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# Strategic Successive Refinement Coding for Bayesian Persuasion with Two Decoders

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Abstract—We study the multi-user Bayesian persuasion game between one encoder and two decoders, where the first decoder is better informed than the second decoder. We consider two perfect links, one to the first decoder only, and the other to both decoders. We consider that the encoder and both decoders are endowed with distinct and arbitrary distortion functions. We investigate the strategic source coding problem in which the encoder commits to an encoding while the decoders select the sequences of symbols that minimize their respective distortion functions. We characterize the optimal encoder distortion value by considering successive refinement coding with respect to a specific probability distribution which involves two auxiliary random variables, and captures the incentives constraints of both decoders.

A full version of this paper is accessible at: https://arxiv. org/pdf/2105.06201.pdf

#### I. INTRODUCTION

The optimization of distinct and arbitrary distortion functions resulting from the communication between several autonomous devices with non-aligned objectives is under study. This problem was originally formulated in the game theory literature and referred to as the sender-receiver game, where the amount of information transmitted is generally unrestricted. In the seminal paper [1], Crawford and Sobel investigate the Nash equilibrium solution of the cheap talk game, by considering the encoder and the decoder have distinct objectives and choose their coding strategies simultaneously. In [2], Kamenica and formulate the Stackelberg version of the strategic communication game, in which the encoder is the Stackelberg leader and the decoder is the Stackelberg follower. This setting, referred to as the Bayesian persuasion game, is the one under study in this paper by considering two decoders.

This problem is an attractive multi-disciplinary subject of study. The Nash equilibrium solution is investigated for multidimensional sources and quadratic distortion functions in [3], [4], whereas the Stackelberg solution is studied in [5]. The computational aspects of the persuasion game are considered in [6]. The strategic communication problem with a noisy channel is investigated in [7], [8], [9], [10], and four different



Fig. 1: Successive Refinement Source Coding Setup.

scenarios of strategic communication are studied in [11]. The case where the decoder privately observes a signal correlated to the state, also referred to as the Wyner-Ziv setting [12], is studied in [13], [14] and [15]. Vora and Kulkarni investigate the achievable rates for the strategic communication problem in [16], [17] where the decoder is the Stackelberg leader.

In this paper, we study a multi-receiver Bayesian persuasion game in which the observation of the first decoder contains the observation of the second decoder, as in Fig. 1. More specifically, we assume that the encoder  $\mathcal{E}$  selects and announces beforehand the compression scheme to be implemented. Upon receipt of the indexes, the decoders  $\mathcal{D}_1$  and  $\mathcal{D}_2$  update their Bayesian beliefs over the source sequence and select the output sequence that minimizes their respective distortion functions. We characterize the optimal encoder distortion value obtained via the successive refinement coding with respect to the distribution that involves two auxiliary random variables, and that satisfies both decoders incentives constraints.

#### A. Preliminaries

1) Notations: Let  $\mathcal{E}$  denote the encoder and  $\mathcal{D}_i$  denote the decoder  $i \in \{1,2\}$ . Notations  $U^n$  and  $V_i^n$  denote the sequences of random variables of source information  $u^n = (u_1, ..., u_n) \in \mathcal{U}^n$ , and decoder  $\mathcal{D}_i$  actions  $v_i^n \in \mathcal{V}_i^n$ respectively for  $i \in \{1,2\}$ . Calligraphic fonts  $\mathcal{U}$  and  $\mathcal{V}_i$ denote the alphabets and lowercase letters u and  $v_i$  denote the realizations. For a discrete random variable X, we denote by  $\Delta(\mathcal{X})$  the probability simplex, i.e. the set of probability distributions over  $\mathcal{X}$ , and by  $\mathcal{P}_X(x)$  the probability mass function  $\mathbb{P}\{X = x\}$ . Notation  $X \to Y \to Z$  stands for the Markov chain  $\mathcal{P}_{Z|XY} = \mathcal{P}_{Z|Y}$ . The information source U follows the independent and identically distributed (i.i.d) probability distribution  $\mathcal{P}_U \in \Delta(\mathcal{U})$ .

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#### **II. SYSTEM MODEL**

In this section, we aim at formulating the coding problem.

**Definition 1.** Let  $R_1, R_2 \in \mathbb{R}^2_+ = [0, +\infty[^2, and n \in \mathbb{N}^* = \mathbb{N} \setminus \{0\}$ . The encoding  $\sigma$  and decoding  $\tau_i$  strategies of the encoder  $\mathcal{E}$  and decoders  $\mathcal{D}_i$  for  $i \in \{1, 2\}$  respectively, are given by

$$\sigma: U^n \longrightarrow \Delta(\{1, 2, ..2^{\lfloor nR_1 \rfloor}\} \times \{1, 2, ..2^{\lfloor nR_2 \rfloor}\}), \quad (1)$$

$$\tau_1: \{1, 2, \dots 2^{\lfloor nR_1 \rfloor}\} \times \{1, 2, \dots 2^{\lfloor nR_2 \rfloor}\} \longrightarrow \Delta(\mathcal{V}_1^n), \quad (2)$$

$$\tau_2: \{1, 2, ..2^{\lfloor nR_2 \rfloor}\} \longrightarrow \Delta(\mathcal{V}_2^n).$$
(3)

We denote by  $S(n, R_1, R_2)$  the set of coding triplets  $(\sigma, \tau_1, \tau_2)$ .

The coding strategies  $(\sigma, \tau_1, \tau_2) \in S(n, R_1, R_2)$  are stochastic and induce a joint probability distribution  $\mathcal{P}^{\sigma, \tau_1, \tau_2} \in \Delta(U^n \times \{1, 2, ..2^{\lfloor nR_1 \rfloor}\} \times \{1, 2, ..2^{\lfloor nR_2 \rfloor}\} \times V_1^n \times V_2^n)$  defined by

$$\mathcal{P}^{\sigma,\tau_1,\tau_2} = \left(\prod_{t=1}^n \mathcal{P}_{U_t}\right) \mathcal{P}^{\sigma}_{M_1M_2|U^n} \mathcal{P}^{\tau_1}_{V_1^n|M_1M_2} \mathcal{P}^{\tau_2}_{V_2^n|M_2}.$$
 (4)

**Definition 2.** The single-letter distortion functions of the encoder  $d_e$  and both decoders  $d_i$  for  $i \in \{1, 2\}$  are defined by

$$d_e: \mathcal{U} \times \mathcal{V}_1 \times \mathcal{V}_2 \longrightarrow \mathbb{R},\tag{5}$$

$$d_1: \mathcal{U} \times \mathcal{V}_1 \longrightarrow \mathbb{R},\tag{6}$$

$$d_2: \mathcal{U} \times \mathcal{V}_2 \longrightarrow \mathbb{R}.$$
 (7)

Definition 3. The long-run distortion functions are defined by

$$\begin{aligned} d_e^n(\sigma,\tau_1,\tau_2) &= \mathbb{E}_{\sigma,\tau_1,\tau_2} \left[ \frac{1}{n} \sum_{t=1}^n d_e(U_t,V_{1,t},V_{2,t}) \right] \\ &= \sum_{u^n,v_1^n,v_2^n} \mathcal{P}_{U^nV_1^nV_2^n}^{\sigma,\tau_1,\tau_2}(u^n,v_1^n,v_2^n) \cdot \left[ \frac{1}{n} \sum_{t=1}^n d_e(u_t,v_{1,t},v_{2,t}) \right], \\ d_1^n(\sigma,\tau_1) &= \mathbb{E}_{\sigma,\tau_1} \left[ \frac{1}{n} \sum_{t=1}^n d_1(U_t,V_{1,t}) \right], \\ d_2^n(\sigma,\tau_2) &= \sum_{u^n,v_2^n} \mathcal{P}_{U^nV_2^n}^{\sigma,\tau_2}(u^n,v_2^n) \cdot \left[ \frac{1}{n} \sum_{t=1}^n d_2(u_t,v_{2,t}) \right]. \end{aligned}$$

In the above equations,  $\mathcal{P}_{U^nV_1^nV_2^n}^{\sigma,\tau_1,\tau_2}$ ,  $\mathcal{P}_{U^nV_1^n}^{\sigma,\tau_1}$  and  $\mathcal{P}_{U^nV_2^n}^{\sigma,\tau_2}$ denote the marginal distributions of  $\mathcal{P}^{\sigma,\tau_1,\tau_2}$  over the n-sequences  $(U^n, V_1^n, V_2^n)$ ,  $(U^n, V_1^n)$ , and  $(U^n, V_2^n)$  respectively. We consider the strategic communication game in which the encoder select  $\sigma$  that minimizes  $d_e^n(\sigma, \tau_1, \tau_2)$  and the decoders choose  $\tau_i, i \in \{1, 2\}$  in order to minimize the longrun distortion functions  $d_i^n(\sigma, \tau_i), i \in \{1, 2\}$ .

**Definition 4.** For any encoding strategy  $\sigma$ , the set of decoder *i*'s best reply strategies for  $i \in \{1, 2\}$  is defined as follows

$$BR_i(\sigma) = \{\tau_i, d_i^{\ n}(\sigma, \tau_i) \le d_i^{\ n}(\sigma, \tilde{\tau_i}), \forall \ \tilde{\tau_i}\}.$$
(8)

If several pairs of best-reply strategy  $(\tau_1, \tau_2) \in BR_1(\sigma) \times BR_2(\sigma)$  are available, we assume that the decoders choose the worst pair from the encoder perspective. For  $(R_1, R_2) \in \mathbb{R}^2_+$ 

and  $n \in \mathbb{N}^{\star}$ , the encoder has to solve the following coding problem.

$$D_{e}^{n}(R_{1}, R_{2}) = \inf_{\substack{\sigma \\ \tau_{1} \in BR_{d_{1}}(\sigma), \\ \tau_{2} \in BR_{d_{2}}(\sigma)}} d_{e}^{n}(\sigma, \tau_{1}, \tau_{2}).$$
(9)

We now discuss now the operational significance  $D_e^n(R_1, R_2)$ .

- The encoder  $\mathcal{E}$  chooses, announces the encoding  $\sigma$ .
- The sequence  $U^n$  is drawn i.i.d with distribution  $\mathcal{P}_U$ .
- The messages  $(M_1, M_2)$  are encoded according to  $\mathcal{P}^{\sigma}_{M_1 M_2 | U^n}.$
- By knowing  $\sigma$ , the decoder  $\mathcal{D}_1$  observes  $(M_1, M_2)$  and draws a sequence pair  $V_1^n$  according to the strategy  $\tau_1 \in BR_{d_1}(\sigma)$ . Similarly, the decoder  $\mathcal{D}_2$  observes  $M_2$ and draws a sequence  $V_2^n$  according to the strategy  $\tau_2 \in BR_{d_2}(\sigma)$ .
- The distortion values are given by  $d_e^n(\sigma, \tau_1, \tau_2)$ ,  $d_1^n(\sigma, \tau_1)$ ,  $d_2^n(\sigma, \tau_2)$ .

#### III. CHARACTERIZATION

**Definition 5.** We consider two auxiliary random variables  $W_1 \in W_1$  and  $W_2 \in W_2$  with  $|W_i| = |V_i|$ , for  $i \in \{1, 2\}$ . For  $(R_1, R_2) \in \mathbb{R}^2_+$ , we define

$$\mathbb{Q}_{0}(R_{1}, R_{2}) = \left\{ \mathcal{Q}_{W_{1}W_{2}|U}, \quad R_{2} \ge I(U; W_{2}), \\
R_{1} + R_{2} \ge I(U; W_{1}, W_{2}) \right\}.$$
(10)

For every distribution  $\mathcal{Q}_{W_1W_2|U} \in \Delta(\mathcal{W}_1 \times \mathcal{W}_2)^{|\mathcal{U}|}$ , we define

$$\mathbb{Q}_{1}(\mathcal{Q}_{W_{1}W_{2}|U}) = \underset{\mathcal{Q}_{V_{1}|W_{1}W_{2}}}{\arg\min} \mathbb{E}_{\substack{\mathcal{Q}_{W_{1}W_{2}|U}\\\mathcal{Q}_{V_{1}|W_{1}W_{2}}}} \left[ d_{1}(U,V_{1}) \right], \quad (11)$$

$$\mathbb{Q}_2(\mathcal{Q}_{W_2|U}) = \underset{\mathcal{Q}_{V_2|W_2}}{\operatorname{arg\,min}} \mathbb{E} \underset{\mathcal{Q}_{V_2|W_2}}{\underset{\mathcal{Q}_{V_2|W_2}}{\operatorname{arg\,min}}} \left[ d_2(U, V_2) \right].$$
(12)

Note that  $\mathbb{Q}_1(\mathcal{Q}_{W_1W_2|U}) \in \Delta(\mathcal{V}_1)^{|\mathcal{W}_1 \times \mathcal{W}_2|}$  and  $\mathbb{Q}_2(\mathcal{Q}_{W_2|U}) \in \Delta(\mathcal{V}_2)^{|\mathcal{W}_2|}$ . The encoder's optimal distortion is defined by

$$D_{e}^{\star}(R_{1}, R_{2}) = \inf_{\substack{\mathcal{Q}_{W_{1}W_{2}|U}\\\in\mathbb{Q}_{0}(R_{1}, R_{2})}} \max_{\substack{\mathcal{Q}_{V_{1}|W_{1}W_{2}}\in\mathbb{Q}_{1}(\mathcal{Q}_{W_{1}W_{2}|U})\\\mathbb{Q}_{V_{2}|W_{2}}\in\mathbb{Q}_{2}(\mathcal{Q}_{W_{2}|U})}} \mathbb{E}\Big[d_{e}(U, V_{1}, V_{2})\Big], \quad (13)$$

where the expectation in (13) is evaluated with respect to  $\mathcal{P}_U \mathcal{Q}_{W_1 W_2 | U} \mathcal{Q}_{V_1 | W_1 W_2} \mathcal{Q}_{V_2 | W_2}$ .

**Remark 1.** The random variables  $U, W_1, W_2, V_1, V_2$  satisfy

$$(U, V_2) \rightarrow (W_1, W_2) \rightarrow V_1, \quad (U, W_1, V_1) \rightarrow W_2 \rightarrow V_2.$$

**Definition 6.** Given  $\mathcal{Q}_{W_1W_2|U}$ , we denote by  $\mathcal{Q}_{U|W_1W_2} \in \Delta(\mathcal{U})^{|\mathcal{W}_1 \times \mathcal{W}_2|}$  and  $\mathcal{Q}_{U|W_2} \in \Delta(\mathcal{U})^{|\mathcal{W}_2|}$  the posterior beliefs of decoders  $\mathcal{D}_1$  and  $\mathcal{D}_2$  that are defined by

$$Q(u|w_1, w_2) = \frac{\mathcal{P}(u)\mathcal{Q}(w_1, w_2|u)}{\sum_{u'} \mathcal{P}(u')\mathcal{Q}(w_1, w_2|u')}, \quad \forall u, w_1, w_2,$$
(14)

$$Q(u|w_2) = \frac{\mathcal{P}(u) \sum_{w_1} \mathcal{Q}(w_1, w_2|u)}{\sum_{u'} \mathcal{P}(u') \mathcal{Q}(w_2|u')}, \quad \forall u, w_2.$$
(15)

Moreover, for  $(w_1, w_2) \in \mathcal{W}_1 \times \mathcal{W}_2$ , we introduce the notations  $\mathcal{Q}_U^{w_1w_2} = \mathcal{Q}_{U|W_1W_2}(.|w_1, w_2) \in \Delta(\mathcal{U})$  and  $\mathcal{Q}_U^{w_2} = \mathcal{Q}_{U|W_2}(.|w_2) \in \Delta(\mathcal{U})$ .

**Theorem 1.** Let  $(R_1, R_2) \in \mathbb{R}^2_+$ , we have

$$\begin{aligned} \forall \varepsilon > 0, \exists \hat{n} \in \mathbb{N}, \forall n \geq \hat{n}, D_e^n(R_1, R_2) \leq D_e^\star(R_1, R_2) + \varepsilon, \\ \forall n \in \mathbb{N}, D_e^n(R_1, R_2) \geq D_e^\star(R_1, R_2). \end{aligned}$$

Together with Fekete's Lemma for the sub-additive sequence  $(nD_e^n(R_1, R_2))_{n \in \mathbb{N}^*}$ , this result describes two features of the asymptotic behavior of the encoder's long run distortion function  $D_e^n(R_1, R_2)$ :

- 1) It converges to the optimal distortion  $D_e^{\star}(R_1, R_2)$ ,
- 2) It does not go below  $D_e^{\star}(R_1, R_2)$ .

In other words,

$$\lim_{n \to \infty} D_e^n(R_1, R_2) = \inf_{n \in \mathbb{N}^*} D_e^n(R_1, R_2) = D_e^*(R_1, R_2).$$
(16)

#### **IV. CONVERSE PROOF**

Let  $(R_1, R_2) \in \mathbb{R}^2_+$  and  $n \in \mathbb{N}^*$ . We consider  $(\sigma, \tau_1, \tau_2) \in S(R_1, R_2)$  and a random variable T uniformly distributed over  $\{1, 2, ..., n\}$  and independent of  $(U^n, M_1, M_2, V_1^n, V_2^n)$ . We introduce the auxiliary random variables  $W_1 = (M_1, T)$ ,  $W_2 = (M_2, T), (U, V_1, V_2) = (U_T, V_{1,T}, V_{2,T})$ , distributed according to  $\mathcal{P}_{UW_1W_2V_1V_2}^{\sigma\tau_1\tau_2}$  defined for all  $(u, w_1, w_2, v_1, v_2) = (u_t, m_1, m_2, t, v_{1,t}, v_{2,t})$  by

$$\mathcal{P}_{U_{T}M_{2}V_{1}V_{2}}^{\sigma_{T}\tau_{2}}(u, w_{1}, w_{2}, v_{1}, v_{2})$$

$$= \mathcal{P}_{U_{T}M_{1}M_{2}TV_{1}V_{2T}}^{\sigma_{T}\tau_{2}}(u_{t}, m_{1}, m_{2}, t, v_{1,t}, v_{2,t})$$

$$= \frac{1}{n} \sum_{u_{t+1}^{u^{t-1}}} \sum_{v_{1}^{t-1}, v_{1,t+1}^{n}} \left(\prod_{t=1}^{n} \mathcal{P}_{U}(u_{t})\right) \mathcal{P}_{M_{1}M_{2}|U^{n}}^{\sigma}(m_{1}, m_{2}|u^{n})$$

$$\times \mathcal{P}_{V_{1}^{n}|M_{1}M_{2}}^{\tau_{1}}(v_{1}^{n}|m_{1}, m_{2}) \mathcal{P}_{V_{2}^{n}|M_{2}}^{\tau_{2}}(v_{2}^{n}|m_{2}).$$

**Lemma 1.** The distribution  $\mathcal{P}_{UW_1W_2V_1V_2}^{\sigma\tau_1\tau_2}$  has marginal on  $\Delta(\mathcal{U})$  given by  $\mathcal{P}_U$  and satisfies the Markov chain properties

$$(U,V_2) \twoheadrightarrow (W_1,W_2) \twoheadrightarrow V_1, \quad (U,W_1,V_1) \twoheadrightarrow W_2 \twoheadrightarrow V_2.$$

*Proof.* [Lemma 1] The i.i.d. property of the source ensures that the marginal distribution is  $\mathcal{P}_U$ . By the definition of the decoding functions  $\tau_1$  and  $\tau_2$  we have

$$(U_T, V_{2,T}) \stackrel{\bullet}{\to} (M_1, M_2, T) \stackrel{\bullet}{\to} V_{1,T},$$
$$(U_T, M_1, V_{1,T}) \stackrel{\bullet}{\to} (M_2, T) \stackrel{\bullet}{\to} V_{2,T}.$$

 $\Box \text{ Therefore } \mathcal{P}_{UW_1W_2V_1V_2}^{\sigma_{\tau_1\tau_2}} = \mathcal{P}_U \mathcal{P}_{W_1W_2|U}^{\sigma} \mathcal{P}_{V_1|W_1W_2}^{\tau_1} \mathcal{P}_{V_2|W_2}^{\tau_2}.$ Lemma 2. For all  $\sigma$ , the distribution  $\mathcal{P}_{W_1W_2|U}^{\sigma} \in \mathbb{Q}_0.$  *Proof.* [Lemma 2] We consider an encoding strategy  $\sigma$ , then

$$nR_2 \ge H(M_2) \ge I(M_2; U^n) \tag{17}$$

$$=\sum_{t=1}^{n} I(U_t; M_2 | U^{t-1})$$
(18)

$$=nI(U_T; M_2 | U^{T-1}, T)$$
(19)

$$=nI(U_T; M_2, U^{T-1}, T)$$
(20)

$$\geq nI(U_T; M_2, T) \tag{21}$$

$$=nI(U;W_2). \tag{22}$$

In fact, (19) follows from the introduction of the uniform random variable  $T \in \{1, ..., n\}$ , (20) comes from the i.i.d. property of the source and (22) follows from the identification of the auxiliary random variables  $(U, W_2)$ . Similarly,

$$n(R_1 + R_2) \ge H(M_1, M_2) \ge I(U^n; M_1, M_2)$$
 (23)

$$=\sum_{t=1}^{N} I(U_t; M_1, M_2 | U^{t-1})$$
(24)

$$=nI(U_T; M_1, M_2 | U^{T-1}, T)$$
(25)

$$\geq nI(U_T; M_1, M_2, T)$$
 (26)

$$=nI(U; W_1, W_2).$$
 (27)

**Lemma 3.** For all  $(\sigma, \tau_1, \tau_2)$  and  $i \in \{1, 2\}$ , we have

$$d_e^n(\sigma, \tau_1, \tau_2) = \mathbb{E}\big[d_e(U, V_1, V_2)\big],\tag{28}$$

$$d_i^n(\sigma,\tau_i) = \mathbb{E}\big[d_i(U,V_i)\big],\tag{29}$$

evaluated with respect to  $\mathcal{P}_U \mathcal{P}_{W_1 W_2 | U}^{\sigma} \mathcal{P}_{V_1 | W_1 W_2}^{\tau_1} \mathcal{P}_{V_2 | W_2}^{\tau_2}$ . Moreover for all  $\sigma$ , we have

$$\mathbb{Q}_{1}(\mathcal{P}_{W_{1}W_{2}|U}^{\sigma}) = \left\{ \mathcal{Q}_{V_{1}|W_{1}W_{2}}, \\ \exists \tau_{1} \in BR_{1}(\sigma), \ \mathcal{Q}_{V_{1}|W_{1}W_{2}} = \mathcal{P}_{V_{1}|W_{1}W_{2}}^{\tau_{1}} \right\}, \quad (30)$$

$$\mathbb{Q}_{2}(\mathcal{P}_{W_{2}|U}^{\sigma}) = \left\{ \mathcal{Q}_{V_{2}|W_{2}}, \\ \exists \tau_{2} \in BR_{2}(\sigma), \ \mathcal{Q}_{V_{2}|W_{2}} = \mathcal{P}_{V_{2}|W_{2}}^{\tau_{2}} \right\}.$$
(31)

Proof. [Lemma 3] By Definition 3 we have

$$d_{e}^{n}(\sigma,\tau_{1},\tau_{2}) = \sum_{\substack{u^{n},m_{1},m_{2},\\v_{1}^{n},v_{2}^{n}}} \left(\prod_{t=1}^{n} \mathcal{P}_{U}(u_{t})\right)$$

$$\times \mathcal{P}_{M_{1}M_{2}|U^{n}}^{\sigma}(m_{1},m_{2}|u^{n})\mathcal{P}_{V_{1}^{n}|M_{1}M_{2}}^{\tau_{1}}(v_{1}^{n}|m_{1},m_{2})$$

$$\times \mathcal{P}_{V_{2}^{n}|M_{2}}^{\tau_{2}}(v_{2}^{n}|m_{2}) \cdot \left[\frac{1}{n}\sum_{t=1}^{n} d_{e}(u_{t},v_{1,t},v_{2,t})\right] \quad (32)$$

$$= \sum_{t=1}^{n}\sum_{\substack{u_{t},m_{1},m_{2},\\v_{1,t},v_{2,t}}} \mathcal{P}^{\sigma,\tau_{1},\tau_{2}}(u_{t},m_{1},m_{2},t,v_{1,t},v_{2,t})$$

$$\times d_{e}(u_{t},v_{1,t},v_{2,t}) = \mathbb{E}[d_{e}(U,V_{1},V_{2})]. \quad (33)$$

Given  $\mathcal{Q}_{V_1|W_1W_2} \in \mathbb{Q}_1(\mathcal{P}^{\sigma}_{W_1W_2|U})$ , we consider  $\tau_1$  such that

$$\mathcal{P}_{V_1^n|M_1M_2}^{\tau_1}(v_1^n|m_1,m_2) = \prod_{t=1}^n \mathcal{Q}_{V_1|W_1W_2}(v_{1,t}|m_1,m_2,t).$$

Therefore

$$d_{1}^{n}(\sigma,\tau_{1}) = \mathbb{E}_{\substack{\mathcal{P}_{W_{1}W_{2}|U}^{\sigma}\\\mathcal{Q}_{V_{1}|W_{1}W_{2}}}} \left[ d_{1}(U,V_{1}) \right]$$
(34)

$$= \min_{\mathcal{P}_{V_1|W_1W_2}} \mathbb{E}_{\substack{\mathcal{P}_{W_1W_2|U}\\\mathcal{P}_{V_1|W_1W_2}}} \left[ d_1(U, V_1) \right]$$
(35)

$$\leq \min_{\tilde{\tau}_{1}} \mathbb{E}_{\substack{\mathcal{P}_{W_{1}W_{2}|U} \\ \mathcal{P}_{V_{1}|W_{1}W_{2}}^{\tilde{\tau}_{1}}}} \left[ d_{1}(U, V_{1}) \right] = \min_{\tilde{\tau}_{1}} d_{1}^{n}(\sigma, \tilde{\tau}_{1}), \qquad (36)$$

hence  $\tau_1 \in BR_1(\sigma)$ . The other inclusion is direct and the same arguments imply (31).  $\Box$ 

For any strategy  $\sigma$ , we have

$$\max_{\tau_{1},\tau_{2}} d_{e}^{n}(\sigma,\tau_{1},\tau_{2})$$

$$=\max_{\tau_{1},\tau_{2}} \mathbb{E}_{\substack{\mathcal{P}_{W_{1}W_{2}|U}\\\mathcal{P}_{V_{1}|W_{1}W_{2}}^{\tau_{1}}\mathcal{P}_{V_{2}|W_{2}}^{\tau_{2}}} \left[ d_{e}(U,V_{1},V_{2}) \right]$$
(37)

$$= \max_{\substack{\mathcal{Q}_{V_{1}|W_{1}W_{2}} \in \mathbb{Q}_{1}(\mathcal{P}_{W_{1}W_{2}|U}^{\sigma})\\ \mathcal{Q}_{V_{2}|W_{2}} \in \mathbb{Q}_{2}(\mathcal{P}_{W_{2}|U}^{\sigma})}} \mathbb{E}_{\substack{\mathcal{Q}_{V_{1}|W_{1}W_{2}} = \mathcal{Q}_{V_{2}|W_{2}}\\ \mathcal{Q}_{V_{1}|W_{1}W_{2}} = \mathcal{Q}_{V_{2}|W_{2}}}} \left[ d_{e}(U, V_{1}, V_{2}) \right]$$
(38)

$$\geq \inf_{\substack{\mathcal{Q}_{W_1W_2|U}\\\in\mathbb{Q}_0(R_1,R_2)}} \max_{\substack{\mathcal{Q}_{V_1|W_1W_2}\in\mathbb{Q}_1(\mathcal{Q}_{W_1W_2}|U)\\\mathcal{Q}_{V_2|W_2}\in\mathbb{Q}_2(\mathcal{Q}_{W_2|U})}} \mathbb{E}\Big[d_e(U,V_1,V_2)\Big]$$
(39)

$$=D_e^{\star}(R_1, R_2). \tag{40}$$

Equations (37) and (38) comes from Lemma 3, whereas (39) comes from Lemma 2. This concludes the converse proof of Theorem 1.

#### V. ACHIEVABILITY PROOF

#### A. Alternative Formulation

**Definition 7.** We denote by  $V_1^{\star}(q_1)$  and  $V_2^{\star}(q_2)$ , the sets of optimal outputs of decoders  $\mathcal{D}_1$  and  $\mathcal{D}_2$  for any distributions  $q_1 \in \Delta(\mathcal{U})$  and  $q_2 \in \Delta(\mathcal{U})$ .

$$V_1^{\star}(q_1) = \operatorname*{arg\,min}_{v_1 \in V_1} \sum_u q_1(u) d_1(u, v_1), \tag{41}$$

$$V_2^{\star}(q_2) = \operatorname*{arg\,min}_{v_2 \in V_2} \sum_u q_2(u) d_2(u, v_2). \tag{42}$$

**Definition 8.** Given a strategy  $\mathcal{Q}_{W_1W_2|U}$  we denote by  $\tilde{A}(\mathcal{Q}_{W_1W_2|U}, w_1, w_2) \subset \mathcal{V}_1 \times \mathcal{V}_2$  the set of action pairs  $(v_1, v_2)$  that are optimal for the decoders and worst for the encoder. This set is defined by

$$\bar{A}(\mathcal{Q}_{W_1W_2|U}, w_1, w_2) = \arg\max_{\substack{(v_1, v_2) \in V_1^\star(\mathcal{Q}_U^{w_1w_2}) \times \\ v_2^\star(\mathcal{Q}_U^{w_2})}} \left\{ \sum_u \mathcal{Q}_U^{w_1, w_2}(u) d_e(u, v_1, v_2) \right\}.$$
 (43)

**Definition 9.** Given  $(R_1, R_2) \in \mathbb{R}^2_+$ , we define

$$\tilde{\mathbb{Q}}_{0}(R_{1}, R_{2}) = \left\{ \mathcal{Q}_{W_{1}W_{2}|U} \ s.t. \ R_{2} > I(U; W_{2}) , \\ R_{1} + R_{2} > I(U; W_{1}, W_{2}), \\ \max_{w_{1}, w_{2}} |\tilde{A}(\mathcal{Q}_{W_{1}W_{2}|U}, w_{1}, w_{2})| = 1 \right\}.$$
(44)

**Definition 10.** Consider the following program:

$$\tilde{D}_{e}(R_{1}, R_{2}) = \inf_{\substack{\mathcal{Q}_{W_{1}W_{2}|U} \in \tilde{\mathbb{Q}}_{0}(R_{1}, R_{2}) \stackrel{\mathcal{Q}_{V_{1}|W_{1}W_{2}} \in \mathbb{Q}_{1}(\mathcal{Q}_{W_{1}W_{2}|U})\\ \mathcal{Q}_{V_{2}|W_{2}} \in \mathbb{Q}_{2}(\mathcal{Q}_{W_{2}|U})} \mathbb{E}\left[d_{e}(U, V_{1}, V_{2})\right].$$
(45)

where the expectation in (45) is evaluated with respect to  $\mathcal{P}_U \mathcal{Q}_{W_1 W_2 | U} \mathcal{Q}_{V_1 | W_1 W_2} \mathcal{Q}_{V_2 | W_2}$ .

**Lemma 4.** For  $(R_1, R_2) \in \mathbb{R}^2_+$ , we have

$$D_e^{\star}(R_1, R_2) = D_e(R_1, R_2) \tag{46}$$

The proof of lemma 4 relies on showing that  $\hat{\mathbb{Q}}_0(R_1, R_2)$  is dense in  $\mathbb{Q}_0(R_1, R_2)$ . It is provided in the full version of the paper.

#### B. Special Cases



Fig. 2: Achievability of Successive Refinement Source Coding Setup.

1)  $R_1 = R_2 = 0$ : The auxiliary random variables  $(W_1, W_2)$  are independent of U. Moreover, message sets are singletons, and the only possible encoding strategy  $\sigma_0$  is given by  $\sigma_0 : \mathcal{U}^n \longrightarrow \{1\} \times \{1\}$ . The codebook consists of two sequences  $W_2^n(1)$  and  $W_1^n(1, 1)$  only. Therefore, the following result holds:

**Lemma 5.**  $D_e^{\star}(0,0) = D_e^n(0,0) \quad \forall n \in \mathbb{N}^{\star}.$ 

2)  $R_1 > 0$  &  $R_2 = 0$ : Random variables  $W_2$ and U are independent for  $R_1 > 0$  and  $R_2 = 0$ , i.e.  $\mathcal{Q}_{W_1W_2|U} = \mathcal{Q}_{W_2}\mathcal{Q}_{W_1|W_2U}$ . This means that decoder  $\mathcal{D}_2$  will repeatedly chose the action  $v_{2,0} \in V^*(\mathcal{P}_U)$  that corresponds to its prior belief  $\mathcal{P}_U$  and maximizes the encoder's distortion. The persuasion game is thus reduced to the point-to-point problem with one decoder  $\mathcal{D}_1$  as in [11].

3)  $R_1 = 0$  &  $R_2 > 0$ : The auxiliary random variable  $W_1$  is independent of U. Hence, the encoder transmits the same index to both decoders. Therefore, both decoders will have the same posterior belief  $\mathcal{Q}_U^{w_2} \in \Delta(\mathcal{U}), \forall w_2 \in \mathcal{W}_2$ . The output sequences  $V_1^n$  and  $V_2^n$  are drawn i.i.d. according to the optimal  $\mathcal{Q}_{V_1|W_2} \in \mathbb{Q}_1(\mathcal{Q}_{W_2|U})$  and  $\mathcal{Q}_{V_2|W_2} \in \mathbb{Q}_2(\mathcal{Q}_{W_2|U})$  respectively. This case is also reduced to the point-to-point problem solved in [10], by considering a unique decoder that selects the optimal pair of outputs  $(v_1, v_2)$ .

**Definition 11.** A family of pairs  $(\lambda_{w_2}, \mathcal{Q}_U^{w_2})_{w_2 \in \mathcal{W}_2} \in ([0, 1] \times \mathcal{P}(\mathcal{E}_1^c \cap \mathcal{E}_2(M_2))$  goes to zero by [18, Lemma 3.3, pp. 62] if  $\Delta(\mathcal{U}))^{|\mathcal{W}_2|}$  is a splitting of  $\mathcal{P}_U$  if

$$\sum_{w_2 \in \mathcal{W}_2} \lambda_{w_2} = 1, \tag{47}$$

$$\sum_{w_2 \in \mathcal{W}_2} \lambda_{w_2} \mathcal{Q}_U^{w_2} = \mathcal{P}_U.$$
(48)

In that case, the optimal distortion can be reformulated in terms of a convexification of its expected distortion as follows:

$$D_{e}^{\star}(0, R_{2}) = \inf_{(\lambda_{w_{2}}, \mathcal{Q}_{U}^{w_{2}})_{w_{2} \in \mathcal{W}_{2}}} \sum_{w_{2} \in \mathcal{W}_{2}} \lambda_{w_{2}} \Psi_{e}(\mathcal{Q}_{U}^{w_{2}}).$$
(49)

4)  $(R_1, R_2) \in [0, +\infty)^2$ : Fix a conditional probability distribution  $\mathcal{Q}_{W_1,W_2|U}$ . There exists  $\eta > 0$  such that

$$R_2 = I(U; W_2) + \eta, \tag{50}$$

$$R_1 = I(U; W_1 | W_2) + \eta.$$
(51)

Codebook generation: Randomly and independently generate  $2^{\lfloor nR_2 \rfloor}$  sequences  $w_2^n(m_2)$  for  $m_2 \in [1 : 2^{\lfloor nR_2 \rfloor}]$ , according to the i.i.d distribution  $\mathcal{P}_{W_2^n} = \prod_{t=1}^n \mathcal{P}_{W_2}(w_{2t})$ . For each  $(m_1, m_2) \in [1 : 2^{\lfloor nR_1 \rfloor}] \times [1 : 2^{\lfloor nR_2 \rfloor}]$  generate a sequence  $w_1^n(m_1, m_2)$  randomly and conditionally independently according to the i.i.d conditional distribution  $\mathcal{P}_{W_1^n|M_1W_2^n} = \prod_{t=1}^n \mathcal{P}_{W_1|M_1W_2}(w_{1t}|m_1, w_{2t}(m_2)).$ 

Coding algorithm: Encoder  $\mathcal{E}$  observes  $u^n$ and looks in the codebook for a pair  $(m_1, m_2)$  such that  $(u^n, w_1^n(m_1, m_2), w_2^n(m_2)) \in \mathcal{T}_{\delta}^n(\mathcal{P}_U \mathcal{P}_{W_1 W_2 | U}),$  i.e. the sequences are jointly typical with tolerance parameter  $\delta > 0$ . If such a jointly typical tuple doesn't exist, the source encoder sets  $(m_1, m_2)$  to (1, 1). Then, it sends  $m_2$  to decoder  $\mathcal{D}_2$ , and  $(m_1, m_2)$  to decoder  $\mathcal{D}_1$ .

Here comes the main difference with the successive refinement coding, which is due to the strategic nature of the problem. Instead of declaring  $w_1^n(m_1, m_2)$  and  $w_2^n(m_2)$  and selecting  $V_1^n$  and  $V_2^n$  i.i.d. with respect to  $\mathcal{Q}_{V_1|W_1W_2} \in \mathbb{Q}_1(\mathcal{Q}_{W_1W_2|U})$  and  $\mathcal{Q}_{V_2|W_2} \in \mathbb{Q}_2(\mathcal{Q}_{W_2|U})$ , the decoders 1 and 2 compute their Bayesian posterior beliefs  $\mathcal{P}^{\sigma}_{U^n|M_1M_2}$  and  $\mathcal{P}^{\sigma}_{U^n|M_2}$  and select the output sequences  $V_1^n$  and  $V_2^n$  that minimize their long-run distortion functions.

Error Event: Given a tolerance  $\delta > 0$ , the error event is given by  $\mathcal{E} = \{(U^n, W_2^n(m_2), W_1^n(m_2, m_1) \notin \mathcal{T}_{\delta}^n\}$ . We have by the union of events bound  $\mathcal{P}(\mathcal{E}) \leq \mathcal{P}(\mathcal{E}_1) + \mathcal{P}(\mathcal{E}_2(M_2) \cap$  $\mathcal{E}_1^c$ ), where

$$\mathcal{E}_1 = \{ (U^n, W_2^n(m_2)) \notin \mathcal{T}_\delta^n \ \forall m_2 \}, \tag{52}$$

$$\mathcal{E}_2(m_2) = \{ (U^n, W_2^n(m_2), W_1^n(m_2, m_1)) \notin \mathcal{T}_{\delta}^n \ \forall m_1 \}.$$
(53)

By [18, Lemma 3.3, pp. 62],  $\mathcal{P}(\mathcal{E}_1)$  tends to zero as  $n \to \infty$ if

$$R_2 > I(U; W_2) + \eta.$$
(54)

$$R_1 + R_2 > I(U; W_1, W_2) + \eta.$$
 (55)

Since the expected error probability evaluated with respect to the random codebook is small, we have that for all  $\varepsilon_2 > 0$ , for all  $\eta > 0$ , there exists  $\delta > 0$ , for all  $\delta \leq \delta$ , there exists  $\bar{n} \in \mathbb{N}$  such that for all  $n \geq \bar{n}$  we have:

$$\mathbb{E}\big[\mathcal{P}(\mathcal{E}_1)\big] \le \varepsilon_2,\tag{56}$$

$$\mathbb{E}\big[\mathcal{P}(\mathcal{E}_2(m_2))\big] \le \varepsilon_2. \tag{57}$$

5) Control of Beliefs: We introduce the indicator of error events  $E_{\delta}^1 \in \{0, 1\}$  for decoder  $\mathcal{D}_1$  defined as follows

$$E_{\delta}^{1} = \begin{cases} 1, & \text{if } (u^{n}, w_{1}^{n}, w_{2}^{n}) \notin \mathcal{T}_{\delta}^{n}(\mathcal{P}_{U}\mathcal{Q}_{W_{1}W_{2}|U}). \\ 0, & \text{otherwise.} \end{cases}$$
(58)

Assuming the distribution  $\mathcal{P}_{U|W_1W_2}$  is fully supported, the beliefs of decoder  $\mathcal{D}_1$  are controlled as follows

$$\mathbb{E}\Big[\frac{1}{n}\sum_{t=1}^{n} D(\mathcal{P}_{t}^{m_{1},m_{2}}||\mathcal{P}_{U|W_{1}W_{2}}(\cdot|W_{1t},W_{2t}))\Big|E_{\delta}^{1}=0\Big]$$
(59)

$$= \sum_{\substack{m_1, m_2, \\ w_1^n, w_2^n \\ w_1^n, w_2^n }} \mathcal{P}^{\sigma, r_1, r_2}(m_1, m_2, w_1^n, w_2^n | E_{\delta}^1 = 0) \\ \times \frac{1}{n} \sum_{t=1}^n \sum_u \mathcal{P}^{m_1 m_2}(u) \log_2 \frac{\mathcal{P}^{m_1 m_2}_t(u)}{\mathcal{P}_{U|W_1 W_2}(u|w_{1t}, w_{2t})} \quad (60)$$

$$= \sum_{\substack{m_1, m_2, \\ w_1^n, w_2^n \\ w_1^n, w_2^n }} \mathcal{P}^{\sigma, \tau_1, \tau_2}(m_1, m_2, w_1^n, w_2^n | E_{\delta}^1 = 0) \\ \times \frac{1}{n} \sum_{t=1}^n \sum_u \mathcal{P}^{m_1 m_2}_t(u) \log_2 \frac{1}{\mathcal{P}_{U|W_1 W_2}(u|w_{1t}, w_{2t})} \\ - \sum_{\substack{m_1, m_2, \\ w_1^n, w_2^n \\ w_1^n, w_2^n }} \mathcal{P}^{\sigma, \tau_1, \tau_2}(m_1, m_2, w_1^n, w_2^n | E_{\delta}^1 = 0) \times \\ \frac{1}{n} \sum_{t=1}^n \sum_u \mathcal{P}^{m_1 m_2}_t(u) \log_2 \frac{1}{\mathcal{P}^{m_1 m_2}_t(u)} \\ \leq \frac{1}{n} I(U^n; M_1, M_2 | E_{\delta}^1 = 0) - I(U; W_1, W_2) + \delta$$

$$+\frac{1}{n} + \log_2 |\mathcal{U}| \cdot \mathcal{P}^{\sigma,\tau_1,\tau_2}(E^1_{\delta} = 1)$$
(62)

$$\leq \eta + \delta + \frac{1}{n} + \log_2 |\mathcal{U}| \cdot \mathcal{P}^{\sigma, \tau_1, \tau_2}(E^1_{\delta} = 1).$$
(63)

Similarly, we can control the beliefs of decoder  $\mathcal{D}_2$ . This completes the proof of achievability.

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