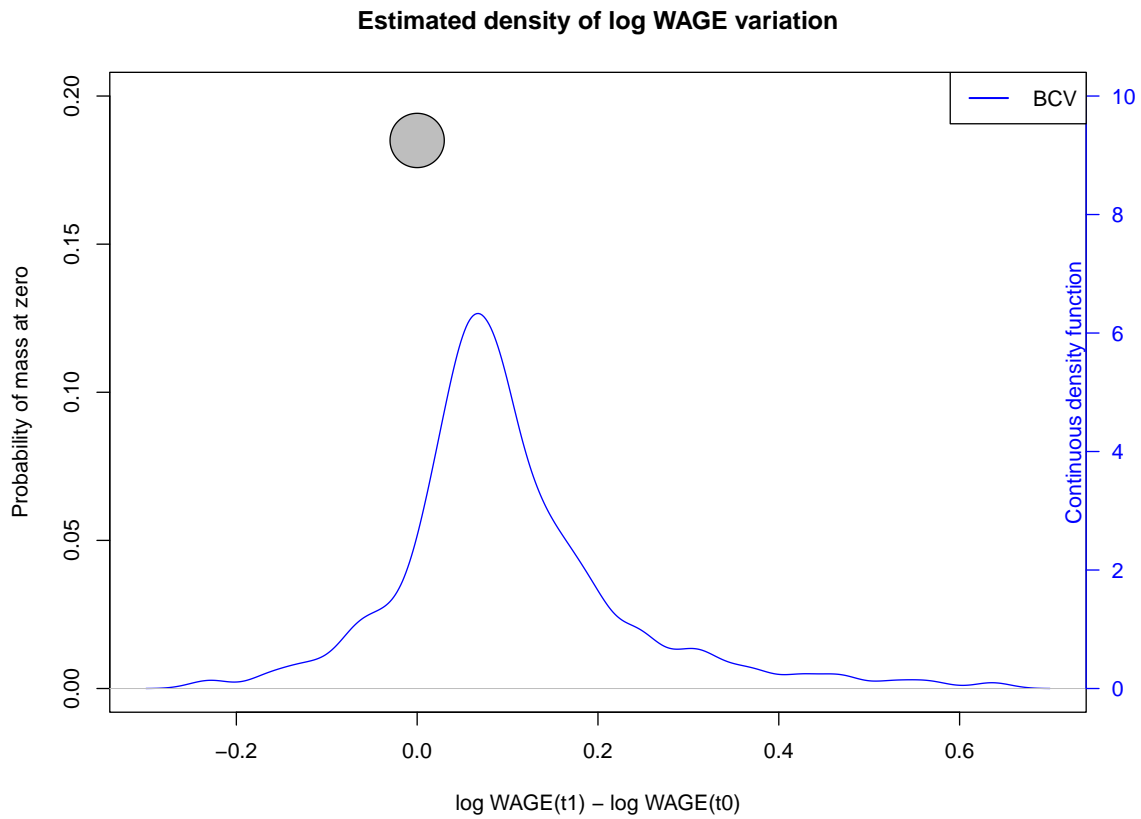


Figure 1: The estimated distribution of  $\log(WAGE_{i,1}) - \log(WAGE_{i,0})$ . The probability of a mass at zero is estimated by the proportion of observations such that  $\log(WAGE_{i,1}) - \log(WAGE_{i,0}) = 0$  (indicated by the circle). We also consider a continuous density estimation of  $\log(WAGE_{i,1}) - \log(WAGE_{i,0}) \neq 0$  thanks to a kernel estimator; BCV: biased cross-validation (see Sheather, 2004; Silverman, 1986).

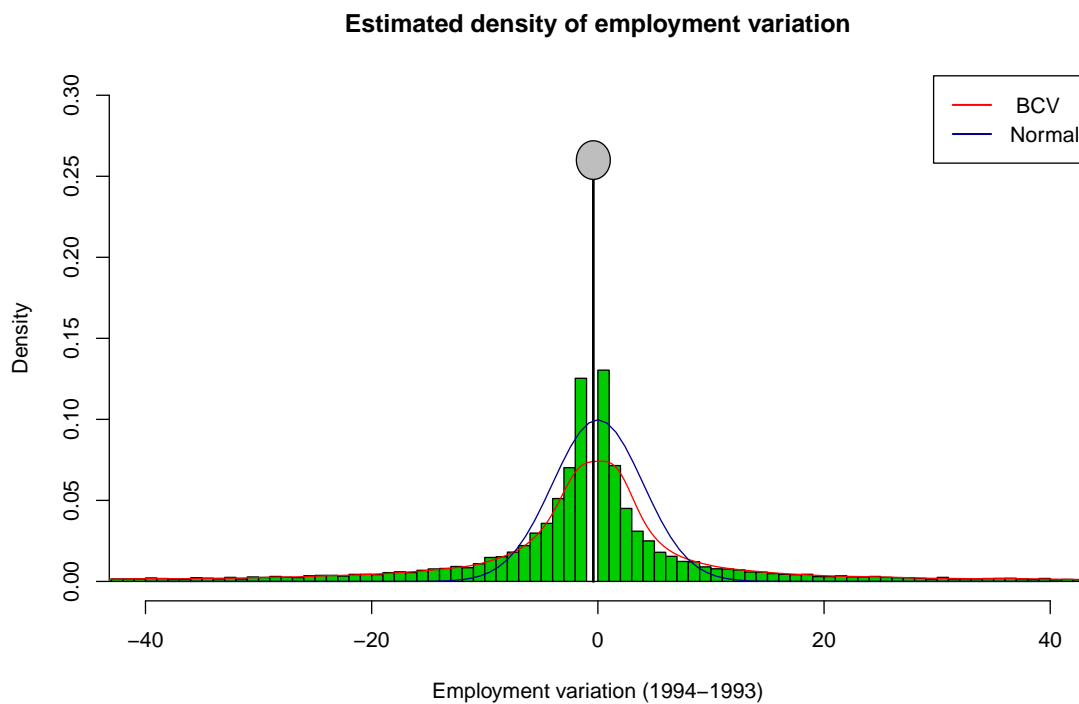


Figure 2: The estimated distribution of  $EMP_{i,1} - EMP_{i,0}$  with  $t_0 = 1993$ . The probability of observing no variation is estimated by the proportion of observations such that  $EMP_{i,1} - EMP_{i,0} = 0$ . The vertical bars represent the probability of observing a given value when  $EMP_{i,1} - EMP_{i,0} \neq 0$ . We also consider a continuous density estimation of  $EMP_{i,1} - EMP_{i,0} \neq 0$  thanks to a kernel estimator; BCV: biased cross-validation (see Sheather, 2004; Silverman, 1986).

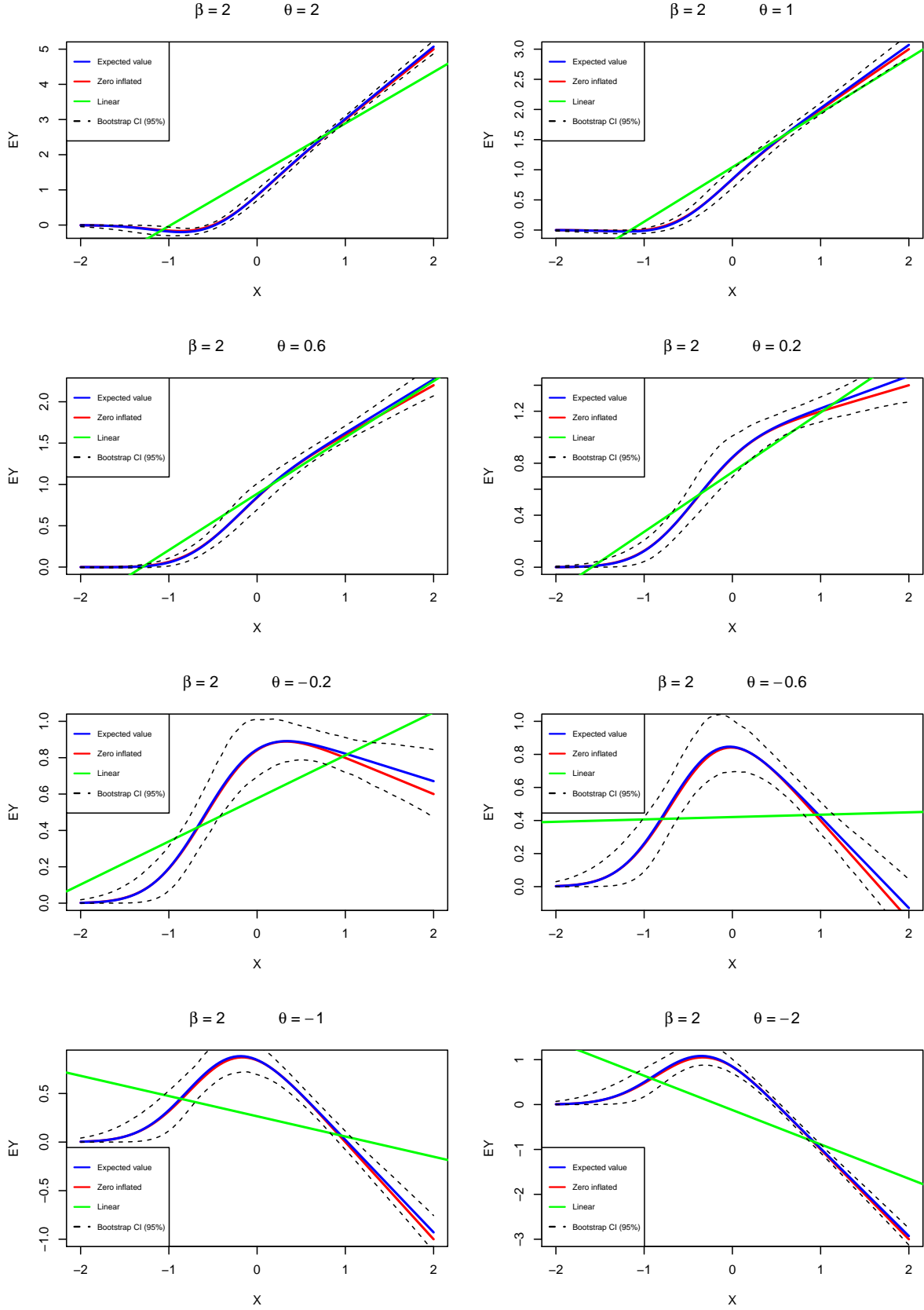


Figure 3: Simulation. Sample size  $n = 200$ . The vertical axis represents  $\mathbb{E}[Y_{i,1} - Y_{i,0} | x_{i,0}, x_{i,1}] = \pi(x_{i,1} - x_{i,0}, \beta_0, \beta) \times (\theta_1 - \theta_0 + \theta(x_{i,1} - x_{i,0}))$  where  $\pi(x_{i,1} - x_{i,0}, \beta_0, \beta) = \mathbb{P}[\beta_0 + \beta(x_{i,1} - x_{i,0}) + \nu > 0]$  for different values for  $\theta$ , with  $\theta \in \{2, 1, 0.6, 0.2, -0.2, -0.6, -1, -2\}$ , and  $\beta = 2$ . Bootstrap confidence intervals are built by considering the percentile approach over 1000 replications.

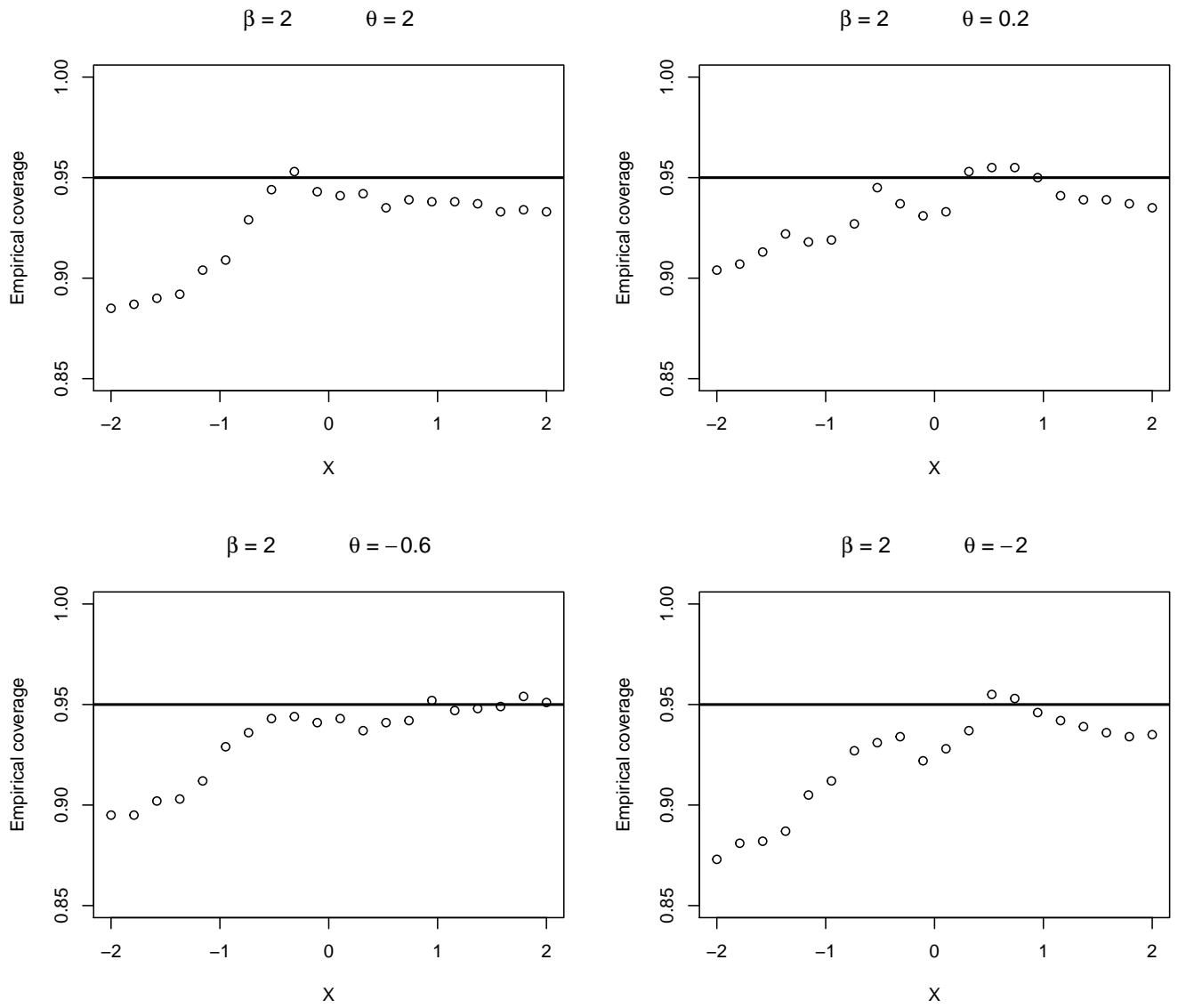


Figure 4: Empirical coverage. Sample size  $n = 200$  and nominal level of  $1 - \alpha = 0.95$  for different values for  $\theta$ , with  $\theta \in \{2, 1, 0.6, 0.2, -0.2, -0.6, -1, -2\}$ , and  $\beta = 2$ .

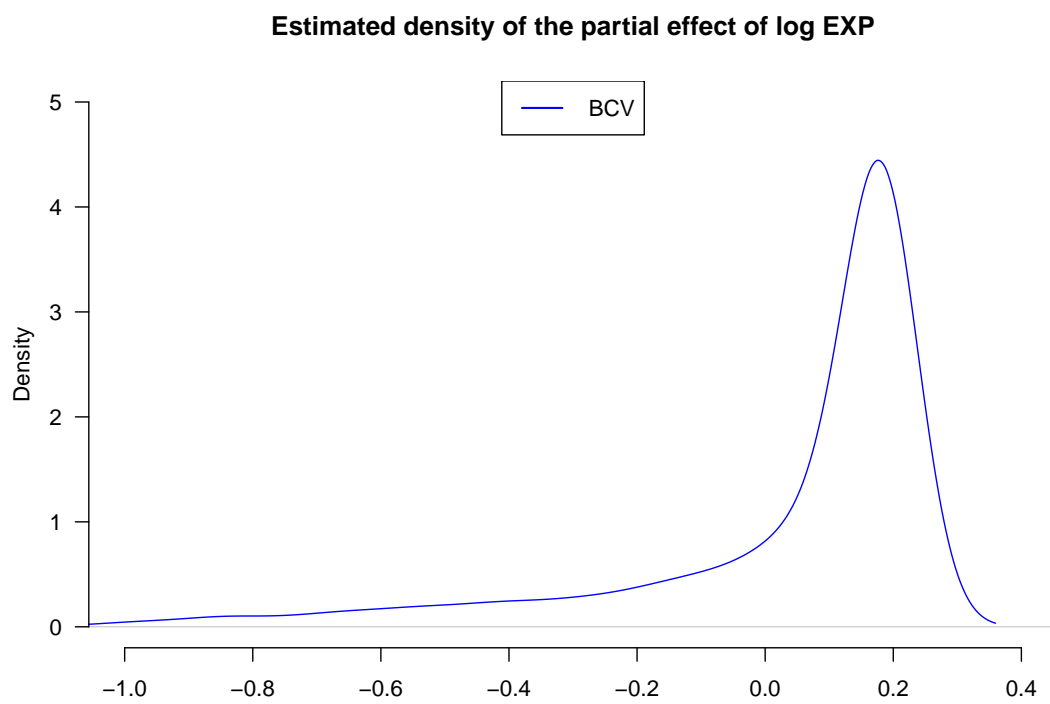


Figure 5: The estimated distribution of the partial effect of  $\log(EXP)$  in the wage equation from the zero-inflated model. Bandwidth selected using biased cross-validation.

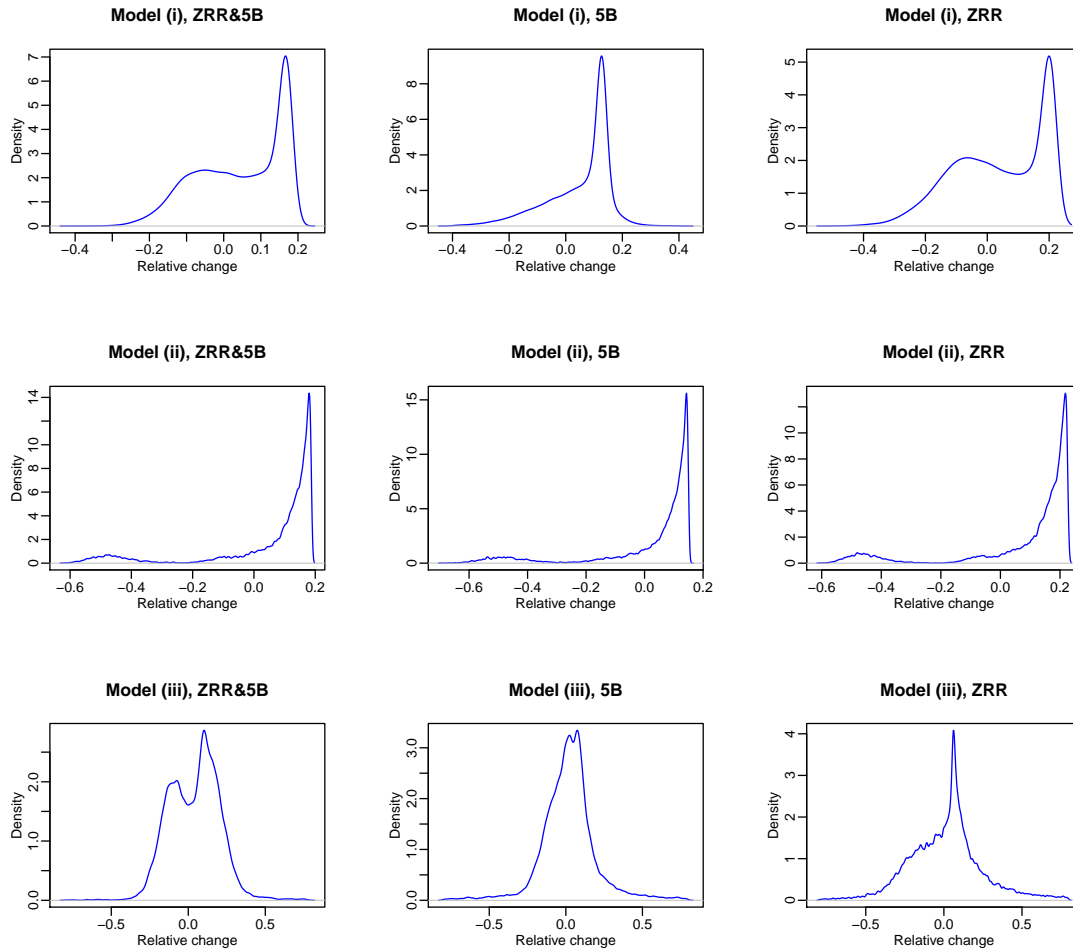


Figure 6: The estimated distribution of the relative change between the treatment effect obtained using the zero-inflated approach and the one obtained adopting the naive estimator. Bandwidth selected using biased cross-validation.



	CONTINUOUS RESPONSE	CONDITIONAL MIXTURE MODEL		
	(i)	(ii)	(iii)	
		Continuous part	Discrete part	
	LD - whole sample	LD - subset sample	CRE Probit - Pooled MLE	
	Coefficient	Coefficient	Coefficient	APE
log(exp)	0.183*** (0.037)	0.191*** (0.036)	-4.708*** ( 1.111)	-0.270*** (0.060)
log(wks)	0.026 (0.024)	0.027 (0.024)	-0.507 (0.639)	-0.029 (0.036)
occ	-0.017 (0.022)	-0.016 (0.023)	0.169 (0.122)	0.009 (0.006)
ind	0.044* (0.026)	0.045* (0.026)	0. 111 (0.104)	0.006 (0.005)
south	-0.058 (0.079)	-0.060 (0.080)	0.454*** (0.115)	0.0260*** (0.006)
smsa	-0.064 (0.042)	-0.066 (0.042)	-0.010 (0.122)	-0.010 (0.006)
ms	-0.056* (0.029)	-0.056* (0.029)	-0.394* (0.218)	-0.022* (0.012)
union	0.053** (0.027)	0.051* (0.027)	0.385*** ( 0.142)	0.022*** (0.008)
fem			-0.300 (0.277)	-0.0172 (0.016)
blk			0.076 (0.230)	0.004 (0.013)
edu			-0.061** (0.024)	- 0.003** (0.001)

All specifications include a full set of time dummies.

The standard errors of the estimated coefficients (in brackets) are robust to arbitrary serial correlation.

The standard errors of the APEs in the CRE probit model are obtained using the delta method.

\*\*\*, \*\*, \*: significant at 1%, 5%, and 10% level, respectively.

Table 1: Wage equation

	CONTINUOUS RESPONSE MODEL			CONDITIONAL MIXTURE MODEL		
	(i)	(ii)	(iii)	(i)	(ii)	(iii)
$ATE^{ZRR\&5B}$	2.021 [0.664-3.303]	3.001 [1.688-4.358]	2.955 [1.105-4.828]	2.110 [0.710-3.401]	3.134 [1.860-4.557]	3.016 [1.160-4.941]
$ATE^{5B}$	0.896 [-0.452-2.331]	1.571 [0.213-2.981]	0.781 [-0.530-2.144]	0.943 [-0.400-2.356]	1.604 [0.245-2.997]	0.821 [-0.485-2.180]
$ATE^{ZRR}$	1.125 [-0.194-2.318]	1.430 [0.173-2.785]	2.174 [0.187- 4.140]	1.167 [-0.154-2.387]	1.530 [0.271-2.935]	2.195 [0.205-4.201]

Model (i): DID with linear regression function.

Model (ii): DID with natural cubic regression splines.

Model (iii): DID with linear regression function and policy interaction with density and sie.

Between brackets: 95% confidence bands computed by nonparametric bootstrap (percentile method)

Table 2: Average treatment effects

CONTINUOUS RESPONSE MODEL															
Model	(i)					(ii)					(iii)				
Percentile	1	25	50	75	99	1	25	50	75	99	1	25	50	75	99
$ZRR\&5B$	2.021	2.021	2.021	2.021	2.021	3.001	3.001	3.001	3.001	3.001	-4.721	2.289	2.786	3.558	12.384
$5B$	0.896	0.896	0.896	0.896	0.896	1.571	1.571	1.571	1.571	1.571	-7.951	0.604	1.350	1.724	2.99
$ZRR$	1.125	1.125	1.125	1.125	1.125	1.430	1.430	1.430	1.430	1.430	-7.391	0.566	1.380	2.866	20.336
CONDITIONAL MIXTURE MODEL															
$ZRR\&5B$	1.576	1.916	2.148	2.349	2.368	1.382	3.142	3.371	3.470	3.524	-5.167	2.269	2.269	3.594	12.963
$5B$	0.628	0.889	0.987	1.011	1.101	0.683	1.605	1.724	1.774	1.800	-8.072	0.746	1.352	1.655	3.056
$ZRR$	0.782	1.036	1.180	1.338	1.357	0.683	1.536	1.646	1.696	1.724	-7.830	0.651	1.356	2.774	20.894
CONDITIONAL MIXTURE MODEL vs. CONTINUOUS RESPONSE MODEL (Relative change in the treatment effect)															
$ZRR\&5B$	-0.220	-0.052	0.063	0.162	0.172	-0.539	0.046	0.123	0.156	0.174	-0.356	-0.088	0.056	0.155	0.678
$5B$	-0.299	-0.007	0.101	0.128	0.229	-0.564	0.022	0.097	0.130	0.146	-1.937	-0.077	0.022	0.104	2.135
$ZRR$	-0.303	-0.078	0.049	0.190	0.206	-0.522	0.074	0.151	0.186	0.205	-2.279	-0.136	0.037	0.1431	2.831

Model (i): DID with linear regression function.

Model (ii): DID with cubic regression splines.

Model (iii): DID with linear regression function and policy interaction with density and size.

Table 3: Distributional treatment effects