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# Economies of scale and scope in the provision of diagnostic techniques and therapeutic services in Portuguese hospitals\*

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## Abstract

This paper analyses the provision of auxiliary clinical services that are typically carried out within the hospital. We estimate a flexible cost function for three of the most important (cost-wise) diagnostic techniques and therapeutic services in Portuguese hospitals: Clinical Pathology, Medical Imaging and Physical Medicine and Rehabilitation. Our objective in carrying out this estimation is the evaluation of economies of scale and scope in the provision of these services. For all services, we find evidence of economies of scale and some evidence of economies of scope. We also find evidence of diminishing returns to management, whereby larger hospitals appear to have surpassed their optimal size. These results have important policy implications and can be related to the ongoing discussion of where and how should hospitals provide these services.

JEL Classification: D24, I12, I18

Keywords: translog cost function, economies of scale, economies of scope, clinical services, hospitals

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# 1 Introduction

Hospital efficiency and cost structure have received widespread attention in the literature.<sup>1</sup> The analysis of hospitals' cost structure had an initial objective of (i) assessing economies of scale and (ii) understanding the increasing trend in hospital costs (Cowing and Holtmann, 1983). Grannemann et al. (1986) have added one further reason for the importance of hospitals' cost structure: changes in hospitals' reimbursement policies, particularly the introduction of prospective payments. Knowledge of the cost structure is necessary in order to understand the incentives underlying hospitals' output decisions under various reimbursement policies and, for policymakers, this information is crucial in order to define price levels and other details of the payment mechanism (such as whether services should be paid for in bundles or on a service by service basis, or whether different types of hospital should receive different prices). In addition to this, from a competition policy perspective, especially when assessing mergers between hospitals, a good understanding of the hospitals' cost structure is necessary in order to evaluate potential merger-related cost efficiencies (Vita, 1990; Preyra and Pink, 2006).

And yet little is known about cost structures of services *within* the hospital. In particular, some clinical (e.g. clinical pathology, medical imaging, pharmacy) and non-clinical services (e.g. car parking, computing, laundry, engineering, catering) are often considered inputs of production (Cowing and Holtmann, 1983; Vita, 1990), but no attention is paid to their own production process. Given that such activities usually have a significant weight in total costs, it is surprising that more research on the topic has not been carried out.

Moreover, there is often pressure or need to outsource the provision of such activities, or at the very least to benchmark their provision against private sector practices (Young, 2005). This is particularly important in the light of Coase's (1937) contribution to a proper understanding of the firm: in the provision of a particular service by a firm, it is important to compare the possibility of in-house production with the use of the market as a resource allocation mechanism (outsourcing) – often defined as a make-or-buy decision. A body of literature has emerged looking in detail at this dilemma, focusing on the role of transaction costs, asset specificity and incomplete contracts as crucial elements to guide a firm's make-or-buy decision (Williamson, 1975, 1979 and 1985; Grossman and Hart, 1986). More recently, Grossman and Helpman (2002) have explicitly modelled these trade-offs in a framework designed to analyse market structures, where integration and outsourcing emerge as “equilibrium phenomena”.

This paper is a contribution to a more detailed analysis of the trade-offs involved in the make-or-buy decisions of some clinical services by hospitals. In particular, our objective is to shed light on an

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<sup>1</sup>On efficiency, see, among others, Zuckerman et al. (1994), Rosko and Chilingirian (1999), Rosko (2001), Staat (2006) or Herr (2008). On cost structures, see, for example, Cowing and Holtmann (1983), Grannemann et al. (1986), Vitaliano (1987), Vita (1990), Fournier and Mitchell (1992), Aletras (1999), Li and Rosenman (2001) or Preyra and Pink (2006).

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7 important reason for outsourcing: the existence of economies of scale. As Williamson (1979) notes,  
8 by choosing to buy rather than make, and assuming transaction costs are negligible, an external  
9 supplier may be in a better position to take advantage of scale economies through aggregation of  
10 various firms' demands. Or, viewed from a different perspective, if transaction costs are significant  
11 or if outsourcing to private sector contractors is a politically delicate decision, in-house production  
12 may bring about benefits to hospitals which enjoy economies of scale and it may be sensible,  
13 whenever possible, for such hospitals to aggregate the production which would normally be carried  
14 out by other hospitals. Moreover, economies of scope may exist in the joint provision of several  
15 services. For those cases, joint service production would lead to lower costs, whilst for services  
16 which do not benefit from economies of scope, there is an economically sound argument for them  
17 to be produced independently from others, possibly even outsourced.

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19 Hence, our objective is the evaluation of economies of scale and scope in the provision of  
20 auxiliary clinical services that are typically carried out within the hospital. In order to do this, we  
21 estimate a flexible cost function for three of the most important (cost-wise) diagnostic techniques  
22 and therapeutic services in Portuguese hospitals for the years 2002-06: Clinical Pathology, Medical  
23 Imaging and Physical Medicine and Rehabilitation. The estimation is carried out with a generalized  
24 translog cost function, assuming that hospitals operate in the short-run.

25  
26 For Clinical Pathology and Medical Imaging, we find evidence of ray economies of scale, i.e. as  
27 we increase the quantity produced of each individual output, costs increase less than proportionally.  
28 For Physical Medicine and Rehabilitation, although a slightly different method was used, we also  
29 find that economies of scale appear to exist. We also find that there is evidence of economies of  
30 scope for some of the services provided within each category, but not for all of them. This suggests  
31 that some services could be provided independently within each hospital without affecting overall  
32 costs. For instance, in Clinical Pathology, we find little evidence of economies of scope between  
33 clinical chemistry - by far the most important (cost-wise) service within that category - and all other  
34 outputs. Thus, outsourcing the provision of that service would have almost no cost implications in  
35 the production of other outputs. By contrast, in Medical Imaging, computed tomography appears  
36 to exhibit scope economies with all other outputs except one (ultrasonography), which suggests  
37 that if computed tomography were to be outsourced, it would raise the costs of producing those  
38 other outputs.

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40 These results have important policy implications and can be related to the ongoing discussion  
41 of where and how should hospitals provide these services. For instance, they allow us to assess  
42 whether the joint production of some services is more efficient than stand-alone production. In  
43 addition, and at the very least, the results contribute to a more informed view of the possible  
44 cost savings arising from aggregating production in fewer hospitals. Moreover, and in the context  
45 of the Portuguese National Health Service, the existence of economies of scale may provide a  
46 rationale for outsourcing particular services, even if they are to be provided by public or private  
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contractors within the hospital premises. Such contractors could aggregate larger output levels and take advantage of such economies of scale. This possibility is enshrined in article 10 of Law 27/2002, although, to the best of our knowledge, no Portuguese hospital has ever outsourced the provision of clinical services in such a way.

Finally, our results raise important questions associated with the estimated lower costs of service provision in Clinical Pathology and Medical Imaging by smaller (district and level 1) hospitals, even after adjusting for casemix. This may well be evidence that, as Coase (1937) suggested, central hospitals have surpassed their optimal size and are thus facing “diminishing returns to management”.<sup>2</sup> If that is the case, our results suggest that cost reductions could be achieved if central hospitals reorganized their provision of such services through the creation of smaller independent service-providing centres within the hospital.

The paper is organized in the following way: Section 2 presents the cost function to be estimated, whilst Section 3 describes the data used. Section 4 presents the results and Section 5 concludes. An appendix contains the data sources and the results of a restricted cost function model.

## 2 The econometric setup

The main economic concept at the heart of our analysis is the cost function. A firm’s long-run cost function depends on the quantities produced of the various outputs ( $y_i$ ), as well as on the input prices ( $w_i$ ). Assuming there are  $n$  outputs and  $m$  inputs, a firm’s long-run cost function is given by:

$$C = C(y_1, \dots, y_n, w_1, \dots, w_m) \quad (1)$$

The short-run is defined as a period of time which is too short for the firm to be able to change the quantity it uses of all its inputs. Typically, in the short-run there is at least one factor of production whose quantity the firm cannot easily change. If we define the quantity of this factor to be  $k$ , then a firm’s short-run cost function will be given by:

$$C^S = C^S(y_1, \dots, y_n, w_1, \dots, w_m, k) \quad (2)$$

Because fixed factors of production necessarily lead to the existence of fixed costs, the short-run cost function can also be written as:

$$C^S = VC(\mathbf{y}, \mathbf{w}_v, k) + F \quad (3)$$

where  $VC$  represents variable costs (i.e. costs associated with the inputs which the firm can vary in the short-run),  $\mathbf{w}_v$  is the vector of all input prices except input  $k$ ,  $\mathbf{y} = (y_1, \dots, y_n)$  is the

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<sup>2</sup>Coase (1937), pp. 394-95.

output vector and  $F = w_k k$  is the fixed cost of production.

We make the assumption that hospitals operate in the short-run. This implies that we believe hospitals cannot easily change the quantity they use of *all* the factors of production, in response to a change in input prices or output levels. We use the generalized translog cost function to represent the variable cost function. This is a generalization of the translog cost function and it is appropriate when a significant number of observations has zero output levels: a Box-Cox transformation of the output levels is used instead of the usual (under the translog cost function) log-transformation. Therefore, output levels  $y_i$  are transformed into  $Y_i = \frac{y_i^\lambda - 1}{\lambda}$ .<sup>3</sup> Similarly to other flexible functional forms, such as the quadratic cost function or the translog cost function, the generalized translog cost function represents a second-order Taylor approximation to the true (but unknown) functional form of a differentiable cost function. The equation representing it is:

$$\begin{aligned} \ln VC = & \alpha_0 + \sum_{i=1}^n \beta_i Y_i + \frac{1}{2} \sum_{i=1}^n \sum_{j=1}^n \beta_{ij} Y_i Y_j + \\ & + \sum_{i=1}^m \gamma_i \ln(w_i) + \frac{1}{2} \sum_{i=1}^m \sum_{j=1}^m \gamma_{ij} \ln(w_i) \ln(w_j) + \sum_{r=1}^n \sum_{i=1}^m \delta_{ri} \cdot Y_r \ln(w_i) + \\ & + \beta_K \cdot \ln(k) + \frac{1}{2} \beta_{KK} \cdot (\ln(k))^2 + \sum_{i=1}^m \sigma_{Ki} \cdot \ln(k) \cdot \ln(w_i) + \sum_{i=1}^n \theta_{Ki} \cdot \ln(k) \cdot Y_i \end{aligned} \quad (4)$$

We assume a symmetry constraint,  $\beta_{ij} = \beta_{ji}$  and  $\gamma_{ij} = \gamma_{ji}$ , as well as linear homogeneity in input prices (i.e. doubling the price of all inputs leads to a doubling of costs):

$$\begin{aligned} \sum_{i=1}^m \gamma_i &= 1 \\ \sum_{i=1}^m \delta_{ri} &= 0, \quad r = 1, \dots, n \\ \sum_{j=1}^m \gamma_{ij} &= 0, \quad i = 1, \dots, m \\ \sum_{i=1}^m \sigma_{Ki} &= 0 \end{aligned} \quad (5)$$

Shephard's Lemma allows us to obtain the cost share equations through logarithmic differentiation of the cost function:

$$S_i = \frac{\partial \ln VC}{\partial \ln w_i} = \gamma_i + \sum_{j=1}^m \gamma_{ij} \ln(w_j) + \sum_{r=1}^n \delta_{ri} \cdot Y_r + \sigma_{Ki} \cdot \ln(k), \quad i = 1, \dots, m \quad (6)$$

<sup>3</sup>We assume  $\lambda = 0.1$ . An earlier version of this paper (Gonçalves and Barros, 2009) shows that our results are robust to different values of  $\lambda$ .

where  $S_i = \frac{w_i \cdot x_i}{\sum_{i=1}^m w_i \cdot x_i}$  is the cost share of input  $i$  ( $x_i$  represents the quantity used of input  $i$ ).

The Box-Cox transformation is applied to the output data ( $y_i$ ), but prior to that we mean-scale all our variables.<sup>4</sup> As we will see, we identify two (variable) inputs for production: staff and other inputs, i.e.  $m = 2$ . We then estimate the generalized translog cost function given by equations (4) and (6) in the following way:<sup>5</sup>

- Model 1: equations (4) and (6) were estimated with the homogeneity restrictions of equation (5) using Zellner's Seemingly Unrelated Regression (SUR) technique. Because the cost shares add up to unity, only one of them is independent. Therefore, the second cost share equation (associated with other variable inputs) was omitted from the regression.
- Model 2: similar to model 1, but only one input price was used - staff unit costs. In this scenario, the unit price of other variable inputs is implicitly used as the numeraire and therefore linear homogeneity is assumed to hold. Equations (4) and (6) were then estimated using Zellner's Seemingly Unrelated Regression (SUR) technique. Because the cost shares add up to unity, only one of them is independent. Therefore, the second cost share equation (associated with other variable inputs) was omitted from the regression.

Both models were estimated with pooled data, i.e. assuming that all observations were independent from one another.

### 3 Data

Portuguese hospitals in the National Health Service report their cost breakdown yearly to a central body (IGIF/ACSS). This cost breakdown allows for the identification of costs associated with the main hospital outputs (medical and surgical discharges, outpatient care, emergency room care, etc.), as well as with auxiliary services, such as diagnostic techniques and therapeutic services.<sup>6</sup> These costs are further broken down by specialty and cost type (staff, materials and supplies, etc.). These could be viewed as "hospital disaggregated data", as they contain a breakdown of costs (by type) for specific hospital activities. As outlined earlier, our main interest was collecting data for

<sup>4</sup>For the fixed factor,  $k$ , for each output  $y_i$  ( $i = 1, \dots, n$ ) and for each input price  $w_j$  ( $j = 1, \dots, m$ ) we divide each observation by the respective mean, and hence the mean of the (new) mean-scaled variables is equal to 1.

<sup>5</sup>A previous version of the paper (Gonçalves and Barros, 2009) estimates a second variant of each model under the assumption of homotheticity: as Smet (2002) notes, homotheticity implies that the mix of inputs which minimizes costs is not affected by the volume or even the mix of outputs and, therefore, changes in input prices will affect costs by a scale factor. In practice, homotheticity implies that  $\delta_{ri} = 0, \forall r, i$ , in equation (4), i.e. input prices are not interacted with output levels. However, the homotheticity assumption is not rejected only for one model (Clinical Pathology, model 1) and we have focused instead on the results from the unrestricted (non-homothetic) models.

<sup>6</sup>The quantities produced by each hospital of the various outputs and/or diagnostic techniques and therapeutic services are also provided.

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7 three specialties within the auxiliary services - Clinical Pathology, Medical Imaging and Physical  
8 Medicine and Rehabilitation - as they have a significant weight in overall costs.<sup>7</sup>

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10 In addition, we have collected “hospital aggregate data” related to the total number of staff in  
11 each hospital, the number of beds, the casemix index<sup>8</sup> and total staff costs for each year. Some  
12 Portuguese public hospitals underwent a statutory transformation in 2005 and became “EPE”  
13 hospitals (public but autonomous hospitals of the National Health Service), as opposed to “SPA”  
14 hospitals (non-autonomous hospitals), and this changed the way aggregate hospital information was  
15 made public.<sup>9</sup> Therefore, aggregate hospital data was obtained from a single source (the National  
16 Health Service reports) for the years 2002-2004, but from different sources for “EPE” and “SPA”  
17 hospitals for the years 2005-2006. Table 9 in Appendix A.1 summarizes the data sources used.

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22 These data allowed us to calculate the main variables of interest for our cost function estimation.  
23 For each specialty (Clinical Pathology, Medical Imaging and Physical Medicine and Rehabilitation),  
24 variable costs were obtained by subtracting indirect costs and depreciation from total costs. Each  
25 specialties’ output quantities were obtained directly from the sources in Table 9.<sup>10</sup>

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28 We have assumed that diagnostic techniques and therapeutic services relied on the use of two  
29 variable inputs: staff and other inputs. Their prices were calculated indirectly. Staff unit costs ( $w_1$ )  
30 were calculated by dividing total hospital staff costs by the total number of staff. Non-staff inputs  
31 are a composite of different categories of inputs - pharmaceutical products, clinical consumables  
32 and other expenses - whose costs are typically allocated to the respective categories on the basis  
33 of (possibly different across hospitals) accounting rules, which makes it advisable and less prone  
34 to error to consider them as an aggregate non-staff input. This, however, presents a problem in  
35 the (indirect) calculation of the respective price, because the (different) input quantities are not  
36 directly comparable. Therefore, we follow Garcia and Thomas (2001) and assume that the price of  
37 these non-staff inputs is represented by a unit cost ( $w_2$ ), which is calculated by dividing the total  
38 cost of non-staff related variable costs by the total quantity produced in each specialty. Therefore,  
39 the unit cost of other inputs is an imperfect measure for the price of other inputs, as it is expressed  
40 as a cost per unit of output.

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47 In the short-run, we expect equipment to constitute a fixed factor of production, which hospitals  
48 could not easily (or rapidly) vary. However, we had no data available on hospital equipment used

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51 <sup>7</sup>In 2004, they accounted for 56% of the total costs of diagnostic techniques and therapeutic services.

52 <sup>8</sup>The casemix index for the years 2005 and 2006 for some “EPE” hospitals was not publicly available. In those  
53 cases, and because the casemix index does not change significantly over time, we have assumed that those hospitals’  
54 casemix index was equal to that of the most recently available year.

55 <sup>9</sup>The acronyms “EPE” and “SPA” stand for *Entidade Pública Empresarial* and *Sector Público Administrativo*  
56 respectively.

57 <sup>10</sup>Each output’s weight in overall specialty costs varies significantly and within each specialty one output typically  
58 stands out in terms of its share of total costs. For instance, Clinical Chemistry is the output responsible for 57% of  
59 the total costs of Clinical Pathology. Similarly, Radiology accounts for some 74% of total Medical Imaging costs and  
60 Physical therapy accounts for 60% of total Physical Medicine and Rehabilitation costs. See Gonçalves and Barros  
(2009) for more details.

| Specialty                          | Variable description                      | Variable       | Descriptive statistics |           | Number of observations |           |                  |   |
|------------------------------------|---|----------------|------------------------|-----------|------------------------|-----------|------------------|---|
|                                    |   |                | Mean                   | St. Dev.  | Total                  | 0-observ. | Positive observ. | Percentage of observ. within 0.5 and 1.5 of sample mean |
|                                    | Variable costs (€)                        | VC             | 2,332,378              | 3,019,846 | 317                    | -         | -                | -   |
|                                    | Output: Clinical chemistry                | y <sub>1</sub> | 654,030                | 814,234   | 317                    | 7         | 310              | 40%   |
|                                    | Output: Clinical hematology               | y <sub>2</sub> | 120,629                | 357,442   | 317                    | 141       | 176              | 17%   |
|                                    | Output: Immunology                        | y <sub>3</sub> | 42,222                 | 232,640   | 317                    | 170       | 147              | 12%   |
|                                    | Output: Clinical microbiology             | y <sub>4</sub> | 24,252                 | 53,499    | 317                    | 169       | 148              | 17%   |
| Clinical Pathology                 | Output: Endocrinology                     | y <sub>5</sub> | 7,934                  | 58,952    | 317                    | 280       | 37               | 1%  |
|                                    | Output: Virology                          | y <sub>6</sub> | 5,133                  | 60,917    | 317                    | 287       | 30               | 2%  |
|                                    | Output: Clinical hematology/Hematoncology | y <sub>7</sub> | 23,762                 | 171,947   | 317                    | 300       | 17               | 1%  |
|                                    | Input price: Staff unit costs (€)         | w <sub>1</sub> | 26,681                 | 4,516     | 317                    | -         | -                | -   |
|                                    | Input price: Non-staff unit costs (€)     | w <sub>2</sub> | 1.88                   | 1.16      | 317                    | -         | -                | -   |
|                                    | Fixed input: number of beds               | k              | 293.8                  | 270.3     | 317                    | -         | -                | -   |
|                                    | Casemix index                             | Casemix        | 1.04                   | 0.33      | 317                    | -         | -                | -   |
|                                    | Variable costs (€)                        | VC             | 1,290,709              | 1,598,582 | 335                    | -         | -                | -   |
|                                    | Output: Radiology                         | y <sub>1</sub> | 74,768                 | 83,707    | 335                    | 5         | 330              | 41%   |
|                                    | Output: Angiography                       | y <sub>2</sub> | 1,202                  | 12,304    | 335                    | 288       | 47               | 3%  |
|                                    | Output: Mamography                        | y <sub>3</sub> | 398                    | 1,241     | 335                    | 260       | 75               | 3%  |
|                                    | Output: Computed tomography               | y <sub>4</sub> | 9,231                  | 47,832    | 335                    | 231       | 104              | 16%   |
| Medical Imaging                    | Output: Ultrasonography                   | y <sub>5</sub> | 6,110                  | 11,083    | 335                    | 154       | 181              | 19%   |
|                                    | Output: Magnetic resonance imaging        | y <sub>6</sub> | 1,358                  | 12,746    | 335                    | 304       | 31               | 1%  |
|                                    | Input price: Staff unit costs (€)         | w <sub>1</sub> | 26,478                 | 4,552     | 335                    | -         | -                | -   |
|                                    | Input price: Non-staff unit costs (€)     | w <sub>2</sub> | 5.54                   | 6.35      | 335                    | -         | -                | -   |
|                                    | Fixed input: number of beds               | k              | 285.4                  | 268.2     | 335                    | -         | -                | -   |
|                                    | Casemix index                             | Casemix        | 1.05                   | 0.34      | 335                    | -         | -                | -   |
|                                    | Variable costs (€)                        | VC             | 491,196                | 437,423   | 288                    | -         | -                | -   |
|                                    | Output: Electrotherapy                    | y <sub>1</sub> | 33,954                 | 110,782   | 288                    | 212       | 76               | 4%  |
|                                    | Output: Physical therapy                  | y <sub>2</sub> | 75,060                 | 74,283    | 288                    | 44        | 244              | 42%   |
|                                    | Output: Hydro-kinesiotherapy              | y <sub>3</sub> | 2,245                  | 12,397    | 288                    | 259       | 29               | 2%  |
|                                    | Output: Occupational therapy              | y <sub>4</sub> | 3,831                  | 16,920    | 288                    | 240       | 48               | 4%  |
| Physical Medicine & Rehabilitation | Output: Speech and language therapy       | y <sub>5</sub> | 1,636                  | 13,161    | 288                    | 237       | 51               | 6%  |
|                                    | Input price: Staff unit costs (€)         | w <sub>1</sub> | 26,549                 | 4,675     | 288                    | -         | -                | -   |
|                                    | Input price: Non-staff unit costs (€)     | w <sub>2</sub> | 1.71                   | 5.27      | 288                    | -         | -                | -   |
|                                    | Fixed input: number of beds               | k              | 307.1                  | 275.0     | 288                    | -         | -                | -   |
|                                    | Casemix index                             | Casemix        | 1.05                   | 0.32      | 288                    | -         | -                | -   |

Table 1: Descriptive statistics of the main variables used in the regressions

the number of beds as a proxy. It appears reasonable that available equipment for auxiliary medical services such as diagnostic techniques and therapeutic services is purchased as a function of the hospital dimension. The number of beds also captures the potential demand for the services, which are mostly provided to admitted patients.

Due to the variety of data sources used, some variables had a significant number of missing observations. Therefore, we have eliminated observations which reported missing or zero quantities when total costs were available<sup>11</sup>, observations with a missing casemix index and observations with missing total staff numbers. We have also not considered psychiatric hospitals and oncology hospitals. This has reduced the total number of observations available to 320 (from 357) for Clinical Pathology, to 335 (from 365) for Medical Imaging and to 288 (from 333) for Physical Medicine and

<sup>11</sup>In other words, we have not considered observations for which there was clearly misreported output production.

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Rehabilitation. In addition, the data on Clinical Pathology showed the presence of significant outliers at the top of the distribution. Therefore, the top 1% of the distribution (3 observations) was dropped, leaving us with 317 observations. Table 1 contains the descriptive statistics of the main variables used in our regressions.

In addition to the variables described earlier, we have expanded the model with additional dummy variables, related to the hospital type and location, as well as the year in question, all of which could explain differences in costs.<sup>12</sup>

## 4 Results

The results of the estimation of equation (4) are presented in Table 2. We only present the results for the cost function - the cost share equation improves the quality of the results, but its coefficients are (as we can see by looking at equations (4) and (6)) the same as in the cost function. Additionally, following the literature standard, we estimate and present all cost function coefficients.

As we can see, all the regressions present high values for  $r^2$  and many individually insignificant t-ratios. This is a typical indication that multicollinearity is present, i.e. high correlations between explanatory variables.<sup>13</sup> Whilst multicollinearity does not violate OLS assumptions (estimated coefficients remain unbiased), it does lead to larger standard errors, making it more difficult to find statistically significant coefficients. In order to analyse the issue, we have first looked at the “main” regression variables only: output levels ( $Y_i, i = 1, \dots, n$ ), input prices ( $\ln(w_j), j = 1, 2$ ) and the fixed input ( $\ln(k)$ ). Firstly, looking only at pair-wise correlations among these variables, none suggested particular causes for concern.<sup>14</sup> Secondly, for all specialties, these variables’ variance-inflating factors (VIF) were low and the condition numbers were below standard thresholds above which multicollinearity is a concern.<sup>15,16</sup> Clearly, multicollinearity is associated with the introduction of (i) non-linear variables (the square of each “main” variable) and (ii) interaction variables (each

<sup>12</sup>Portuguese hospitals are divided in three hierarchical categories: central, district and level 1 hospitals; therefore, a dummy variable was created taking on the value of 1 for the latter two categories (central hospitals were omitted): “D - district hospital” and “D - Level 1 hospital”. There are 5 regions in Portugal and a dummy variable was created for four of those regions (the Alentejo region was omitted): “D - Region Algarve”; “D - Region Centro”; “D - Region L. V. Tejo” (which includes Portugal’s capital and largest city - Lisbon); “D - Region Norte” (which includes Portugal’s second largest city - Porto). Finally, dummy variables were introduced for each year (except 2002, which was omitted): “D - 2003”; “D - 2004”; “D - 2005”; “D - 2006”.

<sup>13</sup>We thank an anonymous referee for suggesting this line of analysis.

<sup>14</sup>For instance, Gujarati (1995, p. 335) suggests that correlations in excess of 0.8 may indicate collinearity, although such correlations are a necessary but not sufficient condition for its presence. The highest pair-wise correlation we have found between these variables (across specialties) was 0.81.

<sup>15</sup>The variance-inflating factors inform us on how the variance of an estimator is inflated by the presence of multicollinearity (see Maddala, 1992, p. 274 or Gujarati, 1995, p. 328 for more details). VIFs above 10 are typically a sign that the variable is collinear. Looking only at these variables, none presents a VIF above 5, thus suggesting no multicollinearity problems.

<sup>16</sup>The condition number or index is an overall measure of multicollinearity and measures the sensitivity of regression estimates to small changes in the data (see Maddala, 1992, p. 274 for details). The condition numbers of these variables for each specialty were below 16 (values between 10 and 30 are indicative of moderate multicollinearity and above 30 multicollinearity is severe).

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7 “main” variable is interacted with every other “main” variable) in the regression, as suggested in  
8 equation (4). For instance, Gujarati (1995, p. 322) observes that powers of explanatory variables  
9 are typically highly correlated. As expected, once we analyse all the variables included in the  
10 estimation of equation (4), pair-wise correlations, VIFs and condition numbers all point to the  
11 presence of strong multicollinearity. As such, although estimated coefficients remain unbiased,  
12 standard errors are likely to be large.  
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15 This, however, is not a problem solely associated with the generalized translog cost function we  
16 estimate. Other second-order approximations of the cost function, such as the quadratic or translog  
17 functions, are also likely to be affected by multicollinearity, because all use powers and interactions  
18 of explanatory variables (output levels and input prices). For instance, Grannemann et al. (1986)  
19 use a hybrid functional form for the cost function which contains several variable interactions;<sup>17</sup>  
20 Vitaliano (1987) notes that 30 out of 64 coefficients were not statistically significant because of  
21 multicollinearity problems. Therefore, multicollinearity should be viewed as the norm rather than  
22 the exception in cost function estimations.  
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28 If a second-order Taylor approximation to the true cost function, such as the quadratic, translog  
29 or generalized translog, is to be estimated, all that can realistically be done is to minimize the (neg-  
30 ative) effects of multicollinearity. Gujarati (1995, p. 344) suggests that, in practice, when powers  
31 of explanatory variables are included in the regression, expressing the variables as deviations from  
32 their means alleviates the multicollinearity problem. Hence, our mean-scaling of the variables  
33 should be helpful in this context. Gujarati (1995, p. 340) also suggests imposing *a priori* re-  
34 strictions (which theoretically are expected to hold) on the regression coefficients. Therefore, the  
35 homogeneity assumptions imposed on our estimation (equation (5)) are also likely to contribute to-  
36 wards minimizing the impact of multicollinearity. Finally, using Zellner’s SUR technique (instead of  
37 OLS) is also likely to be “... especially fruitful when multicollinearity problems are encountered...”  
38 (Binkley, 1982, p. 890) because “... the greater the multicollinearity within an equation, the more  
39 likely is SUR to lead to significant efficiency gains [compared with OLS]” (Binkley, 1982, p. 894).  
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46 An often used solution in the presence of multicollinearity is to drop one (or several) collinear  
47 variables. However, in doing so we may be committing a specification bias (Gujarati, 1995, p. 341)  
48 by (erroneously) excluding relevant variables and leading our estimates to be biased. As Gujarati  
49 (1995, p. 342) observes, “...the remedy may be worse than the disease in some situations because,  
50 whereas multicollinearity may prevent precise estimation of the parameters of the model, omitting  
51 a variable may seriously mislead us as to the true values of the parameters”. For completeness,  
52 we report the results of a restricted version of the cost function for each specialty (see Table 10 in  
53 Appendix A.2), obtained through a stepwise regression approach. Overall, the estimated coefficients  
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58 <sup>17</sup>The ad-hoc specification adopted is a mixture of a translog (costs and input prices enter the regression in  
59 logarithms) and a quadratic cost function (outputs do not enter the regression in logs because of zero output levels).  
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| Param.           | Variable                  | Clinical Pathology |            | Medical Imaging |            | Physical Medicine and Rehabilitation |            |
|------------------|---------------------------|--------------------|------------|-----------------|------------|--------------------------------------|------------|
|                  |                           | Model (1)          | Model (2)  | Model (1)       | Model (2)  | Model (1)                            | Model (2)  |
|                  |                           | Coef.              | Coef.      | Coef.           | Coef.      | Coef.                                | Coef.      |
| $\beta_1$        | $Y_1$                     | 0.767 ***          | 1.001 ***  | 0.458 ***       | 0.611 ***  | 0.049                                | -0.074     |
| $\beta_2$        | $Y_2$                     | -0.060             | -0.151     | 0.025           | 0.128 **   | -0.143                               | -0.305     |
| $\beta_3$        | $Y_3$                     | 0.059 *            | 0.026      | 0.069 *         | 0.116 **   | -0.010                               | -0.028     |
| $\beta_4$        | $Y_4$                     | 0.123              | 0.262      | -0.066          | -0.371 *** | 0.039                                | 0.020      |
| $\beta_5$        | $Y_5$                     | 0.021              | 0.054      | 0.027           | -0.052     | 0.069                                | 0.069      |
| $\beta_6$        | $Y_6$                     | -0.040 **          | -0.043     | 0.063 *         | 0.088      |                                      |            |
| $\beta_7$        | $Y_7$                     | -0.003             | -0.043     |                 |            |                                      |            |
| $\gamma_1$       | $\ln(w_1)$                | 0.418 ***          | 0.416 ***  | 0.601 ***       | 0.608 ***  | 0.680 ***                            | 0.766 ***  |
| $\gamma_2$       | $\ln(w_2)$                | 0.582 ***          |            | 0.399 ***       |            | 0.320 ***                            |            |
| $1/2\beta_{11}$  | $Y_1 \cdot Y_1$           | 0.053 ***          | 0.021 ***  | 0.040 ***       | 0.015 **   | 0.003                                | -0.009     |
| $\beta_{12}$     | $Y_1 \cdot Y_2$           | -0.016 ***         | -0.012 **  | 0.025           | 0.040      | -0.034 ***                           | -0.033 *** |
| $\beta_{13}$     | $Y_1 \cdot Y_3$           | -0.007             | 0.011      | -0.007          | 0.008      | 0.000                                | 0.000      |
| $\beta_{14}$     | $Y_1 \cdot Y_4$           | -0.018 ***         | -0.009     | -0.001          | -0.003     | 0.004                                | 0.000      |
| $\beta_{15}$     | $Y_1 \cdot Y_5$           | 0.011              | 0.026      | -0.006          | -0.007     | -0.003                               | 0.001      |
| $\beta_{16}$     | $Y_1 \cdot Y_6$           | 0.002              | 0.017      | -0.011          | 0.008      |                                      |            |
| $\beta_{17}$     | $Y_1 \cdot Y_7$           | 0.032 ***          | 0.038 **   |                 |            |                                      |            |
| $1/2\beta_{22}$  | $Y_2 \cdot Y_2$           | 0.012 ***          | 0.004      | 0.001           | 0.008      | 0.037 ***                            | 0.022 **   |
| $\beta_{23}$     | $Y_2 \cdot Y_3$           | -0.007             | -0.027 *** | -0.003          | -0.001     | -0.016 **                            | -0.012     |
| $\beta_{24}$     | $Y_2 \cdot Y_4$           | 0.006              | 0.013      | -0.004          | -0.006     | -0.018                               | -0.027     |
| $\beta_{25}$     | $Y_2 \cdot Y_5$           | -0.003             | 0.009      | -0.022 **       | -0.046 *** | -0.021 ***                           | -0.016 **  |
| $\beta_{26}$     | $Y_2 \cdot Y_6$           | -0.011             | -0.019     | 0.000           | -0.002     |                                      |            |
| $\beta_{27}$     | $Y_2 \cdot Y_7$           | -0.003             | 0.007      |                 |            |                                      |            |
| $1/2\beta_{33}$  | $Y_3 \cdot Y_3$           | 0.005 **           | 0.002      | 0.004           | 0.006      | -0.001                               | -0.002     |
| $\beta_{34}$     | $Y_3 \cdot Y_4$           | 0.001              | -0.003     | 0.002 *         | 0.004 **   | -0.005                               | -0.001     |
| $\beta_{35}$     | $Y_3 \cdot Y_5$           | 0.001              | 0.002      | -0.007          | -0.010     | -0.002                               | -0.007     |
| $\beta_{36}$     | $Y_3 \cdot Y_6$           | 0.002 **           | 0.003      | 0.004 *         | 0.004      |                                      |            |
| $\beta_{37}$     | $Y_3 \cdot Y_7$           | -0.003             | -0.005     |                 |            |                                      |            |
| $1/2\beta_{44}$  | $Y_4 \cdot Y_4$           | 0.003              | 0.007      | 0.001           | -0.008     | 0.003                                | 0.003      |
| $\beta_{45}$     | $Y_4 \cdot Y_5$           | -0.002             | -0.012     | 0.002 *         | 0.004 ***  | 0.000                                | -0.001     |
| $\beta_{46}$     | $Y_4 \cdot Y_6$           | 0.002              | 0.000      | -0.007          | -0.028 **  |                                      |            |
| $\beta_{47}$     | $Y_4 \cdot Y_7$           | 0.007              | 0.032 **   |                 |            |                                      |            |
| $1/2\beta_{55}$  | $Y_5 \cdot Y_5$           | 0.005 **           | 0.009 *    | 0.013 ***       | 0.010 ***  | 0.011 **                             | 0.014 **   |
| $\beta_{56}$     | $Y_5 \cdot Y_6$           | -0.001             | 0.000      | 0.017 *         | 0.039 **   |                                      |            |
| $\beta_{57}$     | $Y_5 \cdot Y_7$           | -0.002             | -0.003     |                 |            |                                      |            |
| $1/2\beta_{66}$  | $Y_6 \cdot Y_6$           | -0.001             | -0.001     | 0.006 *         | 0.009      |                                      |            |
| $\beta_{67}$     | $Y_6 \cdot Y_7$           | -0.003 **          | -0.005 **  |                 |            |                                      |            |
| $1/2\beta_{77}$  | $Y_7 \cdot Y_7$           | 0.003              | 0.001      |                 |            |                                      |            |
| $1/2\gamma_{11}$ | $\ln(w_1) \cdot \ln(w_1)$ | 0.017 ***          | 0.004      | 0.066 ***       | 0.004      | 0.048 ***                            | -0.045     |
| $\gamma_{12}$    | $\ln(w_1) \cdot \ln(w_2)$ | -0.035 ***         |            | -0.133 ***      |            | -0.095 ***                           |            |
| $1/2\gamma_{22}$ | $\ln(w_2) \cdot \ln(w_2)$ | 0.017 ***          |            | 0.066 ***       |            | 0.048 ***                            |            |

(\*\*\*) Significant at the 1% level; (\*\*) Significant at the 5% level; (\*) Significant at the 10% level  
 Note: For a quick reference on the variables' definition, see Table 1.

Table 2: Estimation results

| Param.          | Variable                             | Clinical Pathology |            | Medical Imaging |            | Physical Medicine and Rehabilitation |            |
|-----------------|--------------------------------------|--------------------|------------|-----------------|------------|--------------------------------------|------------|
|                 |                                      | Model (1)          | Model (2)  | Model (1)       | Model (2)  | Model (1)                            | Model (2)  |
|                 |                                      | Coef.              | Coef.      | Coef.           | Coef.      | Coef.                                | Coef.      |
| $\delta_{11}$   | $Y_1.\ln(w_1)$                       | 0.005              | 0.011 ***  | -0.032 ***      | -0.012 **  | -0.004                               | -0.006 *   |
| $\delta_{21}$   | $Y_2.\ln(w_1)$                       | 0.005 **           | 0.005 ***  | -0.001          | -0.003     | -0.011 ***                           | -0.015 *** |
| $\delta_{31}$   | $Y_3.\ln(w_1)$                       | -0.003             | -0.004 **  | 0.003 *         | 0.001      | 0.002                                | 0.000      |
| $\delta_{41}$   | $Y_4.\ln(w_1)$                       | 0.000              | -0.001     | -0.002          | -0.006 **  | 0.007 **                             | 0.012 ***  |
| $\delta_{51}$   | $Y_5.\ln(w_1)$                       | -0.002             | -0.002     | -0.001          | 0.003      | -0.002                               | -0.004     |
| $\delta_{61}$   | $Y_6.\ln(w_1)$                       | 0.002              | 0.001      | 0.002           | 0.001      |                                      |            |
| $\delta_{71}$   | $Y_7.\ln(w_1)$                       | -0.001             | -0.003     |                 |            |                                      |            |
| $\delta_{12}$   | $Y_1.\ln(w_2)$                       | -0.005             |            | 0.032 ***       |            | 0.004                                |            |
| $\delta_{22}$   | $Y_2.\ln(w_2)$                       | -0.005 **          |            | 0.001           |            | 0.011 ***                            |            |
| $\delta_{32}$   | $Y_3.\ln(w_2)$                       | 0.003              |            | -0.003 *        |            | -0.002                               |            |
| $\delta_{42}$   | $Y_4.\ln(w_2)$                       | 0.000              |            | 0.002           |            | -0.007 **                            |            |
| $\delta_{52}$   | $Y_5.\ln(w_2)$                       | 0.002              |            | 0.001           |            | 0.002                                |            |
| $\delta_{62}$   | $Y_6.\ln(w_2)$                       | -0.002             |            | -0.002          |            |                                      |            |
| $\delta_{72}$   | $Y_7.\ln(w_2)$                       | 0.001              |            |                 |            |                                      |            |
| $\beta_k$       | $\ln(k)$                             | 0.040              | -0.511     | 0.228 ***       | 0.326 **   | 0.544 ***                            | 0.847 ***  |
| $1/2\beta_{kk}$ | $(\ln k)^2$                          | 0.175 ***          | 0.285 ***  | 0.167 ***       | 0.216 ***  | 0.071 ***                            | 0.078 **   |
| $\sigma_{k1}$   | $\ln(k).\ln(w_1)$                    | -0.054 ***         | -0.056 *** | 0.008           | -0.034 *** | -0.012                               | -0.008     |
| $\sigma_{k2}$   | $\ln(k).\ln(w_2)$                    | 0.054 ***          |            | -0.008          |            | 0.012                                |            |
| $\theta_{k1}$   | $\ln(k).Y_1$                         | -0.187 ***         | -0.209 *** | -0.139 ***      | -0.143 *** | 0.005                                | 0.015      |
| $\theta_{k2}$   | $\ln(k).Y_2$                         | 0.012 *            | 0.018      | 0.017           | 0.012      | -0.017                               | 0.001      |
| $\theta_{k3}$   | $\ln(k).Y_3$                         | 0.003              | 0.022      | -0.005          | -0.025 *   | 0.022                                | 0.020      |
| $\theta_{k4}$   | $\ln(k).Y_4$                         | -0.001             | -0.029 **  | -0.007          | -0.001     | -0.013                               | -0.028 *   |
| $\theta_{k5}$   | $\ln(k).Y_5$                         | -0.017             | -0.051 **  | -0.007          | -0.016 *   | 0.014                                | 0.031      |
| $\theta_{k6}$   | $\ln(k).Y_6$                         | 0.022              | 0.017      | -0.035          | -0.047     |                                      |            |
| $\theta_{k7}$   | $\ln(k).Y_7$                         | -0.033 ***         | -0.085 *** |                 |            |                                      |            |
|                 | D - District hosp.                   | -0.092 ***         | -0.247 *** | -0.189 ***      | -0.217 *** | 0.075                                | 0.095      |
|                 | D - Level 1 hosp.                    | -0.102 ***         | -0.304 *** | -0.001          | 0.160 *    | -0.025                               | 0.052      |
|                 | D - Year 2003                        | -0.073 ***         | -0.071     | -0.024          | -0.007     | -0.050                               | -0.014     |
|                 | D - Year 2004                        | -0.062 **          | -0.021     | 0.014           | 0.057      | 0.016                                | 0.059      |
|                 | D - Year 2005                        | -0.051 *           | -0.031     | 0.020           | 0.072      | 0.007                                | 0.040      |
|                 | D - Year 2006                        | -0.047 *           | -0.005     | 0.033           | 0.131 **   | 0.017                                | 0.085      |
|                 | D - Region Algarve                   | 0.123 **           | 0.216 **   | 0.027           | 0.018      | 0.098                                | 0.087      |
|                 | D - Region Centro                    | -0.130 ***         | -0.248 *** | -0.115 **       | -0.187 **  | -0.300 ***                           | -0.433 *** |
|                 | D - Region L. V. Tejo                | 0.089 **           | 0.086      | 0.055           | 0.067      | 0.030                                | 0.020      |
|                 | D - Region Norte                     | -0.120 ***         | -0.225 *** | -0.198 ***      | -0.292 *** | -0.227 ***                           | -0.292 **  |
|                 | Casemix                              | -0.069 **          | -0.081     | -0.227 ***      | -0.140     | 0.388 ***                            | 0.495 ***  |
| $\alpha_0$      | Constant                             | 14.601 ***         | 14.552 *** | 14.564 ***      | 14.814 *** | 12.835 ***                           | 12.440 *** |
|                 | Number of observations               | 317                | 317        | 335             | 335        | 288                                  | 288        |
|                 | R <sup>2</sup> (cost function)       | 0.98               | 0.93       | 0.96            | 0.91       | 0.90                                 | 0.81       |
|                 | R <sup>2</sup> (cost share equation) | 0.21               | 0.19       | 0.50            | 0.18       | 0.63                                 | 0.08       |

(\*\*\*) Significant at the 1% level; (\*\*) Significant at the 5% level; (\*) Significant at the 10% level  
 Note: For a quick reference on the variables' definition, see Table 1.

Table 2 (cont.): Estimation results

differ significantly from those in Table 2, quite possibly because of the specification bias.<sup>18</sup>

We have also looked at two other potential problems in our regression results: heteroskedasticity and autocorrelation. Heteroskedasticity exists when the error term does not have a constant variance (i.e. when it is not homoskedastic). Although heteroskedasticity does not result in biased parameters, it invalidates the use of estimated standard errors for hypothesis testing.<sup>19</sup> Firstly, we performed a visual inspection of the squared residuals plotted against the fitted values in order to detect any systematic patterns, although none were found.<sup>20</sup> We then tested for the existence of heteroskedasticity by using a RESET test.<sup>21</sup> At the 1% significance level, we could not reject the hypothesis of homoskedasticity.<sup>22</sup>

Autocorrelation is a typical problem in time series data, where the error term in one period is correlated with the error term in previous or subsequent periods. Although the estimated parameters remain unbiased in its presence, the estimated standard errors are larger. The data used in our estimation does not consist of time series. Instead, it is an (unbalanced) panel, where every variable is observed for each hospital over time. As Cameron and Trivedi (2005) note, an autocorrelation problem exists with this type of data if the errors are correlated over time for a given “individual” (in our case, hospitals). This can be corrected by introducing individual or group-specific dummies as well as time dummies. As outlined above, this is the approach we have adopted and it appears to have corrected the problem: an analysis of the correlation of residuals over time for each hospital does not suggest the existence of autocorrelation.<sup>23</sup>

#### 4.1 Economies of scale

Ray economies of scale, in a multiproduct cost function setting, refer to the proportional increase in total costs which result from a proportional increase in all the outputs. Alternatively, viewed from the production function perspective, ray economies of scale refer to the proportional increase in outputs which result from proportional increases in the quantity used of all inputs. Inevitably, any concept of economies of scale implicitly refers to the long run. Vita (1990) points out that

<sup>18</sup>The standard approach of estimating the full cost function and presenting all the estimated coefficients, as in Table 2, may also be justified because the coefficients remain unbiased even in the presence of multicollinearity.

<sup>19</sup>See Maddala (1992, pp. 209-211) for more details.

<sup>20</sup>Gujarati (1995, p. 368) suggests that such informal methods are useful to detect the possible existence of a relationship between the fitted values and the residuals, thus informing us on the type of heteroskedasticity that may be present.

<sup>21</sup>The RESET test (see Maddala, 1992, p. 204 for more details) consists of regressing  $\hat{u}$  (the estimated residuals) on  $\hat{y}^2$  and  $\hat{y}^3$ , where  $\hat{y}$  are the fitted values, and testing whether the respective coefficients are significant (in which case the hypothesis of homoskedasticity would be rejected).

<sup>22</sup>The hypothesis of homoskedasticity could not be rejected (for all models and specialties) at the 1% significance level. It would be rejected at the 5% significance level for Physical Medicine and Rehabilitation (model 1) and at the 10% significance level for Clinical Pathology (model 1).

<sup>23</sup>Within each hospital, and for all specialties and models, we have looked at the correlation between the residual at time  $t$  and at time  $t - 1$ . For Clinical Pathology (81 hospitals) and Medical Imaging (83 hospitals), no correlation is significant at the 1% significance level; for Physical Medicine and Rehabilitation (74 hospitals), one correlation (in model 2) is significant at the 1% level.

when a variable cost function is estimated, ray economies of scale (RTS) can be calculated in the following way (see also Braeutigam and Daughety, 1983):

$$RTS = \frac{1 - \frac{\partial \ln VC}{\partial \ln(k^*)}}{\sum_{i=1}^n \eta_i} \quad (7)$$

where  $\eta_i$  is the cost elasticity of output  $i$  :

$$\eta_i = \frac{\partial C}{\partial y_i^*} \frac{y_i^*}{C} \quad (8)$$

$\eta_i$  represents the percent change in costs when output  $i$  varies by 1%. In our case, and similarly to Vita (1990), the cost elasticity of output  $i$  is given by:

$$\eta_i = \left( \beta_i + \sum_{j=1}^n \beta_{ij} Y_j + \sum_{j=1}^m \delta_{ij} \ln(w_j) + \theta_{Ki} \ln(k) \right) y_i^\lambda \quad (9)$$

where  $y_i$  is the untransformed output and  $\lambda$  represents the Box-Cox parameter used in the transformation. At the sample mean, because we have mean scaled our data prior to the Box-Cox transformation, the cost elasticity of output  $i$  is simply given by  $\eta_i = \beta_i$ , where  $\beta_i$  is the output parameter from the estimated cost function (equation (4)). An estimate of  $RTS$  in equation (7) larger than one indicates the existence of economies of scale. In particular, an increase of all the outputs in an average hospital by 1% would increase variable costs by  $1/RTS$  percent.

In equation (7),  $k^*$  should ideally represent the optimal level for the fixed factor. However, the calculation of this optimal level for the fixed factor would require the use of input price data which we do not possess. Therefore, we follow the approach suggested by Caves et al. (1981), and use the actual level of the fixed factor (instead of the optimal level) when computing equation (7). As Vita (1990, p. 15) notes, this method “...evaluates scale economies along a ray from the origin that passes through the actual point of operation observed in the sample”. Since we are estimating a variable cost function, we are implicitly assuming that firms are not operating on their efficient expansion path, i.e. they are not using the optimal level of the fixed factor. Therefore, it is likely that the two methods for computing equation (7) would yield different results.<sup>24</sup>

As we can see from the estimates of  $RTS$  (equation (7)) at the sample mean presented in Table 3, ray economies of scale appear to exist: for either model, and for Clinical Pathology and Medical Imaging, the estimates of  $RTS$  are statistically significant and larger than one.<sup>25</sup> In addition, we have tested the hypothesis of constant returns to scale ( $RTS = 1$ ). The hypothesis is rejected for Clinical Pathology (model 2) and Medical Imaging (model 1). However, care should be taken in the

<sup>24</sup>See Vita (1990) for a more detailed discussion.

<sup>25</sup>In the calculation of  $RTS$  (according to equation (7)) all the relevant coefficients are used (even statistically insignificant ones). As discussed earlier, the presence of multicollinearity causes the coefficients' standard errors to be larger, but their estimates remain unbiased.

| Ray economies of scale | Model (1) |              |              | Model (2) |              |              |
|------------------------|-----------|--------------|--------------|-----------|--------------|--------------|
|                        | RTS       | (std. error) | $H_0: RTS=1$ | RTS       | (std. error) | $H_0: RTS=1$ |
| Clinical Pathology     | 1.11      | (0.09)       |              | 1.37      | (0.14)       | ***          |
| Medical Imaging        | 1.34      | (0.19)       | *            | 1.30      | (0.34)       |              |

(\*\*\*)  $H_0$  rejected at the 1% level; (\*\*)  $H_0$  rejected at the 5% level; (\*)  $H_0$  rejected at the 10% level

Table 3: Ray economies of scale

| Ray economies of scale          | Clinical Pathology |           | Medical Imaging |           |
|---------------------------------|--------------------|-----------|-----------------|-----------|
|                                 | Model (1)          | Model (2) | Model (1)       | Model (2) |
| All $Y_i$ 20% above sample mean | 1.05               | 1.30      | 1.27            | 1.24      |
| All $Y_i$ 10% above sample mean | 1.08               | 1.33      | 1.30            | 1.27      |
| At sample mean (all variables)  | 1.11               | 1.37      | 1.34            | 1.30      |
| All $Y_i$ 10% below sample mean | 1.14               | 1.41      | 1.38            | 1.33      |
| All $Y_i$ 20% below sample mean | 1.17               | 1.45      | 1.43            | 1.36      |

Table 4: Ray economies of scale above and below sample mean

interpretation of these results. Because of multicollinearity (discussed earlier), coefficients' standard errors are likely to be large. Hence, when testing hypotheses using those coefficients (e.g. significance tests, as well as tests of linear or non-linear combinations), rejection of the null constitutes strong evidence against it, whilst non-rejection may be caused by the large standard errors, a point also made by Fraquelli et al. (2004, p. 2057). Because of this, previous work looks mainly at the estimate of  $RTS$  in order to determine whether ray economies of scale exist.<sup>26</sup>

For Clinical Pathology and Medical Imaging, we have also calculated the returns to scale indicator for different levels of output (assuming all other variables are at the sample mean, including the number of beds). Table 4 presents those estimates. Rather importantly, we can see that ray economies of scale are less pronounced as we increase the level of output above the sample mean. This is to be expected, as an increase of all output levels would partly exhaust the existing economies of scale. The reverse is true when we decrease the output levels below the sample mean.

For Physical Medicine and Rehabilitation, the estimates of  $RTS$  at the sample mean are implausible and exhibit a wide variability across models. Our conjecture is that the sample mean for all outputs may not be the most appropriate scale to evaluate ray economies of scale in this specialty. Looking at Table 1, we can see that in Clinical Pathology and Medical Imaging a significant percentage of observations (more than 10%) contains output production within 0.5 and 1.5 of the sample mean, and this is true for *several* outputs. By contrast, in Physical Medicine and Rehabilitation, output production within 0.5 and 1.5 of the sample mean is only considerable for physical therapy; for all other outputs, there is a large number of 0-observations and few (less than 6%) are within that interval.

<sup>26</sup>See, for instance, Cowing and Holtmann (1983) or Vita (1990).

| Ray economies of scale (individual observations) |                          | RTS       |           |
|--|--------------------------|-----------|-----------|
|  |                          | Model (1) | Model (2) |
| Clinical Pathology                               | Median - per observation | 1.24      | 1.70      |
|  | Median - per hospital    | 1.20      | 1.63      |
| Medical Imaging                                  | Median - per observation | 1.13      | 1.05      |
|  | Median - per hospital    | 1.12      | 0.95      |
| Physical Medicine and Rehabilitation             | Median - per observation | 1.22      | 1.28      |
|  | Median - per hospital    | 1.23      | 1.23      |

Table 5: Ray economies of scale - individual observations

Therefore, we have used the estimated coefficients presented in Table 2 to calculate an *RTS* estimate for each observation (i.e. for each hospital and year). In other words, we have estimated *RTS* (equation (7)) using the actual level of the explanatory variables associated with each observation. Naturally, such estimates must be interpreted with caution because, as Vita (1990) notes, estimated flexible cost functions perform poorly when evaluated away from the approximation point. Nevertheless, and in order to correct this problem, we present in Table 5 the *median* of all individually calculated *RTS* estimates.<sup>27</sup> In addition, we have also calculated the mean *RTS* estimate for each hospital (each hospital may have a different number of observations in the panel) and then calculated the *median* of such hospitals' *RTS* estimates.

Firstly, notice that the estimates for Clinical Pathology and Medical Imaging are not too different from those presented in Table 3: for Clinical Pathology, these estimates are slightly larger, whereas for Medical Imaging they are slightly lower. Nevertheless, with one single exception (median per hospital of Medical Imaging) they all suggest the existence of economies of scale in these two specialties. As for Physical Medicine and Rehabilitation, the *RTS* estimates presented in Table 3 also suggest the existence of economies of scale. More importantly, such estimates do not vary significantly across models or depending on the calculation method (median per observation or median per hospital) and range from 1.22 to 1.28.

## 4.2 Economies of scope

Economies of scope are said to exist if the joint costs of producing the various outputs are lower than the cost of producing those outputs separately. For instance, in a three-output case, overall economies of scope (ES) are given by:

$$ES = \frac{C(y_1, 0, 0) + C(0, y_2, 0) + C(0, 0, y_3) - C(y_1, y_2, y_3)}{C(y_1, y_2, y_3)} \quad (10)$$

As Vita (1990) points out, one could evaluate this expression using the estimated cost function.

<sup>27</sup>Our results indicate that the mean of the individually estimated *RTS* estimates is heavily influenced by very high and very low *RTS* estimates, which are clearly related to their distance from the approximation point. Therefore, we have chosen to present the median of such estimates, which is not influenced by their magnitude.

However, flexible cost functions such as the one in equation (4) do not typically provide plausible cost estimates when evaluated at zero output levels. Therefore, Vita (1990) tests for the existence of weak cost complementarities (WCC) at the point of approximation of the cost function, which are a sufficient condition for economies of scope to exist. Following Vita (1990), weak cost complementarities exist if the following expression is negative:

$$\begin{aligned} C_{ij} &= C_{vij} + C_{vjK} \cdot \frac{\partial k^*}{\partial y_j} \\ &= \frac{\partial^2 VC}{\partial y_i \partial y_j} + \frac{\partial^2 VC}{\partial y_j \partial k} \frac{\partial k^*}{\partial y_j} \end{aligned} \quad (11)$$

This decomposition is due to Cowing and Holtmann (1983). If  $\frac{\partial k^*}{\partial y_j} > 0$ , then  $k$  is a normal input and a sufficient condition for  $C_{ij}$  to be negative is that  $C_{vij} = \frac{\partial^2 VC}{\partial y_i \partial y_j} < 0$  and  $C_{vjK} = \frac{\partial^2 VC}{\partial y_j \partial k} < 0$ . Again following Vita (1990), for the former to be verified, it must be true that  $\beta_i \beta_j + \beta_{ij} < 0$  (parameters in equation (4)); for the latter to be true,  $\theta_{Kj} < 0$  must be verified.

Tables 6, 7 and 8 present the estimates of  $C_{vij}$  and  $C_{vjK}$  for all possible output combinations and for Clinical Pathology, Medical Imaging and Physical Medicine and Rehabilitation respectively, as well as their statistical significance. The columns further to the right in each of those Tables assesses whether weak cost complementarities exist according to two criteria: a first (less stringent) criteria demands that both  $C_{vij}$  and  $C_{vjK}$  be negative (regardless of their statistical significance); a second (more stringent) criteria demands that at least one estimate be negative and statistically significant, whilst the other must be either negative (and significant) or insignificant.<sup>28</sup> Looking at a two-output combination, if these two criteria are satisfied across models, we define this to be strong evidence of weak cost complementarities between those outputs; however, if only the less stringent criteria is satisfied across models, whilst the more stringent criteria is satisfied for one model only, we define this to be suggestive evidence of weak cost complementarities.

Starting with Clinical Pathology (Table 6), there is strong evidence of weak cost complementarities between outputs 3 and 7 (immunology and clinical hematology/hematoncology), outputs 5 and 7 (endocrinology and clinical hematology/hematoncology) and outputs 6 and 7 (virology and clinical hematology/hematoncology): in all these cases, the estimates of  $C_{vij}$  and  $C_{vjK}$  satisfy both criteria outlined above for both models. There is also suggestive evidence of weak cost complementarities between outputs 2 and 4 (clinical hematology and clinical microbiology) and 2 and 7 (clinical hematology and clinical hematology/hematoncology).<sup>29</sup>

<sup>28</sup>As mentioned earlier, multicollinearity causes standard errors to be large, thus making it more difficult to find statistically significant estimates for  $C_{vij}$  and  $C_{vjK}$ .

<sup>29</sup>One could also conclude there to be suggestive evidence of weak cost complementarities between outputs 1 and 7 (clinical chemistry and clinical hematology/hematoncology) and 4 and 7 (clinical microbiology and clinical hematology/hematoncology), insofar as the coefficients satisfy the more stringent criteria (but not the less stringent criteria) across models.

| Outputs: | Model (1) |            | Model (2) |            | $C_{vij} < 0$ and $C_{vjK} < 0$ <i>sign. or vice-versa</i><br>$C_{vij} < 0$ <i>sign.</i> and $C_{vjK} < 0$ <i>insign.</i> |     |     |     |
|----------|-----------|------------|-----------|------------|---|-----|-----|-----|
|          | $C_{vij}$ | $C_{vjK}$  | $C_{vij}$ | $C_{vjK}$  | (1)   | (2) | (1) | (2) |
| 1 and 2  | -0.063    | 0.012 *    | -0.163    | 0.018      |   |     |     |     |
| 1 and 3  | 0.038     | 0.003      | 0.038     | 0.022      |   |     |     |     |
| 1 and 4  | 0.077     | -0.001     | 0.253     | -0.029 **  |   |     |     | yes |
| 1 and 5  | 0.027     | -0.017     | 0.080     | -0.051 **  |   |     |     | yes |
| 1 and 6  | -0.029    | 0.022      | -0.026    | 0.017      |   |     |     |     |
| 1 and 7  | 0.030     | -0.033 *** | -0.006    | -0.085 *** |   | yes | yes | yes |
| 2 and 3  | -0.010    | 0.003      | -0.031 ** | 0.022      |   |     |     | yes |
| 2 and 4  | -0.002    | -0.001     | -0.027    | -0.029 **  | yes   | yes |     | yes |
| 2 and 5  | -0.004    | -0.017     | 0.001     | -0.051 **  | yes   |     |     | yes |
| 2 and 6  | -0.009    | 0.022      | -0.013    | 0.017      |   |     |     |     |
| 2 and 7  | -0.003    | -0.033 *** | 0.014     | -0.085 *** | yes   |     | yes | yes |
| 3 and 4  | 0.008     | -0.001     | 0.004     | -0.029 **  |   |     |     | yes |
| 3 and 5  | 0.002     | -0.017     | 0.003     | -0.051 **  |   |     |     | yes |
| 3 and 6  | 0.000     | 0.022      | 0.002     | 0.017      |   |     |     |     |
| 3 and 7  | -0.003    | -0.033 *** | -0.006    | -0.085 *** | yes   | yes | yes | yes |
| 4 and 5  | 0.001     | -0.017     | 0.002     | -0.051 **  |   |     |     | yes |
| 4 and 6  | -0.003    | 0.022      | -0.011    | 0.017      |   |     |     |     |
| 4 and 7  | 0.007     | -0.033 *** | 0.021     | -0.085 *** |   |     | yes | yes |
| 5 and 6  | -0.002    | 0.022      | -0.002    | 0.017      |   |     |     |     |
| 5 and 7  | -0.002    | -0.033 *** | -0.005    | -0.085 *** | yes   | yes | yes | yes |
| 6 and 7  | -0.003 ** | -0.033 *** | -0.003    | -0.085 *** | yes   | yes | yes | yes |

(\*\*\*) Significant at the 1% level; (\*\*) Significant at the 5% level; (\*) Significant at the 10% level

Table 6: Weak Cost Complementarities - Clinical Pathology

Following the same approach for Medical Imaging (Table 7), there is strong evidence that outputs 2 and 5 (angiography and ultrasonography), as well as suggestive evidence that outputs 1 and 4 (radiology and computed tomography), outputs 2 and 4 (angiography and computed tomography), outputs 3 and 5 (mammography and ultrasonography), and outputs 4 and 6 (computed tomography and magnetic resonance imaging), exhibit weak cost complementarities.<sup>30</sup>

For Physical Medicine and Rehabilitation (Table 8), because of the large standard errors of the coefficients (see Table 2), we find only suggestive evidence of weak cost complementarities between outputs 2 and 4 (physical therapy and occupational therapy) and outputs 3 and 4 (hydrokinesiotherapy and occupational therapy).

These findings have some policy implications for outsourcing decisions. In Clinical Pathology, notice that there is little evidence of economies of scope between clinical chemistry - by far the most important (cost-wise) service in that specialty - and all other outputs (except output 7). Similarly, in Physical Medicine and Rehabilitation, output 5 (speech and language therapy) does not appear

<sup>30</sup>One could also argue that there may be some evidence of economies of scope between outputs 3 and 4 (mammography and computed tomography), insofar as the less stringent criteria is satisfied for both models.

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| Outputs: | Model (1) |           | Model (2)  |           | $C_{vij} < 0$<br>and<br>$C_{vjK} < 0$ |     | $C_{vij} < 0$ sign.<br>and<br>$C_{vjK} < 0$ sign. or $C_{vjK}$ insign.<br>[or vice-versa] |     |
|----------|-----------|-----------|------------|-----------|---------------------------------------|-----|---|-----|
|          | $C_{vij}$ | $C_{vjK}$ | $C_{vij}$  | $C_{vjK}$ | (1)                                   | (2) | (1)   | (2) |
|          | 1 and 2   | 0.037     | 0.017      | 0.118 **  | 0.012                                 |     |   |     |
| 1 and 3  | 0.024     | -0.005    | 0.079      | -0.025 *  |                                       |     |   | yes |
| 1 and 4  | -0.031    | -0.007    | -0.229 **  | -0.001    | yes                                   | yes |   | yes |
| 1 and 5  | 0.006     | -0.007    | -0.038     | -0.016 *  |                                       | yes |   | yes |
| 1 and 6  | 0.018     | -0.035    | 0.062      | -0.047    |                                       |     |   |     |
| 2 and 3  | -0.001    | -0.005    | 0.014      | -0.025 *  | yes                                   |     |   | yes |
| 2 and 4  | -0.005    | -0.007    | -0.054 *   | -0.001    | yes                                   | yes |   | yes |
| 2 and 5  | -0.021 ** | -0.007    | -0.052 *** | -0.016 *  | yes                                   | yes | yes   | yes |
| 2 and 6  | 0.002     | -0.035    | 0.009      | -0.047    |                                       |     |   |     |
| 3 and 4  | -0.002    | -0.007    | -0.039     | -0.001    | yes                                   | yes |   |     |
| 3 and 5  | -0.005    | -0.007    | -0.016     | -0.016 *  | yes                                   | yes |   | yes |
| 3 and 6  | 0.009 *   | -0.035    | 0.014      | -0.047    |                                       |     |   |     |
| 4 and 5  | 0.000     | -0.007    | 0.023      | -0.016 *  |                                       |     |   | yes |
| 4 and 6  | -0.011    | -0.035    | -0.061 *   | -0.047    | yes                                   | yes |   | yes |
| 5 and 6  | 0.019 *   | -0.035    | 0.035 *    | -0.047    |                                       |     |   |     |

(\*\*\*) Significant at the 1% level; (\*\*) Significant at the 5% level; (\*) Significant at the 10% level

Table 7: Weak Cost Complementarities - Medical Imaging

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| Outputs: | Model (1) |            | Model (2) |           | $C_{vij} < 0$<br>and<br>$C_{vjK} < 0$ |     | $C_{vij} < 0$ sign.<br>and<br>$C_{vjK} < 0$ sign. or $C_{vjK}$ insign.<br>[or vice-versa] |     |
|----------|-----------|------------|-----------|-----------|---------------------------------------|-----|---|-----|
|          | $C_{vij}$ | $C_{vjK}$  | $C_{vij}$ | $C_{vjK}$ | (1)                                   | (2) | (1)   | (2) |
|          | 1 and 2   | -0.041 *** | -0.017    | -0.010    | 0.001                                 | yes |   | yes |
| 1 and 3  | -0.001    | 0.022      | 0.002     | 0.020     |                                       |     |   |     |
| 1 and 4  | 0.006     | -0.013     | -0.002    | -0.028 *  |                                       | yes |   | yes |
| 1 and 5  | 0.000     | 0.014      | -0.004    | 0.031     |                                       |     |   |     |
| 2 and 3  | -0.014 ** | 0.022      | -0.003    | 0.020     |                                       |     | yes   |     |
| 2 and 4  | -0.023    | -0.013     | -0.033    | -0.028 *  | yes                                   | yes |   | yes |
| 2 and 5  | -0.030 ** | 0.014      | -0.037    | 0.031     |                                       |     | yes   |     |
| 3 and 4  | -0.005    | -0.013     | -0.002    | -0.028 *  | yes                                   | yes |   | yes |
| 3 and 5  | -0.002    | 0.014      | -0.009    | 0.031     |                                       |     |   |     |
| 4 and 5  | 0.003     | 0.014      | 0.000     | 0.031     |                                       |     |   |     |

(\*\*\*) Significant at the 1% level; (\*\*) Significant at the 5% level; (\*) Significant at the 10% level

Table 8: Weak Cost Complementarities - Physical Medicine and Rehabilitation

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7 to exhibit any cost complementarities with other outputs. In both cases, this suggests that these  
8 outputs could be independently provided without affecting their respective specialties' overall costs.  
9 By contrast, in Medical Imaging, computed tomography appears to exhibit scope economies with  
10 all other outputs except one (ultrasonography), which suggests that if computed tomography were  
11 to be outsourced, it would raise the costs of producing those other outputs.  
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### 14 15 **4.3 Diminishing returns to management** 16

17 The results for Clinical Pathology and Medical Imaging (see Table 2) suggests that smaller hospitals  
18 (district hospitals in both cases and level 1 hospitals for Clinical Pathology) have lower costs, even  
19 after adjusting for output production, input prices and other factors, such as the casemix. Therefore,  
20 for a given scale of production, producing in those hospitals is less expensive than producing in  
21 larger (central) hospitals (*ceteris paribus*). One possible explanation for this result could be related  
22 to the existence and/or importance of emergency care in each hospital. For instance, one might  
23 argue that hospitals where emergency care patients have a higher weight compared to inpatients  
24 or outpatients may justify higher costs, for instance, because of overtime expenses or because of  
25 the need to operate medical equipment for longer hours.<sup>31</sup> We have thus investigated whether  
26 the inclusion of such variables in the estimation of equations (4) and (6) affected our results.<sup>32</sup>  
27 Broadly speaking, and according to our data, the weight of emergency room care is lower in larger  
28 (central) hospitals and we find such a weight to be either negative or statistically insignificant in  
29 the estimation of equations (4) and (6). In other words, whilst believing that a higher weight of  
30 emergency room care could explain higher costs, we have found that the opposite may hold: when  
31 the coefficients are significant, smaller hospitals have lower costs precisely because their weight of  
32 emergency room care is larger. This implies that our result - that larger hospitals have, *ceteris*  
33 *paribus*, higher costs - holds even when one considers other possibly relevant variables such as the  
34 relative importance of emergency room care in each hospital.  
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44 These results raise important questions which go beyond the identification of economies of scale.  
45 Coase (1937), when discussing the limits of firm size, observes that as firms get larger, the costs  
46 of organizing additional transactions within the firm may increase and that managers may fail to  
47 make the best use of the production factors (inefficiency).<sup>33</sup> Both factors may explain why a single  
48 firm does not carry out all production and why outsourcing becomes a reasonable decision once a  
49 certain scale of production is reached. In this context, and at the very least, our results indicate  
50 that the way in which production is organized in smaller hospitals yields lower costs for a given  
51 scale of production. Alternatively, our results suggest that central hospitals may have surpassed  
52 their optimal size and are thus facing "diminishing returns to management" (Coase, 1937). If  
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58 <sup>31</sup>And this may imply higher maintenance costs.

59 <sup>32</sup>We omit the results from the paper but we are happy to provide them upon request.

60 <sup>33</sup>Coase (1937), pp. 394-395.

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7 outsourcing were to be decided, these hospitals would be the more likely candidates to benefit from  
8 using the market as a resource allocation mechanism. Or, alternatively, it would make sense to  
9 create smaller but independent production centres within larger hospitals, which could thus better  
10 replicate the (lower cost) organization of production of smaller hospitals.  
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## 13 **5 Conclusion**

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16 This paper has addressed a yet under-researched topic: the provision of services within hospitals,  
17 particularly auxiliary clinical services. Because such services have a significant weight in total  
18 hospital costs, a proper analysis of their cost structure is warranted. In particular, it is important  
19 to analyse the arguments which should underlie the make-or-buy decisions that hospitals must  
20 make regarding the provision of these services. Clearly, the possible existence of economies of scale  
21 and scope is essential in order to understand whether hospitals are better off through in-house  
22 production or through outsourcing.  
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27 We estimate a flexible cost function (generalized translog) for three of the most important (cost-  
28 wise) diagnostic techniques and therapeutic services in Portuguese hospitals (Clinical Pathology,  
29 Medical Imaging and Physical Medicine and Rehabilitation) and find there to be ray economies  
30 of scale in all of them, i.e. as we increase the quantity produced of each individual output, costs  
31 increase less than proportionally. We also find evidence of economies of scope for some (but not all)  
32 of the services provided within each category. This suggests that some services could be provided  
33 independently (or outsourced) within each hospital without affecting overall costs.  
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38 These results should be viewed as a contribution to the ongoing discussion of where and how  
39 should hospitals provide these services. In particular, they allow for an assessment of the possible  
40 cost savings which could arise from aggregating production in fewer hospitals. Moreover, the  
41 Portuguese National Health Service allows hospitals to outsource particular services (within the  
42 hospitals' premises) to public or private contractors. If economies of scale exist, such contractors  
43 could aggregate larger output levels and take advantage of them. However, and to the best of our  
44 knowledge, no Portuguese hospital has ever made use of this possibility.  
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48 Naturally, further research is needed. Whilst we have benefited from a particularly rich dataset,  
49 it is also true that we have used a relatively low number of observations because there are not too  
50 many hospitals in Portugal (less than 100) and because we have only used data for 2002-2006 (5  
51 years). The estimation of flexible cost functions imposes great demands on the data because of the  
52 large number of explanatory variables used. Moreover, our analysis has not considered a separate  
53 strand of the literature which has emerged in the last few years: potential inefficiencies in hospital  
54 production. And it has also not considered recent changes in hospitals' payment mechanisms.  
55 These are likely to be the next steps in our research.  
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## A Appendix

### A.1 Data sources

| Specialties                 | Data description   | Year              |                   |                   |   |  |                   |
|-----------------------------|--|-------------------|-------------------|-------------------|---|--|-------------------|
|                             |  | 2002              | 2003              | 2004              | 2005  | 2006   |                   |
| Hospital disaggregated data | Total costs  | IGIF/ACSS (2004a) | IGIF/ACSS (2004c) | IGIF/ACSS (2006a) | IGIF/ACSS (2006c)   | IGIF/ACSS (2007b)  |                   |
|                             | Clinical Pathology, Medical Imaging and Physical Medicine & Rehabilitation | Staff costs       | IGIF/ACSS (2004a) | IGIF/ACSS (2004c) | IGIF/ACSS (2006a)   | IGIF/ACSS (2006c)  | IGIF/ACSS (2007b) |
|                             | Non-staff costs  | IGIF/ACSS (2004a) | IGIF/ACSS (2004c) | IGIF/ACSS (2006a) | IGIF/ACSS (2006c)   | IGIF/ACSS (2007b)  |                   |
|                             | Depreciation and indirect costs  | IGIF/ACSS (2004a) | IGIF/ACSS (2004c) | IGIF/ACSS (2006a) | IGIF/ACSS (2006c)   | IGIF/ACSS (2007b)  |                   |
|                             | Output quantities  | IGIF/ACSS (2004a) | IGIF/ACSS (2004c) | IGIF/ACSS (2006a) | IGIF/ACSS (2006c)   | IGIF/ACSS (2007b)  |                   |
| Hospital aggregated data    | Total number of staff  | IGIF/ACSS (2004b) | IGIF/ACSS (2005)  | IGIF/ACSS (2006b) | DGS (2006)  | DGS (2007)   |                   |
|                             | Total staff costs  | IGIF/ACSS (2004b) | IGIF/ACSS (2005)  | IGIF/ACSS (2006b) | IGIF/ACSS (2007a) hospitals); IGIF/ACSS (2007c) ("EPE" hospitals) | ("SPA" IGIF/ACSS (2008) hospitals); IGIF/ACSS (2007c) ("EPE" hospitals)              |                   |
|                             | Number of beds   | IGIF/ACSS (2004b) | IGIF/ACSS (2005)  | IGIF/ACSS (2006b) | IGIF/ACSS (2007a) hospitals); DGS (2006) ("EPE hospitals")        | ("SPA" IGIF/ACSS (2008) hospitals); DGS (2007) ("EPE hospitals")                     |                   |
|                             | Casemix index  | IGIF/ACSS (2004b) | IGIF/ACSS (2005)  | IGIF/ACSS (2006b) | IGIF/ACSS (2007a) hospitals); hospital reports ("EPE" hospitals)  | ("SPA" IGIF/ACSS (2008) annual hospitals); hospital annual reports ("EPE" hospitals) |                   |

Table 9: Data sources

### A.2 Estimation results for a restricted model

As we have outlined above, our estimation results (see Table 2) contain a relatively high number of insignificant variables, with multicollinearity being a possible (and likely) cause. Therefore, we have estimated a restricted version model for equations (4) and (6), taking a stepwise regression approach, in the hope of obtaining more statistically significant coefficients. However, in doing so, we may have committed a specification bias, by excluding relevant variables, and hence these estimates may be biased (see discussion in Section 4).

For each specialty, in order to arrive at the final restricted model to be estimated, we followed these steps:

1. Starting with the unrestricted model results (Table 2), we identify one output ( $Y_i$ ) whose  $\beta_i$  coefficient is statistically insignificant and drop it (as well as all its interactions); if more than one  $\beta_i$  is statistically insignificant, we drop the output whose interactions have more statistically insignificant coefficients;
2. We then reestimate the model and go back to step 1 if there is at least one statistically insignificant  $\beta_i$  coefficient; otherwise, we proceed to step 3;

3. We analyse the individual t-ratios of the remaining coefficients ( $\beta_{ij}$ ,  $\delta_{ri}$  and  $\theta_{ki}$ ) and drop the respective variables (one at a time) if they are statistically insignificant;
4. We then reintroduce the outputs (one at a time) eliminated in step 1 -  $\beta_i$  coefficient only - to ensure that no statistically significant  $\beta_i$  coefficients are eliminated, thus arriving at the final restricted model.

The estimation results are presented in Table 10. Notably, for each specialty, the outputs with a larger weight in total specialty costs were not dropped (because they have remained significant throughout) and their cost elasticities are the largest:<sup>34</sup> output 1 (clinical chemistry) for Clinical Pathology, output 1 (radiology) for Medical Imaging and output 2 (physical therapy) for Physical Medicine and Rehabilitation. Table 11 presents the *RTS* estimates (see equation (7)) under this restricted model; we also report whether constant returns to scale are likely to exist ( $H_0 : RTS = 1$ ).<sup>35</sup>

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<sup>34</sup> As in Table 2, except for Physical Medicine and Rehabilitation.

<sup>35</sup> The hypothesis of constant returns to scale is clearly rejected for Clinical Pathology and Medical Imaging. However, we must beware that the underlying estimates may be biased because of the specification bias.

| Param.           | Variable                  | Clinical Pathology |            | Medical Imaging |           | Physical Medicine and Rehabilitation |           | Param.                               | Variable                | Clinical Pathology |            | Medical Imaging |            | Physical Medicine and Rehabilitation |            |
|------------------|---------------------------|--------------------|------------|-----------------|-----------|--------------------------------------|-----------|--------------------------------------|-------------------------|--------------------|------------|-----------------|------------|--------------------------------------|------------|
|                  |                           | Model (1)          | Model (2)  | Model (1)       | Model (2) | Model (1)                            | Model (2) |                                      |                         | Model (1)          | Model (2)  | Model (1)       | Model (2)  |                                      |            |
|                  |                           | Coef.              | Coef.      | Coef.           | Coef.     | Coef.                                | Coef.     |                                      |                         | Coef.              | Coef.      | Coef.           | Coef.      |                                      |            |
| $\beta_1$        | $Y_1$                     | 0.429 ***          | 0.331 ***  | 0.512 ***       | 0.204 *** | 0.179 ***                            | 0.047 *** | $\delta_{11}$                        | $Y_1 \cdot \ln(w_1)$    | 0.010 ***          | -0.032 *** |                 |            |                                      |            |
| $\beta_2$        | $Y_2$                     | 0.044 **           | -0.137 *** |                 |           | 0.449 ***                            | 0.493 *** | $\delta_{21}$                        | $Y_2 \cdot \ln(w_1)$    |                    |            |                 |            |                                      | -0.006 *** |
| $\beta_3$        | $Y_3$                     | 0.079 ***          | 0.099 ***  | 0.018 ***       | 0.118 *** |                                      |           | $\delta_{31}$                        | $Y_3 \cdot \ln(w_1)$    | -0.006 ***         |            |                 |            |                                      |            |
| $\beta_4$        | $Y_4$                     | 0.093 ***          | 0.090 ***  | 0.093 ***       |           |                                      |           | $\delta_{41}$                        | $Y_4 \cdot \ln(w_1)$    |                    |            |                 |            |                                      |            |
| $\beta_5$        | $Y_5$                     |                    |            |                 |           | 0.123 ***                            |           | $\delta_{51}$                        | $Y_5 \cdot \ln(w_1)$    |                    |            |                 |            |                                      |            |
| $\beta_6$        | $Y_6$                     |                    |            |                 | 0.051 *** |                                      |           | $\delta_{61}$                        | $Y_6 \cdot \ln(w_1)$    |                    |            |                 |            |                                      |            |
| $\beta_7$        | $Y_7$                     |                    |            |                 |           |                                      |           | $\delta_{71}$                        | $Y_7 \cdot \ln(w_1)$    |                    |            |                 |            |                                      |            |
| $\gamma_1$       | $\ln(w_1)$                | 0.426 ***          | 0.442 ***  | 0.596 ***       | 0.647 *** | 0.666 ***                            | 0.782 *** | $\delta_{12}$                        | $Y_1 \cdot \ln(w_2)$    |                    | 0.032 ***  |                 |            |                                      |            |
| $\gamma_2$       | $\ln(w_2)$                | 0.574 ***          |            | 0.404 ***       |           | 0.334 ***                            |           | $\delta_{22}$                        | $Y_2 \cdot \ln(w_2)$    |                    |            |                 |            |                                      | 0.006 ***  |
| $1/2\beta_{11}$  | $Y_1 \cdot Y_1$           | 0.052 ***          | 0.021 ***  | 0.045 ***       | 0.020 *** | 0.013 ***                            |           | $\delta_{32}$                        | $Y_3 \cdot \ln(w_2)$    |                    |            |                 |            |                                      |            |
| $\beta_{12}$     | $Y_1 \cdot Y_2$           | -0.019 ***         | -0.016 *** |                 |           | -0.013 ***                           |           | $\delta_{42}$                        | $Y_4 \cdot \ln(w_2)$    |                    |            |                 |            |                                      |            |
| $\beta_{13}$     | $Y_1 \cdot Y_3$           |                    | 0.014 ***  |                 |           |                                      |           | $\delta_{52}$                        | $Y_5 \cdot \ln(w_2)$    |                    |            |                 |            |                                      |            |
| $\beta_{14}$     | $Y_1 \cdot Y_4$           | -0.011 ***         |            | 0.006 **        |           |                                      |           | $\delta_{62}$                        | $Y_6 \cdot \ln(w_2)$    |                    |            |                 |            |                                      |            |
| $\beta_{15}$     | $Y_1 \cdot Y_5$           |                    |            |                 |           |                                      |           | $\delta_{72}$                        | $Y_7 \cdot \ln(w_2)$    |                    |            |                 |            |                                      |            |
| $\beta_{16}$     | $Y_1 \cdot Y_6$           |                    |            |                 |           |                                      |           | $\beta_k$                            | $\ln(k)$                | 0.299 ***          | 0.491 ***  | 0.240 ***       | 0.428 ***  | 0.245 ***                            | 0.428 ***  |
| $\beta_{17}$     | $Y_1 \cdot Y_7$           |                    |            |                 |           |                                      |           | $1/2\beta_{kk}$                      | $(\ln(k))^2$            | 0.184 ***          | 0.250 ***  | 0.131 ***       | 0.158 ***  | 0.061 **                             | 0.078 **   |
| $1/2\beta_{22}$  | $Y_2 \cdot Y_2$           | 0.010 ***          | 0.011 ***  |                 |           | 0.049 ***                            | 0.047 *** | $\sigma_{k1}$                        | $\ln(k) \cdot \ln(w_1)$ | -0.054 ***         | -0.058 *** | 0.005           | -0.066 *** | -0.008                               | 0.009      |
| $\beta_{23}$     | $Y_2 \cdot Y_3$           | -0.006 ***         | -0.022 *** |                 |           |                                      |           | $\sigma_{k2}$                        | $\ln(k) \cdot \ln(w_2)$ | 0.054 ***          |            | -0.005          |            | 0.008                                |            |
| $\beta_{24}$     | $Y_2 \cdot Y_4$           |                    |            |                 |           |                                      |           | $\theta_{k1}$                        | $\ln(k) \cdot Y_1$      | -0.177 ***         | -0.175 *** | -0.111 ***      | -0.051 **  |                                      |            |
| $\beta_{25}$     | $Y_2 \cdot Y_5$           |                    |            |                 |           | -0.010 ***                           |           | $\theta_{k2}$                        | $\ln(k) \cdot Y_2$      | 0.011 **           |            |                 |            | -0.022 **                            | -0.048 *** |
| $\beta_{26}$     | $Y_2 \cdot Y_6$           |                    |            |                 |           |                                      |           | $\theta_{k3}$                        | $\ln(k) \cdot Y_3$      |                    |            | -0.015 ***      | -0.027 *** |                                      |            |
| $\beta_{27}$     | $Y_2 \cdot Y_7$           |                    |            |                 |           |                                      |           | $\theta_{k4}$                        | $\ln(k) \cdot Y_4$      |                    |            | -0.018 ***      |            |                                      |            |
| $1/2\beta_{33}$  | $Y_3 \cdot Y_3$           | 0.007 ***          | 0.008 **   |                 | 0.009 **  |                                      |           | $\theta_{k5}$                        | $\ln(k) \cdot Y_5$      |                    |            |                 |            |                                      |            |
| $\beta_{34}$     | $Y_3 \cdot Y_4$           |                    |            | 0.003 ***       |           |                                      |           | $\theta_{k6}$                        | $\ln(k) \cdot Y_6$      |                    |            |                 | -0.033 *** |                                      |            |
| $\beta_{35}$     | $Y_3 \cdot Y_5$           |                    |            |                 |           |                                      |           | $\theta_{k7}$                        | $\ln(k) \cdot Y_7$      |                    |            |                 |            |                                      |            |
| $\beta_{36}$     | $Y_3 \cdot Y_6$           |                    |            |                 | 0.003 **  |                                      |           | D - District hosp.                   |                         | -0.112 ***         | -0.296 *** | -0.243 ***      | -0.243 *** | 0.077                                | 0.116      |
| $\beta_{37}$     | $Y_3 \cdot Y_7$           |                    |            |                 |           |                                      |           | D - Level 1 hosp.                    |                         | -0.128 ***         | -0.359 *** | -0.067          | 0.087      | -0.067                               | 0.034      |
| $1/2\beta_{44}$  | $Y_4 \cdot Y_4$           | 0.008 ***          | 0.005 *    | 0.006 ***       |           |                                      |           | D - Year 2003                        |                         | -0.084 ***         | -0.086     | -0.035          | -0.023     | -0.059                               | -0.016     |
| $\beta_{45}$     | $Y_4 \cdot Y_5$           |                    |            |                 |           |                                      |           | D - Year 2004                        |                         | -0.089 ***         | -0.051     | 0.023           | 0.028      | 0.021                                | 0.059      |
| $\beta_{46}$     | $Y_4 \cdot Y_6$           |                    |            |                 |           |                                      |           | D - Year 2005                        |                         | -0.071 **          | -0.068     | 0.026           | 0.053      | 0.001                                | 0.002      |
| $\beta_{47}$     | $Y_4 \cdot Y_7$           |                    |            |                 |           |                                      |           | D - Year 2006                        |                         | -0.067 **          | -0.036     | 0.037           | 0.089      | 0.005                                | 0.081      |
| $1/2\beta_{55}$  | $Y_5 \cdot Y_5$           |                    |            |                 |           | 0.012 ***                            |           | D - Region Algarve                   |                         | 0.109 *            | 0.206 *    | 0.008           | -0.037     | -0.096                               | -0.026     |
| $\beta_{56}$     | $Y_5 \cdot Y_6$           |                    |            |                 |           |                                      |           | D - Region Centro                    |                         | -0.162 ***         | -0.284 *** | -0.119 **       | -0.217 *** | -0.320 ***                           | -0.477 *** |
| $\beta_{57}$     | $Y_5 \cdot Y_7$           |                    |            |                 |           |                                      |           | D - Region L. V. Tejo                |                         | 0.047              | 0.025      | 0.087           | 0.123      | 0.005                                | 0.032      |
| $1/2\beta_{66}$  | $Y_6 \cdot Y_6$           |                    |            |                 |           |                                      |           | D - Region Norte                     |                         | -0.121 ***         | -0.235 *** | -0.192 ***      | -0.302 *** | -0.203 **                            | -0.284 **  |
| $\beta_{67}$     | $Y_6 \cdot Y_7$           |                    |            |                 |           |                                      |           | Casemix                              |                         | -0.036             | -0.032     | -0.275 ***      | -0.175 **  | 0.483 ***                            | 0.381 ***  |
| $1/2\beta_{77}$  | $Y_7 \cdot Y_7$           |                    |            |                 |           |                                      |           | $\alpha_0$                           | Constant                | 14.955 ***         | 15.035 *** | 14.582 ***      | 14.696 *** | 12.989 ***                           | 12.905 *** |
| $1/2\gamma_{11}$ | $\ln(w_1) \cdot \ln(w_1)$ | 0.026 ***          | 0.001      | 0.068 ***       | 0.020     | 0.048 ***                            | -0.061 ** | Number of observations               |                         | 317                | 317        | 335             | 335        | 288                                  | 288        |
| $\gamma_{12}$    | $\ln(w_1) \cdot \ln(w_2)$ | -0.051 ***         |            | -0.136 ***      |           | -0.097 ***                           |           | R <sup>2</sup> (cost function)       |                         | 0.98               | 0.92       | 0.95            | 0.89       | 0.89                                 | 0.77       |
| $1/2\gamma_{22}$ | $\ln(w_2) \cdot \ln(w_2)$ | 0.026 ***          |            | 0.068 ***       |           | 0.048 ***                            |           | R <sup>2</sup> (cost share equation) |                         | 0.21               | 0.18       | 0.49            | 0.15       | 0.62                                 | 0.01       |

(\*\*\*) Significant at the 1% level; (\*\*) Significant at the 5% level; (\*) Significant at the 10% level

Table 10: Estimation results: restricted model

| Ray economies of scale               | Model (1) |              |                        | Model (2) |              |                        |
|--------------------------------------|-----------|--------------|------------------------|-----------|--------------|------------------------|
|                                      | RTS       | (std. error) | H <sub>0</sub> : RTS=1 | RTS       | (std. error) | H <sub>0</sub> : RTS=1 |
| Clinical Pathology                   | 1.09      | (0.03)       | **                     | 1.33      | (0.12)       | ***                    |
| Medical Imaging                      | 1.22      | (0.06)       | ***                    | 1.53      | (0.3)        | *                      |
| Physical Medicine and Rehabilitation | 1.01      | (0.13)       |                        | 1.06      | (0.13)       |                        |

(\*\*\*) H<sub>0</sub> rejected at the 1% level; (\*\*) H<sub>0</sub> rejected at the 5% level; (\*) H<sub>0</sub> rejected at the 10% level

Table 11: Ray economies of scale: restricted model