

# Expressing social attitudes in virtual agents for social coaching

Hazaël Jones, Mathieu Chollet, Magalie Ochs, Nicolas Sabouret, Catherine Pelachaud

### ► To cite this version:

Hazaël Jones, Mathieu Chollet, Magalie Ochs, Nicolas Sabouret, Catherine Pelachaud. Expressing social attitudes in virtual agents for social coaching. Autonomous Agents and Multi-Agent Systems, May 2014, Paris, France. hal-01074875

## HAL Id: hal-01074875 https://hal.science/hal-01074875

Submitted on 15 Oct 2014

**HAL** is a multi-disciplinary open access archive for the deposit and dissemination of scientific research documents, whether they are published or not. The documents may come from teaching and research institutions in France or abroad, or from public or private research centers. L'archive ouverte pluridisciplinaire **HAL**, est destinée au dépôt et à la diffusion de documents scientifiques de niveau recherche, publiés ou non, émanant des établissements d'enseignement et de recherche français ou étrangers, des laboratoires publics ou privés.

## Expressing social attitudes in virtual agents for social coaching

## (Extended Abstract)

Hazaël Jones<sup>1</sup>, Mathieu Chollet<sup>2</sup>, Magalie Ochs<sup>2</sup>, Nicolas Sabouret<sup>3</sup>, Catherine Pelachaud<sup>2</sup> <sup>1</sup> LIP6 - UPMC. Paris, France <sup>2</sup> Institut Mines-Telecom ; Telecom ParisTech ; CNRS LTCI. Paris, France <sup>3</sup> LIMSI - CNRS. Orsay, France

 $^1$ hazael.jones@lip6.fr,  $^2$  {mchollet,mochs,cpelachau}@enst.fr,  $^3$  nicolas.sabouret@limsi.fr

#### ABSTRACT

This paper presents a model of social attitudes for reasoning about the appropriate attitude to express during an interaction. It combines a theoretical approach with a study of a corpus of human-to-human interactions.

#### **Categories and Subject Descriptors**

I.2.11 [Distributed Artificial Intelligence]: Intelligents

#### Keywords

Social Attitudes, Emotions, Affective computing, Virtual Agent, Non-verbal behaviour

#### 1. INTRODUCTION

In the context of social inclusion, the TARDIS project proposes to use virtual agents to support job interview simulation and social coaching. The use of virtual agents in social coaching has increased rapidly in the last decade [10] provide evidence that virtual agents can help humans improve their social skills and, more generally, their emotional intelligence [4]. Most of the models of virtual agent in social coaching domain have focused on the simulation of emotions [10], however a virtual agent should be able to express different social attitudes. In this paper, we propose a model of social attitudes that enables a virtual agent to adapt its social attitude during the interaction with a user in a job interview simulation context. The methodology used to develop such a model combines a theoretical and an empirical approach.

In the following section, we present the corpus that was used to build our social attitude model.

#### 2. CORPUS

To build our social attitude model, we combined a theoretical approach, *i.e.* obtaining knowledge about the relationship between attitudes, emotions, moods, with an empirical approach, *i.e.* collecting a corpus of real interactions where

Appears in: Alessio Lomuscio, Paul Scerri, Ana Bazzan, and Michael Huhns (eds.), Proceedings of the 13th International Conference on Autonomous Agents and Multiagent Systems (AAMAS 2014), May 5-9, 2014, Paris, France. Copyright © 2014, International Foundation for Autonomous Agents and Multiagent Systems (www.ifaamas.org). All rights reserved. social attitudes is expressed, which we used for knowledge elicitation, to build our model and to evaluate it.

The corpus we collected consists of 9 videos of real interpersonal interactions between 5 professional recruiters and 9 job seekers interviewees. We have annotated 3 of the videos (approximately 50 minutes of video) with the non-verbal behaviors of the recruiter, the turn-taking, and the attitude of the recruiter. The coding scheme, the resulting annotations, and the inter-annotators agreements are described in more details in [3]. These annotations have been used to construct the animation module for the virtual agent's expression of social attitudes and for the evaluation of the affective model to check that it produces outputs that correspond to the human behaviour.

In addition to these annotations, post-hoc interviews with the recruiters were used to elicit knowledge about the expectations and mental states during the interview. This knowledge was used in the affective module to select the relevant social attitudes and to set up the rules to give the capability to the virtual agent to select the appropriate social attitude to express.

#### 3. AFFECTIVE MODULE

We used the post-hoc interviews with the recruiters to define the emotions, moods and attitudes relevant in our model. The attitudes used in the model are the following : *Friendly, Aggressive, Supportive, Dominant, Attentive, Inattentive, Gossip.* 

Relations between attitudes and personality, and moods and attitudes [11] have been found. Based on this knowledge, we define a set of rules that compute categories of emotions, moods and attitudes for the virtual recruiter, based on the contextual information given by the scenario and the detected affects of the participant. The details of the computation of emotions and moods can be found in [7]. The computation of attitudes follows this principle: an agent can adopt an attitude according to its personality or according to its mood. For example, an agent with a non-aggressive personality will still show an aggressive attitude if its mood becomes very hostile. According to [11], aggressive attitudes are more present in non-agreeable and neurotistic personalities and is correlated to the *hostile* mood [5]. Thus, we define the following rule:

If  $(val(A) < \theta) \land val(N) > \theta) \lor (val(hostile_f) > \theta),$ 

then:

 $val(aggr) = max(val(hostile_f), val(N), 1 - val(A))$ 

In clearer terms: if the agreeableness (val(A)) of the recruiter is inferior to a threshold  $(\theta)$  and the neuroticism (val(N)) of the recruiter is superior to a threshold  $(\theta)$ , then the recruiter will feel an aggressive attitude (val(aggr)) equal to the maximum between the amount of hostile mood he feels (val(hostile)), its neuroticism (val(N)), and the inverse of its agreeableness (1 - val(A)).

The non-verbal behaviour model of our agent, presented in the next section, does not work directly with the categories that were identified in the post-hoc interviews. To allow more variability, it makes use of continuous values, relying on the annotation of corpus which uses the Friendly and Dominant dimensions of Argyle's model of attitudes [1]. We converted the attitudes represented by categories into continuous values of dimensions using the work of Isbister [6]. As a result, the affective model gives a level of dominance and friendliness that represents the global attitude of the agent.

#### 4. EXPRESSION OF ATTITUDES

Most existing approaches to social attitude expression only consider the meaning of one signal independently of the other surrounding signals, however it is insufficient: for instance, a smile is a sign of friendliness [2], but a smile preceded by a head and gaze aversion conveys submissiveness [8]. Our work is the first attempt at using sequence mining technique to find the relationship between sequences of non-verbal signals and interpersonal attitudes.

Our methodology consists of the following steps : 1) We identify segments where the annotated attitude begins to vary (attitude variation events). 2) We separate attitude variation events into classes (e.g. small increase in dominance). 3) We segment the non-verbal behavior streams using attitude variation events, obtaining a set of non-verbal behavior sequences for each attitude variation class. 4) We extract frequent sequences using the Generalized Sequential Patterns algorithm [9] on the non-verbal behavior sequences set of each attitude variation class. Extracted sequences are characterized with confidence (i.e. how frequently a sequence is found before an attitude variation) and Lift (i.e. how the sequence occurs before an attitude variation more than if they were independent) quality measures.

When the social attitude model sends a new value for Dominance and Friendliness, the sequence with the highest Lift and Confidence values for both dimensions is chosen. For example, the sequence of signals  $HeadStraight \rightarrow$  $Gesture \rightarrow RaiseEyebrows \rightarrow Smile$  is the best scoring sequence for large increases in dominance, with a Confidence of 0.6 and Lift of 5.38.

#### 5. CONCLUSION

This paper proposes a new model for expressive agents to reason about and display social behaviours. It relies on an affective model that computes agent affects according to expected and perceived affects of the user. Contrary to most existing models of communicative behaviours for ECAs, we generate a sequence of non-verbal signals taking into account the signals the agent has shown previously. We used a data mining approach to identify sequences of non-verbal behaviours that display variations in attitudes.

#### Acknowledgment

This research has received funding from the European Union Information Society and Media Seventh Framework Programme FP7-ICT-2011-7 under grant agreement 288578.

#### 6. **REFERENCES**

- [1] M. Argyle. *Bodily Communication*. University paperbacks. Methuen, 1988.
- [2] J. K. Burgoon, D. B. Buller, J. L. Hale, and M. A. de Turck. Relational Messages Associated with Nonverbal Behaviors. *Human Communication Research*, 10(3):351–378, 1984.
- [3] M. Chollet, M. Ochs, and C. Pelachaud. A multimodal corpus for the study of non-verbal behavior expressing interpersonal stances. In *Intelligent Virtual Agents* Workshop on Multimodal Corpora, 2013.
- [4] D. Goleman. Social intelligence: The new science of human relationships. Bantam, 2006.
- [5] D. A. Infante and C. J. Wigley III. Verbal aggressiveness: An interpersonal model and measure. *Communications Monographs*, 53(1):61–69, 1986.
- [6] K. Isbister. Better Game Characters by Design: A Psychological Approach (The Morgan Kaufmann Series in Interactive 3D Technology). Morgan Kaufmann Publishers Inc., 2006.
- [7] H. Jones and N. Sabouret. TARDIS A simulation platform with an affective virtual recruiter for job interviews. In *Intelligent Digital Games for Empowerment and Inclusion*, 2013.
- [8] D. Keltner. Signs of appeasement: Evidence for the distinct displays of embarrassment, amusement, and shame. *Journal of Personality and Social Psychology*, 68:441–454, 1995.
- R. Srikant and R. Agrawal. Mining sequential patterns: Generalizations and performance improvements. Advances in Database Technology, 1057:1–17, 1996.
- [10] A. Tartaro and J. Cassell. Playing with virtual peers: bootstrapping contingent discourse in children with autism. In *Proc. 8th Intl. Conf. for the Learning Sciences - Vol. 2*, pages 382–389. International Society of the Learning Sciences, 2008.
- [11] P. F. Tremblay and L. A. Ewart. The Buss and Perry Aggression Questionnaire and its relations to values, the Big Five, provoking hypothetical situations, alcohol consumption patterns, and alcohol expectancies. *Personality and Individual Differences*, 38(2):337–346, 2005.