

# Food rejections in children: Cognitive and social/environmental factors involved in food neophobia and picky/fussy eating behavior.

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1	Food rejections in children: Cognitive and social/environmental
2	factors involved in food neophobia and picky/fussy eating behavior
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8	
9	Abstract
10	
11	Food neophobia and picky/fussy eating behavior are presented as the two main forms of
12	children's food rejections responsible for a reduction of their dietary repertoire. We review
13	the key factors, presented in the literature, that are involved in food rejections during
14	childhood. We first consider a range of "cognitive factors", such as food perception, mental
15	representations, categorization of food items, and emotions and feelings toward food. We then
16	focus on "social and environmental factors", as these might also significantly influence and
17	modulate children's food rejections. We then summarize the findings to provide a
18	comprehensive view of the factors involved in children's food rejections. Finally, we discuss
19	the need for future studies on food rejections, regarding (i) the distinction between food
20	neophobia and picky/fussy eating, and (ii) the potential link between food categorization
21	abilities and children's food neophobia and pickiness.
22	
22	Keywords: Children; Food rejection; Food neophobia; "Picky/fussy" eating; Cognitive and
23 24	social factors.
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- 47 Introduction
- 48

49 Food neophobia and picky/fussy eating behavior are presented as the two main forms of food 50 rejections in children, and mostly concern the rejection of healthy items like fruits and 51 vegetables (Brown, 2010; Cashdan, 1998; Carruth, Skinner, Houck, Moran, Coletta, & Ott, 52 1998; Jacobi et al., 2003). Therefore they are responsible for the reduction of the child's 53 dietary variety (Birch & Fisher, 1998; Falciglia, Couch, Gribble, Pabst, & Frank, 2000), along 54 with a possible lack of essential micro-nutriments and fibers that are necessary for normal and 55 healthy child development (Carruth et al., 1998). 56 A recent research review by Dovey, Staples, Gibson, and Halford (2008) provided an 57 interesting and comprehensive understanding of the concepts of food neophobia and 58 picky/fussy eating and how they affect children's dietary repertoire. However, despite 59 extensive research in the area, the mechanisms underlying these two types of food rejection in 60 children are still unclear, as the main factors influencing food rejection have not been clearly 61 identified yet. Our aim is to review a range of research studies on food neophobia and 62 picky/fussy eating so as to point to a series of factors that play a key role in food rejections in 63 childhood. Accordingly, and unlike previous available research reviews, we emphasize the 64 "cognitive factors" underlying food rejections in children. We use the notion of "cognitive factors" in the broad sense of the term, that is to say we include the following: food 65 66 perception, mental representations and categorizations of food items, and emotions and 67 feelings toward food. We also include a range of "social and environmental factors" as they 68 might also significantly influence and modulate children's food rejections. To that end, a 69 search of published research papers on children's food rejections was conducted using the 70 ScienceDirect, PubMed, and JSTOR databases. We used a combination of keywords to 71 compile peer-reviewed articles on the two constructs of interest (food neophobia and 72 picky/fussy eating), and on the factors that influence these behaviors. Accordingly, "food neophobia", "picky-fussy eating", "food aversion", and "food rejection" were used jointly 73 74 with "infants", "toddlers", and "children" as keywords, to circumscribe our research within 75 the sensitive period of food neophobia (i.e., from 18 months to six years of age; see Cashdan, 76 1994). We additionally included studies on adults and nonhuman primates when they 77 potentially revealed interesting aspects of food rejections.

We start with a brief summary of food neophobia and picky/fussy eating behavior
regarding their definitions, measure assessments, developmental trends, and negative
consequences on children's dietary repertoire. We then review a range of cognitive factors

- 81 that potentially influence and explain food rejections in children. In the subsequent section we
- 82 review social and environmental factors that may affect and modulate food rejections in
- 83 children. We then summarize the findings to provide a comprehensive view of the factors
- 84 involved in children's food rejections. We conclude by suggesting new lines of research.
- 85

## 86 Food neophobia and picky/fussy eating behavior in children

87

### 88 **Definitions**

- 89 Food neophobia is defined as the reluctance to eat, or the avoidance of, new foods (Dovey et
- 90 al., 2008). This behavior is present among omnivorous species (Adessi, Galloway,
- 91 Visalberghi & Birch, 2005), and is considered an efficient adaptive strategy to avoid the risk
- 92 of ingesting novel (unknown) and potentially poisonous items (see Milton, 1993; Rozin,
- 93 1977, 1979). Whether or not food neophobia is a true phobia is an important question. The
- 94 literature provides some good reasons to think it is. For instance, it has been shown food
- 95 neophobia is associated with physiological responses reflecting fear toward novel foods
- 96 (Raudenbush & Capiola, 2012). Moreover, the fact that the same techniques have been used to
- 97 treat food neophobia and other phobias (Marcontell, Laster, & Johnson, 2003; Nicholls,
- 98 Christie, Randall, & Lask, 2001; Singer, Ambuel, Wade, & Jaffe, 1992) also suggests that
- 99 food neophobia actually belongs to the latter category.
- Picky/fussy eating is defined as the rejection of a substantial number of foods that are
  familiar (as well as unfamiliar) to the children (Birch, Johnson, Andresen, Peters, 1991;
  Galloway, Fiorito, Lee, & Birch, 2005; Smith, Roux, Naidoo, & Venter, 2005; Story &
  Brown, 1987). Picky/fussy eating may also include the consumption of an inadequate amount
- 104 of food (Rydell, Dahl, & Sundelin, 1995), or the rejection of certain food textures (Smith *et*
- 105 *al.*, 2005).
- Another distinction between food neophobia and picky/fussy eating is based on the point of rejection of the food itself: unlike food neophobia, picky/fussy eating does not occur only before the tasting step, it may also occur after tasting is realized (Brown, 2010).
- Since food neophobia is defined roughly as the rejection of novel or unknown food
  whereas picky/fussy eating is the rejection of a large proportion of familiar as well as
  unfamiliar foods, food neophobia is sometimes considered a subset of picky/fussy eating
  (Dovey *et al.*, 2008; Potts & Wardle, 1998; Raudenbush, van der Klaauw, & Frank, 1995). In
  their review, Dovey *et al.* (2008) assumed that the two phenomena are behaviorally distinct
  (Pelchat & Pliner, 1986; Pliner & Hobden, 1992), because different factors predict the

- severity and expression of the two constructs (Galloway, Lee, & Birch, 2003; Raudenbush et
- 116 *al.*, 1995; Potts & Wardle, 1998). However, other authors argue that these two constructs are
- 117 clearly related (Potts & Wardle, 1998; Raudenbush *et al.*, 1995; Wardle & Cooke, 2008).
- 118 There is no decisive empirical evidence in favor of a robust sharp distinction between food
- 119 neophobia and picky/fussy eating. From a theoretical point of view, the definitions of these
- 120 constructs are ambiguous in that they both depend on an unanalyzed (and viewpoint-
- 121 dependent) notion of familiarity.
- 122

## 123 Assessment of measures

124 Food neophobia is usually measured by The Food Neophobia Scale (FNS) designed by Pliner

and Hobden (1992).. Originally designed to score adults' neophobia, the FNS was then

adapted to measure children's neophobia (Children Food Neophobia Scale, CFNS; Pliner,

127 1994). These measurement tools have successfully been used to predict Anglophone

128 responders' attitudes toward new foods and have been translated into other languages, such as

129 French (Ton Nu, MacLeaod, & Barthelemy, 1996; Nicklaus, Boggio, Chabanet, & Issanchou,

130 2005), Spanish (Fernandez-Ruiz, Claret, & Chaya, 2013), and Italian (Laureati, Bergamaschi,

131 & Pagliarini, 2015). In addition, because food neophobia concerns mainly fruits and

132 vegetables, Hollar and colleagues have recently adapted Pliner's work to investigate

133 responders' attitudes toward these specific items (the Fruit and Vegetable Neophobia

134 Instrument, FVNI; Hollar, Paxton-Aiken, & Fleming, 2013).

In most studies using Pliner's scales (or adapted versions), parents were asked to
complete the questionnaire to assess their child's food neophobia. This hetero-assessment
raises several well-known difficulties which lead to the development of auto-assessment
questionnaires, for instanceThe Food Situations Questionnaire (FSQ) designed for 7- to 12year-old Anglophone children Pliner (2000). Since this first attempt, two other questionnaires
suitable for children have been developed, one in France (Reverdy, Chesnel, Sclich, Kôster, &
Lange, 2008; Rubio, Rigal, Boireau-Ducept, Mallet, & Meyer, 2008), and the other in Italy

142 (Laureati, Bergamaschi, & Pagliarini, 2014).

Concerning picky/fussiness, not much attention has been dedicated to its
measurement. To date, this construct is usually assessed through general questionnaires on
food habits, which include scales that measure problematic eating, fussiness, food neophobia,
low enjoyment when eating, among others. Noticeable questionnaires are The Child Eating
Questionnaire (see Birch, Fischer, Grimm-Thomas, Markey, Sawyer, & Johnson, 2001;
Tharner *et al.*, 2014), The Child Eating Behavior Questionnaire (see Wardle, Guthrie,

149 Sanderson, & Rapoport, 2001), and The Children's Eating Difficulties Questionnaire (see

- 150 Rigal, Chabanet, Issanchou, & Monnery-Patris, 2012). Other authors have recorded
- 151 picky/fussiness by simply asking parents whether or not their children are picky (Carruth,
- 152 Ziegler, Gordon, & Barr, 2004; Jacobi, Agras, Bryson, & Hammer, 2003; Jacobi, Schmitz, &
- 153 Agras, 2008). These disparate methods may have added to the inconsistent understanding of
- this construct. Clearly, there is a need for a more applicable, validated, and homogenous
- 155 picky/fussiness assessment method.
- 156

#### 157 Developmental trends

158 Both food neophobia and picky/fussy eating are age-related and temporary behaviors, but

according to some authors each follows a specific developmental path (Dovey *et al.*, 2008;

160 McFarlane & Pliner, 1997).

161 On the one hand, neophobic behavior increases as a child becomes mobile, and peaks 162 between 2 and 6 years of age (Addessi et al., 2005; Cashdan, 1994; Cooke, Wardle, & 163 Gibson, 2003; Harper & Sanders, 1975). After that period, the expression of food neophobia 164 decreases (Koivisto-Hursti & Sjöden, 1997), until it reaches a relatively stable plateau in 165 adulthood (McFarlane & Pliner, 1997). According to some authors, there is a general decrease 166 until early adulthood (Koivisto-Hursti & Sjöden, 1996; Raynor & Epstein, 2001; Rigal, 167 Frelut, Monneuse, & Hladik, 2006). From an evolutionary point of view, one plausible 168 hypothesis is that food neophobia attenuates because dietary variety is essential to the survival 169 of omnivorous species. But some studies suggest that the neophobic behavior remains stable 170 from adolescence (13 years old) until adulthood (Nicklaus et al., 2005). Note that the decline 171 in food neophobia implies overcoming the fear induced by the presentation of a novel food 172 item. Therefore, the mere fact that fewer things are novel for an adult or an adolescent than 173 for a child, automatically reduces the gradient at which food neophobia disappears (Cooke & 174 Wardle, 2005).

175

On the other hand, picky/fussy eating increases during infancy. Overall, 19% of 4- to 6 month-old infants were judged to be picky by their mothers whereas this percentage rises to 50% in the 19- to 24-month-old children (Carruth *et al.*, 2004). The prevalence of this behavior was shown to remain relatively stable during early childhood from 2.5 to 4.5 years of age (Dubois, Farmer, Girard, Peterson, & Tatone-Tokuda, 2007). The precise developmental path of picky/fussy eating is however unknown and a variety of factors may

bias the understanding of it(Dovey *et al.*, 2008; Wardle, Herrera, Cooke, & Gibson, 2003). A

recent longitudinal study by Mascola, Bryson and Agras (2010) showed that the highest
incidence of picky/fussy eating occurs in early childhood (at around 2 years), and declines to

- 185 very low levels by the age of 6 years.
- 186
- 187

## 188 Cognitive factors involved in children's food rejections

189

190 In this section we review research studies on the potential cognitive mechanisms that underlie 191 food rejections during the sensitive period of food neophobia and picky/fussy eating. We use 192 "cognition" in the broad sense of the term, that is to say we included any kind of operations 193 on mental representations, understood as theoretical or concrete entities whose role is to 194 convey information coming from the world. Within this framework, we incorporated the 195 following: i) how information (food) is perceived; ii) how information is internally 196 represented and categorized; and iii) how emotions and feelings accompany and affect food 197 processing. Indeed, as stressed by Marcel Proust, cognition is often colored by various 198 feelings and emotions in the food domain (Damasio, 2005).

199

#### 200 Food perception mechanisms

A variety of perceptual cues contribute to the visual evaluation of food (Wadhera & CapaldiPhillips, 2014). These cues have a key role in food rejection mechanisms, as food rejections in
toddlers primarily occur on sight.

204 It has been shown that vision is more important than touch in the process of sensory 205 decision making in children, unlike adults who use touch more than vision (Dovey, Aldridge, 206 Dignan, Staples, Gibson, & Halford, 2012). Indeed, children generally use color rather than 207 shape to classify novel food items whereas they use shape rather than color to classify novel 208 items if they think the novel items are something to play with (Macario, 1991). It is plausible 209 that food behavior depends partly on preferences for certain colors in the food domain. For 210 instance, green vegetables are more often rejected (Harris, 1993), and their acceptance is 211 difficult to foster (Mennella, Nicklaus, Jagolino, & Yourshaw, 2008) compared to orange 212 vegetables (Gerrish & Mennella, 2001). Some research suggests that toddlers have a 213 hypothesis about the predictive validity of color in the food domain (Macario, 1991). 214 The visual presentation of the novel food is obviously important. The consumption of 215 a novel fruit can be promoted through a visually appealing presentation (Jansen, Mulkens, & 216 Jansen, 2010). Children from 5 to 12 years of age also have a clear preference for a variety of 217 food items, a variety of colors, and space between items on their plates more than adults 218 do(Zampollo, Kniffin, Wansink, & Shimizu, 2012), and for having their vegetables cut into 219 geometric shapes at 9-12 years (Olsen, Ritz, Kramer, & Møller, 2012). Moreover, some 220 aspects of the mode of presentation of the food affect children's food behavior, maybe by 221 helping the child to identify the food items. This hypothesis is consistent with the fact that 222 picky/fussy children are less likely to consume dishes that were mixed together and thus 223 harder to identify (Carruth et al., 2004), and with parents' reports according to which children 224 like "food where all of the ingredients are without sauce and easily identifiable" (Cashdan, 225 1998, p.623).

226 Beyond color, it has been shown that children are sensitive to local changes such as 227 food containing "bits" or pips (Wardle & Cooke, 2008. For instance, Werthmann and 228 colleagues (2015) manipulated the color, the texture and the taste of yoghurts offered to the 229 children. In that context, they observed that lumpy texture influenced yoghurt acceptance 230 understood as the number of spoons the children consumed. More generally, one sensory cue 231 that can elicit food rejection, through disgust before tasting, is visually perceived texture 232 (Martins & Pliner, 2006). For instance, evidence suggests that a texture fading strategy, a 233 gradual addition of higher textures based on the result of periodic probes, can be effective to 234 treat food selectivity in toddlers (Johnson & Babbitt, 1993; Shore, Babbitt, Williams, Coe, & 235 Snyder, 1998).

Regarding olfaction, some research studies mention that neophobic young adults rated
the odors of foods as less pleasant and sniffed them less vigorously (Raudenbush, Schroth,
Reilley, & Frank, 1998). They also have weaker odor identification abilities (Demattè *et al.*,
2013) than neophilic young adults. However, to our knowledge, in young children only a
difference in sniffing proximity has been found (Bunce & Gibson, 2012).

241 However, the large majority of sensory preferences above-mentioned are not innate (Desor, Maller, & Turner, 1973; Harris, Thomas, & Booth, 1990; Rosenstein & Oster, 1988). 242 243 Rather, most of our food choices are learned through exposure (Birch, Gunder, Grimm-244 Thomas, & Laing, 1998; Birch & Marlin, 1982; Birch, Mcphee, Shoba, Pirok, & Steinberg, 245 1987; Nicklaus et al., 2005; Pliner, 1982; Wardle et al., 2003). The following paragraphs are 246 devoted to review the different forms of exposure influencing food preferences and 247 acceptance. 248 It has been shown that visual exposure during infancy increases the appeal of a target food

and of food items similar to the target (Birch *et al.*, 1998), thereby reducing food neophobia
(Birch *et al.*, 1987). Similarly, the early introduction of a variety of solid foods was shown to

251 foster the child's acceptance of solid foods (Gerrish & Mennella, 2001; Mennella *et al.*,

- 2008). Interestingly, the effect was strengthened when a variety of foods was presented bothwithin meals and between meals (Mennella *et al.*, 2008).
- 254 Some data suggested that up to 15 positive experiences may be needed for the 255 successful acceptance of a target food into the child's dietary repertoire (Birch et al., 1987; 256 Wardle, Carnell, & Cooke, 2005; Wardle et al., 2003). Interestingly, the number of exposures 257 to reach food acceptance is also age-dependent. During the first year of life a single positive exposure can lead to the acceptance of the novel item (Birch et al., 1998). This interaction 258 259 with novel food items may result in a different habitual diet (Skinner & Carruth, 2002). 260 However, exposure effects are limited. For instance, while visual exposure produces enhanced 261 visual preference judgments, it does not produce enhanced taste preferences (Birch et al., 262 1987). Thus, exposure to food in one particular modality will produce a change in preference 263 within that modality only (Birch et al., 1987). Moreover, the effect of early exposure to foods 264 does not generalize since repeated exposure to fruits does notvegetables at least in very young 265 children from 4 to 7 months of age (Birch et al., 1998). Even in the same category (i.e., 266 vegetables), repeated exposure to one item (pureed potatoes) does not promote acceptance of 267 other items belonging to the same category (carrots) (Mennella et al., 2008).

268 Despite evidence that repeated exposure may increase acceptance of a target food, two 269 potential problems may occur. The first one is "sensory specific satiation", or the reduction of 270 a food's hedonic value after consumption (Rolls, 1986; Temple, Chappel, Shalik, Volcy, & 271 Epstein, 2008). The effect can lead to food rejection in infancy (Mennella & Beauchamp, 272 1999) and early childhood (Birch & Deysher, 1986). Interestingly, consumption is not even 273 necessarily required to produce a reduction in reported liking. Indeed, the sensory specific 274 satiety can be olfactory (Rolls & Rolls, 1997). The second problem is "monotony" (Rozin & 275 Vollmecke, 1986), through which a prolonged access to a small number of unchanging foods 276 produces lower rating of liking. For instance, it has been shown that while exposure decreases children's willingness to taste familiar<sup>1</sup>vegetables, it increased their willingness to taste 277 278 unfamiliar fruits (Houston-Price, Butler, & Shiba, 2009). Research studies have also 279 highlighted a decline in pleasantness of the appearance of eaten foods relative to uneaten 280 foods, a phenomenon called appearance-specific satiety (Wadhera & Capaldi-Phillips, 2014).

<sup>&</sup>lt;sup>1</sup> In that study, familiarity with a food stimulus is determined on the basis of the frequency of encounter with the food item reported by the parents. "Unfamiliar" means encountered less that once per month according to the parents answers to the Food Familiarity Questionnaire.

281 In spite of these qualifications, the positive effect of repeated exposure on preferences 282 and attitudes toward food is a now matter of consensus. However, the exact nature of the 283 mechanisms underlying exposure remains unclear. The standard view is that the missing link 284 between exposure and positive effects on preferences is a certain feeling of 285 recognition/familiarity (Tichener, 1910 quoted in Zajonc & Markus, 1982). Recognition (as 286 well as categorization) decisions "(...) involve similarity computations performed on a 287 common representational substrate, namely collection of individual exemplars." (Nosofsky, 288 1992, p. 392). Our hypothesis in line with Tichener's thought is that exposure enriches that 289 "collection" which in turn has positive effects on food preferences and behavior.

290

## 291 Mental representations and categorization of food items

292 If exposure does affect positively food preferences and behavior in young children 293 (and thereby is a psychological lever to overcome food rejections) because it facilitates a 294 particular type of recognition process, it is likely that food rejections could, on the contrary, 295 be associated with a certain type of recognition deficiency. To assess this hypothesis, we 296 review the recent results on the development of categorization abilities in young children. On 297 the basis of these results, we argue that the developmental characteristics of the categorization 298 system might contribute to an explanation of food rejections. Research on food categorization 299 and mental representations in humans has shown that before 2 years of age, infants show very 300 limited ability to differentiate food and non-food items based on their relevant visual 301 properties. For instance, 9-month-old infants were shown to equally direct their attention to 302 domain-relevant properties, such as color and texture, and domain-irrelevant properties (such 303 as the shape of the food's container) (Shutts, Condry, Santos, & Spelke, 2009). Between 16 304 and 29 months of age, more than half of the children were willing to put crayons, dish soaps, 305 and even imitation feces in their mouth (Rozin, Hammer, Oster, Horowitz, & Marmora, 306 1986). Also, children under 2 years were more likely to accidentally poison themselves than 307 older peers (Cashdan, 1994). This surprisingly indiscriminate behavior in infants might be 308 attributed to the fact that human infants rely on adults to guide their eating until 2 years of age 309 (Cashdan, 1994, 1998). Accordingly, infants may learn about food through observing others' 310 behavior, actions, and emotions, rather than by evaluating and classifying foods solely on the 311 basis of relevant perceptual properties.

However, a rapid change occurs between 2 and 3 years of age, when children begin to categorize and reason about food items. At around 3 years of age, children were shown to generalize learned knowledge about novel foods according to color, texture, and odor

information, whereas they generalized learned knowledge (including linguistic knowledge<sup>2</sup>)
about novel artifacts according to shape (Lavin & Hall, 2001; Macario, 1991; Santos, Hauser,
& Spelke, 2002). Namely, 3- and 4-year-old children were more disposed to use color than
shape to classify novel items when they think the items are something to eat.

A research study by Nguyen and Murphy (2003) showed that 3-year-old children have taxonomic and script categories for food. Taxonomic categories are organized into hierarchies of increasingly abstract categories, such as terrier-dog-mammal-animal, and are based on common properties or similarity. Script categories are formed when items play the same role in a schema for a routine event (e.g., eggs and cereal are both in the script category of breakfast foods). From age 4, children are able to cross-classify items, meaning they can subsume a food item under both taxonomic and script categories (Nguyen & Murphy, 2003).

326 It has been claimed that the rapidity with which children (3-year-olds) as well as 327 baboons and chimpanzees are able to categorize, in particular in the food domain, is "likely to 328 result from the early construction of a food category, because of its importance in their daily 329 life" (Bovet, Vauclair, & Blaye, 2005, p. 57). Food neophobia peaks around 2-3 years of age, 330 that is to say precisely the period during which a food categorization system starts developing 331 in the child's cognition. From this perspective, Dovey et al. (2008) suggested that "children 332 build up schemata of how an acceptable food should look, and perhaps smell, and so foods 333 not sufficiently close to this stimulus set will be rejected" (p. 183). Similarly, Brown (2010) 334 suggested that some foods are rejected on sight because they do not match a prototypical 335 representation<sup>3</sup> or category of food in children's cognition.

336

### 337 *Emotions and feelings about food*

338 Emotions and feelings about food are intimately associated with food rejections (MacNicol,

339 Murray, & Austin, 2003). Among negative emotions, disgust has been related to food

<sup>&</sup>lt;sup>2</sup> In an experiment conducted by Lavin & Hall (2001), 3 years old children were taught a neutral word "X" referring to an unfamiliar object. The object was either described as being a toy or a food. Then the experimenters ask the subjects to extend the word "X" to one of two other objects. One object differed in shape with the initial object, the other object differed in color, texture or smell. The results reveal that children were more likely to select the same-shaped entity only when the initial object was described as being a toy.

<sup>&</sup>lt;sup>3</sup> The three competing views about categories are the exemplar, the prototype, the knowledge theories (see Murphy, 2002). At the end of the previous section on the perceptive mechanisms, we quoted Nosofsky (1992) who seems to endorse the exemplar theory. By contrast, we now mention Dovey (2008) and Brown (2010) respectively using the notions of schemata and prototypes which have a prototype theory flavour. We will not cut the Gordian knot in the present review because it seems that we are still in need of a precise and reliable method to "gain a window on the exact nature of children's conceptual representations." (Murphy, Ibidem, p. 383). Moreover, we share Murphy's opinion that for "real-life concepts, we would do best not to assume that a single form of conceptual representation will account for everything" (Ibid., p.65)

340 neophobia (Tuorila et al., 2001), specifically in children after age 4 (Fallon, Rozin, & Pliner, 341 1984; Rozin, Millman, & Nemeroff, 1986) and in adults (Nordin, Broman, Garvill, & Nyroos, 342 2004). For some authors, the feeling of disgust, and the corresponding facial expressions, may 343 be associated with food items that are bitter and/or potentially harmful for the subject 344 (Martins & Pliner, 2005; Stein 1973). Food rejections based on disgust are sometimes 345 assumed to imply high-level/conceptual representations regarding the nature and the origin of 346 the rejected substance (Fallon et al., 1984). Accordingly, genuine disgust-based rejections 347 might not occur below the age of 4 or even 7, because they require that children have 348 mastered an adult-like concept of contagion (Fallon et al., 1984).

However, some studies highlighted that some aspects of contamination and contagion can influence even young children, who showed some understanding of the transfer of properties instantiated by one item to another (Cashdan, 1998; Rosen & Rozin, 1993; Siegal, 1988; Springer & Belk, 1994; Toyama, 1999). Because some aversive properties of food items can be visually perceived, like aversive textural properties (Martins & Pliner, 2006), disgust-based rejections may also occur on the basis of visual experience without appealing to complex conceptual representations of contamination (Brown & Harris, 2012a).

356 Food neophobia is connected to an increase in anxiety over food (Galloway et al., 357 2003; Pliner, Eng, & Krishnan, 1995; Pliner & Hobden, 1992; Pliner, Pelchat, & Grabski, 358 1993). Moreover, even an increase in anxiety that is not initially related to food might increases the neophobic response (Pliner et al., 1995). Interestingly, it has been shown that 359 360 when a child is pressured to consume a food item while he/she is experiencing disgust toward 361 it, the disgust and the correlated anxiety response are likely to increase. This may result in a 362 long-lasting food aversion (Batsell & Brown, 1998; Batsell, Brown, Ansfield, & Paschall, 363 2002). By contrast, foods highlighted positively, pairing the foods with positive emotional 364 expressions, emotional words or safety information, are more likely to be accepted (Martins, 365 Pelchat, & Pliner, 1997; Pelchat & Pliner, 1995). The direction of the observed relationship 366 between disgust/anxiety and food aversion is unclear. Some authors have suggested that 367 disgust could trigger food rejection (Brown & Harris, 2012b; Toyama, 2000). Alternatively, it 368 has recently been argued that disgust could be a catalyst for food neophobia (Brown & Harris, 369 2012a).

A causal link is suspected between strong forms of picky/fussy eating and a
personality trait called "tactile defensiveness" (Nederkoorn, Jansen, & Havermans, 2015).
Tactile defensiveness is defined in many different ways in the scientific literature (see
Royeen, 1986, for a review of the evolution of the theory of tactile defensiveness from the

seminal work of Ayres, 1963; see also Smith *et al.*, 2005; Wilbarger, 2000). The notion
includes overreactions to the experiences of touch, or rejections or withdrawal responses to
some typically inoffensive tactile stimuli perceived as offensive. This disposition could
impact the expectation of enjoyment of certain perceived textures and consequently the
child's eating behavior. More precisely, it has been shown that tactile defensive children
refused vegetables to a higher degree than non-tactile defensive ones (Smith *et al.*, 2005).

Another personality trait whose influence on food neophobia is discussed in the literature is the "sensation seeking disposition" (measured via the sensation seeking scale) (Zuckerman, 1979). Persons who are high sensation seekers, that is to say people who require a lot of stimulation to reach the appropriate level of arousal, are more open to new food experiences, and thus tend to be less neophobic (Galloway *et al.*, 2003; Pliner & Melo, 1997). In this case, low food neophobia would be a particular mode of a lower general neophobia (Pliner & Hobden, 1992).

387 Finally, some studies (Blisset & Fogel, 2013, Keller, Steinmann, Nurse, & Tepper, 388 2002) have associated another trait called "bitterness sensitivity" to food dislike and 389 rejections. Bitterness is known to serve as a warning about poisonous foods, especially 390 vegetables (Bradbury, 2004; Catanzaro, Chesbro, & Velkey, 2013) and has been reported as a 391 sensory deterrent for vegetable consumption (Dinehart, Hayes, Bartoshuk, Lanier, & Duffy, 392 2006). The ability to detect bitterness in a certain food item is a genetic trait encoded through 393 specific genes, such as TASR38 encoding for the phenylthiocarbamide (PTC) taste receptor 394 (Bufe et al., 2005; Kim, Jorgenson, Coon, Leppert, Risch, & Drayna, 2003). It has been 395 shown that individuals with low thresholds for PTC (thus highly sensitive to bitterness) 396 display more food dislikes and rejections than those with high thresholds (thus less sensitive 397 to bitterness; Blisset & Fogel, 2013; Dinehart et al., 2006; Keller et al., 2002). Moreover 398 highly sensitive individuals seem to be more picky eaters and less adventurous (Catanzaro et 399 al., 2013). However, according to some other studies "bitterness sensitivity" does not predict 400 food preferences and rejections (Jerzsa-Latta, Krondl, & Coleman, 1990; Mattes & Labov, 401 1989).

402

## 403 Social and environmental factors involved in children's food rejections

404

In this section we review research studies on the potential social and environmental factors
underlying food rejections during the sensitive period of food neophobia and picky/fussy
eating. These factors are important because the very act of eating is a socially grounded

behavior (see e.g., Shutts, Kinzler, & DeJesus, 2013). Food consumption is socially and
culturally shared with congeners, and is based on previous experiences and previously
acquired habits in the food domain. We first address the role played by the child's previous
experiences (antecedents) and immediate environment (namely, parental practices). We then
focus on the role played by the social context on food behavior, focusing on social facilitation

- 413 effects.
- 414

## 415 Child's previous experiences and immediate environment

416 A handful of studies suggested that the antecedents of the child play an important role in the 417 determination of the child's food preferences and rejections. These antecedents are the child's 418 genes and prenatal food experiences. To estimate the genetic influence, Cooke, Haworth, and 419 Wardle (2007) compared intraclass correlations between monozygotic pairs of twins and 420 dizygotic pairs of twins for food neophobic phenotypes. They concluded that food neophobia 421 is highly heritable and is partly in the genes. Regarding prenatal experiences, evidence 422 suggests that babies develop preferences for flavors they have experienced through amniotic 423 fluid and breast milk (Schaal, Marlier & Soussignan1998, Mennella, Jagnow, & Beauchamp, 424 2001).

425 Taste preferences can also be learnt by means of conditioning. If a child is exposed to

426 repeated pairings of a particular taste (neutral stimulus) with a positive satiety effect, this taste

427 will come to elicit that pleasurable state which in turn will lead to preference for that taste.

428 This form of classical conditioning mainly concern the taste of foods which are energy dense

429 (sweet or rich in fat, carbohydrate) (Birch, McPhee, Steinberg, & Sullivan, 1990; Johnson,

430 McPhee, &Birch, 1991; Kern, McPhee, Fisher, Johnson, & Birch, 1993). However,

431 Havermans and Jansen (2006) observed in 13 young children (M age: 5.2 years) a significant

432 increase in flavor preference for the vegetable taste paired with dextrose. Even if the long

433 term effects remain unclear, it has been recently shown that caloric conditioning can be

434 combined fruitfully combined with another powerful mechanism: social learning/modelling

435 (Jansen & Tenney, 2001) which is discussed in the next section. Regarding the influence of

- 436 the child's (post-birth) immediate environment on his/her food behavior, certain
- 437 characteristics of the primary caregiver significantly affect food neophobia expression in
- 438 children (Dovey et al., 2008). The most obvious is parental food neophobia (Carruth &

439 Skinner, 2000; Pelchat & Pliner, 1986, 1995; Pliner, 1994)<sup>4</sup>, but socio-economic status

440 (Flight, Leppard, & Cox, 2003; Giskes, Turrell, Patterson, & Newman, 2002; Lien, Jacobs, &

- 441 Klepp, 2002) and educational level (Vereecken, Keukelier, & Maes, 2004) also seem to
- 442 modulate the degree of expression of the disposition to reject fruits and vegetables.

443 Parental practices are clearly important in determining the child's acceptance of versus 444 aversion toward food items because they impact both flavor exposure through milk (maternal 445 compared to formula) and social aspects guiding food behavior. The difficulty is of course to 446 disentangle the respective contributions of these two types of factors.During infancy, different 447 parenting and nutrition-related attitudes in mothers could positively influence the subsequent 448 food behavior of the child (Taveras, Scanlon, Birch, Rifas-Shiman, Rich-Edwards, & 449 Gillman, 2004). For instance, infants were shown to eat more formula when caregivers 450 provided social interaction during feeding (Lumeng, Arbor, & Blass, 2007). Compared to 451 formula-feeding, breastfeeding may facilitate the future acceptance of solid foods (Sullivan & 452 Birch, 1994; Nicklaus, 2009). Girls were shown more likely to be picky/fussy if they were 453 breastfed for fewer than 6 month(Galloway et al., 2003). Moreover, some research studies 454 have observed statistical relationships the between mother's diet, the nature of their parental 455 strategies, and the behavioral dispositions of their daughters toward fruits and vegetables. In a 456 nutshell, mothers's with a dietof more fruits and vegetables seemed to be less disposed to 457 pressure their daughters to eat and had daughters who were less picky/fussy and who 458 consumed more fruits and vegetables during childhood (Galloway et al., 2005).

459 Evidence suggested that high controlling parental practices, including restriction and 460 pressure to eat, created an emotionally negative environment around food, with negative 461 consequences for children's reactions to food (Birch et al., 1987; Faith & Kerns, 2005; 462 Galloway, Fiorito, Francis, & Birch, 2006; van der Horst, 2012; Webber, Cooke, Hill, & 463 Wardle, 2010). Some studies indeed revealed that many long-lasting food dislikes and 464 rejections could be traced back to forced consumption episodes involving an authority figure 465 (parent or teacher) (Batsell et al., 2002). It has also been shown that parental attempts to 466 control food intake in children reduces the positive effect of exposure (Galloway et al., 2006). 467 Some data showed that presenting a food as a reward enhanced children preference for that 468 food (Birch, Zimmerman, & Hind, 1980). By contrast, when disliked foods are used as a

<sup>&</sup>lt;sup>4</sup> However, further research is needed to determine either the direction of a putative causal arrow between the variables or rather the existence of a vicious circle.

reward, these foods become even less desirable (Birch & Marlin, 1982; Birch, Marlin, &
Rotter, 1984).

471 It is hard to determine what parents think about these coercive strategies. On the one 472 hand, some evidence suggested that most parents know that these strategies are ineffective 473 (Casey & Rozin, 1989). On the other hand, research studies showed that when infants are 474 between 6 and 12 months old, mothers use pressure and restriction in reaction to the perceived 475 size of their child (Brown & Lee, 2011). It is worth noting that the direction of the causal 476 arrow between parental pressure and children's reactions to food is unclear (Galloway et al., 477 2005, 2006). Namely, we do not know whether children's food rejections elicit more parental 478 pressure, or whether parental pressure and restriction foster food rejections in children.

479 Avicious circle including both aspects is a living option.

480 Interestingly, research studies suggested that children's participation in and enjoyment 481 of cooking has a direct influence on picky/fussy behavior but also increases eating enjoyment, 482 which in turn decreases picky/fussy eating (van der Horst, 2012). This is explained by the fact 483 that through cooking, children are exposed to a wide variety of foods. A cooking context is 484 also positive, as most children like hands-on activities and the concrete results of these 485 activities can give them a feeling of ownership and pride (van der Horst, 2012). Modifying 486 the home food environment through activities that engage both parents and children can be a 487 key factor in the improvement of food intake in children and can increase consumption of 488 fruits and vegetables (Heim, Bauer, Stang, & Ireland, 2011).

489

### 490 Social facilitation effects

491 Shutts et al. (2013) stated that "humans at any age rarely face the challenge of food selection 492 alone. (...) Infants and young children therefore have numerous opportunities to watch 493 members of their culture choose, cook, eat, and react to different kinds of foods in social 494 settings" (p. 420). Accordingly, one major influence of the social context on children's 495 reaction to food is social modeling or social facilitation. Clayton (1978) defined "social 496 facilitation" as an increase in the probability of performing a class of behaviors in the 497 presence of conspecifics performing the same class of behaviors at the same time (see also 498 Tomasello & Call, 1997; Visalberghi & Fragaszy, 1990; Whiten & Ham, 1992). Put 499 differently, social facilitation means that when a child eats in the presence of others eating food, his/her behavior is socially facilitated toward food intake (see Herman, 2014, for a 500 501 recent review of the social facilitation of eating).

502 Research studies in this area have shown that social facilitation effects are not 503 restricted to humans. They are observed in many omnivorous species, such as chacma 504 baboons (Cambefort, 1981), tufted capuchin monkeys (Visalberghi & Fragaszy, 1995; 505 Visalberghi & Addessi, 2000), rhesus macaques (Weiskrantz & Cowey, 1963), juvenile and 506 infant marmosets (Vitale & Queyras, 1997; Voelkl, Schrauf, & Huber, 2006), gerbils 507 (Forkman, 1991), rats (Galef, 1993), and human children (Harper & Sanders, 1975). 508 Interestingly, monkeys were shown to exhibit a social facilitation effect even across species 509 (i.e. from an human model) (Santos et al., 2002).

510 In human children, unlike other primates, social facilitation effects are specific. Adessi 511 *et al.* (2005) have shown that young children aged 2-5 years learned to accept new foods 512 through observing significant others eating the same food (but not if the food is different or if 513 the model is present without eating). By contrast, capuchin monkeys accepted and ate more of 514 a novel food when their group members were eating a food, even if it had a different color 515 (Addessi & Visalberghi, 2001; Visalberghi & Fragaszy, 2002; Visalberghi & Addessi, 2000).

516 Adults can serve as models for food acceptance: an encouraging teacher (Hendy & 517 Raudenbush, 2000; Highberger & Carothers, 1977) or a friendly visitor in a classroom can 518 foster food acceptance in young children (Harper & Sanders, 1975). However, one person has 519 a limited effect and the greatest effect occurs when everyone in the immediate environment of 520 the child is eating the food (Birch, 1980). In addition, the social facilitation is enhanced when 521 models are familiar to the children (Salvy, Vartanian, Coelho, Jarrin, & Pliner, 2008). Harper 522 and Sanders (1975) showed that children aged 14-20 and 42-48 months were willing to put 523 unfamiliar foods in their mouth when adult models were eating the food, more than when 524 adult models were simply offering the food; but the facilitation was more effective when the 525 mother was the source of the food than when the food came from a stranger.

526 In the same vein, Shutts, Kinzley, McKee, and Spelke (2009) showed that 12-month-527 old children selected a food endorsed by an adult speaker of the child's own language over 528 one endorsed by an adult speaker of a foreign language, even when the children knew that 529 both foods were highly palatable. Salvy et al. (2008) showed that social facilitation occurred 530 in children aged 5-11 years only when the co-eaters were familiar: children eating alone or 531 with strangers ate less than children eating with their siblings. Social facilitation with peer 532 modeling appeared to be the most effective way to foster novel food acceptance, as shown in 533 children aged 2-4 years (Birch, 1980) and children aged 3 and 6 years (Hendy, 2002). 534 Interestingly, the effects of peer modeling are long lasting as they endure beyond the 535 immediate context in which the modeling occurred (Birch, 1980; Laureati et al., 2014). Two

recent studies also showed that social modeling of food intake by children was enhanced
when the peers acting as models (on TV) displayed emotions instead of a neutral expression
(Bevelander *et al.*, 2013), and when other approaches were combined with peer modeling
(such as food exposure and rewards; Laureati *et al.*, 2014).

540 Interestingly, many research studies revealed that social facilitation could also change 541 the food preferences of children (Laureati et al., 2014). More precisely, if preschool children 542 were exposed to peer models who were choosing and eating a target food that did not belong 543 to the set of foods initially preferred by the children, the probability that the children chose 544 the target food increased. The effect of peer modeling was such that a significant number of 545 children ended up choosing the target food even when presented with an initially preferred 546 food (Birch, 1980; Hendy, 2002). These results confirm the Social Cognitive Theory 547 (Bandura, 1997), according to which peer models are one of the social factors that most 548 effectively foster food acceptance during preschool lunch.

549 Finally, it is worth mentioning that there is conflicting evidence in the literature as to 550 whether younger children are more affected by the behavior of peers than older ones. For 551 instance, Birch (1980) has found that food preferences of 3-year-old children are more 552 socially affected than those of 4-year-old children. Lumeng's investigations of social 553 cognition development in infancy (Lumeng, 2013) supported this perspective and showed that 554 between 3 and 4 years old, children develop the capacity to modify their food choices, based 555 on the understanding that adults can have different food preferences than their own and can 556 provide false information about food items. Younger toddlers who are not capable of this 557 mind reading would therefore be more affected by the behavior of parents pretending to like 558 usually rejected food items. But another study has not found such a difference between two 559 groups of children, aged 14-20 months and 42-48 months (Harper & Sanders, 1975). A 560 similar conflicting evidence exists regarding the impact that sex/gender has on peer models' 561 ability to modify children's food preferences. According to some authors, girls are more 562 influenced than boys (Hendy & Raudenbush, 2000), but older research studies have not found 563 such sex/gender differences (Birch, 1980).

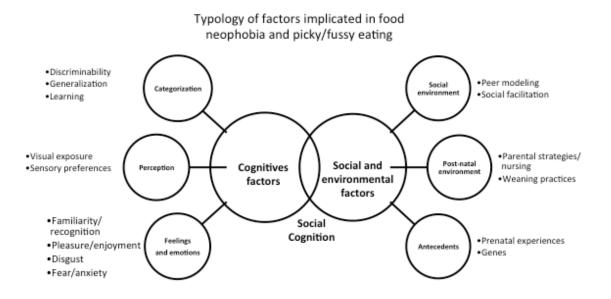
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#### 565 Summary

566

567 To summarize, food neophobia and picky/fussy eating behavior in children have been shown 568 to contribute to food rejections (mostly concerning healthy items such as fruits and 569 vegetables) and reduction of dietary diversity. Hence these two phenomena have negative

- 570 consequences for health, and a better understanding of the factors underlying food rejections
- 571 will help to overcome these concerns.
- 572 The following diagram proposes a review of the different factors (displayed in boxes)
- 573 presented above (see Fig. 1). The structure of this diagram is similar to the structure of the
- 574 present review.
- 575



577 Fig1.

578 Visual and olfactory cues play a key role in food rejections. It is likely that food 579 neophobia and pickiness depend partly on preference for certain perceptual properties of food 580 (color, visually perceived texture, shape, smell, etc.) or even mode of presentation. For 581 instance, it is possible that some children prefer dishes with space between items because 582 overlaps can cause contamination-based disgust. In addition, because the large majority of 583 preferences are learned through experience, food rejections are often reduced by repeated 584 visual exposure during infancy.

Information given by the physical context is perceived and categorized by the child, with the food categorization system possibly delivering output on edibility, familiarity, or attractiveness of items. Because food rejections peak around 2-3 years when rapid improvements appear in the categorization system, one might consider food neophobia and pickiness the result of a perceptual mismatch between food items and prototypical food categories embedding perceptual properties. Besides, some traits, such as bitterness sensitivity, sensation seeking disposition, or tactile defensiveness, may influence children's
perception of and feelings toward foods and thus lead to potential rejections.

593 The capacity to select non-dangerous foods in early childhood mainly depends on 594 learning from others. Thereby, facilitation and modeling effects play major roles in children's 595 willingness to try new food and even in changing their food preferences. Food selection is a 596 risky endeavor and even if children understand that models can provide false information they 597 assume that the latter will at least target safe foods. Children's inclination to modify their 598 choices based on mind reading seems to be weaker for food than non-food items and therefore 599 the food domain is a specific and unique domain in social cognition. Food neophobia and 600 pickiness are also influenced by genetics and prenatal food experiences (namely flavors 601 experienced through the amniotic fluid), as well as breastfeeding and weaning practices. The 602 child's immediate environment after birth (cultural customs, socio-economic status, 603 characteristics of the caregiver) should also be taken into account because it might influence

- 604 how foods are presented and accepted.
- 605

## 606 Conclusion and future directions

607

608 Food rejections by children have been referred to as food neophobia and pickiness behaviors, 609 but the conceptual definitions and assessments of these two constructs as well as their inter-610 relations are still not entirely clear. In addition, the literature showed that food rejections by 611 children fell under the scope of multiple cognitive and social/environmental factors. Whereas 612 the role played by some of these factors (namely the social and environmental factors) has 613 been extensively investigated, the implications of other factors, such as children's developing 614 food categorization system, have been comparatively under-researched. In our view, there is a 615 need for studies on food rejections, regarding (i) the distinction between food neophobia and 616 picky/fussy eating, and (ii) the potential link between food categorization abilities and 617 children's food neophobia and pickiness.

First, the literature lacks decisive empirical evidence in favor of an independence or a correlation between the two components of food rejection, food neophobia and pickiness. To clarify this aspect, it would be useful, for instance, to conduct psychometric studies in order to develop and validate a scale of food rejections for children, including items relative to food neophobia and pickiness behaviors. Specifically, investigations of the factorial structure of such a scale would help to disambiguate the relationships that food neophobia and picky/fussy eating entertain with one another. The scientific study of children's food rejections, including the efficacy of techniques for reducing them, would also be greatly facilitated by such ameasurement tool.

627 Second, from a developmental perspective, few studies have yet linked cognitive 628 capabilities of children and their inclination toward food rejections. Food rejections peak at 629 around 2-3 years, precisely when rapid changes and improvements appear in the child's food 630 categorization system. In our view, the concomitance of these two phenomena is not a sheer 631 coincidence, and calls for investigation. An important role of the food categorization system 632 is to deliver edibility output, that is to say, to discriminate food items from non-food items. 633 However, little is known about the properties of this function's development, or about its 634 relation to children's food neophobia. Future studies might assess the developmental 635 characteristics of children's food categorization system during neophobia's peak, and test i) 636 whether children's level of food rejection is a behavioral manifestation of the developmental 637 characteristics of their food categorization system and ii) whether children's level of food 638 rejection acts as a variable that moderates (as silencer or an enhancer) their developing ability 639 to discriminate between food and non-food items. We are currently designing studies with this 640 objective.

641

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