

Nutritional labeling modifies meal composition strategies in a computer-based food selection task

Lynn Abou Jaoudé, Isabelle Denis, Sabrina Teyssier, Nathalie Beugnot, Olga

Davidenko, Nicolas N. Darcel

▶ To cite this version:

Lynn Abou Jaoudé, Isabelle Denis, Sabrina Teyssier, Nathalie Beugnot, Olga Davidenko, et al.. Nutritional labeling modifies meal composition strategies in a computer-based food selection task. Food Quality and Preference, 2022, 100, pp.104618. 10.1016/j.foodqual.2022.104618. hal-04081630

HAL Id: hal-04081630 https://hal.science/hal-04081630

Submitted on 5 Jul2023

HAL is a multi-disciplinary open access archive for the deposit and dissemination of scientific research documents, whether they are published or not. The documents may come from teaching and research institutions in France or abroad, or from public or private research centers. L'archive ouverte pluridisciplinaire **HAL**, est destinée au dépôt et à la diffusion de documents scientifiques de niveau recherche, publiés ou non, émanant des établissements d'enseignement et de recherche français ou étrangers, des laboratoires publics ou privés.

1 Nutritional labeling modifies meal composition strategies in a

- 2 computer-based food selection task
- 3 Lynn Abou Jaoudé¹, Isabelle Denis¹, Sabrina Teyssier², Nathalie Beugnot³, Olga Davidenko¹,

4 Nicolas Darcel^{1⊠}

- 5 ¹ UMR914 PNCA, INRAE AgroParisTech Université Paris-Saclay, Paris, France
- 6 ² Univ. Grenoble Alpes, INRAE, CNRS, Grenoble INP, GAEL, 38000 Grenoble, France
- 7 ³ Crous de Versailles, Versailles, France
- 8 Corresponding author at INRAE AgroParisTech, UMR Physiology of Nutrition and Eating
- 9 Behavior, 16 Rue Claude Bernard, 75005 Paris, France; <u>nicolas.darcel@agroparistech.fr</u>

10 Abstract

11 Nutritional information via simplified labelling on products' front of pack has become 12 common in retail stores and is now concerning now collective catering. While numerous studies have investigated the effects of such information policies on consumers' decisions in 13 shops, few studies have focused on choices made in collective catering. In such settings 14 15 consumers must compose a meal by combining dishes to be eaten during the same occasion. Each choice is then dependent of the selection of other foods, yielding a different decision 16 17 problem as in a store where items are selected independently of one another. The aim of this study was to understand whether a nutritional labelling, (Nutri-Score[®]), modified the choices 18 of consumers and more precisely modified the meal composition strategies - the associations 19 20 between dishes made by consumers. A computerized menu composition task was designed, 21 371 participants were randomly redirected either to an interface displaying the Nutri-Score® 22 of dishes, or to an interface showing the dishes without Nutri-Score[®]. Bayesian logistic

regressions were used to explore dependency relationships between foods in presence or 23 24 absence of Nutri-Score[®]. When considering dishes individually, no significant effects of the 25 Nutri-Score[®] were observed, but significant effects of the Nutri-Score[®] on composition strategies could be observed. Two types of strategies seemed to emerge: homogeneous 26 27 behaviors, where selected dishes had similar scores and compensatory behaviors where selected dishes had contrasted scores. In conclusion, the effect of a nutritional labelling can 28 have complex consequences on food decisions that extend beyond the selection of food items 29 30 taken individually.

31 Keywords

Nutritional labelling; meal composition; online food selection task; university students;
 Bayesian elicitation

34 1. Introduction

Front-Of-Pack nutritional labelling of food products is now commonly used to guide 35 consumers towards healthier food purchases (Ducrot et al., 2016). Among the most 36 implemented nutritional labeling of this type, the Nutri-Score[®] labelling system is based on a 5 37 38 colors and 5 letters pictograms that aims to provide consumers with an accessible assessment of the nutritional quality of food items (Julia & Hercberg, 2017). This nutritional labelling system is 39 increasingly present on manufactured food products and widely visible in retail stores in several 40 41 countries. The Nutri-Score[®] system was initially developed in France and has recently been 42 adopted, among others, by Belgium, Spain, Germany and Netherlands (Julia, 2020). The effect of such information on consumer choices is a complex issue that is yet to be determined and which 43 is the subject of numerous academic works (Dubois et al., 2021). Irrespective of its actual 44 effectiveness, the Nutri-Score[®] emerges to be a nutritional label that is being massively 45 implemented in the retail sector. Since it is relatively simple to implement, potentially effective 46 and relatively unexpensive for public authorities, several countries are even considering 47 extending its display to other parts of the food system. In France for instance, the use of the 48 Nutri-Score[®] labelling system in out-of-home catering and more precisely in collective catering 49 is being seriously envisaged (HCSP, 2018; Ministère des solidarités et de la santé, 2019). The 50 51 importance of this type of nutrition policy, if it is to be effective, is undoubtedly very high, since 52 out-of-home catering and especially company restaurants and educational establishments' canteens, often accounts for a significant proportion of the meals consumed daily by the 53 population (Saulais, 2015). For instance, in 2018, nearly 14% of the main meals eaten by the 54 55 French population was eaten away from home and away from home catering is the habitual place of lunch during the week for 41.8% of the French population (ANSES, 2021). 56

While many studies have investigated the effects of nutritional labelling on in-store 57 purchases (Packer et al., 2021), few have focused on the influence of such information systems 58 59 on food choices in collective catering (Cerezo-Prieto & Frutos-Esteban, 2021; Christoph et al., 60 2016; Crosetto et al., 2016; Fernandes et al., 2015; Gomez & Le Minous, 2012; Hoefkens et al., 2011, p. 2, 2012; Kolodinsky et al., 2008; Merdji et al., 2019, p. 20; Seward et al., 2018; Werle & 61 Pruski Yamim, 2019). Indeed, the rare studies carried out on the effects of information on choice 62 63 behavior in collective catering have so far rather focused on measuring the effects of diverse labelling systems related to the environmental quality of food products (Merdji et al., 2019) or 64 65 related to the origin of the ingredients or dishes (Fernandes et al., 2015). These studies showed that information given to the consumer has surprising effects that are often difficult to 66 anticipate. One explanation for this is that the composition of a whole meal is a task that can 67 involve complex trade-off mechanisms that result in making this composition quite distinct from 68 the simple action of independently purchasing one several food products in a supermarket. 69

70 Indeed, in settings such as collective catering, the consumer's decision-making rules can 71 be quite different from one in a supermarket. In collective catering, the consumer must compose 72 a whole meal that will be consumed at a same eating occasion and that can include an association 73 of starters, main courses, dairy products, desserts... In this case, new composition "rules" are considered in the decision-making process, they are related to often implicit associations or 74 exclusions relationships between the chosen foods (e.g.: cheese comes with bread, only one 75 76 dessert is generally selected, a fat and sweet food can be picked only if a food of better nutritional quality is also present to this meal etc.). This situation can be seen as a complex 77 decision-making problem in which the decision maker selects items that establish intricate 78 79 interrelationships.

There are therefore two issues that need to be addressed when looking at the effect of a 80 nutritional labelling on consumption choices in out-of-home catering. Firstly, it is important to 81 82 understand the composition rules that are applied by consumers when composing such meals. 83 Secondly the process in which nutritional labelling modulates these complex and often nonconscious strategies in the making of a meal needs to be devised. The aim of this study ran 84 in a simulation of a university canteen was to understand, on the one hand, the food choices 85 86 strategies of college students in university collective catering, and on the other hand, whether 87 and how the Nutri-Score[®] labelling system could influence this food selection process.

88 2. Methods and measures

89 2.1. Participants

Before the start of the data collection, the protocol received Ethics approval by the 90 91 "Comité d'Éthique de la Recherche" of the University Paris Saclay (CER-Paris-Saclay-2020- 024 /MS1). An invitation to participate in an online experiment consisting in a menu composition task 92 93 was sent via a public mailing list ran by the French National Centre for Scientific Research 94 (Information Relay in Cognitive Sciences, Paris, France, www.risc.cnrs.fr). The inclusion criteria 95 for the participants of the study are to be students with age above 18 and registered in a higher education establishment in France. Upon completion of the experience, participants could 96 97 participate in a draw to win 30 €.

98 2.2. Online Experiment

An online experiment was developed using the PC IBEX platform (Zehr & Schwarz, 2018). It comprised two short questionnaires and a menu composition task. Before starting the experiment, the participants were informed about the study's management policy of personal data and were invited to give their consent to participate in the study. Participants were
 redirected to the experiment's page only if they gave their consent for participation to the study.

104 2.3. <u>Measured parameters</u>

105 The experiment started with the collection of personal information via a questionnaire: gender, age, height and weight and whether participants benefited from a scholarship. Then, the 106 107 menu composition task consisted of visual interface displaying the menus proposed in a 108 university restaurant in which participants were invited to compose the meal they would like to eat as if they were at the university canteen. The menus proposed for the experiment were real 109 110 menus that had already been proposed by a local university canteen CROUS in the weeks 111 preceding the experiment. For each menu, the participants composed their meal by selecting items and quantities among starters, main courses, dairy products and desserts. In the same way 112 113 as in real conditions, points were associated with each dish to suggest the maximum number of 114 items to be selected, the total number of points having to be below or equal to 6 (in real conditions, each point beyond the authorized number is charged). Five menus were successively 115 116 proposed to the participants. Each participant was randomly seeing menus with or without the Nutri-Score[®] label for the entire duration of the task. 117

118 INSERT **Figure 1** HERE

119 2.4. <u>Questionnaire</u>

Following the task composition, the participant was invited to fill in information via a second questionnaire. The seven questions related to the following points: (i) the habitual frequency of visits of university restaurant; (ii) hunger and satiety at the time of passing the experiment; (iii) the general importance granted to nutritional quality and environmental issues in selecting food products, (iv) the subjective perception of the nutritional quality of the mealcomposed in the preceding task

126 2.5. <u>Data collection and storage</u>

127 The data collection lasted over one month and took place between June 15th and July 17th, 128 2020. After being anonymized, data collected during the experiment were downloaded from the 129 server, stored locally for analysis. This data is made available open access on 130 https://osf.io/u2ky4/.

131 2.6. <u>Data analysis</u>

132 Statistical analysis was conducted using R version 3.6.3 with RStudio version 1.4.1106. 133 Data was analyzed using Bayesian logistic regressions to provide estimates of the probabilities of 134 selecting each considered dish in relation with the display of the Nutri-Score® on the participant's 135 interface and the other dishes already selected in the menu (interactions and moderation effects 136 between these latter explanatory variables were investigated in a second step).

137 Bayesian logistic regression was chosen considering the sparsity of our observation matrix, since some considered events being relatively rare (e.g. selecting one specific dessert) 138 139 and Bayesian logistic regression indeed, allows to avoid separation issues, which is a common 140 problem in such cases, even when the sample size is large (Gelman et al., 2008). Preliminary tests (not shown) confirmed that Bayesian logistic regression yielded results close to those obtained 141 142 by binary logistic regressions (explaining the probability of the choices of the foods considered) for the dishes whose choices were more frequent, allowing us to use Bayesian logistic regression 143 for a more in-depth analysis. 144

- Firstly, the items in the menu were grouped by their category (starter, main course, dairy products, dessert and bread) and their Nutri-Score[®] (A, B, C, D or E). Secondly, a model food category and different Nutri-Score[®] was designed as follow:
- 148 $p(dish_{ij}) \sim labelling \times (age + gender + scholarship + BMI + frequency + hunger +$ 149 nutrition concerns + environmental concerns + $\sum_{cat,cat\neq i}(\sum_{ns} is. dish_{cat,ns}))$
- Where $p(dish_{i,j})$ is the estimated probability of selecting the dish belonging to the food category 150 151 *i* and assigned with the Nutri-Score[®]*j*. Labelling being a binary explanatory variable indicating if Nutri-Score® labelling is displayed to the participant; age, gender, scholarship, BMI, 152 the 153 frequency, hunger, nutrition concerns, environmental concerns refer to information collected via the questionnaires preceding or following the menu composition task; is.dish_{cat.ns} is a 154 variable encoding if the dish belonging to the category *cat* and of Nutri-Score[®] *ns* was also 155 selected in the menu. Detailed analysis methods and R scripts are available on the osf.io 156 repository of this project (https://osf.io/u2ky4/). 157

158 **3. Results**

- 159 3.1. Sample description
- 160 The sample collected consisted of 371 participants, resulting in 1855 observed meals.
- 161 **Table 1** presents the characteristics of the recruited sample.

| Total | | | | | | | | | | | | | | | | |
|-----------------------------------|------------|---------|-----|-----|-----|-----|-----|-----|------|-----|--|--|--|--|--|--|
| Display of NS label | N = 3 | 71 | | Ye | S | | No | | | | | | | | | |
| | | | | 18 | 6 | | | 18 | 35 | | | | | | | |
| Gender | Women | Men | Woi | men | M | en | Wo | men | M | en | | | | | | |
| | 284 | 87 | 14 | 12 | 4 | 4 | 14 | 12 | 43 | | | | | | | |
| | 77% | 23% | 76 | 5% | 24 | 1% | 77 | '% | 23% | | | | | | | |
| Age (average) | 22.9 (SD : | = 3.26) | 22 | .7 | 23 | 8.5 | 23 | 8.1 | 22.4 | | | | | | | |
| BMI (kg/m ² ; average) | 22.02 (SD | = 3.3) | 21 | 8 | 23 | 3.7 | 21 | 5 | 22.9 | | | | | | | |
| Scholarship | Yes | No | Yes | No | Yes | No | Yes | No | Yes | No | | | | | | |
| | 102 | 269 | 41 | 101 | 9 | 35 | 38 | 104 | 14 | 29 | | | | | | |
| | 27% | 73% | 29% | 71% | 20% | 80% | 27% | 73% | 33% | 67% | | | | | | |

Table 1: Study's online experiment sample description

163 3.2. Descriptive analysis

Figure 2 presents the number of selected dishes chosen according to the category (starters, main courses, dairy products, desserts) and Nutri-Score® of the items. Statistical analysis did not reveal a significant overall effect of the Nutri-Score® on the choices of any of the considered dishes.

168 INSERT Figure 2 HERE

169 3.3. <u>Meal composition strategies</u>

Figure 3 presents the meal composition strategies (i.e., the dependence relationships between selected dishes). Many dependency relationships were revealed by the analysis of the menu selection data. These are presented in detail in Figure 3, the main effects being exclusion mechanisms between foods such as desserts and dairy products (the estimated probability of selecting a dairy product is low if the participant has selected a dessert and vice versa) or compensation strategies in which a dish with a low Nutri-Score® is often associated with items with a higher Nutri-Score®.

177 INSERT Figure 3 HERE

Effects of the Nutri-Score[®] on food composition strategies are presented in detail in figure 4. In this figure, we focus on the moderating effect of the Nutri-Score[®] label on the food choice strategies. These effects can be categorized in 2 main tendencies:

(i) Induction of homogeneous behaviors where displaying the Nutri-Score[®] resulted in menus
with a lower variability with respect to Nutri-Score[®] rankings between the starters and desserts.
And this induction applies to both ends of the Nutri-Score scale. These effects are illustrated by
the following observations:

185 OR(starter A | dessert A) = 1.92

186 OR(dessert B|starter B) = 1.83

187 OR(dessert D|starter D) = 1.91

188

Where *OR(starter A|dessert A)* is the odds ratio describing the chances of choosing an A-scored starter given that an A-scored dessert had been selected when the Nutri-Score[®] was displayed compared to the chances of observing the same co-occurrence when the Nutri-Score[®] was not displayed. In the example presented here, the chances of observing "starter A when dessert A was selected" was 1.92 times greater when Nutri-Score[®] was displayed. Taken individually, these phenomena seem relatively infrequent, therefore for clarity purposes we decided to present odd ratios.

196 INSERT Figure 4 HERE

(ii) Induction of compensatory behaviors where displaying the Nutri-Score[®] resulted in trade-off
behaviors where the participants selected items with divergent Nutri-Scores. These effects are
illustrated by the following observations:

200 OR(starter D | main A) = 1.99

- 201 OR(main C | dessert D) = 0.16
- 202 OR(dessert B|starter C) = 3.00
- $203 \qquad OR(dessert D|starter A) = 1.44$
- $204 \qquad OR(dessert D|starter B) = 3.34$
- $205 \qquad OR(dessert D|main C) = 0.32$

```
206
```

In both figures **Figure 3** and **Figure 4**, we observe unsymmetrical heatmaps because the conditional probabilities aren't inversible. For instance, the estimated probability of taking bread in the presence of the Nutri-Score[®] label increases significantly when the consumer already chose a starter with a score of A or B. Alternatively, there is no significant effect the other wayaround.

The appendix A shows the results of the food choice strategies of the Bayesian logistic regression operated on the whole model.

214 **4.** Discussion

Based on a computerized menu selection task, this study showed that, when considered 215 as a whole, i.e. indiscriminately for all individuals, the Nutri-Score® label had no significant effect 216 on consumption choices, although it should be noted that the objective of this study was not to 217 218 evaluate the overall effect of Nutri-Score® on item selection. When individual characteristics were considered, significant effects of Nutri-Score[®] appeared. Furthermore, the analysis of the 219 evolution of the dependency relations between the selections of dishes showed that the Nutri-220 221 Score[®] can modify meal composition strategies. This study suggests that understanding the 222 effects of nutrition labelling on food decisions would benefit from considering the complex logic 223 of food choices implemented by consumers.

224 Concerning the changes induced by the Nutri-Score, when considering the effect 225 obtained without taking into account the specificities of the participants, the analysis indicates that there is no significant effect on food choices. This result is consistent with the contrasting 226 effects of this type of labelling sometimes observed in numerous studies on nutrition labelling 227 (in controlled or real consumption situations) (Crosetto et al., 2020; Dubois et al., 2021; Ducrot 228 229 et al., 2016). Indeed, if studies on the effects of point-of-purchase nutritional labeling in university canteens have mainly observed a favorable effect of their presence on food choices (Cerezo-230 231 Prieto & Frutos-Esteban, 2021; Fernandes et al., 2015; Kolodinsky et al., 2008; Seward et al., 232 2018); other studies didn't succeed in showing a significant effect of nutritional labelling

(Christoph et al., 2016; Hoefkens et al., 2011). Moreover, a study specifically targeting the NutriScore[®] in a university canteen setting found no significant effect of the implementation of this
label on the short term (Werle & Pruski Yamim, 2019), this result is consistent with our findings.

The display of the Nutri-Score[®] in the choice interface significantly modified the 236 237 probabilities of associations between food items. We were able to divide the strategies observed 238 into two categories that were accentuated in the presence of the Nutri-Score[®] label: compensatory behaviors and homogeneous behaviors. Little has been said in the literature about 239 240 food choices in the specific context of meal composition but trade-off effects in food decisions 241 have already been observed. According to Merdji *et al. f*ood choices can be presented as series of trade-offs between determinants such as health, pleasure or sustainability (Merdji et al., 2019; 242 243 Rozin et al., 1999). Our findings regarding the accentuation of homogeneous and compensatory behaviors when the Nutri-Score is displayed may originate from a modulation of trade-offs 244 between dishes by stressing the importance of nutrition as a choice criterion. 245

This work was conducted on a study sample with marked specificities, making it difficult 246 to generalize the observed results: students, predominantly women, frequenting university 247 canteens in France. Focusing on this study sample is nevertheless relevant and informative in 248 several respects. Firstly, students often have restrained budget dedicated to food purchases and 249 low level of kitchen equipment, hence contrasting with other subgroups of the population. 250 251 Students' behaviors however remain of particular interest since this subpopulation is often described for having an unbalanced diet (Levitsky et al., 2004) and this period in life is considered 252 253 as a critical moment for adopting healthier eating behaviors. Secondly, the study sample was not evenly balanced and composed of 77% women and 23% men. However, observations from a 254 total of 87 men were collected in this study probably ensuring reasonable statistical power. In 255

addition, it is interesting to note that, together with our observations, recent works have 256 reported that responses to nutritional labelling were rather similar across gender (Sarda et al., 257 258 2020). Moreover, as the French food model is known to be very structured with three meals 259 scheduled at fixed times of the day (Rozin et al., 1999) observations made in a French context can't be easily generalized to other regions or countries. It is nevertheless interesting to note 260 that even in a highly structured context we have been able to observe changes in response to 261 262 nutrition labelling. This therefore suggests that similar changes are likely to occur in other regional contexts. 263

The socio-economic category of the participants would be an interesting explanatory factor to investigate. In this work, although whether students benefited from a scholarship was recorded and used as a variable in the statistical models, this information alone wasn't sufficient to derive the socio-economic category of the participants since there are different types of scholarships (and some are not based on socio-economic criteria).

269 Lastly, a potential limitation to the generalizability of the results presented in this article 270 is that this is an online study. The computer-based food choice experiment was conceived to be 271 as close as possible from reality using menus chosen from a sample of real menus offered by a University Restaurant and opened only to students from French Universities. Nevertheless, it is 272 legitimate to argue that such findings could not have been observed in a natural consumption 273 274 situation. This question of the validity and generalizability of online studies in relation to reality 275 has been much discussed in discrete choice experiments. The validity of such (hypothetical and 276 online) discrete choice experiments method is well established and commonly used in economics and decision sciences (Richetin et al. (2022); (Brooks & Lusk, 2010; Louviere et al., 2000; Swait & 277 Andrews, 2003). Studies comparing hypothetical and real choices (Carlsson & Martinsson (2001)) 278

conclude with similarities in the results of their hypothetical and real choice experiments. Some
authors have also pointed a higher risk of "desirability bias" in such online studies, since choices
only marginally engage participants, they are more likely to respond in the way they imagine the
experimenter expects them to respond (Costanigro et al., 2011). Here, since the labelling didn't
impact the nutritional quality of the choices, this bias is limited.

284 **5.** Conclusion

The novelty of this study relies in extending the observation of the effect of nutritional information beyond the selection of individual dishes, focusing rather on meal composition strategies. Nutri-Score® appeared not to have a significant effect on the overall choices but induced changes when considering the resulting composed meals. As this study consists of a computer-based experiment and not real-life observations, it would be interesting to make further observations in a real-life setting in a university canteen.

291

292 6. Acknowledgements

The authors of this article are thankful to the staff of the CROUS de Versailles, and 293 distinctively Clara Pottier, for helping during the conceptualization of the methodology and for 294 reviewing and validating the online experiment and questionnaire. They also thank the 295 PennController for IBEX team for providing us with this user-friendly virtual experimentation 296 297 domain: Florian Schwarz and specially Jeremy Zehr who answered all our questions regarding the programming and coding parts of the experiment preparation. This work was supported by 298 299 the Directorate General of Health, Ministry of Social Affairs and Health, France (Direction Générale de la Santé, Ministère des Solidarités et de la Santé) as part of the call for Research 300 Intervention Projects 2019 and by the Regional Intervention Fund (FIR) of the Ile-de-France 301 Regional Health Agency. 302

303 7. Author contributions

Lynn Abou Jaoudé: methodology, investigation, formal analysis, writing – original draft, visualization; Isabelle Denis: methodology, validation; Sabrina Teyssier: methodology, validation; Nathalie Beugnot: conceptualization, funding acquisition; Olga Davidenko: methodology, validation; Nicolas Darcel: supervision, project administration, funding acquisition, conceptualization, methodology, formal analysis, writing – original draft. All the authors participated in writing – reviewing and editing.

310 **Declaration of interest:** none.

311

312 8. References

- Allen-O'donnell, M., Cottingham, M. D., Nowak, T. C., & Snyder, K. A. (2011). Impact of Group
 Settings and Gender on Meals Purchased by College Students. *Journal of Applied Social Psychology*, 41(9), 2268–2283. https://doi.org/10.1111/j.1559-1816.2011.00804.x
- ANSES. (2021). Consommations alimentaires et apports nutritionnels dans la restauration hors
 foyer en France (No. 2018-SA-0291; Rapport d'appui Scientifique et Technique). ANSES.
- Brooks, K., & Lusk, J. L. (2010). Stated and Revealed Preferences for Organic and Cloned Milk:
 Combining Choice Experiment and Scanner Data. *American Journal of Agricultural Economics*, 92(4), 1229–1241.
- Carlsson, F., & Martinsson, P. (2001). Do Hypothetical and Actual Marginal Willingness to Pay Differ in Choice Experiments?: Application to the Valuation of the Environment. *Journal of Environmental Economics and Management*, 41(2), 179–192. https://doi.org/10.1006/jeem.2000.1138
- Cerezo-Prieto, M., & Frutos-Esteban, F. J. (2021). Towards healthy pathways: Effect of nutrition
 labels on eating behaviours in a university canteen. *Atención Primaria*, *53*(5), 102022.
 https://doi.org/10.1016/j.aprim.2021.102022
- Christoph, M. J., Ellison, B. D., & Meador, E. N. (2016). The Influence of Nutrition Label Placement
 on Awareness and Use among College Students in a Dining Hall Setting. *Journal of the Academy of Nutrition and Dietetics, 116*(9), 1395–1405.
 https://doi.org/10.1016/j.jand.2016.05.003
- Costanigro, M., McFadden, D. T., Kroll, S., & Nurse, G. (2011). An in-store valuation of local and
 organic apples: The role of social desirability. *Agribusiness*, *27*(4), 465–477.
 https://doi.org/10.1002/agr.20281
- Crosetto, P., Lacroix, A., Muller, L., & Ruffieux, B. (2020). Nutritional and economic impact of five
 alternative front-of-pack nutritional labels: Experimental evidence. *European Review of Agricultural Economics*, 47(2), 785–818. https://doi.org/10.1093/erae/jbz037
- Crosetto, P., Muller, L., & Ruffieux, B. (2016). Helping consumers with a front-of-pack label:
 Numbers or colors? *Journal of Economic Psychology*, 55, 30–50.
 https://doi.org/10.1016/j.joep.2016.03.006
- Dubois, P., Albuquerque, P., Allais, O., Bonnet, C., Bertail, P., Combris, P., Lahlou, S., Rigal, N.,
 Ruffieux, B., & Chandon, P. (2021). Effects of front-of-pack labels on the nutritional quality

- of supermarket food purchases: Evidence from a large-scale randomized controlled trial. *Journal of the Academy of Marketing Science*, 49(1), 119–138.
 https://doi.org/10.1007/s11747-020-00723-5
- Ducrot, P., Julia, C., Méjean, C., Kesse-Guyot, E., Touvier, M., Fezeu, L. K., Hercberg, S., & Péneau,
 S. (2016). Impact of Different Front-of-Pack Nutrition Labels on Consumer Purchasing
 Intentions: A Randomized Controlled Trial. *American Journal of Preventive Medicine*,
 50(5), 627–636. https://doi.org/10.1016/j.amepre.2015.10.020
- Fernandes, A. C., de Oliveira, R. C., Rodrigues, V. M., Fiates, G. M. R., & da Costa Proença, R. P.
 (2015). Perceptions of university students regarding calories, food healthiness, and the
 importance of calorie information in menu labelling. *Appetite*, *91*, 173–178.
 https://doi.org/10.1016/j.appet.2015.04.042
- Gelman, A., Jakulin, A., Pittau, M. G., & Su, Y.-S. (2008). A weakly informative default prior
 distribution for logistic and other regression models. *The Annals of Applied Statistics*, 2(4),
 1360–1383. https://doi.org/10.1214/08-AOAS191
- Gomez, P., & Le Minous, A.-E. (2012). L'influence du format de l'étiquetage sur l'utilisation et la
 compréhension de l'information nutritionnelle: Résultats d'une expérimentation menée
 en restauration collective. *Revue d'Épidémiologie et de Santé Publique, 60*(1), 9–18.
 https://doi.org/10.1016/j.respe.2011.08.063
- Gracia, A. (2014). Consumers' preferences for a local food product: A real choice experiment.
 Empirical Economics, 47(1), 111–128. https://doi.org/10.1007/s00181-013-0738-x
- 363 HCSP. (2018). Avis relatif aux objectifs de santé publique quantifiés pour la politique nutritionnelle
 364 de santé publique (PNNS) 2018-2022 (p. 22) [Avis]. Haut Conseil de la Santé Publique.
- Hoefkens, C., Lachat, C., Kolsteren, P., Van Camp, J., & Verbeke, W. (2011). Posting point-of purchase nutrition information in university canteens does not influence meal choice and
 nutrient intake. *The American Journal of Clinical Nutrition*, *94*(2), 562–570.
 https://doi.org/10.3945/ajcn.111.013417
- Hoefkens, C., Pieniak, Z., Van Camp, J., & Verbeke, W. (2012). Explaining the effects of a point of-purchase nutrition-information intervention in university canteens: A structural
 equation modelling analysis. *International Journal of Behavioral Nutrition and Physical Activity*, 9(1), 111. https://doi.org/10.1186/1479-5868-9-111

- Julia, C. (2020). The Nutri-Score in France and beyond: Development, validation and transfer.
 European Journal of Public Health, 30(Supplement_5).
 https://doi.org/10.1093/eurpub/ckaa165.003
- Julia, C., & Hercberg, S. (2017). Development of a new front-of-pack nutrition label in France: The
 five-colour Nutri-Score. *Public Health Panorama*, *3*(4), 712–725.
- Kolodinsky, J., Green, J., Michahelles, M., & Harvey-Berino, J. R. (2008). The Use of Nutritional
 Labels by College Students in a Food-Court Setting. *Journal of American College Health*,
 57(3), 297–302. https://doi.org/10.3200/JACH.57.3.297-302
- Levitsky, D. A., Halbmaier, C. A., & Mrdjenovic, G. (2004). The freshman weight gain: A model for
 the study of the epidemic of obesity. *International Journal of Obesity*, *28*(11), 1435–1442.
 https://doi.org/10.1038/sj.ijo.0802776
- Louviere, J. J., Hensher, D. A., & Swait, J. D. (2000). Stated Choice Methods: Analysis and
 Applications. Cambridge University Press.
- Merdji, M., Certenais, E., Mairesse, G., Kerhoas, N., Mourot, J., & Dourmad, J.-Y. (2019).
 Perception des messages associés à trois menus-tests servis en restauration collective:
 Santé, environnement et filière. *Cahiers de Nutrition et de Diététique*, *54*(4), 230–239.
 https://doi.org/10.1016/j.cnd.2019.04.001
- 390 Ministère des solidarités et de la santé. (2019). *Programme National Nutrition Santé 2019-2023*.
 391 Ministère des solidarités et de la santé.
- Packer, J., Russell, S. J., Ridout, D., Hope, S., Conolly, A., Jessop, C., Robinson, O. J., Stoffel, S. T.,
 Viner, R. M., & Croker, H. (2021). Assessing the Effectiveness of Front of Pack Labels:
 Findings from an Online Randomised-Controlled Experiment in a Representative British
 Sample. *Nutrients*, *13*(3), 900. https://doi.org/10.3390/nu13030900
- Richetin, J., Caputo, V., Demartini, E., Conner, M., & Perugini, M. (2022). Organic food labels bias
 food healthiness perceptions: Estimating healthiness equivalence using a Discrete Choice
 Experiment. *Appetite*, *172*, 105970. https://doi.org/10.1016/j.appet.2022.105970
- Rozin, P., Fischler, C., Imada, S., Sarubin, A., & Wrzesniewski, A. (1999). Attitudes to food and the
 role of food in life in the U.S.A., Japan, Flemish Belgium and France: Possible implications
 for the diet-health debate. *Appetite*, 33(2), 163–180.
 https://doi.org/10.1006/appe.1999.0244

- Sarda, B., Julia, C., Serry, A.-J., & Ducrot, P. (2020). Appropriation of the Front-of-Pack Nutrition
 Label Nutri-Score across the French Population: Evolution of Awareness, Support, and
 Purchasing Behaviors between 2018 and 2019. *Nutrients*, *12*(9), 2887.
 https://doi.org/10.3390/nu12092887
- Saulais, L. (2015). Foodservice, Health and Nutrition: Responsibility, strategies and perspectives.
 In P. Sloan & W. Legrand (Eds.), *The Routledge Handbook of Sustainable Food and Gastronomy* (pp. 253–266). https://doi.org/10.4324/9780203795699
- Seward, M. W., Block, J. P., & Chatterjee, A. (2018). Student experiences with traffic-light labels
 at college cafeterias: A mixed methods study: Student experiences with traffic-light
 labels. *Obesity Science & Practice*, 4(2), 159–177. https://doi.org/10.1002/osp4.159
- Swait, J., & Andrews, R. L. (2003). Enriching Scanner Panel Models with Choice Experiments.
 Marketing Science, 22(4), 442–460. https://doi.org/10.1287/mksc.22.4.442.24910
- Werle, C. O. C., & Pruski Yamim, A. (2019, May). *How continued exposition to a 5-color simplified FOP nutritional scheme influences purchases in a cafeteria: A field study*. Congrès
 International de l'Association Française de Marketing, Le Havre, France.
- Zehr, J., & Schwarz, F. (2018). *PennController for Internet Based Experiments (IBEX)*.
 https://doi.org/10.17605/OSF.IO/MD832
- 420

421

Appendix A The food choice strategies results of Bayesian Logistic Regression

| | Brea | Bread B Starter A | | Starter B | | Starter C | | Starter D | | Main A | | Main B | | Main C | | Main D | | Dairy A | | Dairy B | | Dairy C | | Dairy I | D | Desse | rt A | Dessert B | | Dessert (| | C Dessert D | | Dessert E | |
|-----------|------|-------------------|------|-----------|-------|-----------|------|-----------|-------|--------|------|--------|-----------|--------|------|--------|-------|---------|-------|---------|------|---------|------|---------|------|-------|------|-----------|------|-----------|-------|-------------|-------|-----------|-------|
| | OR | р | OR | р | OR | р | OR | р | OR | р | OR | р | OR | р | OR | р | OR | р | OR | р | OR | р | OR | р | OR | р | OR | р | OR | р | OR | р | OR | р | OR p |
| Bread B | | | 1,45 | | 1,89 | | 1,03 | | 0,77 | | 1,09 | | 0,55 | * | 1,14 | | 0,71 | | 1,09 | | 0,82 | | 1,82 | | 0,69 | | 1,25 | | 1,56 | | 0,45 | * | 0,73 | | 1,89 |
| Starter A | 1,78 | * | | | | | | | | | 1,43 | | 0,82 | | 1,08 | | 1,46 | | 1,03 | | 1,03 | | 0,90 | | 1,68 | | 1,60 | | 1,94 | | 0,98 | | 1,44 | * | 0,87 |
| Starter B | 3,52 | * | | | | | | | | | 2,10 | | 1,43 | | 0,60 | | 0,69 | | 1,09 | | 1,71 | | 0,48 | | 2,24 | | 1,00 | | 1,83 | ** | 3,97 | | 3,34 | * | 43,45 |
| Starter C | 2,11 | | | | | | | | | | 1,27 | | 1,01 | | 0,78 | | 0,55 | | 0,87 | | 2,23 | | 0,32 | | 1,74 | | 1,21 | | 3,00 | * | 1,29 | | 1,43 | | 0,99 |
| Starter D | 1,16 | | | | | | | | | | 2,89 | | 0,78 | | 5,14 | | 11,80 | | 1,03 | | 1,36 | | 2,02 | | 0,53 | | 0,83 | | 0,81 | | 20,59 | | 1,91 | * | 16,54 |
| Main A | 0,90 | | 1,09 | | 1,15 | | 0,84 | | 1,99 | * | | | | | | | | | 0,94 | | 1,00 | | 0,78 | | 1,12 | | 0,85 | | 0,97 | | 1,14 | | 1,09 | | 1,12 |
| Main B | 0,43 | * | 0,87 | | 1,49 | | 0,80 | | 3,07 | | | | | | | | | | 0,99 | | 0,78 | | 4,86 | | 1,32 | | 1,12 | | 0,77 | | 0,27 | | 1,55 | | 2,44 |
| Main C | 0,85 | | 1,39 | | 0,64 | | 0,58 | | 6,56 | | | | | | | | | | 0,99 | | 1,12 | | 0,42 | | 0,56 | | 1,18 | | 0,36 | | 0,44 | | 0,32 | * | 1,62 |
| Main D | 0,46 | | 2,99 | | 0,65 | | 0,29 | | 29,48 | | | | | | | | | | 2,79 | | 1,79 | | 0,31 | | 1,38 | | 1,27 | | 0,23 | | 0,94 | 2 | 22,72 | | 21,20 |
| Dairy A | 0,86 | | 1,10 | | 1,40 | | 1,10 | | 1,35 | | 0,77 | | 0,95 | | 0,69 | | 3,90 | | | | | | | | | | 1,34 | | 0,77 | | 4,11 | | 1,23 | | 8,02 |
| Dairy B | 0,65 | | 0,83 | | 1,87 | | 1,98 | | 1,19 | | 0,98 | | 0,76 | | 0,82 | | 2,85 | | | | | | | | | | 0,79 | | 2,41 | | 6,64 | (| 0,66 | | 3,44 |
| Dairy C | 1,07 | | 1,42 | | 0,79 | | 0,60 | | 2,07 | | 0,38 | | 18,4 7 | | 0,26 | | 0,86 | | | | | | | | | | 2,90 | | 0,32 | | 5,63 | | 2,60 | | 3,91 |
| Dairy D | 0,53 | | 1,53 | | 1,75 | | 1,23 | | 0,53 | | 1,06 | | 1,24 | | 0,39 | | 2,08 | | | | | | | | | | 1,09 | | 1,82 | | 1,89 | | 1,55 | | 1,37 |
| Dessert A | 1,45 | | 1,92 | * | 1,06 | | 1,09 | | 0,80 | | 0,73 | | 1,20 | | 0,74 | | 1,21 | | 1,61 | | 1,05 | | 1,49 | | 1,37 | | | | | | | | | | |
| Dessert B | 2,37 | | 2,65 | | 1,34 | | 1,76 | | 0,52 | | 1,07 | | 1,17 | | 0,34 | | 0,64 | | 1,06 | | 2,97 | | 0,44 | | 2,31 | | | | | | | | | | |
| Dessert C | 0,54 | | 1,13 | | 5,61 | | 1,16 | | 14,05 | | 2,21 | | 0,28 | | 0,41 | | 2,22 | | 4,20 | | 6,07 | | 3,76 | | 1,74 | | | | | | | | | | |
| Dessert D | 0,86 | | 1,36 | | 2,69 | | 1,31 | | 0,78 | | 0,80 | | 1,79 | | 0,16 | * | 20,99 | | 2,25 | | 0,75 | | 2,98 | | 3,04 | | | | | | | | | | |
| Dessert E | 2,77 | | 0,74 | | 53,52 | | 1,12 | | 9,32 | | 0,53 | | 2,82 | | 0,63 | | 28,28 | | 12,23 | | 3,80 | | 3,32 | | 1,17 | | | | | | | | | | |

FIGURES



Figure 1: Example of a menu presented in the online experiment with the display of Nutri-Score. *The original version is in French; the titles and legends have been translated to English; the food items are still in French. This figure represents the fourth menu presented in the experiment. Participants randomly completed menus presented that way with the Nutri-Score® displayed and others completed an experiment where the Nutri-Score® label was not displayed. The "points" before each food items represent the cost of each item. In fact, a complete meal at the Crous university canteen costs 3.30 euros and consists of a total of 6 points.*



Figure 2: Number of items chosen according to category and Nutri-Scores with and without display of Nutri-Score® labeling



Variation in the probability to select...

Figure 3: Heatmap showing the meal choices strategies. The x-axis represents the food categories already selected and that represent the condition in the equation. The y-axis represents the variation in the estimated probability to select each food category according to the food categories already selected. The colors go from blue when there is an inverse correlation to red when the correlation is positive. The darker the

color, the higher the correlation or inverse correlation. The square at the right is an example of the reading method of the heatmap. The letters next to the food categories indicate the Nutri-Score[®] of the food category in question.



Figure 4: Heatmap showing the meal choices strategies with the moderating effect of the Nutri-Score[®] display: *The x-axis represents the food categories already selected and that represent the condition in the equation. The y-axis represents the variation in the estimated probability to select each food category according to the food categories already selected and specifically in under the effect of the Nutri-Score[®] display. The colors go from blue when there is an inverse correlation to red when the correlation is positive. The darker the color, the higher the correlation or inverse correlation. The square at the right is an example of the reading method of the heatmap. The letters next to the food categories indicate the Nutri-Score[®] of the food category in question.*