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# Solving Two-State Markov Games with Incomplete Information on One Side\*

Galit Ashkenazi-Golan<sup>†</sup>, Catherine Rainer<sup>‡</sup>, and Eilon Solan<sup>§</sup>

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#### Abstract

We study the optimal use of information in Markov games with incomplete information on one side and two states. We provide a finite-stage algorithm for calculating the limit value as the gap between stages goes to 0, and an optimal strategy for the informed player in the limiting game in continuous time. This limiting strategy induces an  $\epsilon$ -optimal strategy for the informed player, provided the gap between stages is small. Our results demonstrate when the informed player should use his information and how.

Keywords: Repeated games with incomplete information on one side, Markov games, value, optimal strategy, algorithm. IEL Classification: C72, C73, C63

JEL Classification: C72, C73, C63.

# 1 Introduction

In most strategic interactions, the players are not fully informed of the game's parameters, like their opponents' action sets and payoff functions, and sometimes even their own payoff function and the identity of the opponents. This observation motivates the study of games with incomplete information, which was incepted in the fifties. Harsanyi [14] introduced the model of Bayesian games, which are one-stage games with incomplete information. Aumann and Maschler [2, 3] studied repeated games with incomplete information to the value,

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<sup>&</sup>lt;sup>†</sup>The School of Mathematical Sciences, Tel Aviv University, Tel Aviv 6997800, Israel. e-mail: galit.ashkenazi@gmail.com.

<sup>&</sup>lt;sup>‡</sup>Université de Bretagne Occidentale, 6, avenue Victor-le-Gorgeu, B.P. 809, 29285 Brest cedex, France. e-mail: Catherine.Rainer@univ-brest.fr.

<sup>&</sup>lt;sup>§</sup>The School of Mathematical Sciences, Tel Aviv University, Tel Aviv 6997800, Israel. e-mail: eilons@post.tau.ac.il.

and described optimal strategies for the players. The value function of the repeated game with incomplete information on one side turns out to be the concavification of the value function of the one shot game, which is parameterized by the prior belief of the uninformed player over the state. In particular, one optimal strategy of the informed player involves a single stage of revelation of information, and thereafter the informed player does not use his information. This characterization has been extended to continuous-time games by Cardaliaguet [5] (see also Cardaliaguet and Rainer [8, 7], Grün [12], and Oliu-Barton [19]), and to repeated games with incomplete information on both sides (see, e.g., Aumann, Maschler, and Stearns [4] and Mertens and Zamir [17]). For recent surveys on the topic, see [1, 16].

In repeated games with incomplete information, the parameters of the game remain fixed throughout the interaction. Sometimes these parameters change along the play, in a way that is independent of the players' actions. For example, changes in global markets affect local consumers and producers, who in turn have negligible effect on the global market. A model that captures this feature is that of *Markov games*.

Two-player zero-sum Markov games with incomplete information on one side have been first studied by Renault [20], who proved the existence of the uniform value; see also Neyman [18] and Hörner, Rosenberg, Solan, and Vieille [15]. Since the state changes over time, the optimal strategy typically involves a repeated revelation of information. Recently Cardaliaguet, Rainer, Rosenberg, and Vieille [9] studied discounted two-player zero-sum Markov games with incomplete information on one side, where the time duration between stages goes to 0, and characterized the limit value function and the limit optimal strategy of the informed player; see also Gensbittel [10, 11]. In Cardaliaguet [6] and Grün [13], numerical schemes are developed for differential (resp. stochastic differential) games with asymmetric information, by extending time discretization methods for partial differential equations.

This paper is part of a project whose goal is to study the optimal use of information in dynamic situations of incomplete information, and to provide an easy to use algorithm for calculating the value and optimal strategies. We study a simple class of games, namely, Markov games with incomplete information on one side and two states, denoted  $s_1$  and  $s_2$ . When the current state is  $s_1$  (resp.  $s_2$ ), the probability that the state changes is  $\pi_1$  (resp.  $\pi_2$ ). Player 1 knows when the state changes, while Player 2 does not know it. Yet players observe each other's actions and have perfect recall, and thus Player 2 may use past actions of Player 1 to deduce the identity of the current state.

We study the limit value as the gap between stages goes to 0. Consequently, the discount factor as well as the transition probabilities from one state to the other depend on the gap between stages. We will provide an algorithm for calculating the limit value of this game, when the gap between stages shrinks to 0, and the probabilities  $\pi_1$  and  $\pi_2$  shrink to 0 as well. The algorithm allows us to propose an  $\epsilon$ -optimal strategy for the informed player, as long as the gap between stages is sufficiently small. The optimal strategy of the informed player alternates between two types of behavior: phases in which no information is revealed and phases in which information is revealed, and the algorithm allows us to pinpoint when this change of behavior occurs.

To get some intuition to the problem we contrast it with the case of repeated games with incomplete information on one side, in which the state does not change along the play, as studied by Aumann and Maschler [3]. Denote by  $p_n$  the belief of the uninformed player on the state at stage n. The process  $(p_n)_{n \in \mathbb{N}}$  is a martingale that is controlled by the informed player. By the Martingale Convergence Theorem the process  $(p_n)_{n \in \mathbb{N}}$ converges to a limit  $p_{\infty}$ , which implies that as the game evolves information stops being revealed. In particular under the optimal strategies of the players the stage payoff will converge to  $u(p_{\infty})$ , the value of the one-shot game in which the state is chosen according to the probability distribution  $p_{\infty}$  and no player is informed of the chosen state. It can then be proven that the value of the game is the concavification of the function u, that is, the smallest concave function that is larger than or equal to u. This, in turn, implies that the informed player has an optimal strategy in which information is revealed only at the first stage of the play.

In the model that we study there are two states, hence the belief of the player can be summarized by the probability that he assigns to state  $s_1$ . Since the state changes along the play, the process  $(p_n)_{n \in \mathbb{N}}$  is no longer a martingale; indeed, in addition to its dependence on the informed player's actions, the belief has a drift towards the stationary distribution of the associated Markov chain, denoted<sup>1</sup>  $p^*$ . We study the discounted game, and are interested in the optimal way of information revelation. As in the case of repeated games with incomplete information on one side, there are two ways in which the informed player can use his information at stage n:

- A.1 The informed player may elect not to reveal any information at that stage. The optimal payoff is then  $u(p_n)$ , and the belief changes because of the drift towards  $p^*$ .
- A.2 The informed player may elect to split the belief between two other beliefs: for some  $p', p'' \in [0, 1]$  and some  $q \in [0, 1]$ , the informed player plays in such a way that  $p_{n+1} = p'$  with probability q and  $p_{n+1} = p''$  with probability 1 q.

Since we study the limit value as the gap between stages goes to 0, it will be more convenient to consider the process in continuous time. One can expect that in continuous time, the interval [0, 1] of beliefs will be divided into subintervals, as depicted in Figure 1. When the belief is in some subintervals, the informed player will reveal no information, and due to the transition, the belief of the uninformed player will *slide* towards the invariant distribution  $p^*$ . When the belief is in the other subintervals, the informed player will reveal information. In the latter case, the stage payoff if no information is revealed is low, hence the informed player will avoid such beliefs.

This gives rise to two types of information revelations on the side of the informed player: if the current belief is within a subinterval I = [p', p''] which the informed player wants to avoid, he will *split* the belief of the uninformed player between the two endpoints of the interval, namely, p' and p''; if the current belief is the upper end of this

<sup>&</sup>lt;sup>1</sup>In fact, the complete representation of the distribution is  $(p^*, 1-p^*)$ , meaning  $p^*$  is the probability of state  $s_1$ .

subinterval and  $p^* < p'$ , since the belief drifts towards the invariant distribution  $p^*$ , the informed player will be able to reveal information in such a way that  $p_{n+1} \in \{p', p''\}$ . This implies that the belief will remain p'' until it jumps to p' at a random time; while if the current belief is the lower end of this subinterval and  $p^* < p'$ , then p' is the upper end of a subinterval I' in which the informed player reveals no information, and since the belief drifts towards the invariant distribution  $p^*$  it will not get into the subinterval [p', p'']. If the interval lies below the invariant distribution  $p^*$ , the behavior of the informed player is mirrored.



The above description of the general structure of the optimal information revelation strategy is conjectural. To prove that this description is correct, and to provide an algorithm that calculates the value function, we will write down the equations that a value function that is derived from this description must satisfy, and use the characterization of the value function as given by Gensbittel [11] to show that this intuition is correct.

We illustrate the optimal revelation strategies by three examples from the seminal work of Aumann and Maschler [3], adapted to our model. For expositional ease, in these examples state  $s_2$  is absorbing: once the play reaches it, it remains there forever. In particular, the invariant distribution is  $p^* = 0$ .

**Example 1** (Nonrevealing optimal strategy). Consider the Markov game with the payoff matrices that appear in Figure 2. For every  $p \in [0, 1]$  the value of the one-shot game is u(p) = p(1-p) (see [3], Section I.2 and the dotted line in Figure 3). The value function is concave, and the informed Player 1 has no incentive to reveal information to Player 2. Consequently, the limit optimal strategy consists of playing the myopic optimal strategy. The belief, which starts at the initial belief, slides towards the invariant distribution  $p^* = 0$ , and the limit value function is given by the discounted integral of the function u (see the dark line in Figure 3).



Figure 2: The payoff matrices in Example 1.



Figure 3: The value function in Example 1.

#### **Example 2.** Revealing optimal strategy

Consider the game with the payoff matrices that appear in Figure 4. For every  $p \in [0, 1]$  the value of the one-shot game is u(p) = -p(1-p) (see [3], Section I.3, and the dotted line in Figure 5). The value function is convex, and the informed Player 1 has incentive to reveal his information to Player 2. Consequently, in the optimal strategy Player 1 reveals his information at every stage, and the limit value function is identically 0 (see the dark line in Figure 5).



Figure 4: The payoff matrices in Example 2.



Figure 5: The value function in Example 2.

We now exhibit a nontrivial and challenging case, where the function u is neither convex nor concave.

### **Example 3.** Partial revelation of information

Consider the Markov game with the payoff matrices that appear in Figure 6. For every  $p \in [0, 1]$  the value of the one-shot game is given by (see [3], Section I.4 and the dotted line in Figure 7)

$$u(p) = \begin{cases} \frac{9p^2 - 9p + 2}{6p - 3}, & \text{if } 0 \le p \le \frac{1}{3}, \\ 0 & \text{if } \frac{1}{3} (1)$$

For  $p \leq \frac{1}{3}$  the function *u* is convex, hence it is optimal for Player 1 to reveal some of his information. He should therefore pick some  $p_0 \geq \frac{1}{3}$  and split the belief of Player 2 between p = 0 and  $p = p_0$ . Do we have  $p_0 = \frac{1}{3}$  or  $p_0 > \frac{1}{3}$ ?

Consider next the case that the initial belief is p = 1. If Player 1 reveals no information, at every stage k in which the belief is  $p_k$  he obtains the payoff  $u(p_k)$ , and the belief drifts towards 0. Consequently, his payoff slides down the graph of u. Since in the interval  $\frac{1}{3} \leq p \leq 1$  the graph of u lies below the line segment that connects the points

 $(\frac{1}{3}, u(\frac{1}{3}))$  and (1, u(1)), it is not optimal for Player 1 to hide his information throughout: when the belief reaches some point  $p_1 \in [\frac{1}{3}, 1]$  he should start revealing information. What is this point  $p_1$ ? How much information does Player 1 reveal? We will answer these questions and provide an algorithm that describes the limit strategy in the general case.

State $s_1$	L	R	State $s_2$	L	R
Т	1	0	T	-2	0
В	0	2	В	0	-1

Figure 6: The payoff matrices in Example 3.



Figure 7: The value function in Example 3.

The paper is organized as follows. The model as well as known results appear in Section 2. Section 3 details the algorithm, Section 4 demonstrates the algorithm on few examples, and Section 5 proves the correctness of the algorithm.

# 2 The model

In this paper we study two-player zero-sum Markov games, which were first studied in Renault [20]. A two-player zero-sum *Markov game G* is a vector  $(S, A, B, g, \delta, \pi_1, \pi_2, p)$  where

- $S = \{s_1, s_2\}$  is the set of states.
- A and B are finite action sets for the two players.
- $g: S \times A \times B \to \mathbb{R}$  is a payoff function.
- $\delta$  is the discount rate.
- $\pi_1$  and  $\pi_2$  are the rates of transition.
- p is the prior probability that the initial state is  $s_1$ .

The game is played as follows. The initial state  $s^1$  is chosen according to the probability distribution  $[p(s_1), (1-p)(s_2)]$ ; that is, the initial state is  $s_1$  with probability p, and  $s_2$  with probability 1-p. At every stage  $k \in \mathbb{N}$  the players choose independently and simultaneously actions  $a^k$  and  $b^k$  in their action sets. If  $s^k = s_1$ , then the new state  $s^{k+1}$  is equal to  $s_1$  with probability  $1-\pi_1$  and to  $s_2$  with probability  $\pi_1$ . Similarly, if  $s^k = s_2$ , then the new state  $s^{k+1}$  is equal to  $s_2$  with probability  $1-\pi_2$  and to  $s_1$  with probability  $\pi_2$ . Player 1 is the maximizer and Player 2 is the minimizer.

For every finite set Y,  $\Delta(Y)$  denotes the set of probability distributions over Y. We assume that information is asymmetric: Player 1 knows the current state while Player 2 does not. In addition, we assume perfect recall. Consequently, a strategy of Player 1 is a sequence  $\sigma = (\sigma_k)_{k\geq 1}$ , where  $\sigma_k : (S \times A \times B)^{k-1} \to \Delta(A)$  for every  $k \geq 1$ . A strategy for Player 2 is a sequence  $\tau = (\tau_k)_{k\geq 1}$ , where  $\tau_k : (A \times B)^{k-1} \to \Delta(B)$  for every  $k \geq 1$ . The sets of strategies of Player 1 and Player 2 are denoted by S and  $\mathcal{T}$ , respectively. Every pair of strategies  $(\sigma, \tau) \in S \times \mathcal{T}$ , together with the prior belief p, induces a probability distribution on the space  $(S \times A \times B)^{\mathbb{N}}$  of *plays*, and the payoff is given by

$$g(p,\sigma,\tau) := E_{p,\sigma,\tau} \left[ \sum_{k \ge 1} \delta(1-\delta)^{k-1} g(s^k, a^k, b^k) \right]$$

The value of the game G is given by

$$v := \max_{\sigma \in \mathcal{S}} \min_{\tau \in \mathcal{T}} g(p, \sigma, \tau) = \min_{\tau \in \mathcal{T}} \max_{\sigma \in \mathcal{S}} g(p, \sigma, \tau).$$
(2)

The value exists because the payoff is discounted and the strategy spaces of the players are compact in the product topology. A strategy  $\sigma$  (resp.  $\tau$ ) of Player 1 (resp. Player 2) that achieves the maximum (resp. minimum) in the second (resp. third) term in Eq. (2) is called *optimal*.

We will be interested in the value of the game and in the optimal strategy of Player 1 when the duration between stages is small. Consequently, we will parameterize the game with a parameter n > 0, that will capture the duration between stages. Thus, given three positive real numbers r,  $\lambda_1$ , and  $\lambda_2$ , we denote by  $G^{(n)}(p)$  the Markov game  $(S, A, B, g, 1 - e^{r/n}, 1 - e^{\lambda_1/n}, 1 - e^{\lambda_2/n}, p)$ . We denote by  $v^{(n)}(p) = v^{(n)}(p, r, \lambda_1, \lambda_2)$  the value of the game  $G^{(n)}(p)$ . It follows that the rates of switching states are roughly  $\lambda_1/n$ and  $\lambda_2/n$ , and therefore the limit invariant distribution as n goes to infinity is

$$p^* := \frac{\lambda_2}{\lambda_1 + \lambda_2}.$$

Denote also

$$\mu := \frac{r}{\lambda_1 + \lambda_2}.$$

By Cardaliaguet, Rainer, Rosenberg, and Vieille [9] the limit  $v := \lim_{n\to\infty} v^{(n)}$  exists and the limit as n goes to infinity of the optimal strategy of Player 1 can be characterized as the solution of a certain optimization problem. We now describe this result. Extend the domain of the payoff function g to  $S \times \Delta(A) \times \Delta(B)$  in a bilinear fashion:

$$g(s, x, y) = \sum_{a \in A} \sum_{b \in B} g(s, a, b) x(a) y(b), \quad \forall (x, y) \in \Delta(A) \times \Delta(B), s \in S.$$

For  $p \in [0, 1]$ , the value of the one-shot game given that the two states  $s_1$  and  $s_2$  are observed by none of the players and  $s_1$  is the current state with probability p (and  $s_2$ with probability 1 - p) is

$$u(p) := \max_{x \in \Delta(A)} \min_{y \in \Delta(B)} (pg(s_1, x, y) + (1 - p)g(s_2, x, y)).$$

Let  $p \in [0, 1]$  be given and let  $(\Omega, \mathcal{F}, P)$  be a sufficiently large probability space. Let  $\mathcal{S}(p)$  be the set of all càdlàg, [0, 1]-valued processes  $(p_t)_{t\geq 0}$  defined over  $(\Omega, \mathcal{F}, P)$  that satisfy  $E[p_0] = p$  and  $E[p_t|\mathcal{F}_s^{p.}] = p_s e^{-\lambda_1(t-s)} + (1-p_s)(1-e^{-\lambda_2(t-s)})$  for every  $0 \leq s \leq t$ , where  $\mathcal{F}_t^{p}$  is the  $\sigma$ -algebra generated by  $(p_s)_{s\leq t}$ .

**Theorem 2.1** ([9], Theorem 1). The sequence of functions  $p \mapsto v^{(n)}(p)$  converges uniformly to a function  $v : [0, 1] \to \mathbb{R}$  that satisfies

$$v(p) = \max_{(p_t)_{t \ge 0} \in \mathcal{S}(p)} E\left[\int_0^\infty r e^{-rt} u(p_t) dt\right], \quad \forall p \in [0, 1].$$
(3)

The processes  $(p_t)_{t\geq 0} \in \mathcal{S}(t)$  in Eq. (3) represent the possible revelation mechanisms induced by the actions of the informed player. In particular, the process that realizes the maximum in Eq. (3) represents the optimal revelation process for the continuoustime game. The characterization of v provided by Cardaliaguet, Rainer, Rosenberg, and Vieille [9] is via a differential equation, as summarized by the next result.

**Theorem 2.2** ([9] Theorem 1. P2 ). The limit value function v is the unique viscosity solution of the equation

$$\min\{rv(p) - \langle {}^{t}Rp, Dv(p) \rangle - ru(p); -\lambda_{max}v(p, D^{2}v(p))\} = 0, \ \forall p \in \Delta(2),$$

where  $R = \begin{pmatrix} -\lambda_1 & \lambda_1 \\ \lambda_2 & -\lambda_2 \end{pmatrix}$  is the generator of the Markov chain and  $\lambda_{max}v(p, D^2v(p))$  is the maximal eigenvalue of the restriction of  $D^2v(p)$  to the tangent space at p to  $\Delta(2)$ .

Since in the sequel we will not need any notion of viscosity, we do not provide their definition, and refer to [9] for the definition used in the above theorem. In [9] it is also shown how the optimal solution  $(p_t)_{t\geq 0}$  in Eq. (3) can be used to identify  $\epsilon$ -optimal strategies for the informed player in the discrete-time game  $G^{(n)}(p)$ , provided n is sufficiently large.

In [11], Gensbittel reformulates Theorem 2.2 in terms of directional derivatives. Using the fact that in the two-state case the resulting equations are one-dimensional, we can prove that the limit value function v is differentiable on  $[0, 1] \setminus \{p^*\}$ . This leads

to the following simple characterisation of v that involves only an ordinary differential equation.

Recall that the hypograph of a function  $f : [0, 1] \to \mathbb{R}$  is the set of all points that are on or below the graph of the function. When f is concave, its hypograph is a convex set, and its set of extreme points coincides with the set of points on the graph of fwhere f is not affine, plus the corner points (0, v(0)) and (1, v(1)).

**Theorem 2.3.** The function v is the unique continuous, concave function  $v : [0, 1] \to \mathbb{R}$ which is differentiable on [0, 1] except, possibly, at  $p^*$ , and that satisfies the following conditions:

- G.1  $v(p^*) \ge u(p^*)$ , with an equality if (p, v(p)) is an extreme point of the hypograph of v.
- G.2 For every  $p \in [0,1] \setminus \{p^*\}$  we have  $v'(p)(p-p^*) + \mu(v(p) u(p)) \ge 0$ .
- G.3 For every extreme point (p, v(p)) of the hypograph of v such that  $p \neq p^*$  we have

$$v'(p)(p-p^*) + \mu \left(v(p) - u(p)\right) = 0, \tag{4}$$

where for p = 0 (resp. p = 1), v'(p) stands for the right (resp. left) derivative of v at p.

*Proof.* By Theorem 2.12 in Gensbittel [11], the limit value function is the unique concave, Lipschitz function that satisfies

$$r(v(p) - u(p)) - \overrightarrow{D}V(\pi, R\pi) \ge 0, \quad \forall p \in [0, 1], \pi = (p, 1 - p),$$

and, if  $\pi = (p, v(p))$  is an extreme point of the hypograph of v,

$$r(v(p) - u(p)) - \overrightarrow{D}V(\pi, R\pi) \le 0,$$
(5)

where  $\overrightarrow{D}V(\pi, \cdot)$  is the directional derivative of  $V : \Delta(2) \ni (p, 1-p) \mapsto V(p, 1-p) := v(p)$ , and  $R = \begin{pmatrix} -\lambda_1 & \lambda_1 \\ \lambda_2 & -\lambda_2 \end{pmatrix}$ . It follows that

$$\vec{D}V(\pi, {}^{t}\!R\pi) = \begin{cases} -v'_{+}(p)\frac{r}{\mu}(p-p^{*}) & \text{if } p < p^{*}, \\ -v'_{-}(p)\frac{r}{\mu}(p-p^{*}) & \text{if } p > p^{*}, \\ \vec{D}V(\pi, 0) = 0 & \text{for } \pi = (p^{*}, (1-p^{*})). \end{cases}$$
(6)

The theorem will follow once we show that  $v'_{-}(p) = v'_{+}(p)$  for every  $p \in (0,1) \setminus \{p^*\}$ . Suppose first that  $p > p^*$ . This implies that for every q > p it holds that  $q > p^*$ , hence  $\frac{r}{\mu}(q-p^*) > 0$ . Since v is concave, it also implies that  $v'_{-}(q) \leq v'_{+}(p) \leq v'_{-}(p)$ . From Eqs. (5) and (6) it follows that

$$0 \le \mu(v(q) - u(q)) + v'_{-}(q)(q - p^{*}) \le \mu(v(q) - u(q)) + v'_{+}(p)(q - p^{*}).$$

From the continuity of u and v we deduce that

$$0 \le \mu(v(p) - u(p)) + (p - p^*)v'_+(p) \le \mu(v(p) - u(p)) + (p - p^*)v'_-(p)$$

If  $\pi = (p, v(p))$  is an extreme point of the hypograph of v, then

$$\mu(v(p) - u(p)) + (p - p^*)v'_{-}(p) = 0,$$

and it follows that  $v'_{-}(p) = v'_{+}(p)$ . If p is not an extreme point of the hypograph of v, then there exist  $p_1, p_2 \in [0, 1]$  and  $\alpha \in (0, 1)$  such that  $p = \alpha p_1 + (1 - \alpha)p_2$  and  $v(p) = \alpha v(p_1) + (1 - \alpha)v(p_2)$ . Since v is concave, it follows that v is affine on the interval  $[p_1, p_2]$ , and therefore differentiable on its interior. In particular,  $v'_{-}(p) = v'_{+}(p)$  in this case as well.

Suppose now that  $p < p^*$ . In this case for q < p we have  $\frac{r}{\mu}(q - p^*) < 0$  and  $v'_+(p) \le v'_-(p) \le v'_+(q)$  for every q < p, and an analogous argument to the one provided above leads to the same result:  $v'_-(p) = v'_+(p)$ .

**Remark 2.4.** The arguments of the proof cannot be used for  $p = p^*$ , because  ${}^tRp^* = 0$ . In fact, the function v may not be differentiable at  $p^*$ , see variation b of Example 3 below.

# 3 An algorithm to calculate the value function and the optimal revelation process

In this section we present a finite stage recursive algorithm for calculating the limit value function and the limit optimal strategy for the informed player. We start by explaining the intuition behind the algorithm.

## 3.1 Intuition

We shall see that the limit value at the invariant distribution  $p^*$  can be explicitly calculated. The algorithm will assume that the limit value was already calculated in a certain closed interval that contains  $p^*$ , and will calculate it for a larger interval. The calculation for beliefs smaller than  $p^*$  will be analogous to the calculation for beliefs larger than  $p^*$ , hence we will concentrate on the latter.

In this section we provide the equations that the limit value function must satisfy under the three types of information revelation that were discussed in the introduction.

## 3.1.1 No revelation of information

We first provide the equation that the limit value function satisfies in an interval in which no information is revealed by the informed player. Fixing the time step 1/n and the initial distribution  $p \in [0, 1]$ , let  $v^{(n)}(p)$  be the value of the corresponding game.

Let  $p^* < p' < p'' \le 1$  or  $0 \le p' < p'' < p^*$ , and suppose that, given any belief  $p \in [p', p'']$  of the uninformed player, the optimal strategy of the informed player is not to reveal his information. The continuation payoff is given by  $v^{(n)}(pe^{-\lambda_1/n} + (1-p)(1-e^{-\lambda_2/n}))$ . Therefore the value function satisfies the relation

$$v^{(n)}(p) = (1 - e^{-r/n})u(p) + e^{-r/n}v^{(n)}(pe^{-\lambda_1/n} + (1 - p)(1 - e^{-\lambda_2/n})).$$
(7)

Simple algebraic manipulations yield that

$$\frac{v^{(n)}(p) - v^{(n)} \left( p e^{-\lambda_1/n} + (1-p)(1-e^{-\lambda_2/n}) \right)}{p - \left( p e^{-\lambda_1/n} + (1-p)(1-e^{-\lambda_2/n}) \right)} = \frac{(1-e^{-r/n})u(p) - (1-e^{-r/n})v^{(n)} \left( p e^{-\lambda_1/n} + (1-p)(1-e^{-\lambda_2/n}) \right)}{p - \left( p e^{-\lambda_1/n} + (1-p)(1-e^{-\lambda_2/n}) \right)}$$

Taking the limit as n goes to  $\infty$  (recall that  $\mu = \frac{r}{\lambda_1 + \lambda_2}$  and  $p^* = \frac{\lambda_2}{\lambda_1 + \lambda_2}$ ) we obtain that  $v = \lim_n v^{(n)}$  is the solution of the following differential equation:

$$v'(p) = \frac{\mu(u(p) - v(p))}{p - p^*}.$$
 (8)

## **3.1.2** Jumping from p' to p''

Suppose now the informed player wants to avoid beliefs in some open interval (p', p''), with  $p^* < p'$ , and that moreover in some interval (p'', p''') the informed player revealed no information. As explained in the introduction, when the belief is p'', the informed player will reveal the amount of information that ensures that the belief at the next stage is either p' or p''. We will also assume that if  $p \in (p', p'')$ , then when the belief is p the informed player splits the belief between p' and p''. It follows that for every  $n \in \mathbb{N}$  the value function  $v^{(n)}$  is affine on the interval [p', p''], and therefore so is the limit value function v, that is,

$$v'_{-}(p'') = \frac{v(p'') - v(p')}{p'' - p'}.$$
(9)

Moreover, since p'' is an endpoint of an interval in which no information is revealed, by Eq. (8)

$$v'_{+}(p'') = \frac{\mu(u(p'') - v(p''))}{p'' - p^{*}}.$$
(10)

Since v is smooth at p'', we have  $v'_+(p'') = v'_-(p'')$ , and therefore by Eqs. (9) and (10) we have

$$v(p'')\left(\frac{1}{p''-p'}+\frac{\mu}{p''-p^*}\right) = \frac{v(p')}{p''-p'} + \frac{\mu u(p'')}{p''-p^*},$$

or, equivalently,

$$v(p'') = \frac{v(p')(p''-p^*) + \mu(p''-p')u(p'')}{p''-p^* + \mu(p''-p')}.$$
(11)

Substituting v(p'') from Eq. (11) in Eq. (10) we obtain that

$$v'(p'') = \frac{\mu(u(p'') - v(p'))}{p'' - p^* + \mu(p'' - p')}.$$
(12)

From the affinity of v we deduce that for every  $p \in [p', p'']$  we have

$$v(p) = v(p') + (p - p') \frac{\mu(u(p'') - v(p'))}{p'' - p^* + \mu(p'' - p')}.$$
(13)

## 3.1.3 Splitting the belief

A third possible strategy for the informed player is to split the belief from p to p' and p'', where p' . In this case, whenever the belief is in the open interval <math>(p', p'') it will be optimal for the informed player to reveal information in such a way that the belief is either p' or p''. In continuous time this implies that the belief will never be in the open interval (p', p'').

If both p' and p'' are smaller than  $p^*$ , or both are larger than  $p^*$ , then, this kind of information revelation will possibly occur only once, at the first stage of the game.

If  $p' < p^* < p''$  then this case reduces to the one described in Section 3.1.2: when the belief is p'' (resp. p'), it remains at p''(resp. p') until it jumps at a random time to p' (resp. p''). Applying Eq. (11) to the jumps from p' to p'' and from p'' to p', we obtain two affine equations in v(p') and v(p''). If for every  $p \in (p', p'')$  the informed player splits the belief to p' and p'', we obtain a strategy for the informed player that guarantees a payoff of

$$v(p) = u(p')\frac{(\mu+1)p''-p^*}{(p''-p')(\mu+1)} + u(p'')\frac{p^*-p'(\mu+1)}{(p''-p')(\mu+1)} + p\mu \cdot \frac{u(p'')-u(p')}{(p''-p')(\mu+1)}, \quad p \in [p',p''].$$
(14)

**Remark 3.1.** Substituting  $p = p^*$  in Eq. (14) we obtain:

$$v(p^*) = \frac{p'' - p^*}{p'' - p^*} u(p') + \frac{p^* - p'}{p'' - p'} u(p'').$$
(15)

### 3.1.4 Conclusion

The intuition we presented describes the conjectured behavior of the belief of Player 2 under the optimal strategy of Player 1: in the first stage the belief may split, and thereafter the behavior alternates between sliding continuously towards the invariant distribution  $p^*$  and jumping at a random time to a belief closer to  $p^*$ .

To find the points where the behavior of the belief changes, we will begin from "the end", that is, from  $p = p^*$ , and work our way towards p = 1 (and then towards p = 0). Supposing that the limit value function was already calculated for every belief p in some interval  $[p^*, p_0]$ , we compare the incremental value of the two strategies described in Sections 3.1.1 and 3.1.2, find the maximal interval  $[p_0, p_1]$  for which the

better strategy yields a higher increment, and accordingly extend the definition of the limit value function to the interval  $[p^*, p_1]$ . We then conduct the analogous procedure for p's smaller than  $p^*$ .

## 3.2 The algorithm to compute the limit value function

In this section we present the algorithm that calculates the limit value function. We will start with some notations. Given a continuous real valued function f defined on some interval  $I \subset [0, 1)$ , we define the function  $a(\cdot, f) : I \to \mathbb{R} \cup \{+\infty\}$  by

$$a(p,f) := \sup_{p' \in (p,1]} \frac{\mu(u(p') - f(p))}{p' - p^* + \mu(p' - p)}.$$
(16)

Analogously, if f is defined on some interval  $I \subset (0,1]$ , we define the function  $\widetilde{a}(\cdot, f): I \to \mathbb{R} \cup \{-\infty\}$  by

$$\widetilde{a}(p,f) := \inf_{p' \in [0,p)} \frac{\mu(u(p') - f(p))}{p' - p^* + \mu(p' - p)}$$

Note that for  $p \neq p^*$  we have

$$a(p,f) = \max_{p' \in [p,1]} \frac{\mu(u(p') - f(p))}{p' - p^* + \mu(p' - p)} \text{ and } \widetilde{a}(p,f) := \min_{p' \in [0,p]} \frac{\mu(u(p') - f(p))}{p' - p^* + \mu(p' - p)}$$

The function  $a(\cdot, f)$  (resp.  $\tilde{a}(\cdot, f)$ ) is continuous on  $I \setminus \{p^*\}$ , and if  $f(p^*) = u(p^*)$  and  $I = [p^*, \hat{p}]$  (resp.  $I = [\hat{p}, p^*]$ ) for some  $\hat{p}$ , then f is continuous on I.

Define also

$$\begin{cases} \rho(p,f) := \sup \left\{ p' \in (p,1] : a(p,f) = \frac{\mu(u(p') - f(p))}{p' - p^* + \mu(p' - p)} \right\} & \text{if } p > p^*, \\ \widetilde{\rho}(p,f) := \inf \left\{ p' \in [0,p) : \widetilde{a}(p,f) = \frac{\mu(u(p') - f(p))}{p' - p^* + \mu(p' - p)} \right\} & \text{if } p < p^*, \end{cases}$$
(17)

with  $\inf \emptyset = 1$  and  $\sup \emptyset = 0$ .

To see the motivation for these definitions, recall the discussion in Section 3.1.2. When Player 1 wants to make the belief of Player 2 jump from some p' > p to p, the value function on the interval [p, p'] is affine and given by Eq. (11). In particular, the slope of the value to the left of p' is given by  $\frac{\mu(u(p')-v(p))}{p'-p^*+\mu(p'-p)}$ , see Eq. (12). To maximize the payoff in a small neighborhood to the right of p, Player 1 will jump to p from some p' that attains the maximum in Eq. (16). The quantity a(p, v) is defined to be the slope at such optimal belief, and  $\rho(p, v)$  is the largest optimal belief. The quantities  $\tilde{a}(p, v)$  and  $\tilde{\rho}(p, v)$  have analogous interpretations when  $p < p^*$ .

We now present the algorithm, which defines in steps a function  $w : [0,1] \to \mathbb{R}$ that is later shown to be the limit value function. The initial step of the algorithm identifies a closed interval  $[\tilde{p}_0, p_0]$  that includes the stationary distribution  $p^*$ , on which the calculation of the limit value function is simple. The algorithm then defines iteratively an increasing sequence  $(p_k)_{k\geq 0}$  of points in the interval  $[p_0, 1]$ ; at the k'th iteration of the algorithm we define the point  $p_k$  and extend the definition of w to include  $(p_k, p_{k+1}]$ . This part of the algorithm terminates when  $p_k = 1$ . Finally, the algorithm defines iteratively a decreasing sequence  $(\tilde{p}_k)_{k\geq 0}$  of points in the interval  $[0, \tilde{p}_0]$  and extends the definition of w to include  $[\tilde{p}_{k+1}, \tilde{p}_k)$ . This part of the algorithm terminates when  $\tilde{p}_k = 0$ .

### Initialization:

Let  $p_0 = \inf\{p > p^*, (\operatorname{cav} u)(p) = u(p)\}$  and  $\widetilde{p}_0 = \sup\{p < p^*, (\operatorname{cav} u)(p) = u(p)\}$ . Define a function  $w \colon [\widetilde{p}_0, p_0] \to \mathbb{R}$  as follows:

- If  $\tilde{p}_0 = p^* = p_0$ , then set  $w(p^*) = u(p^*)$ .
- If  $\widetilde{p}_0 < p_0$ , then w is defined as follows. For every  $p \in [\widetilde{p}_0, p_0]$ ,

$$w(p) := u(\widetilde{p}_0) \frac{p_0(\mu+1) - p^*}{(p_0 - \widetilde{p}_0)(\mu+1)} + u(p_0) \frac{p^* - \widetilde{p}_0(\mu+1)}{(p_0 - \widetilde{p}_0)(\mu+1)} + p\mu \cdot \frac{u(p_0) - u(\widetilde{p}_0)}{(p_0 - \widetilde{p}_0)(\mu+1)}$$
(18)

(compare this expression with Eq. (14)).

#### Increasing part of the algorithm:

- I.1. Let  $k \ge 0$  and suppose that the function w is already defined on the interval  $[p_0, p_k]$ .
- I.2. If  $p_k = 1$ , the first part of the algorithm terminates; go to Step D.1.
- I.3. If  $p_k < 1$ , let  $\varphi_k : [p_k, 1] \to \mathbb{R}$  be the solution of the following differential equation:

$$\begin{cases} \varphi_k(p_k) = w(p_k), \\ \varphi'_k(p) = \frac{\mu(u(p) - \varphi_k(p))}{p - p^*}, \quad p \in (p_k, 1], \end{cases}$$
(19)

and set

$$\psi_k(p) := w(p_k) + (p - p_k)a(p_k, w), \quad \forall p \in (p_k, 1].$$
 (20)

I.4. If  $\rho(p_k, w) > p_k$ , define

$$p_{k+1} := \rho(p_k, w).$$
 (21)

Extend the domain of w to include  $(p_k, p_{k+1}]$  by

$$w(p) := \psi_k(p), \quad \forall p \in (p_k, p_{k+1}].$$

$$(22)$$

I.5. Otherwise,  $\rho(p_k, w) = p_k$ . Define

$$p_{k+1} := \inf\{p > p_k: \ \rho(p, \varphi_k) > p\},$$
(23)

with  $\inf \emptyset = 1$ . Extend the domain of w to include  $(p_k, p_{k+1}]$  by

$$w(p) := \varphi_k(p), \quad \forall p \in (p_k, p_{k+1}].$$

I.6. Increase k by 1 and go to Step I.2.

#### Decreasing part of the algorithm:

- D.1. Let  $k \ge 0$  and suppose that the function w is already defined on the interval  $[\tilde{p}_k, \tilde{p}_0]$ .
- D.2. If  $\tilde{p}_k = 0$ , the algorithm terminates.
- D.3. If  $\widetilde{p}_k > 0$ , let  $\varphi_k : [0, \widetilde{p}_k] \to \mathbb{R}$  be the solution of the following differential equation:

$$\begin{cases} \varphi_k(\widetilde{p}_k) = w(\widetilde{p}_k), \\ \varphi'_k(p) = \frac{\mu(u(p) - \varphi_k(p))}{p - p^*}, \quad p \in [0, \widetilde{p}_k). \end{cases}$$
(24)

Define

$$\widetilde{\psi}_k(p) := w(\widetilde{p}_k) + (p - \widetilde{p}_k)\widetilde{a}(\widetilde{p}_k, w), \quad \forall p \in [0, \widetilde{p}_k].$$
(25)

D.4. If  $\rho(\widetilde{p}_k, w) < \widetilde{p}_k$ , define

$$\widetilde{p}_{k+1} := \rho(\widetilde{p}_k, w).$$

Extend the domain of w to include  $[\widetilde{p}_{k+1}, \widetilde{p}_k)$  by

$$w(p) := \widetilde{\psi}(p), \quad \forall p \in [\widetilde{p}_{k+1}, \widetilde{p}_k).$$

D.5. Otherwise,  $\rho(\tilde{p}_k, w) = \tilde{p}_k$ . Define  $\tilde{p}_{k+1} := \sup\{p < \tilde{p}_k: \rho(p, \varphi) < p\}$ , with  $\inf \emptyset = 0$ . Extend the domain of w to include  $[\tilde{p}_{k+1}, \tilde{p}_k)$  by

$$w(p) := \varphi_k(p), \quad \forall p \in [\widetilde{p}_{k+1}, \widetilde{p}_k).$$

D.6. Increase k by 1 and go to Step D.2.

The idea is that after the initialization, the algorithm decides for each point  $p_k$  whether, for beliefs slightly above  $p_k$ , it is optimal for Player 1 to reveal information or to reveal nothing until the belief reaches  $p_k$ . The decision is based on comparison of derivatives: the derivative of  $\varphi$ , the nonrevealing payoff, is compared to  $a(p_k, w)$ , the highest possible derivative when splitting. The strategy that gives the highest derivative is the one that is played, for as long as it's derivative is indeed the higher one. The changes from a revealing strategy to nonrevealing strategy and vice versa occur at the points  $(p_k)_{k\geq 0}$  and  $(\tilde{p}_k)_{k\geq 0}$ , where the former lower derivative from the left in points where the behavior of the informed player changes, the corresponding payoff function, and consequently the limit value function, turn out to be differentiable.

On intervals  $(p_k, p_{k+1}]$  (resp.  $[\tilde{p}_{k+1}, \tilde{p}_k)$ ) where the function w is defined by Step I.4 (resp. D.4), w is linear, while on intervals  $(p_k, p_{k+1}]$  (resp.  $[\tilde{p}_{k+1}, \tilde{p}_k)$ ) where the function w is defined by Step I.5 (resp. D.5), w is nonlinear. We therefore call intervals on which w is defined by Steps I.4 and D.4 (resp. I.5 and D.5) *linear intervals* (resp. nonlinear intervals).

- **Remarks 3.2.** 1. In the initialization step, under the optimal strategy of Player 1, the belief jumps at random times from  $\tilde{p}_0$  to  $p_0$  and back. When  $p^*$  is an extreme point of this interval, say  $p^* = \tilde{p}_0$ , substituting  $p = p^*$  in Eq. (18) yields  $w(p^*) = u(p^*)$ . Consequently, in this case at the belief  $p^*$  there is no revelation of information.
  - 2. We can already affirm that on the interval  $[\tilde{p}_0, p_0]$  the function w coincides with the value function v. Indeed, by Lemma 2 in [9], for every  $p \in [\tilde{p}_0, p_0]$ , we have

$$v(p) = \int_0^\infty e^{-rt} (\operatorname{cav} u) (p^* + (p - p^*) e^{-(\lambda_1 + \lambda_2)t}) dt,$$

with  $(\operatorname{cav} u)(p) = u(\widetilde{p}_0) + \frac{u(p_0) - \widetilde{u}(p_0)}{p_0 - \widetilde{p}_0}(p - \widetilde{p}_0)$ . This integral can be calculated explicitly and it coincides with the expression of w in Eq. (18).

3. In general Eq. (19) does not have an explicit solution. In the special case that  $p^* = 0$  and  $\mu = 1$ , this equation has an explicit solution, given by

$$\varphi_k(p) = \frac{p_k}{p}\varphi(p_k) + \frac{1}{p}\int_{p_k}^p u(t)dt.$$

4. Calculating the limit of the term on the right-hand side of Eq. (16) as p' converges to p, we deduce that for every function f we have  $a(p, f) \ge \mu \cdot \frac{u(p) - f(p)}{p - p^*}$ , provided  $p \ne p^*$ . In particular, substituting  $f = \varphi_k$ , the solution of Eq. (19), this gives

$$a(p,\varphi_k) \ge \varphi'_k(p).$$

On a nonlinear interval  $(p_k, p_{k+1}]$  we can be even more precise: for every p such that  $\rho(p, \varphi_k) = p$ , it follows from the definition of  $a(p, \varphi_k)$  that

$$a(p,\varphi_k) = \mu \cdot \frac{u(p) - \varphi_k(p)}{p - p^*} = \varphi'_k(p).$$
(26)

In particular, given that  $p_{k+1} = \inf\{p > p_k : \rho(p, \varphi_k) > p\}$ , Eq. (26) holds for every  $p \in (p_k, p_{k+1})$  as well as for the right (resp. left) derivative of  $\varphi_k$  for  $p = p_k$ (resp.  $p = p_{k+1}$ ).

We now state the main theorem of the paper.

**Theorem 3.3.** 1. For every  $k \ge 0$  such that  $p_k < 1$  we have  $p_k < p_{k+1}$ .

- 2. For every  $k \ge 0$  such that  $\widetilde{p}_k > 0$  we have  $\widetilde{p}_{k+1} < \widetilde{p}_k$ .
- 3. The algorithm terminates after a finite number of iterations; that is, there is  $k \ge 0$  such that  $p_k = 1$  and there is  $k \ge 0$  such that  $\tilde{p}_k = 0$ .
- 4. The function w generated by the algorithm is the limit value function of the game, *i.e.*, w = v.

The proof of Theorem 3.3 is relegated to Section 5, after the algorithm is demonstrated on some examples.

## 4 Examples

In this section we illustrate the algorithm on the three examples provided in the Introduction. We will also analyze two variants of the third example; the first will illustrate the algorithm when there is more than one iteration, and the second will show that the limit value function may be nondifferentiable at  $p^*$ . Recall that in these examples, the state  $s_2$  is absorbing, so that  $p^* = 0$  and  $\mu = r = 1$ .

**Example 1, continued.** In this example the function u is given by u(p) = p(1-p) for every  $p \in [0, 1]$ . The function u is concave, and so  $\tilde{p}_0 = p_0 = 0$ , and w(0) = 0. We next have to compute the solution of Eq. (19) with initial condition  $\varphi(0) = 0$ . For  $p \in [0, 1]$ , it is (see Remark 3.2.3)

$$\varphi(p) = \frac{0}{p} + \frac{1}{p} \int_0^p t(1-t)dt = \frac{p}{2} - \frac{p^2}{3}$$

It follows that

$$a(p,\varphi) = \sup_{p' \in (p,1]} \frac{p'(1-p') - \frac{p}{2} + \frac{p^2}{3}}{2p' - p}$$

For every  $p \in [0, 1]$  the supremum is obtained only at p' = p, that is  $\rho(p, \varphi) = p$  for every  $p \in [0, 1]$ . This implies that the condition of Step I.5 holds,  $p_1 = 1$ , and the first part of the algorithm terminates. Since  $\tilde{p}_0 = 0$ , the second part of the algorithm is vacuous. In conclusion, the limit value function is given by

$$v(p) = \frac{p}{2} - \frac{p^2}{3}, \ \forall p \in [0, 1],$$

and the optimal strategy of Player 1 is never to reveal his information.

**Example 2, continued.** Recall that in this example the function u is given by u(p) = -p(1-p) for every  $p \in [0,1]$ . Since  $(\operatorname{cav} u)(p^*) = 0 = \alpha u(0) + (1-\alpha)u(1)$ ,  $\forall \alpha \in [0,1]$ , we have  $\widetilde{p}_0 = 0$  and  $p_0 = 1$ . From Eq. (18) we obtain that v(p) = 0 for every  $p \in [0,1]$ . Consequently, the optimal strategy of Player 1 is to always reveal his information.

**Example 3, continued.** In this example the function u(p) is given by Eq. (1) and is represented by the dotted line in Figure 7. For this example the algorithm runs as follows. Since  $p^* = 0$  we have  $\tilde{p}_0 = 0$ . Simple calculations show that  $p_0 = \frac{1}{3}$ , and from Eq. (18) we have  $w(p) = -\frac{2}{3} + p$  for every  $p \in [0, \frac{1}{3}]$ . On  $[\frac{1}{3}, \frac{2}{3}]$  the solution of Eq. (19) is  $\varphi_0(p) = \frac{1}{3p}v(\frac{1}{3}) + \frac{1}{p}\int_{\frac{1}{3}}^p 0 \ dx = -\frac{1}{9p}$ . It follows that, for  $p \in [\frac{1}{3}, \frac{2}{3}]$ ,

$$\begin{aligned} a(p,\varphi_0) &= \sup_{p' \in (p,1]} \frac{u(p') - \varphi_0(p)}{2p' - p} \\ &= \max\left\{ \sup_{p' \in (p,\frac{2}{3})} \frac{-\varphi_0(p)}{2p' - p}; \sup_{p' \in [\frac{2}{3},1]} \frac{\frac{9p'^2 - 9p' + 2}{3(2p' - 1)} + \frac{1}{9p}}{2p' - p} \right\} \\ &= \max\left\{ \frac{1}{9p^2}, \frac{6p + 1}{9p(2 - p)} \right\}, \end{aligned}$$

where the suprema are respectively attained at p and 1. Solving  $\frac{1}{9p^2} = \frac{6p+1}{9p(2-p)}$ , we obtain

$$a(p,\varphi_0) = \begin{cases} \frac{1}{9p^2} & \text{with } \rho(p,\varphi_0) = p, \text{ for } p < \bar{p} := \frac{-1+\sqrt{13}}{6}, \\ \frac{6p+1}{9p(2-p)} & \text{with } \rho(p,\varphi_0) = 1, \text{ for } p \ge \bar{p}. \end{cases}$$

Therefore (using Step I.5)  $p_1 = \inf\{p > p_0, \rho(p,\varphi_0) > p\} = \bar{p}$  and  $w(p) = \varphi_0(p) = -\frac{1}{9p^2}$ for  $p \in [\frac{1}{3}, \bar{p}]$ . Finally (Step I.4)  $p_2 = \rho(\bar{p}, w) = 1$  and  $w(p) = -\frac{1}{9p} + \frac{1}{9p^2}(p - \bar{p})$  on  $[\bar{p}, 1]$ , and the algorithm terminates. In conclusion, the limit value function is given by

$$v(p) = \begin{cases} p - \frac{2}{3}, & \text{if } 0 \le p < \frac{1}{3}, \\ -\frac{1}{9p}, & \text{if } \frac{1}{3} \le p < \bar{p}, \text{ with } \bar{p} = \frac{\sqrt{13} - 1}{6} (\simeq 0, 434), \\ -\frac{1}{9\bar{p}} + \frac{1}{9\bar{p}^2} (p - \bar{p}), & \text{if } \bar{p} \le p \le 1. \end{cases}$$
(27)

In particular

$$v(1) = \frac{1}{9\bar{p}^2}(2\bar{p}-1).$$

We will now solve two variants of Example 3, in which state  $s_2$  is not absorbing and  $\mu$  is not 1.

## Example 3, variation a.

We here analyze the algorithm when  $\lambda_1 = 3$  and  $\lambda_2 = r = 1$ , so that  $\mu = \frac{1}{4}$  and  $p^* = \frac{1}{4}$ .

- 1. Initialization: Simple calculations yield that  $\tilde{p}_0 = \frac{1}{3}$  and  $p_0 = 1$ . By Eq. (18) we obtain  $w(p) = \frac{2}{15}(3p-2)$  for  $p \in [0, \frac{1}{3}]$ . In particular  $w(\frac{1}{3}) = -\frac{2}{15}$ .
- 2. Now we have to compute the solution of Eq. (19) with the initial condition  $\varphi(\frac{1}{3}) = -\frac{2}{15}$ . For  $p \in [\frac{1}{3}, \frac{2}{3}]$ , the solution is

$$\varphi(p) = -\frac{2}{15}3^{-\frac{1}{4}}(4p-1)^{-\frac{1}{4}},$$

and we obtain

$$a(p,\varphi) = \max\left\{\frac{u(p) - \varphi(p)}{4p - 1}, \frac{u(1) - \varphi(p)}{4 - p}\right\} = \max\left\{-\frac{\varphi(p)}{4p - 1}, \frac{\frac{2}{3} - \varphi(p)}{4 - p}\right\}.$$

Following Step I.5 of the algorithm,  $p_1$  is the last  $p \in (\frac{1}{3}, 1]$  that satisfies the relation

$$a(p,\varphi) = \frac{u(p) - \varphi(p)}{4p - 1}$$

On  $\left[\frac{1}{3}, \frac{2}{3}\right]$ , this relation is equivalent to

$$(4p-1)^{-\frac{5}{4}}(1-p) = 3^{\frac{1}{4}},$$

which yields  $p_1 \simeq 0.3858$ .

3. The next step is to determine  $p_2$  and the function w on the interval  $(p_1, p_2]$ . As already noted, we have

$$a(p_1, w) = \sup_{p \in [p_1, 1]} \frac{u(p') - w(p_1)}{4p - p_1 - 1} = \frac{\frac{2}{3} - w(p_1)}{4 - p_1},$$

and the supremum is attained at p' = 1. Let  $\Psi(p) = w(p_1) + (p - p_1)a(p_1, w)$ , for every  $p \in [p_1, 1]$ . It can be shown that, for every  $p \in (p_1, 1)$  we have  $a(p_1, w) > \frac{u(p)-\Psi(p)}{4p-1}$ . Therefore  $p_2 = 1$ , and, for every  $p \in [p_1, 1]$ ,  $w(p) = \Psi(p)$ . The first part of the algorithm ends.

4. Since  $\tilde{p}_0 = 0$ , the second part of the algorithm is vacuous.

In conclusion, the limit value function is given by

$$v(p) = \begin{cases} \frac{2}{15}(3p-2), & \text{if } 0 \le p < \frac{1}{3}, \\ -\frac{2}{15}3^{-\frac{1}{4}}(4p-1)^{-\frac{1}{4}}, & \text{if } \frac{1}{3} \le p < p_1, \\ ap+b & \text{if } p \in (p_1, 1], \end{cases}$$
(28)

where  $a = \frac{\frac{2}{3} - w(p_1)}{4 - p_1} \simeq 0.21709$  and  $b = \frac{2}{3} - 4a \simeq -0.20177$ .

## Example 3, variation b.

We here analyze the algorithm when  $\lambda_1 = \frac{4}{3}$ ,  $\lambda_2 = \frac{2}{3}$ , and r = 1, so that  $p^* = \frac{1}{3}$  and  $\mu = \frac{1}{2}$ .

- 1. Initialization: Simple calculations show that  $(\operatorname{cav} u)(\frac{1}{3}) = u(\frac{1}{3}) = 0$  and  $\widetilde{p}_0 = \frac{1}{3}$ .
- 2. We turn to the first part of the algorithm. The reader can verify that

$$a(\frac{1}{3},w) = \sup_{p' \in (\frac{1}{3},1]} \frac{\mu(u(p') - w(\frac{1}{3}))}{p' - \frac{1}{3} + \mu(p' - \frac{1}{3})} = \max_{p' \in [\frac{2}{3},1]} \frac{\frac{9p'^2 - 9p' + 2}{6p' - 3} - 0}{2(p' - \frac{1}{3}) + (p' - \frac{1}{3})} = \max_{p' \in [\frac{2}{3},1]} \frac{3p' - 2}{6p' - 3}$$

This maximum is obtained at p' = 1. Therefore,  $\rho(p_0, w) = 1$ , and the condition of Step I.4 holds. We obtain  $a(\frac{1}{3}, w) = \frac{1}{3}$ , and the first part of the algorithm ends with  $p_1 = 1$ .

3. For the second part of the algorithm we compute

$$\widetilde{a}(\widetilde{p}_0, w) = \widetilde{a}(\frac{1}{3}, w) = \inf_{p' \in [0, \frac{1}{3})} \frac{\mu(u(p) - w(\frac{1}{3}))}{p' - \frac{1}{3} + \mu(p' - \frac{1}{3})} = \inf_{p' \in [0, \frac{1}{3})} \frac{\frac{9p'^2 - 9p' + 2}{6p' - 3}}{3p' - 1} = \inf_{p' \in [0, \frac{1}{3})} \frac{3p' - 2}{6p' - 3}$$

This infimum is obtained at p' = 0. Therefore,  $\rho(\tilde{p}_0, w) = 0$ , and the condition of Step D.4 holds. We obtain  $\tilde{a}(\frac{1}{3}, w) = \frac{2}{3}$ , and the algorithm ends with  $\tilde{p}_1 = 0$ .

In conclusion, the limit value function is given by:

$$v(p) = \begin{cases} \frac{1}{3}p - \frac{1}{9}, & \text{if } 0 \le p < \frac{1}{3}, \\ \frac{2}{3}p - \frac{2}{9}, & \text{if } \frac{1}{3} \le p < 1, \end{cases}$$
(29)

and it is not differentiable at  $p^* = \frac{1}{3}$ .

## 4.1 The optimal strategy of the informed player

The algorithm provided above allows one to describe the process  $(p_t)_{t\geq 0}$  that attains the maximum in Eq. (3). As shown in [9], this process allows one to approximate an  $\epsilon$ -optimal strategy for the informed player in the game  $G^{(n)}(p)$ , provided n is sufficiently large. The  $\epsilon$ -optimal strategy depends on a parameter q, that changes along the play. The initial value of q is p, the initial belief of Player 2. In stage n, if q is an interior point of a linear interval  $[p_k, p_{k+1}]$ , then Player 1 reveals some information by performing a randomization which depends on his excess information. This randomization changes Player 2's belief to either  $p_k$  or  $p_{k+1}$ , with appropriate probabilities. Using the terminology of [9], over these intervals, the strategy of Player 1 is revealing. If, on the other hand, q is an interior point of a nonlinear interval  $[p_k, p_{k+1}]$ , then Player 1 reveals no information (and plays the optimal strategy in the one-shot game among those that reveal no information).

# 5 Proof of Theorem 3.3

This section is devoted to the proof of Theorem 3.3. In Section 5.1 we study the sequence  $(p_k)$  and show that the algorithm provided in Section 3.2 terminates. In Section 5.2 we show that the function w is concave and differentiable everywhere, except, possibly, at  $p^*$ . In Section 5.3 we show that w = v.

## **5.1** On the sequence $(p_k)$

In this section we study the sequence  $(p_k)$ . We will show that it is strictly increasing (Lemma 5.2) and that if  $p_k$  is defined by Eq. (21) then  $p_{k+1}$  is defined by Eq. (23), and vice versa (Lemma 5.3). We will then show that there is  $k \in \mathbb{N}$  such that  $p_k = 1$ . We start with a technical lemma that will determine the value of u and  $\varphi$  on the elements of the sequence  $(p_k)$ .

**Lemma 5.1.** Let  $q \in (p^*, 1)$ . Suppose that w is defined at q and set  $\rho := \rho(q, w)$ . Suppose that u is twice differentiable on some open interval I that contains  $\rho$ .

1. If  $q < \rho$ , then i)  $u'(\rho) = \frac{1+\mu}{\mu}a(q, w)$ , ii)  $u''(\rho) \le 0$ . 2. Let  $\varphi : [q,1] \to \mathbb{R}$  be a function satisfying  $\varphi(q) = w(q)$  and  $\varphi'(p)(p-p^*) = \mu(u(p) - \varphi(p))$  on [q,1]. If  $q = \rho$ , then  $\varphi''(q) \leq 0$ .

*Proof.* We start with the first claim. Set  $\Delta(p) := p - p^* + \mu(p-q)$  and  $F(p) := \mu \cdot \frac{u(p) - w(q)}{\Delta(p)}$  for every  $p \in I$ . Since u is differentiable on I, the function F is also differentiable on I, and its derivative is

$$F'(p) = \mu \cdot \frac{u'(p)\Delta(p) - (1+\mu)(u(p) - w(q))}{\Delta^2(p)}.$$
(30)

If  $q < \rho$ , then  $\rho$  is a local extremum in I of F, and we have  $F'(\rho) = 0$ . From Eq. (30) we obtain

$$u'(\rho) = (1+\mu)\frac{u(\rho) - w(q)}{\Delta(\rho)} = (1+\mu)\frac{u(\rho) - w(q)}{\rho - p^* + \mu(\rho - q)}.$$
(31)

Item (i) follows by the definition of a(q, w). The second derivative of F at  $\rho$  is

$$F''(\rho) = \mu \cdot \frac{u''(\rho)\Delta^2(\rho) - 2(1+\mu)\left(u'(\rho)\Delta(\rho) - (1+\mu)(u(\rho) - w(q))\right)}{\Delta^3(\rho)}.$$
 (32)

From Eq. (31) the second term in the numerator in Eq. (32) vanishes, hence

$$u''(\rho) = \frac{1}{\mu} F''(\rho) \Delta(q).$$

Since  $\rho$  is a local maximum of F, we have  $F''(\rho) \leq 0$ . Since  $\Delta(\rho) > 0$ , item *(ii)* follows.

We turn to the second claim. If  $\rho = q$ , the maximum of F on [q, 1] is attained at q. Therefore  $F'(q) \leq 0$ . It follows from Eq. (30) that

$$u'(q) \le (1+\mu)\frac{u(q) - \varphi(q)}{q - p^*} = \frac{1+\mu}{\mu}\varphi'(q).$$
(33)

Further, from the relation  $\varphi'(q)(q-p^*) = \mu(u(q) - \varphi(q))$ , we get

$$\varphi''(q)(q-p^*) = \mu u'(q) - (1+\mu)\varphi'(q).$$
(34)

Eqs. (33) and (34) imply that  $\varphi''(q) \leq 0$ .

**Lemma 5.2.** For all  $k \ge 0$  such that  $p^* \le p_k < 1$ , we have  $p_k < p_{k+1}$ .

*Proof.* Since the function u is semi-algebraic, there exists  $\epsilon > 0$  such that u is smooth on the interval  $(p_k, p_k + \epsilon)$ .

If  $\rho(p_k, w) > p_k$ , then  $(p_k, p_{k+1}]$  is a linear interval and  $p_{k+1} = \rho(p_k, w) > p_k$ : the claim is trivially satisfied. If  $\rho(p_k, w) = p_k$ , then  $(p_k, p_{k+1}]$  is a nonlinear interval and

$$p_{k+1} = \inf\{p > p_k, \rho(p,\varphi) > p\},$$
(35)

where  $\varphi$  is the solution of Eq. (19). In this case the result is not trivial. We shall prove it by contradiction.

Suppose to the contrary that  $p_{k+1} = p_k$ . Then Eq. (35) implies the existence of a sequence  $(q^n)_{n \in \mathbb{N}} \subset (p_k, p_k + \epsilon)$  such that  $q^n \searrow p_k$  and  $\rho(q^n, \varphi) > q^n$  for every  $n \in \mathbb{N}$ . In what follows, we set  $\rho^n := \rho(q^n, \varphi)$ .

Let  $\bar{\rho}$  be an accumulation point of the sequence  $(\rho^n)_{n\in\mathbb{N}}$  and denote still by  $(q^n)_{n\in\mathbb{N}}$ a subsequence of  $(q^n)_{n\in\mathbb{N}}$  that converges to  $\bar{\rho}$ . Since  $p \mapsto a(p,\varphi)$  is continuous,<sup>2</sup> and since

$$a(q^n,\varphi) = \mu \cdot \frac{u(\rho^n) - \varphi(q^n)}{\rho^n - p^* + \mu(\rho^n - q^n)},$$
(36)

letting n tend to  $\infty$  in Eq. (36) we get

$$a(p_k,\varphi) = \mu \cdot \frac{u(\bar{\rho}) - \varphi(p_k)}{\bar{\rho} - p^* + \mu(\bar{\rho} - p_k)}$$

By assumption, the value  $a(p_k, \varphi)$  is attained only at  $p_k = \rho(p_k, \varphi)$ . Thus  $\bar{\rho} = p_k$ . By taking a subsequence of  $(q^n)_{n \in \mathbb{N}}$ , still denoted  $(q^n)_{n \in \mathbb{N}}$ , we can assume that  $\rho^{n+1} < q^n < \rho^n$  for every  $n \in \mathbb{N}$ .

By Lemma 5.1(1) we have  $u''(\rho^n) \leq 0$  for every  $n \in \mathbb{N}$ . The function u is semialgebraic, hence  $u''(p) \leq 0$  on an interval  $(p_k, q^{n_0})$  for some  $n_0$  large enough. This implies that u' is nonincreasing and u is concave on  $(p_k, q^{n_0})$ . We can strengthen this conclusion : we can choose  $n_0$  such that u' is strictly decreasing and u is strictly concave on  $(p_k, q^{n_0})$ . Indeed, suppose that this does not hold. In this case u is linear in a small one-sided neighborhood of  $p_k$ : there exist  $\tilde{\epsilon} \leq \epsilon$  and  $\alpha, \beta \in \mathbb{R}$  such that  $u(p) = \alpha p + \beta$ for all  $p \in [p_k, p_k + \tilde{\epsilon}]$ . By Lemma 5.1(1), it follows that  $\frac{\mu}{1+\mu}\alpha = a(q^n, \varphi) = a(p_k, \varphi)$  for n sufficiently large. By Eq. (36) we therefore have

$$a(p_k,\varphi) = \mu \cdot \frac{\frac{1+\mu}{\mu}a(p_k,\varphi)\rho^n + \beta - \varphi(q^n)}{\rho^n - p^* + \mu(\rho^n - q^n)}$$

or, equivalently,  $\beta + \frac{a(p_k,\varphi)}{\mu}(p^* + \mu q^n) = \varphi(q^n)$ . In addition, for every  $p > \rho^n$  we have by the definition of  $\rho^n$ 

$$a(p_{k},\varphi) = a(q^{n},\varphi) > \mu \cdot \frac{u(p) - \varphi(q^{n})}{p - p^{*} + \mu(p - q^{n})} = \mu \cdot \frac{\frac{1 + \mu}{\mu}a(p_{k},\varphi)p + \beta - \varphi(q^{n})}{p - p^{*} + \mu(p - q^{n})},$$

or, equivalently,  $\beta + \frac{a(p_k,\varphi)}{\mu}(p^* + \mu q^n) < \varphi(q^n)$ , a contradiction. It follows that u' is strictly decreasing in a small one-sided neighborhood of  $p_k$ .

Fix  $n > n_0$ . Since u' is strictly decreasing on  $(p_k, q^{n_0})$ , we have  $u'(\rho^n) < u'(\rho^{n+1})$ . By Lemma 5.1(1) applied to  $q^n$  and  $q^{n+1}$ , we deduce that  $a(q^n, \varphi) < a(q^{n+1}, \varphi)$ . Since the function  $p \mapsto a(p, \varphi)$  is continuous, there exists  $q' \in (q^{n+1}, q^n)$  such that  $\rho' := a(q', \varphi) \in (\rho^{n+1}, \rho^n)$  and

$$a(q^n,\varphi) < a(q',\varphi). \tag{37}$$

<sup>&</sup>lt;sup>2</sup>Since we consider a nonlinear interval,  $w = \varphi$  on  $(p_k, p_{k+1}]$ , hence  $a(p, \varphi) = a(p, w)$  on that interval.

Consider now the function  $\Psi$  on [q', 1] defined by  $\Psi(p) := \varphi(q') + a(q', \varphi)(p - q')$ . The reader can verify that the function  $\Psi$  is a solution of

$$\begin{split} \Psi(q') &= \varphi(q'), \\ \Psi'(p)(p-p^*) &= \mu(\bar{u}(p)-\Psi(p)), \ p \in [q',1], \end{split}$$

with  $\bar{u}(p) = \varphi(q') + \frac{a(q',\varphi)}{\mu} \left( p - p^* + \mu(p - q') \right)$  for every  $p \in [q', 1]$ . It follows that the function  $\gamma : [q', 1] \to \mathbb{R}$  defined by  $\gamma(p) := \Psi(p) - \varphi(p)$  is a solution of

$$\gamma(q') = 0, \gamma'(p)(p - p^*) = \mu(\widetilde{u}(p) - \gamma(p)), \ p \in (q', 1),$$
(38)

with  $\tilde{u}(p) = \bar{u}(p) - u(p)$ . Eq. (38) can be solved quasi-explicitly:

$$\gamma(p) = c(p)(p - p^*)^{-\mu}, \ p \in [q', 1],$$

with c(q') = 0 and  $c'(p) = \mu \tilde{u}(p)(p - p^*)^{\mu - 1}$ .

By the definition of  $a(q', \varphi)$  and  $\bar{u}$ , the function  $\tilde{u}$  is nonnegative on [q', 1]. It follows that, for every  $p \in [q', 1]$  we have  $c(p) \geq 0$  and consequently  $\gamma(p) \geq 0$ , which is equivalent to  $\Psi(p) \geq \varphi(p)$ . Substituting  $p = q^n$ , we obtain in particular that  $\Psi(q^n) \geq \varphi(q^n)$ , or, equivalently,

$$\varphi(q^n) - \varphi(q') \le a(q', \varphi)(q^n - q').$$
(39)

To derive a contradiction, recall that, by the definition of  $a(q', \varphi)$  and  $a(q^n, \varphi)$ ,

$$u(\rho') = \varphi(q') + \frac{a(q',\varphi)}{\mu}(\rho' - p^* + \mu(\rho' - q'))$$

and

$$u(\rho') \le \varphi(q^n) + \frac{a(q^n, \varphi)}{\mu} (\rho' - p^* + \mu(\rho' - q^n)).$$

Combining these two equations with Eq. (39) we obtain

$$a(q',\varphi)(\rho'-p^*+\mu(\rho'-q^n)) \le a(q^n,\varphi)(\rho'-p^*+\mu(\rho'-q^n)).$$

Since  $\rho' > p^*$  and  $\rho' > q^n$  this implies that  $a(q', \varphi) \le a(q^n, \varphi)$ , contradicting Eq. (37). It follows that  $p_{k+1}$  that is defined by Eq. (35) satisfies  $p_{k+1} > p_k$ .

The following lemma says that linear intervals are followed by nonlinear intervals and vice versa.

- **Lemma 5.3.** 1. If  $p^* < p_0 < 1$ , then  $\rho(p_0, w) = p_0$  and  $(p_0, p_1]$  is a nonlinear interval. (If  $p_0 = p^*$ , then  $(p_0, p_1]$  may be a linear or a nonlinear interval.)
  - 2. For every  $k \ge 1$  such that  $p_k > 1$ , if  $(p_{k-1}, p_k]$  is a linear interval (resp. a nonlinear interval), then  $(p_k, p_{k+1}]$  is a nonlinear interval (resp. a linear interval).

*Proof.* By the definition of  $\tilde{p}_0$  and  $p_0$ , we have

$$\frac{u(p) - u(p_0)}{p - p_0} < \frac{u(p_0) - u(\tilde{p}_0)}{p_0 - \tilde{p}_0}, \quad \forall p \in (p_0, 1].$$

Simple (though tedious) algebraic manipulations combining this inequality with Eq. (18) for  $p = p_0$  yield

$$\frac{u(p) - w(p_0)}{p - p^* + \mu(p - p_0)} < \frac{u(p_0) - w(p_0)}{p_0 - p^*}, \quad \forall p \in (p_0, 1].$$

Claim 1 follows.

We turn to prove Claim 2. Suppose that  $(p_{k-1}, p_k]$  is a linear interval. By construction we have

$$a(p_{k-1}, w) = \mu \cdot \frac{u(p_k) - w(p_{k-1})}{p_k - p^* + \mu(p_k - p_{k-1})}.$$
(40)

Since on the interval  $(p_{k-1}, p_k]$  the function w is defined by Eqs. (22) and (20), we have  $w(p_{k-1}) = w(p_k) - a(p_{k-1}, w)(p_k - p_{k-1})$ , and Eq. (40) becomes

$$a(p_{k-1}, w) = \mu \cdot \frac{u(p_k) - w(p_k)}{p_k - p^*}.$$
(41)

To show that  $(p_k, p_{k+1}]$  is a nonlinear interval we will show that  $\rho_k := \rho(p_k, w) = p_k$ . By Eq. (41) and Remark 3.2.4 we have

$$a(p_{k-1}, w) = \mu \cdot \frac{u(p_k) - w(p_k)}{p_k - p^*} \le a(p_k, w) = \mu \cdot \frac{u(\rho_k) - w(p_k)}{\rho_k - p^* + \mu(\rho_k - p_k)}.$$

Using again the relation  $w(p_k) = w(p_{k-1}) + a(p_{k-1}, w)(p_k - p_{k-1})$ , this last inequality becomes

$$a(p_{k-1}, w) \le \mu \cdot \frac{u(\rho_k) - w(p_{k-1})}{\rho_k - p^* + \mu(\rho_k - p_{k-1})}$$

Since  $\rho(p_{k-1}, w)$  is the maximal p' that satisfies  $a(p_{k-1}, w) = \mu \cdot \frac{u(p') - w(p_{k-1})}{p' - p^* + \mu(p' - p_{k-1})}$ , this implies that  $\rho(p_k, w) = \rho(p_{k-1}, w) = p_k$ , which is what we wanted to prove. For later use we note that in this case we have  $a(p_{k-1}, w) = a(p_k, w)$ .

Finally assume that  $(p_{k-1}, p_k]$  is a nonlinear interval, so that  $p_k = \inf\{p > p_{k-1}, \rho(p, w) > p\}$ . To prove that  $(p_k, p_{k+1}]$  is a linear interval we will show that  $\rho(p_k, w) > p_k$ . Suppose to the contrary that  $\rho(p_k, w) = p_k$ . Then, the algorithm dictates that  $p_{k+1} = \inf\{p > p_k, \rho(p, \varphi_k) > p\}$  and  $w = \varphi_k$  on  $(p_k, p_{k+1}]$ . By the definition of  $p_k$ , this implies that  $p_{k+1} = p_k$ , contradicting Lemma 5.2. We conclude that  $(p_k, p_{k+1}]$  is a linear interval.  $\Box$ 

**Lemma 5.4.** The algorithm ends after a finite number of iterations: there exists  $k \ge 0$  such that  $p_k = 1$  and there exists  $\tilde{k} \ge 1$  such that  $\tilde{p}_{\tilde{k}} = 0$ .

Proof. We will prove the first claim. The second claim is proven analogously. Assume by contradiction that  $p_k < 1$  for every  $k \in \mathbb{N}$ , and set  $p_{\infty} = \lim_{n \to \infty} p_n$ . By Lemma 5.2,  $(p_k, p_{k+1}) \neq \emptyset$  for every  $k \in \mathbb{N}$ . Since u is semi-algebraic, there is  $n_0$  sufficiently large such that u is twice differentiable on  $[p_{n_0}, p_{\infty})$ . Let  $k \ge n_0$  be such that the interval  $(p_k, p_{k+1}]$  is linear. By Eq. (26) and the definition of  $a(p_k, w)$  (Eq. (16)),

• 
$$a(p_k, w) = \mu \cdot \frac{u(p_k) - w(p_k)}{p_k - p^*} = \mu \cdot \frac{u(p_{k+1}) - w(p_k)}{p_{k+1} - p^* + \mu(p_{k+1} - p_k)},$$
  
•  $a(p_k, w) \ge \mu \cdot \frac{u(p) - w(p_k)}{p - p^* + \mu(p - p_k)},$  for every  $p \in (p_k, p_{k+1})$ 

Equivalently, if we set

$$f(p) = \mu(u(p) - w(p_k)) - a(p_k, w) - a(p_k, w)(p - p^* + \mu(p - p_k)),$$
(42)

it holds that  $f(p_k) = f(p_{k+1}) = 0$  and  $f(p) \le 0$  for every  $p \in (p_k, p_{k+1})$ .

By Lemma 5.3 there are infinitely many linear intervals. We argue now that, provided k is sufficiently large, if the interval  $(p_k, p_{k+1}]$  is linear then there exists  $p \in (p_k, p_{k+1})$  with f(p) < 0. Indeed, if this is not true, then for every such k sufficiently large, f(p) = 0 for every  $p \in (p_k, p_{k+1})$ . By Eq. (42) this implies that u is affine on  $(p_k, p_{k+1})$ . Since u is semi-algebraic, it is affine on the whole interval  $[p_{n_1}, p_{\infty})$ , for some large enough  $n_1$ . But in this case, for every  $k \ge n_1$ , if  $\rho(p_k, w) > p_k$  then  $\rho(p_k, w) = p_{\infty}$ , contradicting the fact that  $p_k < p_{\infty}$  for every k.

We conclude that for every k sufficiently large such that the interval  $(p_k, p_{k+1}]$  is linear there is  $p \in (p_k, p_{k+1})$  satisfying f(p) < 0. In that case we can also find  $p' \in (p_k, p_{k+1})$  such that f''(p') > 0. Since  $f'' = \mu u''$ , this implies that  $u''(p_k) > 0$ . Since u is semi-algebraic, this implies that u''(p) > 0 for every p sufficiently close to  $p_{\infty}$ . However, by Lemma 5.1 (1.ii),  $u''(q) \leq 0$  for some  $q \in (p_k, p_{k+1})$ , a contradiction.

## 5.2 The function w is differentiable and concave

**Lemma 5.5.** The function w is differentiable on  $[0, p^*) \cup (p^*, 1]$ . If  $\widetilde{p}_0 < p^* < p_0$ , then w is differentiable everywhere.

*Proof.* By its definition, the function w is linear on  $[\tilde{p}_0, p_0]$ . Hence w is differentiable on  $(p^*, p_0)$ , and if  $\tilde{p} < p^* < p_0$  then w is differentiable at  $p^*$ .

We next note that w is differentiable on each interval  $(p_{k-1}, p_k)$ . Indeed, on each of these intervals, w is affine or the solution of a standard first order differential equation.

We now show that w is differentiable at each of the points  $(p_k)_{k\geq 1}$ , and, if  $p^* < p_0$ , it is also differentiable at  $p_0$ . Denote by  $w'_{-}(p)$  (resp.  $w'_{+}(p)$ ) the left (resp. right) derivative of w at p.

If  $p^* < p_0$ , then w is affine on  $[p^*, p_0]$  and by Eq. (18) we have  $w'_-(p_0) = \frac{\mu(u(p_0) - u(\tilde{p}_0))}{(p_0 - \tilde{p}_0)(\mu + 1)}$ . By definition,  $w'_+(p_0) = \varphi'_+(p_0) = \mu \cdot \frac{u(p_0) - w(p_0)}{p_0 - p^*}$ . Substituting  $w(p_0)$  by its expression in Eq. (18), we deduce that  $w'_+(p_0) = w'_-(p_0)$ . For  $k \geq 1$ , either  $\rho(p_k, w) > p_k$  or  $\rho(p_k, w) = p_k$ . In the first case,  $(p_k, p_{k+1}]$  is a linear interval, and then  $w'_-(p_k) = \mu \cdot \frac{u(p_k) - w(p_k)}{p_k - p^*}$  and  $w'_+(p_k) = \mu \cdot \frac{u(p_{k+1}) - w(p_k)}{p_{k+1} - p^* + \mu(p_{k+1} - p_k)}$ .  $p_k$  is defined to be  $\inf \{p > p_{k-1} : \rho(p, \varphi_{k-1}) > p\}$ . Thus, for all  $p \in (p_{k-1}, p_k)$  we have

$$\frac{u(p_{k+1}) - w(p)}{p_{k+1} - p^* + \mu(p_{k+1} - p)} \le \frac{u(p) - w(p)}{p - p^*}$$

Since  $p_k$  is the infimum of a decreasing sequence where the last inequality is reversed, and by the continuity of w and u, we get the equality of the derivatives.

In the second case the interval  $(p_{k-1}, p_k]$  is linear. For such k we have  $w'_{-}(p_k) = a(p_{k-1}, w)$  and  $w'_{+}(p_k) = \mu \cdot \frac{u(p_k) - w(p_k)}{p_k - p^*}$ , and the equality of the derivatives follows from Eq. (41).

Analogous arguments hold for the interval  $[0, p^*)$ .

#### **Lemma 5.6.** The function w is concave.

*Proof.* On the interval  $[\tilde{p}_0, p_0]$  and on linear intervals the function w is affine. We turn to prove that w is concave on the nonlinear intervals. We will only discuss nonlinear intervals defined by Step I.5.

On nonlinear intervals the function w coincides with the solution  $\varphi$  of Eq. (19). Moreover,  $\rho(q, \varphi) = q$  for every q in such an interval. The function u is semi-algebraic, hence twice differentiable on [0,1], except possibly at finitely many points. If q is in a nonlinear interval and u is twice differentiable at q, then u is twice differentiable in an open neighborhood of q, and hence, by Lemma 5.1(2), we have  $w''(q) = \varphi''(q) \leq 0$ .

It follows that the interval [0, 1] can be partitioned into finitely many subintervals such that w' is weakly decreasing on the interior of each of the subintervals. If w is differentiable on [0, 1], we can conclude from this that w' is decreasing everywhere, i.e., w is convex on the whole interval [0, 1]. By Lemma 5.5, this is the case when  $\tilde{p}_0 < p^* < p_0$ . If  $p^* = 0$  (resp.  $p^* = 1$ ) then w is concave on (0, 1] (resp. [0, 1)), and hence also on [0, 1].

Suppose then that  $p^* \in (0, 1)$ , and  $p^* = p_0$  or  $p^* = \tilde{p}_0$ . In this case we have to examine the behavior of w at  $p^*$ , where it may not be differentiable. We will handle the case  $p^* = p_0$ . The case  $p^* = \tilde{p}_0$  is solved analogously.

Since w is differentiable on  $[0, p^*) \cup (p^*, 1]$ , both the left and the right derivatives at  $p^*$  exist, and it is sufficient to show that  $w'_+(p^*) \leq w'_-(p^*)$ . We will show that  $w'_+(p^*) = a(p^*, w)$ . Indeed, when  $p^* = p_0$  we have  $w(p^*) = u(p^*)$ , and therefore

$$a(p^*, w) = \frac{\mu}{1+\mu} \sup_{p \in (p^*, 1]} \frac{u(p) - u(p^*)}{p - p^*}.$$

We distinguish between two cases.

• If  $\rho(p^*, w) > p^*$ , then the interval  $[p^*, p_1]$  is linear, that is,  $w = \psi_0$ , and we have

$$w'_{+}(p^{*}) = \psi'_{0+}(p^{*}) = a(p^{*}, w).$$

• If  $\rho(p^*, w) = p^*$ , then the interval  $[p^*, p_1]$  is nonlinear. In this case, we have

$$w'_{+}(p^{*}) = \varphi'_{0+}(p^{*}) = \lim_{p \searrow p^{*}} \varphi'_{0}(p) = \lim_{p \searrow p^{*}} \mu \cdot \frac{u(p) - \varphi_{0}(p)}{p - p^{*}}$$
$$= \mu \lim_{p \searrow p^{*}} \frac{u(p) - u(p^{*})}{p - p^{*}} - \mu \lim_{p \searrow p^{*}} \frac{\varphi_{0}(p) - \varphi_{0}(p^{*})}{p - p^{*}}$$
$$= \mu u'_{+}(p^{*}) - \mu \varphi'_{0+}(p^{*}) = \mu u'_{+}(p^{*}) - \mu w'_{+}(p^{*})$$

It follows from Eq. (43) that

$$w'_{+}(p^{*}) = \frac{\mu}{1+\mu}u'_{+}(p^{*}) = \frac{\mu}{1+\mu}\sup_{p\in(p^{*},1]}\frac{u(p)-u(p^{*})}{p-p^{*}} = a(p^{*},w).$$

We now calculate  $w'_{-}(p^*)$ . If  $\tilde{p}_0 = p_0 = p^*$ , a similar argument shows that  $w'_{-}(p^*) = \tilde{a}(p^*, w) = \frac{\mu}{1+\mu} \inf_{p \in [0,p^*)} \frac{u(p)-u(p^*)}{p-p^*}$ . However, in this case, at  $p_0$  the function u is equal to its convex hull, and therefore

$$w'_{+}(p^{*}) = \frac{\mu}{1+\mu} \sup_{p \in (p^{*},1]} \frac{u(p) - u(p^{*})}{p - p^{*}} \le \frac{\mu}{1+\mu} \inf_{p' \in [0,p^{*})} \frac{u(p') - u(p^{*})}{p' - p^{*}} = w'_{-}(p^{*}),$$

as desired. If  $\tilde{p}_0 < p_0 = p^*$ , Eq. (18) yields

$$w'_{-}(p^{*}) = \frac{\mu}{1+\mu} \frac{u(p_{0}) - u(\tilde{p}_{0})}{p_{0} - \tilde{p}_{0}}$$

From the definition of  $\tilde{p}_0$  and  $p_0$  we deduce that

$$\frac{u(p_0) - u(\widetilde{p}_0)}{p_0 - \widetilde{p}_0} \ge \sup_{p \in (p_0, 1]} \frac{u(p) - u(p_0)}{p - p_0},\tag{43}$$

and once again it follows that  $w'_+(p^*) \le w'_-(p^*)$ .

## 5.3 The functions w and v coincide.

**Proposition 5.7.** For every  $p \in [0, 1]$  we have w(p) = v(p).

*Proof.* To prove the claim we show that the function w satisfies the conditions of Theorem 2.3. Condition G.1 holds by the definition of w on the interval  $[\tilde{p}_0, p_0]$ . By Lemmas 5.5 and 5.6, w is concave and differentiable on  $[0, 1] \setminus \{p^*\}$ .

Since w is affine on the interval  $[\tilde{p}_0, p_0]$  and on linear intervals  $[p_k, p_{k+1}]$ , and since by Lemma 5.3 the two end-points of these intervals lie in nonlinear intervals, it follows that all the extreme points of the hypograph of w lie in nonlinear intervals  $[p_k, p_{k+1}]$ . On these intervals, from Eq. (26), the relation  $w'(p)(p - p^*) + \mu (w(p) - u(p)) = 0$ holds, and therefore Condition G.3 holds. Moreover, Condition G.2 holds on nonlinear intervals  $[p_k, p_{k+1}]$ .

It remains to show that Condition G.2 holds:  $w'(p)(p-p^*) + \mu(w(p) - u(p)) \ge 0$ on the interval  $[\tilde{p}_0, p_0]$  and on linear intervals. On a linear interval  $(p_k, p_{k+1}]$  we have  $w(p) = w(p_k) + (p - p_k)a(p_k, w)$  and  $w'(p) = a(p_k, w)$ . It then follows by the definition of  $a(p_k, w)$  that on these intervals

$$(p-p^*)w'(p) + \mu(w(p) - u(p)) = (p-p^*)a(p_k, w) + \mu(w(p_k) + (p-p_k)a(p_k, w) - u(p))$$
  
=  $(p-p^* + \mu(p-p_k))a(p_k, w) + \mu(w(p_k) - u(p))$   
 $\geq 0,$ 

as desired.

On the interval  $[\widetilde{p}_0, p_0]$  the function w is affine, thus w' is constant and therefore the function  $w(p) + \frac{w'(p)(p-p^*)}{\mu}$  is affine as well. The points  $(\widetilde{p}_0, u(\widetilde{p}_0))$  and  $(p_0, u(p_0))$ are on the graph of this last function. These points and the interval connecting them are on the graph of the function cav u. It follows that for every  $p \in (\widetilde{p}_0, p_0)$  we have  $u(p) \leq w(p) + \frac{w'(p)(p-p^*)}{\mu}$ , which implies that  $w'(p)(p-p^*) + \mu(w(p)-u(p)) \geq 0$ .

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