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# When, where, and for what industries does broadband foster establishment births?

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# When, where, and for what industries does broadband foster establishment births?

#### **Abstract**

We examine the effects of broadband on establishment births for five spatial scales, six industries and two speed levels. Econometric results indicate that broadband has a positive effect in larger, medium and small urban centers and in periurban areas but has little or no impact in rural areas. Moreover, in non-central areas broadband can foster establishment births in basic (retail, tourist services), but also in selected knowledge-intensive and "creative" industries. Finally, there are no great difference between the impact of basic and fast broadband, except in larger urban centers with the necessary skilled workforce able to use sophisticated applications.

Key words: broadband; establishment births; urban gradient

JEL classification: O18, O52, R11

#### 1. Introduction

While the Internet can create new opportunities for non-central areas, the idea that it will put an end to distance (Cairncross, 2001) remains an exaggeration (Camagni and Capello, 2005; Polèse and Shearmur, 2004). As well-known, greater market integration often harms peripheral areas with little prior exposure to competition. Moreover, while the Internet is a substitute for certain types of agglomeration economies, it is complementary to face-to-face interactions (Büchel and Ehrlich, 2020; Leamer and Storper, 2014). Therefore, while it may lead to the dispersion of some economic activities, the Internet may strengthen the concentration of others, and in particular that of knowledge-intensive activities.

Until now, little empirical work has been carried out, however, to understand the complexity of the spatial impact of the Internet on establishment births and several issues remain unresolved. First, to our knowledge, no study has examined the impacts of the Internet across the entire urban hierarchy, taking into account both the size and location (urban proximity) of areas¹. Second, a key issue is whether broadband provision generates different sectoral effects across locations and, in particular, whether it may foster the dispersion not only of low-skilled and low-paid activities to non-central areas, but also that of (selected) knowledge-intensive activities. Third, the literature remains silent on whether costly ultrafast broadband generates additional benefits compared to lower-speed technologies (Abrardi and Cambini, 2019). In particular, we may wonder whether ultrafast technologies, needed for more sophisticated digital tools, are really worthwhile in non-central areas given their limited absorptive capacity (Salemink et al., 2017). This issue is relevant given that many public broadband programs are specifically designed to promote fast broadband coverage in less densely populated areas.

This paper provides a comprehensive study on the effect of broadband on establishment births by analyzing how impacts vary across locations, industries, and speed levels. To assess whether effects vary according to the size of areas and their proximity to urban centers, we identify five types of areas: larger urban centers, small and middle urban centers, periurban areas, urban-influenced rural areas, and isolated rural areas. Moreover, broadband effects are estimated for six different industries, including basic nontradable industries (e.g., construction), basic tradable (e.g., retail) and knowledge-intensive services (e.g., high-order services). In

<sup>&</sup>lt;sup>1</sup> A notable exception is Mack (2015) who uses seven different classifications of US counties to take into account both their population and proximity to large urban centers.

addition, we test whether impacts vary according to speed level by comparing the effect of basic (3-30 Mbps) and fast broadband (>30 Mbps) provision.

The empirical analysis is carried out for 34,766 municipalities ("communes") in France from 2013 to 2017. Compared to a more aggregated analysis, the municipal level allows capturing broadband dispersion effects to smaller municipalities and periurban areas. The time period also matters for our study, as it corresponds to the implementation of the French Very High-Speed Broadband Plan, which has led to substantial broadband provision in all parts of the country<sup>2</sup>. The effect of broadband access on establishment births is estimated using a negative binomial model. To mitigate endogeneity issues, we provide falsification tests.

The paper is organized as follows. The following section identifies the main channels by which broadband can affect establishment births and highlights how impacts are likely to vary across locations, industries, and speed levels. The methodology is presented in the third section and data in the fourth section. Econometric results are analyzed in the fifth section, followed by conclusions.

#### 2. Broadband and establishment births

Broadband can affect establishment births in a given area in two ways. First, it can enable - or deter - new individuals from entering the market (effect on local entrepreneurship). Second, it can weaken locational constraints, leading to a change in location choices of incumbent and new establishments (effect on firm location determinants).

#### 2.1. Broadband and entrepreneurship

The Internet may affect business startups by creating new market opportunities, lowering entry barriers, and enhancing entrepreneurial capabilities.

#### Entrepreneurial opportunities

By allowing online trade, broadband increases market reach and thus the profitability of setting up new businesses. However, market openness goes both ways and only favors locations with comparative advantages. In isolated areas, increased market integration often harm

<sup>&</sup>lt;sup>2</sup> The plan was adopted in 2010, with the objective of covering 100% of homes by 2022. Since 2013, two complementary networks have been deployed. Private operators provide optical fiber in densely populated municipalities (approximately 3550 municipalities). In less densely populated areas, infrastructure is constructed by public authorities.

retailers serving local markets, as they now find themselves in direct competition with online sellers offering more diversified product lines and lower-priced products (Cumming and Johan, 2010; Freathy and Calderwood, 2016). Negative effects have also been found for finance, insurance and real estate as ICT allow many tasks to be carried out centrally, and thus, lead to the shutdown of small local agencies in remote areas (Duvivier et al., 2018; Kandilov and Renkow, 2010; Shideler and Badasyan 2012). On the contrary, positive effects have been observed in rural areas close to urban agglomerations or with a preexisting cluster of activities (Cumming and Johan, 2010; Kim and Orazem, 2017; Mack, 2014-a).

The importance of online trade varies across industries. Broadband only generates new business opportunities for industries producing services or products tradable online, such as wholesale trade, and retail trade (excluding perishable items)<sup>3</sup>. On the other hand, we would expect few changes for manufacturing, construction and for most consumer and producer services. While the latter are often "technically" deliverable online, such activities (e.g., finance, legal and accounting activities) often imply the exchange of uncodified information and trust, which strongly restricts their exchange potential online.

## Lower entry barriers

Broadband may also foster entrepreneurship by reducing the costs associated with information access, communication, business coordination and training (Audretsch et al., 2015; Lamie et al., 2011). It can also lower fixed cost entry barriers, which sometimes constitute a major impediment for new entrants. First, banks are more likely to grant higher credit to firms that use more intensively ICT as it helps banks obtain better information on borrowers and constitutes a positive signal on firms quality and creditworthiness (Dalla Pelegrina et al., 2017). Second, good broadband access allows firms to use sophisticated digital tools, such as cloud computing, which can reduce capital expenditures and sunk costs. In this case, ultrafast broadband access, instead of lower-speed first-generation technologies, is likely to provide benefits for businesses, as sophisticated digital applications require high-speed levels (Nicoletti et al., 2020). This may explain why some studies find that ultrafast broadband access has a more beneficial impact on establishments than lower speed technologies (Canzian et al., 2019; Lapointe, 2015; McCoy et al., 2018; Mack, 2014-b; Prieger et al., 2017; Whitacre et al., 2014).

<sup>&</sup>lt;sup>3</sup> In addition, even if tourist services are not deliverable online, broadband provision can increase entrepreneurial opportunities for this sector by allowing tourist operators to gain visibility and facilitating distant reservations (Duvivier et al., 2018).

Such advantages should primarily apply to industries where new firms require considerable financial outlays to enter the market, such as manufacturing and wholesale (Lofstrom et al., 2014). Broadband is also likely more beneficial for technology-intensive industries, which use sophisticated digital tools. Thus, for manufacturing, empirical studies indicate high broadband effects on firm births in the high-tech manufacturing sector (Audretsch et al., 2015; Mc Coy et al., 2018) but only small or insignificant effects on manufacturing as a whole (Kim and Orazem, 2017; Mack and Wentz, 2017).

#### Entrepreneurial capabilities

Broadband can also raise entrepreneurial capabilities (Audretsch et al., 2015). The Internet fosters access to information and exchange of ideas, raises interactions with distant partners, and helps establish business contacts. By enabling information and coordination, broadband helps individuals to better understand market conditions and to conceive good ideas and products (e.g., creation of new market niches). Here, again, access to ultrafast broadband should provide additional benefits for businesses, as it allows high-resolution real-time collaboration and better access to information (faster file transfers, access to high-quality videos for online training) (Ezell et al., 2009).

Some authors expect broadband returns to be stronger in rural areas, where establishments need more digital tools to resolve their greater information and coordination issues (Forman et al., 2005; Mack, 2014-b). However, broadband access by itself is often not sufficient for creating a good entrepreneurial context in remote rural areas where structural deficiencies (e.g., lack of skilled labor) may hinder new business creation (Cumming and Johan, 2010; Galloway, 2007). Therefore, the highest broadband returns are expected in "intermediate areas" that face high information and coordination issues but, at the same time, also offer relatively good initial conditions. In particular, small-connected peripheral cities, which are often service centers for surrounding rural areas and thus concentrate a minimum amount of professional and public services (Meijers and Burger, 2017), could become good locations for entrepreneurship.

Broadband could raise entrepreneurial capabilities more intensely in information-intensive industries, such as computer services, where interacting with other programmers and software developers is essential to obtain information and develop new ideas (Audretsch et al., 2015). However, while most studies find a positive link between broadband and knowledge-intensive business services (KIBS) creation (Mack et al., 2011; Mack and Wentz, 2017), the impact does not appear to be stronger in this sector than in other sectors (Mack, 2015). This

most likely arises from the fact that KIBS mainly relies on uncodified information and knowledge, which cannot be easily exchanged online.

# 2.2. Broadband and firms' location choices

Broadband access: a location factor on its own

As broadband can raise firms' productivity<sup>4</sup> (Canzian et al., 2019), locations endowed with broadband benefit from a competitive advantage over others and thus enjoy a higher number of establishment births. However, as positive productivity effects have mainly been identified for industries employing highly skilled labor (Akerman et al., 2015), broadband availability is likely to be a location determinant only for these specific industries.

Broadband effects on firms' location choices

By fostering information flows, interactions with partners, and access to customers and labor, broadband may be seen as a substitute for agglomeration economies. In this way, establishments can be located at increasing distances from large urban centers and still enjoy a wide range of agglomeration externalities, including good access to labor (de Vos et al., 2020), metropolitan functions (Meijers et al., 2016), and customers and information (Phelps et al., 2001). Internet-connected small cities close to large urban centers are likely to become particularly attractive places for firms because they can enjoy agglomeration economies while retaining the advantages of small cities<sup>5</sup> (Dijkstra et al., 2013). While this "borrowed size" effect (Alonso, 1973) existed well before broadband, new technologies are likely to reinforce it by leading to an ever-increased integration between locations (de Vos et al., 2020; Dijkstra et al., 2013; Hesse, 2016).

Two kinds of areas are likely to "borrow size" and to become particularly attractive destinations: areas close to major urban centers (de Vos et al., 2020; Phelps et al., 2001) and small and medium-sized cities benefiting from good communication network connectivity (Hesse, 2016; Meijers et al., 2016).

In addition, periurban areas and connected small cities are likely to become attractive destinations for some industries but not for others. Although virtual contacts can replace "conversations", the Internet is more a complement for "handshakes" and face-to-face

<sup>&</sup>lt;sup>4</sup> Broadband impact on productivity is, however, debated (e.g., de Stefano et al., 2018).

<sup>&</sup>lt;sup>5</sup> Once again, stronger integration can also lead to competition effects, especially in the smallest cities (Meijers and Burger, 2017; Meijers et al., 2016).

interactions (Büchel and Ehrlich, 2020; Leamer and Storper, 2014). Therefore, the need for face-to-face interactions often causes knowledge-intensive services to increasingly settle in large urban locations and city centers (Duvivier and Polèse, 2018; Polèse and Shearmur, 2004), and not in periurban areas and connected small cities.

Creative industries (e.g., artists, recording studios) may be one exception<sup>6</sup>. Compared to other KIBS, they can more easily deliver their services online, provided a high-speed connection (Mack, 2014-b; Townsend et al., 2017), and are more sensitive to good quality of life and inspiring working environment (Anderson et al., 2016; Townsend et al., 2017). Therefore, as broadband weakens location constraints, creative industries are increasingly expected to settle in non-central locations with high-speed connections.

Borrowed-size effects are also likely to reinforce the deconcentration of basic, low-skilled and low-paid activities to periurban and connected small cities. In particular, broadband is likely to accelerate the decentralization of back-office activities and land-consuming firms (e.g., wholesale trade), a trend that began well before the Internet.

#### 3. Methodology

## 3.1. Estimation of broadband effects

The dependent variable in the model – the number of establishment births – is a nonnegative integer with a high frequency of zeros<sup>7</sup>. Thus, we estimate a count-data model and, more precisely, a negative binomial model, as the distribution of the dependent variable shows signs of overdispersion (variance greater than the mean).

The model, estimated by the maximum likelihood, assumes that the number of establishment births  $(y_{it})$  in municipality i at year t depends on broadband provision  $(BB_{it-s})$  and on a set of K characteristics  $(X_{kit-s})$  of this municipality:

$$y_{it} = f(BB_{it-s}, X_{kit-s}, Region, Year_t)$$
 with s=1;2

We proceeded in four steps. In a first step, we estimate broadband effects assuming homogeneous impacts across locations and industries. To do that, we regress the total number of establishment births in municipality i in year t on our indicator of broadband  $(BB_{it-s})$  and

<sup>&</sup>lt;sup>6</sup> See Table A.1 in the appendix for a definition of creative industries.

 $<sup>^{7}</sup>$  The proportion of municipalities with zero creation varies between 18% and 75%, depending on the industry and year.

on a set of control variables  $(X_{kit-s})$ .  $BB_{it-s}$  measures the share of premises with access to broadband of at least 3 Mbps and is lagged by one or two years to reduce endogeneity. We also control for a set of characteristics of municipalities described in Section 4. All control variables are lagged by one or two years to reduce reverse causality. We also introduce regional dummy  $(Region_i)$  and time fixed effects  $(Year_t)^8$ .

In a second step, we test for heterogeneous broadband effects across locations by introducing interactive terms between the indicator of broadband  $(BB_{it-s})$  and dummy variables for the five categories of areas: larger urban centers; small and middle urban centers; periurban areas; urban-influenced rural areas; and isolated rural areas.

In a third step, we investigate whether the impact varies across industries by estimating the two previously described models (steps 1 and 2) separately for the following six industries: manufacturing, construction, wholesale trade, retail trade, food and accommodation, and high-order services.

In a fourth step, to test whether broadband speed matters, we estimate the models described previously by splitting our broadband measure into two indicators (basic and fast broadband).

# 3.2. Endogeneity and spatial effects

Endogeneity and spatial effects are two major potential issues when estimating the economic effects of broadband access. Endogeneity can arise from both reverse causality (private operators are more likely to build infrastructures in municipalities with a higher number of firms, as it means a higher demand for broadband) and omitted variables (private operators are more likely to invest in economically dynamic municipalities, which are also more attractive to firms).

Previous studies have proposed different solutions to limit endogeneity. Some have employed instrumental variables, with the slope of terrain, household density and pre-existing telecommunication networks used as instruments (Kolko, 2012; Mack et al., 2011). However, finding convincing instruments remains challenging. Some authors warn that these instruments may be poorly correlated with broadband access (weak instruments) and may have a direct impact on establishment births, in addition to their effect through broadband access (non-

<sup>&</sup>lt;sup>8</sup> We do not include municipal fixed-effects because in count data models, areas with no establishment creation over the period are dropped from the analysis. See below.

exogenous instruments). Other studies have used a fixed effects estimator to control for time-invariant unobserved heterogeneity (e.g., Lapointe, 2015). However, identification in fixed effects models is difficult for studies carried out over a limited period of time, as within-location variation in broadband over time is generally low (Kim and Orazem, 2017). Using fixed effects in the case of nonlinear count data models is even more problematic, as areas with no establishment creation over the period are dropped from the analysis<sup>9</sup>.

In this study, we use several solutions to limit potential endogeneity. First, we restrict our analysis to establishment births and use lagged values of broadband availability (1- and 2year lagged values). Second, following McCoy et al. (2018), we estimate a series of models, including random effects models with regional and year fixed effects. Finally, to ensure that the results obtained arise from a causal relationship and not from unobserved heterogeneity, we undertake falsification tests. The test consists of randomly redistributing broadband coverage values across municipalities and then re-estimating the model using the permuted broadband variable. The operation is repeated 999 times. Finally, the estimated coefficient based on actual data (the original data set) is compared to the distribution of the 999 coefficients associated with the randomly redistributed broadband variable. If the coefficient associated with the "original" broadband variable is significantly different from the distribution of the 999 coefficients (i.e., belongs to the bottom or the top 5% of the distribution), we can conclude that the findings are most likely causal and not spurious. Note that the falsification tests are undertaken only to test for the robustness of the significant coefficients. This kind of falsification test is increasingly used in empirical analyses (e.g., Komarek, 2018; Oliveira et al., 2015).

Spatial autocorrelation is another potential issue. To account for spatial effects, we estimate an SLX model for two reasons. First, estimating an SLX model seems the best option when there is no consistent economic argument justifying the use of a specific spatial model (Halleck Vega and Elhorst, 2015). Second, spatial econometric tools are still poorly developed in the case of count data models (Glaser, 2017). To date, most studies have used SLX models, as they can be estimated using standard econometric estimators. Spatial autoregressive models (SAR) and spatial-error models are much less developed. For example, while some SAR models exist (e.g., Lambert et al., 2010), they are not available for negative binomial distribution and

<sup>&</sup>lt;sup>9</sup> In our case, estimating a fixed effects count data model leads to the removal of between 3% and 49% of the observations, depending on the industrial sector.

for panel data. In this paper, we thus account for spatial effects by introducing several spatially lagged independent variables (see the next section).

# 4. Data and descriptive statistics

The study was carried out at the municipal level in France between 2013 and 2017. Focusing on municipalities ("communes"), the smallest unit of analysis for which broadband and establishment data are publicly available, allows us to take into account most of the heterogeneity in broadband access across areas. More importantly, compared to more aggregated levels, municipal-level studies can better capture broadband dispersion effects (e.g., from the urban core to periurban areas), which are of first interest here. Following previous studies, we exclude the three largest municipalities (Paris, Marseille, and Lyon) to limit the influence of outliers (Mc Coy et al., 2018; Hasbi, 2020). Ultimately, our sample is composed of a panel of 34,766 municipalities.

To account for differences in broadband effects across locations, we use the "2010 division into urban areas" ("zonage en aires urbaines") established by the French Institute of Statistics (INSEE). The major advantage of this classification is that it allows us to take into account both the size and the integration of municipalities within larger urban centers. More precisely, the classification was elaborated in two steps: (i) by identifying urban centers (according to the number of jobs) and (ii) by defining the sphere of influence of each urban center. A municipality is considered to be under the influence of an urban center if at least 40% of its residents with a job work in neighboring urban center(s). Compared to other commonly used categorizations, it is not exclusively based on density or land cover criteria but takes into account the integration of municipalities within larger urban centers <sup>10,11</sup>. This approach is thus particularly relevant, given that broadband effects are expected to vary according to both size and urban influence.

Following Détang-Dessendre and Piguet (2016), we classify municipalities into five classes based on the 2010 division of urban areas:

<sup>&</sup>lt;sup>10</sup> The "municipal density classification", which is the other common classification, distinguishes between four types of municipalities based on their population density but does not take into account urban influence. To check the robustness of results, this other classification will also be used; see Section 5.

<sup>&</sup>lt;sup>11</sup> Broader-based definitions are also commonly used. For example, the OECD definition of functional urban areas distinguishes between urban cores, their surrounding areas and peripheral places. The "2010 division into urban areas" proposes a more disaggregated classification, distinguishing between three types of peripheral areas (small and medium cities, urban-influenced rural areas, and remote rural areas).

- Larger urban centers (>10,000 jobs),
- Periurban areas (municipalities with at least 40% of their residents working in neighboring larger urban centers),
- Small and middle urban centers (1,500-10,000 jobs),
- Urban-influenced rural areas (municipalities with at least 40% of their residents working in neighboring small and middle urban centers),
- Isolated rural areas.

Figure 1 shows the spatial distribution of municipalities across the five classes, with totals given for each.

# [Figure 1]

Broadband data are from the observatory of the French Very High-Speed Broadband Plan, led by the French Digital Agency. The data provide the share of premises (homes, businesses, and public sites) that have access to the following four speed levels: at least 3 Mbps, 8 Mbps, 30 Mbps, and 100 Mbps. Based on these data, we create several indicators. First, we calculate, for each municipality, the share of premises that have access to at least 3 Mbps. Second, to investigate whether the effects vary according to the speed level, we split this variable into two parts: the share of premises that have access to basic broadband (3-30 Mbps) and the share that have access to fast broadband (>30 Mbps). These thresholds of broadband speeds correspond to those of the European Commission (European Commission, 2010) and are used in almost all European countries.

Unlike other studies, which often use measures of "availability" (e.g., a dummy indicating whether there are at least some broadband connections), our measure of "coverage" allows us to take into account the share of the municipality that truly benefits from broadband provision. This is particularly relevant here, given that broadband availability is often limited in rural municipalities. A drawback of the data, however, is that it gives information only on fixed broadband networks, a common feature in the literature<sup>12</sup> (Bertschek et al., 2015). This limitation is unfortunate, given that considerable hope has been placed in wireless broadband, especially in rural areas, and that an increasing number of agents use only mobile broadband

<sup>&</sup>lt;sup>12</sup> We obtained data on mobile broadband coverage (3G and 4G) from the French Electronic Communications, Postal and Print media distribution Regulatory Authority (Arcep). However, the data, delivered by private operators largely overestimates real coverage, especially in rural areas. As a result, we choose to not control for mobile broadband.

(Manlove and Whitacre, 2019). The lack of data on mobile broadband could underestimate broadband benefits for rural areas.

Figure 2 displays the evolution of municipal broadband coverage between 2013 and 2017. The share of premises with access to at least 3 Mbps has increased over the period, from 59% to 69%, and has accelerated since 2015. Turning to the different speed levels, basic broadband coverage has slightly decreased (from 51% to 45%), whereas fast broadband coverage has increased (from 8% to 24%). This outcome is a direct consequence of the French Very High-Speed Broadband Plan, whose objective is to generalize access to fast broadband. Thus, the plan has produced both a provision of fast broadband to unserved areas as well as a replacement of first-generation broadband networks with next-generation technologies in already covered areas.

Figures 3, 4 and 5 show the evolution of broadband coverage across areas. As expected, broadband coverage varies across areas, with urban centers benefiting from better coverage than periurban areas, which in turn have more coverage than urban-influenced and isolated rural areas (Figure 3). The spatial digital divide has, however, decreased over time, with the difference between the most and the least covered areas decreasing from 35 to 25 percentage points. The reduction in the digital divide arises from the faster broadband provision in rural areas compared to urban centers. However, while access to at least 3 Mbps is quite stable over time in urban centers (Figure 3), these areas have benefited from a sustained increase in fast broadband over the period (Figure 4). Thus, in these already well-covered areas, broadband provision has consisted mainly of replacing basic broadband networks with next-generation technologies. Finally, there is a spatial digital divide in terms of both basic and fast broadband, with the gap being slightly more pronounced in terms of fast broadband (Figures 4 and 5). While urban-rural differences have slightly decreased over time for both speed levels, they remained quite important in 2017 (16 percentage points for basic broadband and 20 for fast broadband).

[Figure 2]

[Figure 3]

[Figure 4]

[Figure 5]

Regarding establishment births, we use annual data on the number of firms and establishments created (INSEE, REE/Sirene), disaggregated by industry (Aggregated

Classification NAF rev. 2), which is available for all nonagricultural firms. We consider establishment births instead of the total number of existing establishments for two reasons. First, the creation of establishments is expected to suffer less from reverse causality (Mc Coy et al., 2018). Second, as broadband is a recent phenomenon, its effects are better identified using a sample of recently created establishments, which might have chosen their location because of broadband access. In addition, we choose to focus on establishments, not firms, to study the location choices of production units, whether or not they are decision-making units.

Based on the standardized European concept, creation of establishments includes three cases: (i) "ex nihilo creations", (ii) reactivations (after a break of more than one year), and (iii) take overs (with a change in at least two of the three following components: the legal decision-making unit, economic activity and/or location). The latter category, which, it can be argued, are not really births, allows capturing the potential effect of broadband on the relocation of existing establishments.

We carry out econometric estimations for all establishments and separately for the following six industries: manufacturing<sup>13</sup>, construction, wholesale trade, retail trade, food and accommodation (a proxy for tourism), and high-order services. In some models, the latter are further disaggregated into three categories: creative industries; finance, insurance and real estate (FIRE); and other knowledge-intensive business services (other KIBS). The codes and descriptions of the industries are given in Table A.1 in the appendix. These industries account for almost all economic activities, with the exception of agriculture, transport, public administration, education, human health and social work activities. Table A.2 in the appendix provides descriptive statistics on establishment births by area and industry. As expected, births are highly concentrated in urban areas, especially in the largest urban centers and for high-order services.

In addition to broadband and establishment data, we use variables to characterize the socioeconomic conditions in each municipality. Specifically, we use annual data on the total number of jobs, total population, percentage of the population aged over 60, and percentage of individuals who have a university degree. In addition to these variables, we also control for annual travel time to the nearest railway station and to the nearest municipality with at least 20,000 inhabitants. Dummies are also introduced to control for the type of area (larger urban centers, small and middle urban centers, etc.) and for the 22 regions (corresponding to the

<sup>&</sup>lt;sup>13</sup> In a previous version of the study, we further distinguished between low-tech and high-tech manufacturing but no differences were found between the two.

NUTS 2 level). Regional dummies allow us to control for time-invariant unobserved regional factors, such as local economic policies. Finally, we introduce three spatially lagged independent variables: the number of jobs, the number of inhabitants, and the number of university graduates in municipalities that share a common border. Overall, the total set of control variables allows controlling for market opportunities, labor market conditions and population structure, as advised by Duvivier's (2019) meta-analysis of broadband and firm location. Table 1 provides a description of the variables.

[Table 1]

#### 5. Results

## 5.1. Baseline results

Table 2 shows the estimation results for the baseline model, in which the broadband effect is assumed to be homogeneous across areas. Four equations are estimated, depending on the model used (pooling or random effects) and the lag between the dependent and independent variables (one or two years). The explanatory power of the models is satisfactory, with a pseudo- $R^2$  of 0.35 for the pooled regressions. The over-dispersion parameter ( $\alpha$ ) is statistically significant, indicating that the negative binomial model fits the data better than the Poisson model.

Overall, the control variables have the expected sign. Establishment births are more numerous in municipalities with more educated residents and higher employment and population levels. Births are also influenced by the characteristics of neighboring municipalities, which confirms the relevance of estimating an SLX model. Specifically, proximity to more populated and educated municipalities tends to favor births, probably due to better market access and ease of access to an educated labor force. In contrast, being close to municipalities with high employment levels has a negative impact, perhaps because of the spatial competition between neighboring municipalities in terms of firm location. More surprisingly, none of the two accessibility variables displays a consistent effect, and the share of seniors in the population is positively associated with establishment births. The results by industry (Table A.7. in the appendix) help illuminate this last result: an older population is

positively associated with retail trade and food and accommodation, most likely because seniors are important customers for consumer-related industries.

Turning to the broadband variable, the estimated coefficient is significantly positive and similar for all four equations. The incidence rate ratio<sup>14</sup> of broadband is equal to approximately 1.03, i.e., an increase of 1% of broadband coverage raises the rate of establishments births by 1.03. The evidence of a positive effect of broadband on establishment births is in line with most previous studies (Audretsch et al., 2015; Lapointe, 2015; McCoy et al., 2018; Parajuli and Haynes, 2017; Prieger et al., 2017).

[Table 2]

[Table 3]

Table 3 shows that the effect of broadband availability varies greatly across areas (complete results reported in Table A.3 in the appendix).

First, while higher coverage leads to significantly more establishment births in both urban and periurban areas, we find no robust relation between broadband availability and establishment creation in rural areas. Alternatively, classifying municipalities according to density confirms that broadband access has little effect in the least densely populated areas (Table A.4. in the appendix). This result is in line with the (scant) literature that compare the effects of broadband between urban and rural areas, and concludes that broadband availability is more beneficial for urban areas (Conley and Whitacre, 2016; Duvivier, 2019).

Second, we find significantly higher coefficients for middle and small urban centers compared to larger urban centers and periurban areas (see Wald tests in Table A.5). Thus, broadband effects vary not only between urban and rural areas but also along the whole urban-rural gradient. These results are consistent with Mack (2015), who finds that intermediate areas are the main beneficiaries of broadband.

Before turning to industry-level results, we proceed to the falsification tests to check that our findings are not driven by omitted variables. Recall that the test only allows us to verify that *significant* coefficients do not capture a spurious correlation. As such, we carry out these tests to check the sensitivity of the broadband availability coefficients for all areas, larger urban centers, small and medium urban centers, and periurban areas but not for rural areas. As the calculations are very long (the tests require estimating each model 999 times), falsification tests

<sup>&</sup>lt;sup>14</sup> The incidence rate ratio is equal to the exponent of the coefficient.

are performed only for our preferred specification, namely, random effects with one year-lagged broadband variable<sup>15</sup>. Table 4 presents the results. The broadband coefficients estimated in our baseline models are reported in Column (1). Column (2) reports the 95% confidence interval of the distribution of the 999 "permuted" coefficients. As shown in the table, in each of the four cases, the estimated coefficient based on actual data belongs to the top 2.5% of the distribution, indicating that unobserved heterogeneity does not drive our results.

As the results are robust across the different models, the following results are estimated with a random effects model with independent variables lagged by one year.

### [Table 4]

#### 5.2. Effects across industries

Table 5 reports broadband estimates by industry, assuming homogeneous broadband effects across areas (complete results in Table A.6 in the appendix). Most of our results confirm previous findings. Broadband has a significantly positive impact in most industries, with the highest effects for services consistent with Audretsch (2015) and Shideler and Badasyan (2012). Moreover, broadband does not appear to have a stronger impact on high-order services than on other services. There are at least two possible reasons. First, establishments in these technology-intensive activities are likely to be sensitive to fast broadband, and thus, the threshold used here (>3 Mbps) might not be high enough to act as a relevant factor in their location. Second, high-order services include various activities, which could be impacted differently by broadband access (Duvivier et al., 2019).

We also find a significant effect on construction, similar to Hasbi (2020) and Parajuli and Haynes (2017). Note that in addition to these short-run effects (broadband provision induces substantial infrastructure work), in the longer run, broadband access may also affect household location (Deller and Whitacre, 2019) and thus the construction of new homes.

However, our estimates suggest that higher broadband coverage actually leads to significantly lower establishment births in manufacturing. Although some studies highlight that broadband has low, or even insignificant, effects on establishment births in manufacturing (Kim and Orazem, 2017; Mack and Wentz, 2017), no study to our knowledge has found evidence of

<sup>&</sup>lt;sup>15</sup> This model allows both controlling for individual effects and keeping the highest number of observations.

negative effects. A first possible explanation is that broadband fosters establishment births in higher-paying information-based industries, resulting in a crowding-out of manufacturing. The positive effect of broadband on high-order services (Column 6) provides support for this mechanism. Another likely explanation is that higher broadband coverage leads to stronger competition from online businesses, which may adversely affect establishments that serve the local market. While this kind of negative effect has only been highlighted to date for retail trade and FIRE (see Section 2), it can also apply to manufacturing, where almost 90% of firms sell goods on the local or regional market in France (compared to 94% for trade and 87% for finance and insurance)<sup>16</sup>. We expect this effect to apply mainly to rural areas, where small establishments cannot compete effectively with larger and more diversified online rivals. The following table validates this interpretation.

# [Table 5]

Table 6 presents the results for the six industries, assuming heterogeneous broadband effects across areas (complete results in Table A.7). First, the positive impact estimated for urban areas (see Table 3) arises from the fact that broadband significantly stimulates establishment births in services: retail trade, high-order services (only for middle and small centers), and food and accommodation. Note that larger centers are the only class for which broadband has no significant effect on high-order services, likely because what matters for these activities, in larger centers, is accessing fast broadband. This issue will be further investigated in the next section.

Second, broadband coverage tends to foster quite different industries in periurban areas, where there is a positive effect (although significant only at the 10% level) for construction and wholesale trade. Thus, it seems that broadband allows land-intensive establishments to relocate to periurban areas, where land prices are lower and may still benefit from easy access to larger centers. In addition, broadband also appears to favor the creation of high-order services in periurban areas.

Turning to rural areas, although we estimated that broadband effects were insignificant for both remote and urban-influenced rural areas (Table 3), the sectoral analysis brings out different patterns. On the one hand, few industries are impacted in urban-influenced areas, with

<sup>&</sup>lt;sup>16</sup> See the 2016 Community Innovation Survey (http://insee.fr/fr/statistiques/3597633?sommaire=3597637).

broadband only significantly fostering high-order services. On the other hand, remote areas are differentially impacted, with some sectors positively affected and others negatively, which explains the global none-significant effect estimated in Table 3. More specifically, we find a negative effect on wholesale trade and, most of all, on manufacturing. The fact that broadband access negatively affects manufacturing in remote rural areas supports our previous explanation that local producers face increased competition from online sellers. However, the negative coefficient associated with wholesale trade suggests an additional explanation for manufacturing. By negatively affecting local wholesalers, broadband can lead to a loss of customers for local manufacturers, a non-negligible effect given that wholesaling and manufacturing are often closely linked in rural areas (food-processing industry) and that the food-processing industry is often one of the mainstays of local manufacturing.

In contrast, broadband has a positive effect in retail trade, tourism, and high-order services in remote areas. The positive impact of broadband availability on retail trade and tourist-based establishments in rural areas is in line with previous findings (Duvivier et al., 2018; Kandilov and Renkow, 2010).

Finally, the effect of broadband access on high-order services across areas is interesting. As broadband has a positive impact in almost every area outside larger centers, this suggests that broadband provision may favor the dispersion of these highly concentrated activities, especially in areas offering a good quality of life (Malecki, 2003).

[Table 6]

# 5.3. Effects according to speed level

We further test whether broadband effects vary according to speed level by distinguishing between basic and fast broadband. Table 7 displays the results (complete results in Table A.8). Overall, there appears to be no great difference between the impact of basic and fast broadband. There are even some sectors (construction, food and accommodation) for which basic broadband has a higher impact. The only sector for which access to high-speed broadband has a significantly higher impact are high-order services and, more precisely, other knowledge-

intensive business services (which includes the software development sector), which use rather sophisticated broadband applications.<sup>17</sup>

Table 8 presents broadband effects disaggregated by speed level and type of areas (complete results in Table A.10). When considering all industries (Column 1), faster speed levels matter more for areas that are higher up in the urban hierarchy. Indeed, in larger centers, only fast broadband has a significant impact, whereas in periurban areas only access to basic broadband matters. Small and medium centers are in an intermediate position, as both basic and fast broadband matter. This result show that high-speed connections are most likely to foster establishment births in locations with the necessary skilled workforce able to use and take advantage of advanced broadband.

Interestingly, high-speed connection also shows a positive (although weak) link with establishment births in creative industry in rural areas, suggesting that attracting creators to these locations requires fast broadband provision. In addition, mapping rural municipalities with the highest number of births in creative industry points to the role of natural amenities (Figures A.1 and A.2 in the appendix). Indeed, new creators overwhelmingly locate in rural communities with adequate broadband services provided they have a good access to natural amenities (coastal, mountainous and wildest areas). On the contrary, rural municipalities with high-speed connections in northeastern France, with an industrial history and a less pleasant climate, does not appear to attract creators. Thus, while high-speed broadband can stimulate growth in knowledge-intensive activities in non-central locations, it is not expected to alter existing trends (in particular, the quest for natural amenities). In addition, broadband does not foster the dispersion of other high-order services (FIRE and other KIBS) to rural locations.

[Table 7]

[Table 8]

#### 6. Conclusion

<sup>&</sup>lt;sup>17</sup> Wald tests of equality between coefficients reported in Table A.9.

This paper examines the effect of the Internet on establishment births across locations, industries and speed levels. The empirical analysis is carried out for French municipalities over a period of significant broadband growth using count data models.

Considering overall establishment births, we find that broadband has a positive effect in larger urban centers, small and medium urban centers, and periurban areas but has no significant impact in rural areas (whether urban-influenced or isolated). In addition, industry-level results reveal that, in non-central areas, broadband can foster establishment births in basic (retail, tourism) but also in some knowledge-intensive industries (creative industry).

However, broadband impact on knowledge-intensive activities in non-central areas should not be overestimated. Mapping results suggest that broadband overwhelmingly stimulates creative activities in rural locations with favorable fundamentals, especially as regards natural amenities. Moreover, broadband has no significant impact on other knowledge-intensive activities (FIRE, other KIBS) in non-central areas.

Finally, there appears to be no great difference between the impact of basic and high-speed broadband connections, suggesting that basic broadband (3-30 Mbps) is sufficient in most cases. There are, however, two exceptions. First, fast broadband has a significantly stronger effect in larger urban centers with, we may assume, the necessary skilled workforce able to use sophisticated digital applications. Second, fast broadband shows a positive link with creative industries in rural areas. This points to the role of high-speed connection for attracting creative activities in areas with good quality of life.

Overall, the results suggest that while the digital revolution is unlikely to lead to major changes in the spatial distribution of economic activity, it can favor dispersion in some places (small and mi-sized centers, periurban areas, rural areas with good quality of life) and some industries (retail, tourism, creative businesses).

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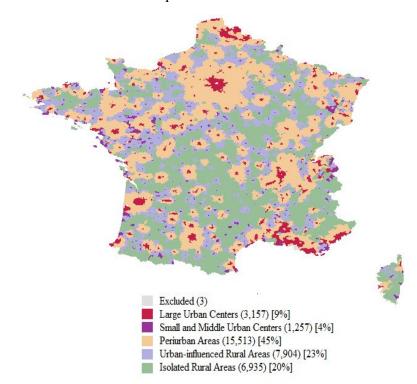
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Figure 1. Classification of Municipalities



Note: the number of municipalities is given in parentheses; the share of municipalities in brackets

Figure 2. Broadband Coverage – All Areas

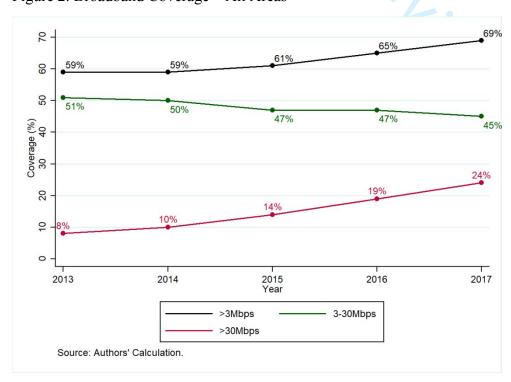


Figure 3. Broadband Coverage (>3 Mbps) – By Areas



Figure 4. Fast broadband Coverage (>30 Mbps) – By Areas

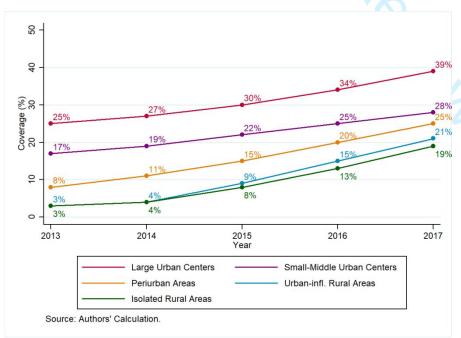


Figure 5. Basic broadband Coverage (3-30 Mbps) – By Areas

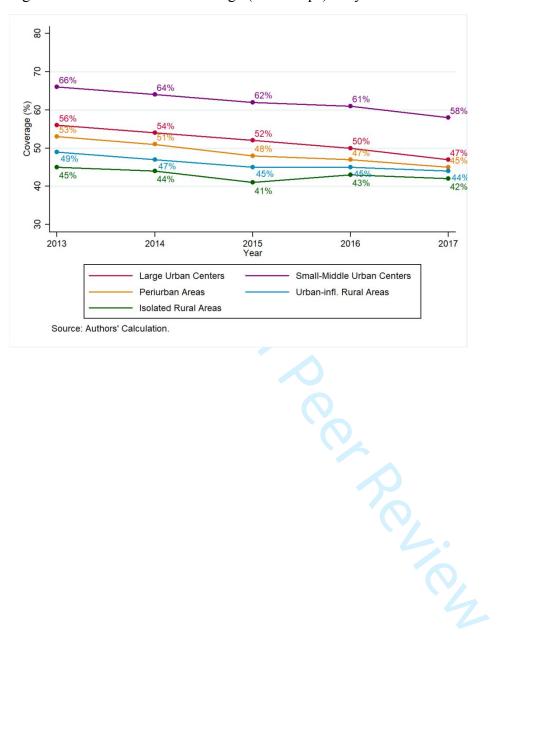


Table 1. Definition of Variables

Variable	Definition	Source
Dependent Variables		
All Sectors	Total number of establishment births	REE/Sirene, Insee, 2013-2017
Manufacturing	Number of establishment births in	REE/Sirene, Insee, 2013-2017
C	manufacturing	,
Construction	Number of establishment births in	REE/Sirene, Insee, 2013-2017
	construction	,
Wholesale Trade	Number of establishment births in wholesale	REE/Sirene, Insee, 2013-2017
110100010 11000	trade	1000, 2010 2017
Retail Trade	Number of establishment births in retail	REE/Sirene, Insee, 2013-2017
itetuii iiuue	trade	1026, 511010, 111500, 2013 2017
Food-Accommodation	Number of establishment births in food and	REE/Sirene, Insee, 2013-2017
1 00 <b>u</b> 1 10001111110 <b>u</b> utioii	accommodation	RDE/Sirene, 111500, 2013-2017
High-order Services	Number of establishment births in high-	REE/Sirene, Insee, 2013-2017
riigii-order services	order services	KEE/Shelle, filsee, 2013-2017
Creative Industries	Number of establishment births in creative	DEE/Sirona Insea 2012 2017
Cleative illustries		REE/Sirene, Insee, 2013-2017
EIDE	industries Number of establishment hinths in finance	DEE/Girona Ingga 2012 2017
FIRE	Number of establishment births in finance,	REE/Sirene, Insee, 2013-2017
Od KIDO	insurance, and real estate	DEE/G: 1 2012 2017
Other KIBS	Number of establishment births in other	REE/Sirene, Insee, 2013-2017
	knowledge-intensive services	
Independent Variables		
BB	Share of premises with an access of at least	Observatory of the French Very High-Speed
	3 Mbps	Broadband Plan, Digital Agency, 2013-2017
BasicBB	Share of premises with an access between 3	Observatory of the French Very High-Speed
	and 30 Mpbs	Broadband Plan, Digital Agency, 2013-2017
FastBB	Share of premises with an access of at least	Observatory of the French Very High-Speed
	30 Mbps	Broadband Plan, Digital Agency, 2013-2017
Employment	Total number of jobs (ln)	Census of population, Insee, 2012-2016
Population	Total population (ln)	Census of population, Insee, 2012-2016
Seniors	Percentage of the population aged 60+	Census of population, Insee, 2012-2016
University	Percentage of individuals that have a	Census of population, Insee, 2012-2016
•	university degree	
Time_20,000+	Travel time by road network to the nearest	Census of population, Insee, 2012-2016.
<b>-</b> '	city with at least 20,000 inhabitants	Calculations performed with Odomatrix*
Гime_railway	Travel time by road network to the nearest	Base permanante des équipements, Insee, 2012
	railway station	2016. Calculations performed with Odomatrix*
WPopulation	Average of the neighboring municipalities'	Census of population, Insee, 2012-2016
,,, i opulation	population	compas of population, more, 2012 2010
WEmployment	Average of the neighboring municipalities'	Census of population, Insee, 2012-2016
vv Employment	number of jobs	Census of population, misee, 2012 2010
WUniversity	Average of the neighboring municipalities'	Census of population, Insee, 2012-2016
vv Omversity	rate of university graduates	Census of population, firsee, 2012-2010
LargerCenters	Dummy variable; 1 if the municipality is	2010 division into urban areas, Insee
LargerCenters		2010 division into urban areas, filsee
C 111 M. 1.11 . C	belongs to a larger urban center	2010 4:-:-:
SmallMiddleCenters	Dummy variable; 1 if the municipality is	2010 division into urban areas, Insee
D : 1	belongs to a small or medium urban center	2010 1: : :
Periurban	Dummy variable; 1 if the municipality is	2010 division into urban areas, Insee
	located in a periurban area	
UrbanInfluencedRural	Dummy variable; 1 if the municipality is	2010 division into urban areas, Insee
	located in an urban-influanced rural area	
Isolated	Dummy variable; 1 if the municipality is	2010 division into urban areas, Insee
	located in an isolated rural area	

Table 2. Homogeneous Effects across Areas - All industries

	(1)	(2)	(3)	(4)
	Pooling (.l)	Random Effects (.l)	Pooling (.21)	Random Effects (.21)
BB	0.036***	0.026***	0.036***	0.032***
	(0.005)	(0.006)	(0.006)	(0.007)
Employment	0.025***	0.021***	0.022**	0.013
1 2	(0.007)	(0.008)	(0.008)	(0.009)
Employment_sq	0.014***	0.013***	0.014***	0.014***
1 3 = 1	(0.001)	(0.001)	(0.001)	(0.001)
Population	0.923***	0.916***	0.937***	0.952***
1	(0.018)	(0.021)	(0.022)	(0.024)
Population_sq	-0.008***	-0.007***	-0.009***	-0.010***
-r <u>-</u> 1	(0.001)	(0.002)	(0.002)	(0.002)
Seniors	0.370***	0.244***	0.369***	0.306***
	(0.029)	(0.032)	(0.034)	(0.035)
University	1.326***	1.164***	1.379***	1.240***
	(0.035)	(0.041)	(0.042)	(0.047)
Time 20,000+	0.007**	0.009**	0.003	-0.002
1 mic_20,000	(0.003)	(0.003)	(0.003)	(0.004)
Time_railway	0.005***	-0.005***	0.004**	-0.003
Time_rumway	(0.002)	(0.002)	(0.002)	(0.002)
WPopulation	0.002***	-0.003***	0.003***	0.001**
Wiopulation	(0.000)	(0.000)	(0.001)	(0.001)
WEmployment	-0.000***	0.000***	-0.000***	-0.000*
WEmployment	(0.000)	(0.000)	(0.000)	(0.000)
WUniversity	0.459***	0.810***	0.512***	0.772***
Welsity	(0.045)	(0.057)	(0.054)	(0.063)
LargerCenters	-0.085***	-0.074***	-0.087***	-0.084***
LargerCenters	(0.008)	(0.010)	(0.009)	(0.011)
SmallMiddleCenters	-0.078***	-0.080***	-0.084***	-0.085***
SmanwiduleCenters	(0.009)	(0.011)	(0.010)	(0.011)
Periurban	-0.076***	-0.084***	-0.079***	-0.084***
renaroan	(0.007)	(0.008)	(0.008)	(0.008)
UrbanInfluencedRural	-0.091***	-0.092***	-0.093***	-0.094***
OrbaniniuencedKurai	(0.007)	(0.008)	(0.008)	(0.008)
Constant	-4.908***	-2.941***	-4.959***	-3.080***
Constant				
Desired Assessing	(0.052)	(0.069)	(0.060)	(0.077)
Regional dummies	Yes	Yes	Yes	Yes
Year dummies	Yes	Yes	Yes	Yes
lnalpha	-2.710***		-2.670***	
1	(0.018)	4 00 4***	(0.021)	4.077***
ln_r		4.904***		4.877***
1		(0.029)		(0.033)
ln_s		2.998***		2.969***
		(0.018)	101-22	(0.020)
Observations	139,064	139,064	104,298	104,298
Pseudo R <sup>2</sup>	0.347		0.346	
AIC	591,432.17	577,076.55	442,781.81	433,294.02
BIC	591,845.56 httheses. * p<0.1, ** p<0.	577,499.79	443,173.56	433,695.33

Columns (3) and (4): broadband variable lagged by two years.

Table 3. Heterogeneous Effects across Areas - All industries

	(1)	(2)	(3)	(4)
	Pooling (.l)	Random Effects(.l)	Pooling(.21)	Random Effects(.21)
BB_LargerCenters	0.049***	0.068***	0.041**	0.048**
	(0.014)	(0.019)	(0.016)	(0.021)
BB_SmallMiddleCenters	0.149***	0.122***	0.146***	0.122***
	(0.031)	(0.038)	(0.036)	(0.041)
BB_Periurban	0.030***	0.020**	0.033***	0.029***
_	(0.007)	(0.009)	(0.008)	(0.009)
BB_UrbanInfluencedRural	0.031***	0.019	0.027**	0.021
	(0.011)	(0.013)	(0.013)	(0.015)
BB_Isolated	0.033**	0.013	0.038**	0.031*
	(0.013)	(0.014)	(0.015)	(0.016)
Observations	139,064	139,064	104,298	104,298
Pseudo R <sup>2</sup>	0.347		0.346	

Note: standard errors in parentheses. \* p<0.1, \*\* p<0.05, \*\*\* p<0.01. Columns (1) and (2): broadband variable lagged by one year. Columns (3) and (4): broadband variable lagged by two years.

Table 4. Falsification Tests

	(1)	(2)
	"True" coefficient	95% Confidence Interval
All areas	0.026	[-0.006; 0.006]
Larger Urban Centers	0.068	[-0.011; 0.012]
Small and Medium Urban Centers	0.122	[-0.016; 0.018]
Periurban Areas	0.020	[-0.008; 0.007]

Note: "Coefficient" refers to the coefficient estimated in the baseline model with random-effects and broadband lagged by one year (column (2) in tables 3 and 4

Table 5. Homogeneous Effects across Areas - By industry

	(1)	(2)	(3)	(4)	(5)	(6)
	Manufacturing	Construction	Wholesale trade	Retail trade	Food-Accommodation	High-order services
BB	-0.078***	0.027**	0.006	0.073***	0.062***	0.041***
	(0.016)	(0.013)	(0.017)	(0.016)	(0.020)	(0.011)
Observations	139,064	139,064	139,064	139,064	139,064	139,064

Note: standard errors in parentheses. \* p<0.1, \*\* p<0.05, \*\*\* p<0.01.

Table 6. Heterogeneous Effects across Areas - By industry

	(1)	(2)	(3)	(4)	(5)	(6)
	Manufacturing	Construction	Wholesale Trade	Retail Trade	Food-Accommodation	High-order services
BB_LargerCenters	0.015	-0.001	-0.006	0.150***	0.157***	0.040
	(0.051)	(0.035)	(0.041)	(0.041)	(0.061)	(0.028)
BB_SmallMiddleCenters	-0.086	0.058	0.067	0.345***	0.298***	0.158**
	(0.093)	(0.073)	(0.095)	(0.084)	(0.112)	(0.064)
BB_Periurban	-0.042*	$0.030^{*}$	$0.039^{*}$	0.025	0.021	$0.030^{**}$
	(0.023)	(0.017)	(0.023)	(0.021)	(0.030)	(0.015)
BB_UrbanInfluencedRural	-0.038	0.020	-0.029	0.038	0.045	0.051**
	(0.032)	(0.027)	(0.038)	(0.033)	(0.041)	(0.026)
BB_Isolated	-0.240***	0.046	-0.090**	0.154***	0.079**	0.054*
	(0.033)	(0.032)	(0.046)	(0.036)	(0.038)	(0.029)
Observations	139,064	139,064	139,064	139,064	139,064	139,064

Note: standard errors in parentheses. \* p<0.1, \*\* p<0.05, \*\*\* p<0.01.

Table 7. Effects by Speed Level – Homogeneous across Areas

	(1)	(2)	(3)	(4)	(5)
	All Sectors	Manufacturing	Construction	Wholesale Trade	Retail Trade
BasicBB	0.026***	-0.080***	0.040***	0.009	0.079***
	(0.007)	(0.017)	(0.013)	(0.018)	(0.016)
FastBB	0.026***	-0.070***	-0.001	0.001	0.062***
Observations	139,064	139,064	139,064	139,064	139,064

Table 7. (Continued)

	(6)	(7)	(8)	(9)	(10)
	Food-Accommodation	High-order Services	Creative Industries	FIRE	Other KIBS
BasicBB	0.072***	0.034***	0.041*	0.044**	$0.030^{*}$
	(0.021)	(0.012)	(0.023)	(0.022)	(0.015)
FastBB	0.038	0.053***	$0.066^{***}$	0.018	0.063***
	(0.025)	(0.013)	(0.024)	(0.024)	(0.017)
Observations	139,064	139,064	139,064	139,064	139,064

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Note: standard errors in parentheses. \* p<0.1, \*\* p<0.05, \*\*\* p<0.01.

(2)

Manufacturing

0.035

(0.055)

0.007

(0.052)

-0.133

(0.104)

-0.048

(0.101)

 $-0.045^*$ 

(0.025)

-0.036

(0.030)

-0.069\*\*

(0.035)

0.050

(0.051)

-0.213\*\*\*

(0.035)

-0.315\*<sup>\*</sup>\*

(0.054)

139,064

(3)

Construction

0.019

(0.038)

-0.014

(0.036)

0.126

(0.080)

-0.011

(0.079)

0.046\*\*

(0.018)

-0.004

(0.022)

0.030

(0.029)

-0.018

(0.042)

0.031

(0.034)

0.074

(0.048)

139,064

(4)

Wholesale Trade

0.001

(0.045)

-0.009

(0.042)

 $0.200^{*}$ 

(0.106)

-0.033

(0.102)

0.030

(0.025)

0.048\*

(0.028)

-0.028

(0.042)

-0.035

(0.057)

-0.077

(0.050)

 $-0.123^*$ 

(0.066)

139,064

(5)

Retail Trade

0.165\*\*

(0.045)

(0.041)

0.324\*\*\*

(0.092)

0.355\*\*\*

(0.089)

 $0.043^*$ 

(0.023)

-0.006

(0.027)

0.035

(0.035)

0.040

(0.049)

0.140\*\*\*

(0.038)

0.181\*\*\*

(0.050)

139,064

0.142\*

3 4 5

Table 8. Effects by Speed Level – Heterogeneous Effects across Areas

(1)

All Sectors

0.028

(0.021)

0.075\*\*

(0.019)

0.140\*\*\*

(0.042)

0.104\*\*

(0.041)

0.032\*\*\*

(0.009)

-0.001

(0.011)

0.019

(0.014)

0.016

(0.020)

0.016

(0.015)

-0.002

(0.021)

139,064

6	
7	
8	BasicBB_LargerCenters
9	
10	FastBB_LargerCenters
11	
12	BasicBB_SmallMiddleCenters
13	
14	FastBB_SmallMiddleCenters
15	
16	BasicBB_Periurban
17	
18	FastBB_Periurban
19	D ' DD III I M I I I I
20	$Basic BB\_Urban Influenced Rural$
21	
27	FastBB_UrbanInfluencedRural
23	BasicBB_Isolated
24	
25	FootDD Incloted

25 FastBB Isolated 26 27 Observations 28 29 30

31 32 33 34 35 36 37

Table 8. (Continued)

37	(6)	(7)	(8)	(9)	(10)
38	Food-	High-order	<b>HOS:</b> Creative	HOS: FIRE	HOS: Other KIBS
39	Accommodation	Services (HOS)	<b>Industries</b>		
40 BasicBB_LargerCenters	0.136**	0.008	0.009	0.023	0.003
41	(0.066)	(0.031)	(0.051)	(0.052)	(0.036)
42 FastBB_LargerCenters	0.157**	0.051*	0.046	-0.045	0.081**
43	(0.061)	(0.028)	(0.047)	(0.049)	(0.033)
44 BasicBB_SmallMiddleCenters	0.285**	0.142**	0.340**	0.094	0.095
45 –	(0.123)	(0.071)	(0.135)	(0.120)	(0.090)
46 FastBB_SmallMiddleCenters	0.295**	0.173**	0.357***	0.089	0.116
47	(0.118)	(0.068)	(0.128)	(0.113)	(0.086)
48 BasicBB Periurban	0.066**	0.034**	0.043	0.030	0.035*
49	(0.032)	(0.016)	(0.031)	(0.030)	(0.021)
50 FastBB_Periurban	-0.059	0.025	0.026	0.035	0.023
51	(0.038)	(0.018)	(0.035)	(0.033)	(0.023)
52 BasicBB_UrbanInfluencedRural	0.028	0.043	0.061	0.044	0.046
53	(0.044)	(0.028)	(0.056)	(0.053)	(0.038)
54 FastBB_UrbanInfluencedRural	0.074	$0.071^{*}$	$0.130^{*}$	0.094	0.052
55	(0.061)	(0.038)	(0.075)	(0.069)	(0.051)
56 BasicBB_Isolated	$0.088^{**}$	0.044	-0.000	0.079	0.054
57	(0.040)	(0.032)	(0.063)	(0.059)	(0.043)
58 FastBB_Isolated	0.031	$0.077^{*}$	$0.152^*$	0.101	0.053
50	(0.056)	(0.042)	(0.082)	(0.074)	(0.057)
60 Observations	139,064	139,064	139,064	139,064	139,064

Note: standard errors in parentheses. \* p<0.1, \*\* p<0.05, \*\*\* p<0.01.