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Oyster eaters: From consumer practices to the representation of risks.

Elisabeth Guillou (corresponding author)¹, Adeline Raymond¹, Nathalie Krien¹, Fabrice Buschini²

Elisabeth.Guillou@univ-brest.fr (corresponding author)
Université de Bretagne Occidentale – LP3C EA 1285
20 rue Duquesne – CS 93837
29238 Brest Cedex 3 – France
Tel.: +33 2 98 01 63 61
Adeline.Raymond@univ-brest.fr
nathaliekrien@gmail.com
fabrice.buschini@sorbonne-nouvelle.fr

¹Université de Bretagne Occidentale / LP3C EA1285 – Laboratoire de Psychologie : Congition, Comportement, Communication

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² Université Sorbonne Nouvelle – Paris 3 / IRMÉCCEN - Institut de Recherche Médias, Cultures, Communication et Numérique

Oyster eaters: From consumer practices to the representation of risks.

Introduction

This study was part of an interdisciplinary research project¹ aimed at characterising the determinism of the accumulation of paralytic shellfish toxins (PSTs) produced by dinoflagellates of the genus *Alexandrium* in *Crassostrea Gigas* oysters, commonly known as 'cupped oysters'. These PSTs come from micro-algal blooms and can have fundamentally significant socioeconomic, health and ecological impacts (Hoagland, Anderson, Kaoru, & White, 2002; Hoagland & Scatasta, 2006).

This particular project focused on the differences between the diploid and triploid oysters. In France, the triploid oyster is commonly known as the "four seasons" oyster since it has been genetically modified² to stem reproduction, the process responsible for milt. Some consumers do not appreciate the milt, especially seasonal consumers, who consider the milky oyster to be of lesser quality (Debucquet, Merdji, & Lambert, 2003). The oyster breeding season, which is when the milt appears, is between May and August. The arrival on the market of this triploid variety therefore allows oyster consumption during the tourist season. There is also a profitability objective for these all-year-round oysters. However, according to the experts (most notably the biologists), the triploid oyster can pose a more serious risk to health than their diploid counterparts due to greater contamination during toxic algal blooms (Haberkorn et al., 2010). The psychosocial element of this interdisciplinary research project sought to understand whether the risks perceived by consumers reflected those perceived by scientists. We therefore focused on the practices and potential risks associated with oyster consumption, examining, in particular, the social representation of oysters among French consumers.

Study context: the biological point of view

Recent decades have seen the emergence and proliferation of toxic algal blooms, and these have had major effects on marine ecosystems, the socio-economic activities that depend on them (such as fishing and aquaculture, whose activity may be suspended through a ban on the marketing of products) and human health. The species of microalgae considered to be toxic are those that produce molecules that have negative effects on marine organisms, which can, in turn, have negative effects on human organisms. In most cases, the effects of phycotoxin on human health occur following consumption of contaminated marine organisms (Backer, Schurz Rogers, Fleming, Kirkpatrick, & Benson, 2005; Van Dolah, 2000). For the past few decades, the commercial bivalves sourced from French coastlines have been regularly contaminated by these compounds produced by the microalgae, representing a health risk for the consumer. France is the leading European and 4th largest worldwide producer of cupped oysters, with approximately 130,000 tonnes marketed each year, and this production can be the target of paralytic phycotoxins. In high doses, these toxic compounds, which are frequently found along a particular section of the French coastline (Lassus et al., 2004, 2007), can be fatal for the consumer. There is an almost worldwide presence of PSTs, which

¹ ACCUTOX: 'From the characterisation of the determinants of the accumulation of paralytic shellfish toxins (PST) in the Crassostrea Gigas oyster to the associated health risks in a societal context' (2014-2017).

² The triploid oyster is not considered a GMO in France, so labelling is not compulsory.

are responsible for paralytic shellfish poisoning (PSPs), with approximately 2,000 cases reported each year and a mortality rate of between 4% and 10% (Sierra-Beltran et al., 1998).

Another major concern of scientists is bacterial contamination that can be fatal for high risk consumers of raw oysters (e.g., people with liver disease, diabetes, weak Immunity). In France, little attention is paid to these populations. This is probably due to the scarcity of reported cases of human contamination by Vibrio Vulnificus (Geneste et al., 2000; Lam, Kaassis & Calès, 2004). The prevalence of cases in the USA results in both a focused attention on the high risk population (e.g., Flattery & Bashin, 2002; Interstate Shellfish Sanitation Conference, 2004) and a global concern (Word Health Organization and Food and Agriculture Organization of the United Nations, 2005). With about 55 times fewer cases reported than in the USA, France is far less affected. However, it could be more concerned in the coming years with ecological changes altering the salinity and the temperature of waters (Farama, Lesne, Touron, & Wallet, 2008). In France, as in USA (e.g., De Paola et al., 2010), health risk management has been based on the precautionary principle relying on monitoring networks to survey bacterial (Rincé et al., 2018) and toxic phytoplankton contaminations³. This precautionary principle is regularly challenged by those oyster farmers whose oyster beds have been closed down, while consumers encourage its application from the point of view of risk management, no matter how minimal it may be.

More specifically about oysters, a large part of the cupped oyster farming is composed of triploid oysters (30% in 2008 and 50% in 2014⁴). In biological terms, these oysters present a reduced gametogenesis, which means the so-called 'milky' appearance, which is linked to reproduction, can be avoided. This characteristic is a commercial asset insofar as it allows the sale of oysters all year round, particularly during the summer and tourist seasons (the usual oyster-reproduction period). However, as it was already mentionned they could be more contaminated, especially during toxic blooms. Not all consumers are in favour of the use of triploid oysters, but there is still a need to be aware of them (Debucquet & Merdji, 2007).

As a consequence, these two issues (triploids and toxic episodes) combined can be a source of confusion and societal tensions. Understanding the social representation of oysters can therefore be a means of understanding the potential divergencies in regard to oyster production and consumption and the associated risks.

Enquiry from a psychosocial point of view: from practices to representations

It is not our intention in this article to develop the theory of social representations (Moscovici, 1976, 2001), which has been largely developed elsewhere (e.g. Bäckström, Pirttilä-Backman, & Tuorila, 2003; Deaux & Philogène, 2001; Debucquet, Cornet, Adam, & Cardinal, 2012; Jodelet, 1999). We note simply that this theory was elaborated to account for the sociocognitive processes that allow an individual to understand their environment, particularly through the appropriation of scientific concepts. Various functions are attributed to social representations (Abric, 2001; Doise, 1985, 1993;

³ https://wwz.ifremer.fr/lerpc/Activites-et-Missions/Surveillance/REPHY. This network was created by IFREMER (Institut Français de Recherche pour l'Exploitation de la Mer, or French Research Institute for Exploitation of the Sea) in 1984 and is composed of twelve coastal laboratories, which, between them, monitor phytoplankton and phycotoxins along the whole of the French coastline.

⁴ Data taken from 'Syndicat National des Employeurs de la Conchyliculture' (SNEC): http://www.snec-france.fr/

Jodelet, 1999; Moscovici, 1976). They are commonly associated with the functions of interpreting the world, justifying positions adopted and managing social relationships (conduct and communication). By constructing social representations, individuals build knowledge that enables them to interpret, explain and understand the world around them. In so doing, they are able to situate themselves in their environment, understand it, manage it, communicate with others and influence the content of that communication (Breakwell, 2010). By formulating a social representation, individuals create a common language or more precisely a common-sense knowledge that allows them to communicate and to adapt practices and discourses to the diversity of situations. It is this scientific and lay knowledge, as it relates to risks, that will be focused on here. More specifically, we want to identify these different representations through a study of practices.

84 Between common-sense knowledge and scientific knowledge

Social representations are thus defined as a form of common-sense knowledge, in other words, as a naive form of knowledge that is often opposed to scientific knowledge (Bangerter, 1995; Drozda-Senkowska & Streri, 2002; Gueorguieva, 2003; Jodelet, 1999; Moscovici & Hewstone, 1984). Common sense includes everything that is not scientific and which refers to a 'meaningless' concept, a 'mundane' reason, or an 'amateur scientist's' or 'curious observer's' knowledge. The forms knowledge can take vary according not only to the individuals or groups involved but also, depending on their objectives, to their logic, positions and practices.

The question of knowledge is directly related to science. Science is knowledge that is considered to be 'exact', repeatable and verifiable, 'thorough', 'truthful' and 'real'. A number of authors (Belisle & Schiele, 1984; Bourdieu, 1976; Gergen, 1996; Grize, Vergès, & Silem, 1987) have highlighted the importance afforded to science as an institution that speaks the truth or which aims to establish the truth (Gergen, 1996; Belisle & Schiele, 1984). Scientific reasoning is essentially based on a hypothetico-deductive logic, translating a causal link between the various phenomena observed. Any discipline modelled on a similar logic can be considered a 'science'. Norms thus define what is science and what is not, both for the researcher and in terms of common sense.

When constructing a social representation of an object, individuals are not seeking to advance knowledge, as is the case for a scientist. Their aim is rather to reduce the distance between what they know and what they observe. It is a process of familiarization with the strange (Moscovici, 2001). Social representations are a form of common-sense knowledge that have their own social logic. However, their mode of reasoning cannot be considered 'non-formal' in comparison with the so-called 'formal' mode of scientific reasoning (Grize et al., 1987). Grize et al. (1987) suggested that scientific and lay knowledge have two distinct languages, each with their own logic. They maintained that it is important 'not to make one the interpretative framework of the other (...). Social representations are not erroneous, truncated knowledge. They are a form of knowledge whose nature and functioning we need to understand' (Grize et al., 1987, p.24-25). According to these authors, an understanding of social phenomena and representations does not just come from comparing scientific knowledge with common-sense knowledge. It is also necessary to identify the socioeconomic and historical sources, or 'places of determination', of these representations.

There is nevertheless an interdependence between these two forms of knowledge, since common knowledge is founded on inspiration from scientific knowledge and scientific knowledge is inspired by common sense (Moscovici & Hewstone, 1984). The assimilated knowledge has a functional aim,

which is translated into discourses. Each group's discourse is aimed at someone, and it has an objective, which is to inform, convince, stimulate and influence. The representation of the object becomes a system of interpretation and is transformed into a language that facilitates communication on problems (Moscovici, 1976), such as risks (Breakwell, 2010).

In conclusion, common-sense knowledge is based on a method of reasoning that is linked to psychosocial or cultural logics. It refers (sometimes pejoratively) back to 'false' beliefs, as compared with scientific knowledge, which is considered the norm in matters of truth. However, scientific thought and social thought refer to two different ways of thinking, to two forms of belief that differ in terms of their purposes, objects and validation procedures. These two forms of thinking do not have the same social usefulness. While science aims at the 'truth', representations prepare us for action (Grize et al., 1987). In science, objects are reduced to their minimal properties so that processes can be understood. Within the context of a social representations approach, objects become multiform. In validation processes, science (in the sense of an exact science) seeks coherence. Data must be verifiable and replicable, and they must reflect a certain reality. By contrast, the study of social representations involves an examination of the diversity and proliferation of realities. Neither of these forms of knowledge is superior to the other. They are different because the stakes and interests are different. This is what we will attempt to highlight here using the example of the social representation of a health risk.

The specificity of the social representation of risks

The domain of risk studies is particularly appropriate for highlighting these different thought processes. Risks are commonly identified by technical or scientific experts, who determine risk situations, risk levels and populations at risk. However, according to the experts, these populations, who are classed as 'vulnerable', do not always behave in an appropriate way with regard to the risks they face. Hence, when people have already been confronted with danger, unperceived risk is either considered to be 'in denial' behaviour or put down to 'memory failure'. Many studies have thus been conducted to study 'risk perception' with the aim of changing behaviour or adapting communication to take better account of risk (Breakwell, 2010).

The theory of social representations relating to risks will serve to explain the sociocognitive phenomena and processes at work from an alternative angle to that of erroneous individual reasoning (Michel-Guillou & Meur-Ferec, 2016; Navarro-Carrascal & Michel-Guillou, 2014). There is no longer any need to compare one form of risk knowledge (common-sense knowledge) with another (scientific knowledge). Rather, the focus is on the object of knowledge from the 'expert' and 'lay' points of view. The objective is therefore to identify the social representation of a so-called 'atrisk' object. It is not the perception or non-perception of risk that is important here but the reasons why some people will describe the object as 'at risk' while others either do not 'see' it or do not objectify it as such (Joffe, 2003). Risk generally refers to 'danger' (Douglas, 1994). However, while an object is considered to be a risk for some individuals or groups (negative connotation), this positioning is not necessarily shared by other groups. A study of social representations leads to an identification of the symbols and valency that given groups associate with given objects that may or may not be perceived as a source of risk. These representations will depend on the practices, social integrations and importance of the issue for people concerned (Doise, 1985). This was the subject of our study, which was on the social representation of oysters among regular consumers.

Study

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- The aim of this study is to understand the thought process mobilised in interpreting risk. The logic behind scientific thinking is to gain an understanding of the processes at work in relation to a given risk, and the logic behind common sense reasoning is to identify and understand a risk in order to be able to act and communicate. Examining these different logics may allow us to identify any possible divergences in relation to the representation of oysters and the associated risks.
 - According to oyster-specialist biologists, triploid oysters are more sensitive to toxic algae than their diploid counterparts. This makes them unfit for consumption, thus creating a health risk. So, what are the overall risks associated with oyster consumption for the consumers? Do consumers perceive the same health and safety risks as biologists? Based on the principle that social logic is different from scientific logic, most notably on account of their respective aims and usefulness, we expected different representations. To tackle this problematic, we chose to focus our attention on consumer practices. Using a consumption log, we were able to follow the actual practices of number of oyster consumers over a period of eight months. Levy, Choinière, and Fein (2008) showed the importance to consider practices in studying risk perceptions. Analysing a national food safety survey data, they found that risk perception is not correlated with reported food safety practices. They pointed out the importance of complacency and self-confidence, often related to education and experience, in the lowering of practice-specific risk perceptions. They emphasized 'the critical role self-awareness plays when reporting and actually engaging in food safety behavior. In most everyday situations when food is prepared at home, the cook engages in routine, familiar practices that do not ordinarily provoke concern about food safety hazards unless a hazard is called to mind, usually by something distinctive in the immediate circumstances, for example, handling a food, such as raw hamburger, widely seen as dangerous' (p. 759). Even if their study focuses on food in general, we think that simililar processes are at stake in oyster consumption.
- This study of practices was used to highlight the representation of the oyster and the purchasing/fishing, preparation and consumption methods employed. Implicitly, it involved identifying the potential risks associated with purchasing/fishing and consuming this seafood product and, where applicable, the practices put in place to limit these risks.

Method

- 187 Participants
- Twenty-nine households voluntary participate in the study (individuals or couples; n=29). These households were selected for their regular consumption (that is beyond celebrations). They were recruited either through oyster farmers (who put us in contact with some of their regular customers), through associations offering fishing activities or through our own network. All the households were located in France, mainly in the Brittany area (western France), where the study was conducted. Of these, five practised intertidal fishing (n=5), that is recreational on foot shellfish fishing. At the end of the survey, a €50 voucher was distributed to all households who had fully participated in the study
- 195 (one household dropped out of the survey).

197 Procedure

To study the social representation of oysters and understand the risks that consumers associate with the production and/or consumption of these bivalves, we chose to conduct a longitudinal exploratory study of consumption practices based on both self-fulfilled logbooks and research interviews. The study covered an eight-month period, from July 2015 to February 2016.

In order to examine these practices, we created a consumption log containing a separate page for each entry, where respondents had to fill out information on up to a maximum of four stages, ranging from the initial intention to purchase/fish stage to the post-consumption stage, as follows (see Table 1).

Table 1. The consumption log

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Page 1 Page 2 Intention to purchase/fish oysters Purchasing of/fishing for oysters (number__) Date: -- / -- / 2015 Date: -- / -- / 2015 Actual purchase/fishing location Intended purchase/fishing location Fishmonger Beach Oyster farm Fishmonger Supermarket Oyster farm Restaurant Supermarket Others: Restaurant Information used to purchase/fish the Others: Information gathered before oysters shopping/fishing trip Has the motivation changed? Explain Motivation(s) Have you consumed the oysters? Yes, go to page 3 Did you buy/fish oysters? No, explain: Yes, go to page 2 ✓ No, explain:

Page 3 Consumption of the oysters

- Date: -- / -- / 2015
- Consumption location (at home...)
- Information concerning the preparation and consumption of the oysters

Page 4 Post-consumption

- Satisfaction from a taste point of view "Very happy" to "Very unhappy" 1-2-3-4-5-6-7
- Satisfaction from a quality point of view
 "Very happy" to "Very unhappy"
 1-2-3-4-5-6-7
- Overall satisfaction
 "Very happy" to "Very unhappy"
 1-2-3-4-5-6-7
- Can you explain your responses aboveOther satisfaction/dissatisfaction criteria

Stage 1: This first stage involved the measurement and description of the respondent's intention (whether premeditated or not) to purchase/fish oysters (date, intended purchasing/fishing location, information gathered before implementation of the purchasing/fishing behaviour, motivation). At this stage, behaviour could be anticipated (e.g. a planned family meal) or spontaneous (e.g. a sudden desire for oysters when passing a stall). At the end of this stage, the respondent specified whether the purchasing/fishing act had actually taken place. If the act had not taken place, the entry for that page was complete, and a new page would be used to log the next intention. If the act had taken place, the respondent would proceed to the next stage.

Stage 2: This second stage concerned the actual purchasing of/fishing for oysters. In this stage, the respondent described the time of purchase/intertidal fishing, the location, the type of information used to purchase/fish the oysters (type, quantity, size, environmental and social conditions, etc.) plus the motivation if this had changed from that cited in Stage 1. The respondent then specified whether or not the consumption had taken place. As before, if consumption had not taken place, the entry for that page was complete, and a new page would be used to log the next intention. If consumption had taken place, the respondent proceeded to the next stage.

Stage 3: This stage focused on the consumption of the oysters. The respondent recorded first the date of consumption and then the location (e.g. at home, at someone else's house, in a restaurant). They were then asked for information concerning the preparation and consumption of the oysters (opening them, accompaniment, preparation if applicable, people present, etc.). The respondents were asked to provide as much detail as possible, even using keywords.

Stage 4: This fourth and final stage concerned post-consumption. It was therefore completed by all those who had filled out Stage 3. It involved assessing consumer satisfaction/dissatisfaction (from a taste, qualitative and overall point of view) and explaining any behaviours that may have been related to the consumption, whether on the same day or a few days later.

The log was the main tool of the study in the sense that it allowed us to measure practices at the time they occurred as well as their subsequent progression. It was distributed in sufficient copies to the 29 households, during an initial face-to-face contact. In summary, the household member(s) filled out at least one page in the consumption log for each intention (see Table 1). Regular interviews were then conducted among these consumers based on the data in their consumption logbooks. The interview guide followed the log's structure. The logs' contents themselves were not analysed: they merely served as an aide-memoire, allowing the respondents to remember as many details as possible during the interview about their actual practices.

The initial face-to-face contacts, which took place in July and August, involved a presentation of the log consumption procedure. A first interview, which was based on summer consumption, took place in September. Each household was then regularly contacted to arrange telephone or face-to-face interviews, depending on their availability and their log fulfillment. The interviews' schedule followed each stage from initial intention to purchase/fish to post-consumption. The final interviews, conducted from the end of January into February, recorded the respondents' most recent practices and summarised their perceptions of oysters, their thoughts on the associated benefits/risks, their main location for purchasing/fishing oysters and their consumption. This was the only time the question of 'risk' was explicitly mentioned. This theme was purposely not induced in the previous interviews.

- A total of 84 interviews, based on an average of six consumption logs per household (min. = 2, max = 11) were conducted over the eight-month period and transcribed in full. The number of interviews per household varies between two and four.
- 253 Data analysis procedure

Analysis was based on the entirety of the transcribed discourse. This discourse was analysed using the textual analysis software Alceste (meaning analysis of the co-occurring lexemes within the simple utterances of a text), which mainly consists in studying the laws of vocabulary distribution within a corpus (Lebart & Salem, 1988; Kronberger & Wagner, 2000; Reinert, 1999). The utterance was the basic unit of investigation. The semantics of the utterance are clearly different from the semantics of the word in that they contain the mark of a psychological subject, of an intentionality (Pottier, 1987). The aim of this method was not to calculate meaning but to topically organise the discourse through the highlighting of 'lexical worlds'. In this discourse, a psychological subject was expressing something to someone about the world. According to Reinert (1999), who developed this method, Alceste maps the principal common places in a discourse. As such, it is a useful tool for the textual analysis of a corpus. Since the corpus was compiled according to a certain research topic, Alceste was able to extract the different divisions in the word distributions, opening it up to an interpretative approach or content analysis (Reinert, 2002). The objective of the software is to obtain an initial statistical classification of the 'context units' in the corpus, which is studied according to the distribution of words within these units in order to extract the most characteristic words (the 'lexical worlds'). These context units are then statistically ranked according to a descending hierarchical classification procedure. The aim of this classification is to distribute the utterances into classes that are marked by the contrast of their vocabulary. This implies that the speaker, at a given moment in their utterance, promotes access to some semantic worlds more than others (if, by this, we understand sets of words whose associations prove sufficiently stable over time to be able to structure a discourse or a set of discourses).

Results

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The 84 interviews, defined as utterances, represent the 84 Initial Context Units (ICUs) of the corpus. These ICUs were segmented into Elementary Context Units (ECUs). The ECUs generally represented the equivalent of a sentence with punctuation taken into account by the software. The co-occurrences in these ECUs were then analysed. The total number of forms contained in the corpus was 315,808. The number of different forms was 10,915, and the number of hapax (single occurrence forms) was 4,906.

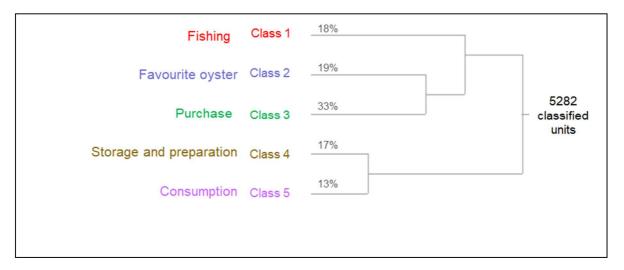


Figure 1. Presentation of the 5 classes representing 77% of the ECUs classified in the form of a hierarchical descending classification.

As shown in Figure 1, 77% of the textual units in the corpus were classified, representing a good level of relevance. These classified units were divided into 5 classes of significant utterances. Each class was numbered according to the order in which it appeared in the classification. Class 1 was the most specific since it was the first to be detached in the classification tree (see Figure 1). Its vocabulary

was the most homogeneous. It represented 18% of the classified textual units (i.e. 15% of the initial corpus) and was characterised by words relating to intertidal fishing (fishing, foot, to collect, etc.) as well as words formed with this root (e.g. to fish+) (see Table 2). Class 2 was the next to emerge, representing 19% of the classified textual units (i.e. 16% of the initial corpus) and characterised by words or roots referring to taste, appearance, quality, price, and so on (see Table 4). Class 3 represented 33% of classified textual units (i.e. 25% of the initial corpus). The significant words in this class referred to purchase, celebration, weekend, family, and so on (see Table 3). Class 4 represented 17% of the classified textual units (i.e. 13% of the initial corpus) and was characterised by words such as water, opening, fridge and time (see Table 5). Finally, Class 5 represented 13% of the classified textual units (i.e. 8% of the initial corpus) and contained terms such as lemon, butter, bread, raw, shallot and plain (see Table 6). From the point of view of the explanatory variables, none appeared to be clearly associated with any specific class except the shellfish fishers, who were clearly associated with the first class, 'fishing'. Consequently, in terms of consumption, our population appeared to be homogeneous.

Based on this first result, we labelled the classes. Figure 1 shows a separation of the utterances into two broad categories. The first, representing the pre-acquisition and acquisition stage, included the first three classes, which we labelled as follows: fishing (Class 1), favourite oyster (Class 2) and purchase (Class 3). These classes referred to an utterance on the subject of the choice of oyster and its origin. The second category comprised Classes 4 (storage and preparation) and 5 (consumption), reflecting post-acquisition practices. A detailed analysis of each of these classes is presented below. For the purposes of analytical coherence, Class 3 is presented before Class 2.

Table 2. Examples of characteristic and absent forms in Class 1

Characteristic forms

Fishing

pêche/fishing (252	2, 110), 77)*, pied	d/foot (174, 71, 7	75), ra	mass	<i>er/</i> to
collect (137, 80, 6	3), m	alade	e/ill (13	1, 90, 61), pêcher,	to fish	1 (120), 32,
91), maladie/disea	ase (1	11, 3	35, 89),	coquillage/shellfis	sh (10	7, 47,	70),
parc/farm (104, 44	4, 73),	, nais	ssain/sp	oat (93, 27, 96), in	terdit/	prohil	bited
(81, 22, 100), bigo	ornea	u/wir	nkle (77	7, 30, 85), <i>zone</i> /zo	ne (7	5, 23,	95),
interdiction/ban	(71,	21,	95),	bienfait/benefit	(69,	25,	84),
élevage/farming	(65,	20,	86), <i>p</i>	oollution/pollution	(65,	25,	79),
sanitaire/health	(64,	15,	100),	<i>pêcheur/</i> fisher	(62,	17,	89),
dinophysis/dinoph	ysis (3	38, 9,	100)				

manger/to eat (-42, 110, 12), plat/flat (-35, 15, 5), marché/market (-33, 5, 3), goût/taste (-30, 16, 6), creuse/cupped (-28, 7, 4)

Absent forms

Note: * For this and all subsequent tables, the number in parentheses represents: (1) the Chi-square value, which indicates the strength of the link between the form and the class; (2) the real effective in the class; and (3) the % of presence of the form in the class studied in relation to its total presence in the corpus. All the words that emerged from the Alceste analysis are accompanied by their original French equivalents in italics.

Table 2 presents the terms from Class 1. These terms described the practice of intertidal fishing (fishing, foot, to collect, shellfish, winkle, etc.), which included other shellfish than just oysters: 'MAN: We'll see if there are any to collect around where we drop anchor. WOMAN: We collect

mussels, winkles, cockles, clams. Whatever's there.' (household 7, October). The origin of wild oysters was sometimes associated with oyster farms (farm, spat): 'This is an area where there are oyster farmers. Well I quess some spats do come out and now there are some ... in the next village there are loads. On the rocks there are loads of them.' (household 16, November). Within this class, the fishers' discourse was characterised by mentions of the health and environmental risks (ill, disease, prohibited, ban, etc.). They talked about dynophisis and the bans, and they knew the health risks: 'There may be problems with bacteriological diseases. And the toxins, they've been talked about as well, dinophysis, and all that. This is a safe place. AND SPEAKING OF SAFETY, WHAT ARE THE MAIN PRECAUTIONS YOU TAKE WHEN COLLECTING OYSTERS? Well I make sure there's no temporary pollution in the area. In the summer I don't go fishing for that reason because there are loads of people around and I don't want to be sloshing about with a lot of people around me. And also the coasts are becoming more and more polluted, so we have to be careful. There are places where it says it's prohibited to collect shellfish because they're rotten.' (household 18, January). Various health control techniques were mentioned, including observation: 'I go to Penfoulic if I see the oyster farmers, they're not oyster farmers, they're shellfish farmers. If they're slogging away, it means the fisheries are open. When there's pollution, it's IFREMER that controls it, so they prohibit, they prohibit the professionals from fishing and also the movement of shellfish so that it does not spread. So if they're not on their farms, it's because they're closed.' (household 18, October).

Triploid oysters were mentioned within this class: 'I'm no biologist but I've discussed it with the professionals. When I go fishing I talk to them, I know them now, and it's interesting by the way, they are interesting people. They know a lot. And IFREMER, because it was IFREMER who developed this rubbish, wanted to do the same thing with mussels. And the professionals here vigorously opposed it.' (household 18, October). However, while the fishers seemed to be rather opposed to this genetic modification, the health risk was not their main reason. There was no link made between the health risks mentioned above and genetically modified oysters. The fishers' rejection of these oysters was justified on more ideological grounds: 'You shouldn't interfere with living beings, full stop! It's not a question of morals, it's a question of survival. It's not a rejection of science either; I was trained as a scientist. But this is sheer stupidity.' (household 18, October). This point of view extended even beyond the fishers to the critics: 'We could have... well, not necessarily dangerous things, but chromosome manipulations that we don't... that we don't agree with.' (household 14, October).

We will now examine the class related to 'purchase' class (see Table 3).

Table 3. Examples of characteristic and absent forms in Class 3

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Purchase					
Characteristic forms	Absent forms				
marché/market (225, 188, 85), acheter/to purchase (163, 314, 62), fête/celebration (132, 96, 89), dimanche/Sunday (123, 115, 83), samedi/Saturday (101, 65, 94), famille/family (98, 82, 82), mois/month (95, 102, 77), semaine/week (94, 101, 77), ami/friend (87, 75, 81), aller/to go (84, 12, 48), dernier/last (74, 86, 73), envie/craving (71, 111, 67), fois/times (67, 313, 51), week-end/weekend (66, 57, 84),	eau/water (-120, 19, 6), goût/taste (-97, 15, 6), citron/lemon (-53, 2, 2), ouvre/open(s) (-45, 8, 6), pêche/fishing (-41, 6, 5)				

matin/morning (59, 56, 78), ostréiculteur/oyster farmer (57, 124, 59), année/year (55, 101, 63), repas/meal (54, 92, 65), Noël/Christmas (51, 76, 69), courses/food shopping (48, 34, 89), vacances/holiday(s) (41, 40, 82)

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Characteristic forms

'Purchasing' referred to the common spaces in which the oysters were purchased (see Table 3). In their spatial dimension, these spaces referred to supply points (market, oyster farmer, etc.). In their temporal dimension, they described the occasions (celebrations, weekends, family, holiday(s), etc.). 'MAN: Because it's Christmas, New Year. WOMAN: yes it's associated with parties too.' (household 10, January). No matter what the location, therefore, oysters were unanimously associated with the idea of pleasure. 'It's always the same context. It's often the weekend, when we have some time. We enjoy it and we wanted to have some oysters.' (household 14, October). They were seen as an inevitable festive dish: 'It's true it's difficult to think of a Christmas or New Year's Eve. I don't think we've ever had a Christmas Eve or New Year without oysters.' (household 10, January). Oysters referred to the idea of sharing and even of heritage: 'We like oysters. Our parents as well. Our parents are the same. And we got it from there really, for a family dinner, it was the typical starter. Since we all lived by the sea, it was... And well then we just continued, we still really enjoy making an oyster meal.' (household 9, November).

To preserve these times, provenance was primordial and confidence in the oyster farmer was explicit: 'We use an accredited vendor. We know him as well. So there's an emotional bond and also trust. And he wasn't at the market the last two times because he had some... some health problems and so here we are we've put it off.' (household 14, October). The purchasers sought not only quality but also control: 'So I hear there's algae there. But that, there are the laboratories that say, that tell you, especially when it's in the Mediterranean or wherever, there's toxic algae getting into the oysters. But that's normally regulated by the health agencies. But if someone's authorised, and they sell me oysters, I trust them.' (household 11, November).

Table 4. Examples of characteristic and absent forms in Class 2

Favourite oyster

goût/taste (267, 221, 59), laiteuse/milky (245, 93, 75), qualité/quality (203, 83, 78), plat/flat (198, 205, 53), creuse/cupped (190, 109, 60), prix/price (179, 75, 77), Fine (167, 46, 92), Marennes (161, 55, 89), taille/size (147, 61, 78), Oléron (134, 41, 90), numéro/size (133, 77, 66), cher/expensive (130, 81, 63), charnu/plump (130, 43, 90), Claire (124, 44, 81), différent/different (118, 68, 65), satisfaction/satisfaction (101, 31, 88), bonne/good (77, 103, 44), meilleur/better (74, 46, 60), *gros*/large (72, 83, 49), *noisette*/nutty (72, 21, 95), provenance/provenance (67, 19, 90)

eau/water (-35, 23, 7), ouvre/open(s) (-33, 0, 0), heure/time (-29, 1, 1), marché/market (-27, 9, 5), repas/meal (-25, 2, 2)

Absent forms

Hence, Class 2 (see Table 4) referred to the respondents' 'favourite oyster' from the point of view of type (cupped or flat), flesh (milky, plump, etc.), provenance or designations of origin (*Marennes*, Oléron, Fine de Claire, etc.) and size. 'Price plays a part too. The price and then the size. THE SIZE? I mean, I like the large ones but there are a lot of people who just like the medium-sized ones. They don't like them too big because they're more milky.' (household 25, January). These criteria can vary widely, depending on the person, their preferences (flabby, milky, lean, etc.) and the oysters, but ultimately the consumers all agree on one point, the noble oyster: 'There are vintages with oysters. And so it's different tastes. It's more subtle. IS IT REALLY A MATTER OF PREFERENCE FROM ONE PERSON TO THE NEXT? No I think, no no it's different tastes. There are some that are very clear, like the Marennes d'Oléron and the Fines de Claire and all that and also the Cancales. And then there are others where you can really taste the difference. They're not better they're not worse but I would tend to, a bit like with wines, there are the Bordeaux, the Burgundies, and all that, it's the same with oysters. They have their own vintages.' (household 23, January).

Table 5. Examples of characteristic and absent forms in Class 4

Storage and preparation

Characteristic forms Absent forms

eau/water (544, 307, 64), ouvre/open(s) (378, 116, 81), ouvert/opened (273, 121, 69), ouvrir/to open (269, 116, 69), frigo/fridge (225, 62, 93), heure/time (210, 114, 65), laisser/to leave (93, 81, 66), vide/empty (156, 38, 90), refaire/to refill (156, 42, 88), mets/dish (148, 61, 69), garage/garage (124, 30, 93), vider/to empty out (118, 31, 90), jeter/to throw away (108, 42, 72), coquille/shell (96, 57, 61), vase/mud (84, 32, 80), odeur/odour (76, 34, 69), sèche/dry (75, 21, 86), table/table (73, 38, 62), garder/to keep (68, 25, 72), frais/fresh (67, 96, 38)

acheter/to purchase (-36, 27, 6), ostréiculteur /oyster farmer (-33, 3, 2), goût/taste (-27, 14, 5), aimer/to love (-22, 25, 8), marché/market (-22, 8, 4)

The main risk for the consumer lay in how best to store their oysters, which must be consumed alive (see Table 5). There were several storage practice options reported to avoid risk. Some consumers stored the oysters in a cool, dry place (e.g. the garage). Some opened them shortly before consumption. The most common solution was to allow the oysters to produce their second water since the first was reputed to carry bacteria. These practices were specific to the well-informed consumers and were based on the belief that, in so doing, the health risk would be avoided. 'We usually save them for Sundays. It's a bit of a celebration meal. Even if it's not really really expensive, it's a bit of a celebration meal. It makes it a bit more special than the usual. SO EVEN WHEN IT'S FROM THE FRIDAY FOR THE SUNDAY YOU STORE THEM... yes, the same way. OK. WHEN DO YOU OPEN THEM? We open them about half an hour before. I've heard that it's good to open them 30 minutes before to allow them to produce a second water.' (household 28, November). 'Well it's my father-in-law who opens them. Usually they're on the table out on the terrace all morning to keep them cool. My father-in-law opens them, he methodically removes the first water and then leaves

them out in the fresh air, like that, when it is just a few degrees outside.' (household 13, January). As already mentioned, there was a belief among the consumers that this first water was harmful when storing oysters. 'I've heard that you have to empty out the first water. It's advisable. They say the second water's better. Less risk of bacteria too, I think.' (household 28, January). A collateral risk was thought to be the potential knife injury when opening the mollusc. 'And there's always the small risk of an accident anyway, when you open them with a knife like that and then the knife slips. It kind of ruins your evening when someone sticks a knife in their hand, and you even hurt yourself sometimes with the shells and everything.' (household 7, October). However, the risk here was linked to the possibility that an oyster would be dead or considered 'bad' because of its storage rather than its provenance or type. In summary, this class related to personal practice to protect against risk rather to any characteristic of the oyster itself (e.g. preferring triploid over diploid oysters).

Table 6. Examples of characteristic and absent forms in Class 5

Consumption

Consumption				
Characteristic forms	Absent forms			
citron/lemon (659, 118, 84), beurre/butter (621, 83, 96), pain/bread (500, 88, 86), cru/raw (435, 88, 78), échalotes/shallots (408, 55, 98), natures/plain (358, 67, 82), blanc/white (262, 56, 65), vin/wine (250, 54, 67), vinaigre/vinegar (245, 34, 97), cuite/cooked (226, 45, 77), four/oven (168, 24, 92), sauce/sauce (167, 27, 88), mâcher/to chew (162, 36, 81), fourchette/fork (159, 32, 91), gober/to swallow whole (152, 34, 82), couteau/knife (145, 33, 68), bouche/mouth (128, 24, 72)	aller/to go (-34, 37, 5), acheter/to purchase (- 31, 11, 3)			

Class 5, which we have labelled 'consumption' and presented in Table 6, was the smallest of the corpus (13%). This represented the final act, and the whole discourse revolved around how to enjoy an oyster within three broad practical aspects. The first concerned the food that accompanied the savouring of oysters. 'I have them with a little bit of lemon. Sometimes we make a little shallot sauce. With a little something to accompany it. That's it. Bread and butter. In Brittany we eat bread and butter.' (household 21, December). The second related to how to ingest an oyster. There were several schools of thought. Crunching: 'cut the muscle that attaches it to the shell, put the oyster back in the middle. But I don't put vinegar or lemon or anything on it and I swallow it like this but I crunch it.' (household 7, October). Swallowing whole: 'Like most people I think, I go in with a spoon and then I swallow them whole' (household 27, December). Chewing: 'You've got to chew them because, I don't know, it's a small living being, so it passes through... AND SO IT CAN MAKE YOU UNWELL... I don't know. I can't say because I don't really know. But maybe knowing you've swallowed a little... a little thing does come into it. I don't know. It doesn't bother me.' (household 10, November). Finally, the third related to how to consume oysters (raw or cooked). 'Well, you know that cooking them kills the germs. Now, I've not experienced it myself but I know it's riskier when they're raw.' (household 28, November). Risk in this class appeared to be linked to the consumption of a foodstuff that was raw. This risk could therefore be avoided through the implementation of practices linked to a variety of beliefs, which included cooking the oysters, adding an acidic product (lemon, vinegar), and

- ingesting the mollusc in a certain way (chewing rather than swallowing was suggested as a way of killing the oyster while still being able to enjoy its taste). Finally, the consumers used their sense of smell to detect a 'bad oyster', a practice already seen in Class 4, 'storage and preparation'.
- In these final two classes, as with the previous ones, we note that certain practices, habits and beliefs made the consumer feel safe from the risk of indigestion or bacterial infection, which was in any case deemed not to be of any great consequence. 'The risk is food poisoning. Being out of sorts for two or three days.' (household 8, December).

Discussion

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The aim of this study was to identify the social representation of oysters among French consumers in order to highlight the potential risks associated with their consumption. This involved, most notably, determining whether the elements linked to the contamination of these bivalves by toxic algae (scientific concern) was a health risk that consumers took into account.

The results showed that oyster consumption was associated with pleasure, so the qualities of an oyster are not based primarily on sanitary qualities. They are consistent with former studies: Lin and Milon (1993) showed that quality features, such as taste, freshness and price, but not safety perception, are main determinants on shellfish products consumption. Houcke, Altintzoglou, Linssen, and Luten (1998) found that taste, texture and odor are the main qualities valued by Dutsch oyster consummers that are ready to pay more for oyster of specific flavor or cultivation area. This last point is particularly important for regular consummers (Kecinski, Messer, Knapp, & Shirazi, 2017). The interviewees adopted practices that were well established among regular consumers (our study population). These practices were based on beliefs (related to conservation, purchasing, etc.) that were widely shared, and they allowed savvy consumers to protect themselves against a potential health risk. While the health risks highlighted by scientists and other experts were known, particularly among intertidal fishers, they were rarely mentioned. There was a high level of trust among consumers and fishers in the health inspection agencies (ANSES [Agence Nationale de Sécurité Sanitaire de l'Alimentation, de l'Environnement et du Travail — French Agency for Food, Environmental and Occupational Health and Safety], IFREMER). In terms of risk, trust was essential because it connected with a sense of security. For Giddens (1990), this feeling is justified by the confidence that an individual has in a person's or a system's reliability within a given context. According to the author, this sense of security expresses a faith or a belief in the other insofar as the principles on which it is based are very often abstract. This trust is therefore essential in order that risk does not to become a concern or an anxiety (see also Luhmann, 1979, 1988; Simmel, 1978, 2009). In our study, trust was established through official documents (prohibitions), vicarious experiences, generational transmission, and so on. It contributed to the construction of beliefs and representations that allowed the individual to monitor and control their environment. Hence, for the regular French consumer, it was clear the oyster was a source not of risk but of pleasure (Debucquet et al., 2012). Only the presence of a 'bad' oyster (i.e. one that was unfit for consumption) could spoil this pleasure. Nevertheless, the consumer did protect themselves by means of atavistic preparation and consumption habits. It was therefore practices and beliefs linked to the experience of consumption that protected against risk more than oyster type or provenance. Hence, even when individuals were aware of the triploid, or 'four seasons', oysters, they remained convinced that their actions were preserving them. There was a ritualization of behaviours towards a dish that was not 475 viewed like any other because it was not about eating for eating's sake but rather about enjoyment. 476 Here, the social logic and the scientific logic were different, and they were not comparable with one 477 another (Grize et al., 1987). The social logic was based on beliefs, and it governed practices linked to 478 oyster consumption, sources of pleasure and festive times. This differed from the scientific logic, 479 which induced practices aimed at identifying, among other things, the determinisms of toxin 480 accumulation in oysters and their impacts on health with no reference to any specific pleasure. These 481 two singular logics both generate a different representation of risks. One is social and refers to 482 domestic risks. The other is scientific and refers to health risks. Both logics are anchored in different 483 sociocultural contexts, which express different fundamental positionings (Doise, 1993; Grize et al., 484 1987).

In conclusion, this study, although it remains exploratory, has also highlighted the benefits of a qualitative and longitudinal method for understanding the representations of risks. This method had the advantage of not directly asking respondents about the potential risks associated with oyster consumption. The negative connotation of the term 'risk' in the usual sense (Douglas, 1994) would inevitably have generated a normative discourse, potentially foregrounding the importance of environmental pollution. Various authors have attempted to show that the ecological norm, which is aimed, in particular, at protecting the environment from human threats, has a positive social value (Castro, 2014; Castro & Lima, 2001; Pol, 2007). It was therefore feasible to expect that the risk linked to environmental pollution, which is known to consumers, and its associated health risks would have been highlighted. Hence, the respondents in our study were asked not about the risks but about their practices. The data were produced in different conditions to those of a semi-structured interview or a questionnaire, thus allowing discourses to emerge according to the context in which they were expressed, namely the consumption of oysters. It was thus this longitudinal methodology at the heart of practices that allowed us to show that the risks perceived by consumers do not reflect those perceived by scientists.

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Table 1. The consumption log

Page 1 Intention to purchase/fish oysters (number)

- Date: -- / -- / 2015
- Intended purchase/fishing location
 - ✓ Beach
 - ✓ Fishmonger
 - ✓ Oyster farm
 - ✓ Supermarket
 - ✓ Restaurant
 - ✓ Others:
- Information gathered before shopping/fishing trip
- Motivation(s)
- Did you buy/fish oysters?
 - ✓ Yes, go to page 2
 - ✓ No, explain:_____

Page 2 Purchasing of/fishing for oysters

- Date: -- / -- / 2015
- Actual purchase/fishing location
 - ✓ Beach
 - ✓ Fishmonger
 - ✓ Oyster farm
 - ✓ Supermarket
 - ✓ Restaurant
 - ✓ Others:
- Information used to purchase/fish the oysters
- Has the motivation changed? Explain
- Have you consumed the oysters?
 - ✓ Yes, go to page 3
 - ✓ No, explain:

Page 3 Consumption of the oysters

- Date: -- / -- / 2015
- Consumption location (at home...)
- Information concerning the preparation and consumption of the oysters

Page 4 Post-consumption

Satisfaction from a taste point of view

"Very happy" to "Very unhappy"
$$1-2-3-4-5-6-7$$

Satisfaction from a quality point of view

$$1-2-3-4-5-6-7$$

Overall satisfaction

"Very happy" to "Very unhappy" 1-2-3-4-5-6-7

- Can you explain your responses above
- Other satisfaction/dissatisfaction criteria

Table 2. Examples of characteristic and absent forms in Class 1

Fishing

Characteristic forms Absent forms

pêche/fishing (252, 110, 77)*, pied/foot (174, 71, 75), ramasser/to collect (137, 80, 63), malade/ill (131, 90, 61), pêcher/to fish (120, 32, 91), maladie/disease (111, 35, 89), coquillage/shellfish (107, 47, 70), parc/farm (104, 44, 73), naissain/spat (93, 27, 96), interdit/prohibited (81, 22, 100), bigorneau/winkle (77, 30, 85), zone/zone (75, 23, 95), interdiction/ban (71, 21, 95), bienfait/benefit (69, 25, 84), élevage/farming (65, 20, 86), pollution/pollution (65, 25, 79), sanitaire/health (64, 15, 100), pêcheur/fisher (62, 17, 89), dinophysis/dinophysis (38, 9, 100)

manger/to eat (-42, 110, 12), plat/flat (-35, 15, 5), marché/market (-33, 5, 3), goût/taste (-30, 16, 6), creuse/cupped (-28, 7, 4)

Note: * For this and all subsequent tables, the number in parentheses represents: (1) the Chi-square value, which indicates the strength of the link between the form and the class; (2) the real effective in the class; and (3) the % of presence of the form in the class studied in relation to its total presence in the corpus. All the words that emerged from the Alceste analysis are accompanied by their original French equivalents in italics.

Table 3. Examples of characteristic and absent forms in Class 3

40, 82)

Purchase

Characteristic forms Absent forms marché/market (225, 188, 85), acheter/to purchase (163, 314, 62), fête/celebration (132, 96, 89), dimanche/Sunday (123, 115, 83), samedi/Saturday (101, 65, 94), famille/family (98, 82, 82), mois/month eau/water (-120, 19, 6), (95, 102, 77), semaine/week (94, 101, 77), ami/friend (87, 75, 81), goût/taste (-97, 15, 6), aller/to go (84, 12, 48), dernier/last (74, 86, 73), envie/craving (71, 111, citron/lemon (-53, 2, 2), 67), fois/times (67, 313, 51), week-end/weekend (66, 57, 84), ouvre/open(s) (-45, 8, 6), matin/morning (59, 56, 78), ostréiculteur/oyster farmer (57, 124, 59), *pêche*/fishing (-41, 6, 5) année/year (55, 101, 63), repas/meal (54, 92, 65), Noël/Christmas (51, 76, 69), courses/food shopping (48, 34, 89), vacances/holiday(s) (41,

Table 4. Examples of characteristic and absent forms in Class 2

provenance/provenance (67, 19, 90)

Favourite oyster

Characteristic forms Absent forms goût/taste (267, 221, 59), laiteuse/milky (245, 93, 75), qualité/quality (203, 83, 78), plat/flat (198, 205, 53), creuse/cupped (190, 109, 60), prix/price (179, 75, 77), Fine (167, 46, 92), Marennes (161, 55, 89), eau/water (-35, 23, 7), taille/size (147, 61, 78), Oléron (134, 41, 90), numéro/size (133, 77, 66), ouvre/open(s) (-33, 0, 0), cher/expensive (130, 81, 63), charnu/plump (130, 43, 90), Claire (124, heure/time (-29, 1, 1), 44, 81), différent/different (118, 68, 65), satisfaction/satisfaction (101, marché/market (-27, 9, 31, 88), bonne/good (77, 103, 44), meilleur/better (74, 46, 60), 5), repas/meal (-25, 2, 2) gros/large *noisette*/nutty (72, 83, 49), (72, 95),

Table 5. Examples of characteristic and absent forms in Class 4

Storage and preparation

Characteristic forms

eau/water (544, 307, 64), ouvre/open(s) (378, 116, 81), ouvert/opened (273, 121, 69), ouvrir/to open (269, 116, 69), frigo/fridge (225, 62, 93), heure/time (210, 114, 65), laisser/to leave (93, 81, 66), vide/empty (156, 38, 90), refaire/to refill (156, 42, 88), mets/dish (148, 61, 69), garage/garage (124, 30, 93), vider/to empty out (118, 31, 90), jeter/to throw away (108, 42, 72), coquille/shell (96, 57, 61), vase/mud (84, 32, 80), odeur/odour (76, 34, 69), sèche/dry (75, 21, 86), table/table (73, 38, 62), garder/to keep (68, 25, 72), frais/fresh (67, 96, 38)

Absent forms

acheter/to purchase (-36, 27, 6), ostréiculteur /oyster farmer (-33, 3, 2), goût/taste (-27, 14, 5), aimer/to love (-22, 25, 8), marché/market (-22, 8, 4)

Table 6. Examples of characteristic and absent forms in Class 5

Consumption

Characteristic forms	Absent forms
citron/lemon (659, 118, 84), beurre/butter (621, 83, 96), pain/bread (500, 88, 86), cru/raw (435, 88, 78), échalotes/shallots (408, 55, 98), natures/plain (358, 67, 82), blanc/white (262, 56, 65), vin/wine (250, 54, 67), vinaigre/vinegar (245, 34, 97), cuite/cooked (226, 45, 77), four/oven (168, 24, 92), sauce/sauce (167, 27, 88), mâcher/to chew (162, 36, 81), fourchette/fork (159, 32, 91), gober/to swallow whole (152, 34, 82), couteau/knife (145, 33, 68), bouche/mouth (128, 24, 72)	aller/to go (-34, 37, 5), acheter/to purchase (- 31, 11, 3)