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Carlos Jose Ferreira Cortinhas

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# Intra-Industry Trade and Business Cycles in ASEAN

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## Abstract

A new resolve for both increased economic integration and monetary and exchange rate cooperation has started to emerge in ASEAN, especially since the 1997-1998 Asian financial crisis. According to the optimum currency area theory, the degree of trade integration is one of the most important criteria for joining a currency union. The large increase in intra-ASEAN trade in recent years raises the question of whether the ASEAN countries are becoming better prepared to form a currency union.

This paper sets to test whether the recorded increase in intra-ASEAN trade is leading the ASEAN members to closer economic integration and thus to better satisfy the criteria for a common currency. Two separate models are estimated for that purpose. First, a variation of the model of Frankel and Rose (1997) was estimated for the ASEAN members. Next, a new panel data methodology was conducted. The results with our own model were very significant and robust when four of the ASEAN5 countries were considered, and showed a clear positive correlation between intra-industry trade and business cycle synchronization in ASEAN. This result has important implications for the prospects of the creation of a common currency in the region.

*Keywords:* Intra-Industry Trade; Business Cycle Harmonization; Economic Integration; Asean.

*JEL Classifications:* F15; F33; E42

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## 1. Introduction

The Association of Southeast Asian Nations or ASEAN was established in Bangkok in 1967 and even if it seems unquestionable that it has been successful in containing intra-ASEAN conflicts and in providing a forum for the discussion of regional matters, it also seems consensual that ASEAN has failed in asserting itself as a political force on the world stage and has been disappointing in terms of tangible economic benefits for its members<sup>1</sup>. This has led some authors to describe ASEAN as an enigma in Asia because of its longevity as a trading block which is always at the crossroads in the sense that “it fails to deliver and periodically something always needs to be done to revitalize the integration process”.<sup>2</sup>

Recently, however, a new resolve for both increased economic integration and monetary and exchange rate cooperation has started to emerge, especially since the 1997-1998 Asian financial crisis. In fact, and paradoxically, the Asian financial crisis increased economic disparities within the region making monetary integration more difficult while at the same time, by showing the flaws of unilateral exchange rate pegging, worked as a “wake up call for ASEAN”<sup>3</sup> which increased the interest in a common currency arrangement for the region<sup>4</sup>. In fact, a full currency union in ASEAN has become an inevitability for some of the most ‘OCA-philes’, at least in the long run<sup>5</sup>. The recent popularity of the ‘hollowing-out’ hypothesis seems to leave no choice for ASEAN but to decide between fully flexible exchange rates or a common currency<sup>6</sup>.

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3 Even though there has been a large increase in intra-regional trade in ASEAN  
4 since the beginning of the 90s it is not clear that it occurred as a direct effect of  
5 the tariff reduction or a more general trend in the world markets<sup>7</sup>. It does,  
6 nevertheless, raise the question of whether the large increased Intra-Asean Trade  
7 in recent years is creating more harmonized business cycles amongst its members  
8 since in light of the existing literature on optimum currency areas (OCA) these are  
9 two of the most important criteria on the suitability of adopting a currency union  
10 (or other fixed or semi-fixed currency arrangements).  
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23 The degree of trade integration is believed to be an important OCA argument  
24 since it affects the likelihood of asymmetric shocks and their transmission  
25 between countries. The effect of more trade between two countries on the  
26 harmonization of business cycles is not, however, clear cut in the existing  
27 economic theory. Kenen (1969) was the first to suggest that well diversified  
28 economies, having a large share of intra-industry trade (IIT) in their total trade,  
29 will experience less asymmetric shocks. Conversely, Krugman (1991, 1993)  
30 warned that the potential for asymmetric shocks increases with greater integration  
31 among countries (and regions) since it increases their specialisation. These two  
32 opposing views on what would be the effect of closer integration on regional  
33 specialisation (and thus on the costs and benefits of joining an OCA) are what  
34 came to be known as 'The European Commission View' and 'The Krugman  
35 View'<sup>8</sup>.  
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54 The European Commission view states that closer integration will lead to a  
55 situation whereby asymmetric shocks will occur less frequently. The reasoning is  
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3 that since most trade between European countries is intra-industry trade, the more  
4 integrated they are, the more similarly they will be affected by disturbances and  
5 therefore the more synchronised their business cycles will be. Conversely,  
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7 Krugman's view, taking the United States as an example, is that increased  
8 integration leads to increased regional concentration of industries (in order to  
9 profit from economies of scale) and thus more trade will lead to more divergence  
10 between countries.  
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18 The ambiguity in the economic theory on this matter has made this an essentially  
19 empirical matter. In two seminal papers, Frankel and Rose (1997, 1998) argue that  
20 closer trade relations result in a convergence of business cycles, i.e., that both  
21 international trade patterns and international business cycles correlations are  
22 jointly endogenous and thus that any monetary union creates *ex-post* an optimum  
23 currency area<sup>9</sup>. Frankel and Rose report a significant and positive correlation  
24 between trade intensity and the correlation of business cycles as measured by four  
25 separate indicators of economic activity in a cross-section of OECD countries  
26 between 1959 and 1993. Kenen (2000) argues that Frankel and Rose's results  
27 should be interpreted cautiously. He shows in a framework of the Keynesian  
28 model that the correlation between two countries' output changes increases  
29 unambiguously with the intensity of trade links between these countries but this  
30 does not necessarily mean that asymmetric shocks are reduced as well.  
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49 A number of recent empirical studies seem to confirm a positive correlation  
50 between intra-industry trade and business cycles synchronisation, and that  
51 increased trade itself does not necessarily lead to business cycle harmonisation.  
52  
53 Firdmuc (2004) found that when Frankel and Rose's model was augmented to  
54 include intra-industry trade there was no relation between business cycles and  
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3 trade intensity. Intra-industry trade, however, was found to have a positive and  
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5 significant relationship with business cycles for the OECD countries between  
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7 1990 and 1999. Shin and Wang (2003), applying a model which included a larger  
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9 set of explanatory variables found that intra-industry trade is the major channel  
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11 through which the business cycles of 12 East Asian economies become  
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13 synchronised and that increasing trade itself does not necessarily lead to greater  
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15 synchronisation of business cycles. Gruben, Koo and Millis (2002) show the  
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17 instrumental variables used by Frankel and Rose in their study to be inappropriate  
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19 and to result in inflated results. They develop an OLS-based procedure adding  
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21 structure-of-trade variables to the model to separate the effects of intra- and inter-  
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23 industry trade and to include a number of omitted variables for the countries.  
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25 Their findings are consistent with Frankel and Rose's and conclude that  
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27 specialisation does not asynchronise business cycles between the OECD  
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29 countries.  
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36 These recent empirical contributions suggest that the effect of more trade between  
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38 two countries on the harmonization of business cycles depends not only on the  
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40 intensity of trade links but on the structure of that trade. If more trade means more  
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42 intra-industry trade, we should expect more common shocks and thus, more  
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44 business cycle harmonization. If, however, more trade means more specialization,  
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46 we should expect more idiosyncratic shocks.  
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49 The contribution of this paper is to test this hypothesis in the special case of  
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51 ASEAN, that is, to investigate whether the recorded increase in intra-ASEAN  
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53 trade in recent years, measured at the highly disaggregated 4-digit industry level,  
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55 is leading the ASEAN members to closer economic integration and thus creating  
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3 better preconditions for policy integration and the creation of a common currency  
4 area. As will be discussed below, there is a lack of consensus on the correct  
5 methodology to use for this purpose and therefore several methods are employed.  
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11 The paper is structured as follows: The next section will explain the data and  
12 empirical methodology and present the empirical results. Finally, the last section  
13 concludes the paper.  
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## 17 18 19 20 21 2. Data, Empirical Methodology and Results

22  
23 To measure output co-movements, annual data on real GDP was collected for the  
24 ASEAN5 countries over the period 1962-1996 from the IMF International  
25 Financial Statistics CD-ROM. The period after 1997 is excluded because the data  
26 is likely to be distorted by the 1997-1998 Asian Financial Crisis<sup>10</sup>. Data on the  
27 other ASEAN countries was not available and therefore these countries were  
28 excluded from this study.  
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38 Intra-Industry Trade in ASEAN was measured using the traditional Grubel-Lloyd  
39 (1975) Index. The IIT indexes were computed for all industries over the period  
40 1962-1996 using the 'World Trade Flows, 1962-2000' data compiled by Feenstra,  
41 Lipsey, Deng and Ma (2005) at the four-digit industry classifications following  
42 the Standard International Trade Classification, revision 2<sup>11</sup>.  
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51 Since there is no consensus on the correct methodology to apply, several models  
52 will be tested. Firstly, the variation of Frankel and Rose's (1997) model first  
53 applied by Firdmuc (2004) will be estimated:  
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$$\text{Corr}(Q_i, Q_j) = \alpha + \beta IIT_{ij} + \varepsilon \quad (1)$$

where  $\text{Corr}(Q_i, Q_j)$  stands for the correlation of de-trended real GDP and  $IIT_{ij}$  denotes the average four-digit level of intra-industry trade index between ASEAN5 countries  $i$  and  $j$  in each period and  $\varepsilon$  is the error term<sup>12</sup>. The sign of the coefficient  $\beta$  if negative will indicate that the specialisation effect dominates in ASEAN ('Krugman View') and if positive will mean that more intra-industry trade leads to more output synchronisation in that region (European Commission View). As stated above, most empirical evidence to date seems to be consistent with the latter possibility so that we expect a positive coefficient for  $IIT$ <sup>13</sup>.

Frankel and Rose (1997) note that countries are likely to orient their monetary policy and fix exchange rates towards their most important trade partners. In the case of ASEAN it is well known that the US dollar has a large weight in the exchange rate policies leading them to pursue broadly similar monetary policies. As noted by Firdmuc (2004), it is quite possible that bilateral trade reflects the adoption of a common exchange rate policy and not vice-versa. This suggests the need to instrument the regressions by exogenous determinants of intra-industry trade. The instruments normally chosen for the two-stage least squares (TSLS) are the ones provided by the gravity models and include the log of distance between countries and a dummy for geographic adjacency<sup>14</sup>. However, Gruben, Koo and Millies (2003) suggested that these instruments might be inappropriate and result in inflated results. However, the authors also find when using an alternative OLS-

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3 based approach, that their results are consistent with those of Frankel and Rose's  
4  
5 model. Accordingly, the results for both OLS and TSLS are presented for (1).  
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10 Following Frankel and Rose (1997), the whole sample period is divided into four  
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12 sub-sample periods: 1962-70, 1971-79, 1980-88 and 1989-96 in order to access  
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14 time-series changes in intra-industry trade patterns and business cycles  
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16 correlations. As there is no consensus on the proper de-trending method to apply,  
17  
18 the four alternative methods of de-trending real GDP first applied by Frankel and  
19  
20 Rose (1997) namely, first-differencing, HP-filtering, quadratic de-trending and  
21  
22 HP-filtering on the residual of a regression of the real GDP on a constant and 5-  
23  
24 year period dummies, were used<sup>15</sup>. Since the sample includes 5 countries, the  
25  
26 number of observations will be 40 (10 country pairs each with four period  
27  
28 observations).  
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34 Table 1 reports the results of eight separate specifications, corresponding to the  
35  
36 four de-trending methods discussed above, applied to both OLS and TSLS  
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38 estimations<sup>16</sup>.  
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43 < Table 1 around here >  
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47 The results are very weak. Even though IIT yielded the expected sign in all  
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49 specifications, it was found to be significant (and only marginally so) in only one  
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51 case.  
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54 Also, as expected, the TSLS versions of (1) generate more robust results than the  
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56 OLS estimates. However, the question of whether the variables used as  
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3 instruments are valid instruments, i.e., uncorrelated with the error term, might cast  
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5 some doubt on the results.  
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10 In order to investigate this matter, a procedure developed by Baum, Schaffer and  
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12 Stillman (2003) is applied that allows for the determination of the Hansen test of  
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14 overidentifying restrictions in TSLS<sup>17</sup>. The results are presented in Table 2.  
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18 <Table 2 around here>  
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23 The Hansen test included a specification that takes into account the possibility that  
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25 observations might not necessarily be independent within the group of countries  
26  
27 under analysis. As the null hypothesis of the Hansen test is that the instruments  
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29 are valid, i.e., that the instruments are uncorrelated with the error term, the  
30  
31 instruments can reasonably be accepted as being valid in all four specifications.  
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33 Once again only one specification was found to be significant but in this case  
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35 corresponds to the estimation of (1) using first-differenced de-trended data  
36  
37 (specification (1)) instead of the estimation using quadratic de-trending data  
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39 (specification (3)) in Table 1. To all effects, the size of the estimated coefficient  $\beta$   
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41 (0.01) is much smaller than the results reported by Firdmuc (2004) for the OECD  
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43 countries (0.175)<sup>18</sup> using a similar methodology. The extremely low values of the  
44  
45 R-squares suggest that there are other factors beyond intra-industry trade – like  
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47 demand shocks - producing business cycle harmonisation, generating a problem of  
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49 omitted variables.  
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3 The division of the sample period into sub-periods in (1) raises a number of  
4 important issues. First, by creating sub-periods, we are in fact using small period  
5 averages of the variables which greatly reduces the number of observations in the  
6 estimations and its explanatory power which creates an error in variable (EIV)  
7 problem, especially when using annual data. Second, the division of the whole  
8 sample period into four more or less arbitrary periods raises the question of  
9 whether these smaller periods are able to capture the business cycles. Finally, as  
10 the analysis below will demonstrate, the explanatory variable is non-stationary  
11 and since this issue is not addressed in (1) the results may in fact be spurious.  
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25 In order to try to overcome these problems, the following model is estimated:  
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$$29 \quad (\Delta Q_i - \Delta Q_j)^2 = \alpha + \beta \Delta IIT_{ij} + \varepsilon \quad (2)$$

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34 where  $Q_i$ ,  $Q_j$ ,  $IIT_{ij}$  and  $\varepsilon$  assume the same meaning as in (1). This alternative  
35 model has the great advantage of using yearly data and therefore of greatly  
36 increasing the number of observations. Since (2) is to be estimated using panel  
37 data, for the results to be valid both the dependent variable and the regressor need  
38 to be stationary. For that purpose, several alternative unit root tests were  
39 conducted for both variables. The results are presented in Appendix A.  
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50 First, a Fisher type unit root test for panel data, developed by Madalla and  
51 Shaowen (1999) was conducted for the variable IIT using both an augmented  
52 Dickey-Fuller (ADF) test and a Phillips-Peron (PP) test. This test assumes that all  
53 series are non-stationary under the null hypothesis against the alternative that at  
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3 least one series in the panel is stationary. Table A-1 of Appendix A reports the  
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5 results. The results show that we cannot reject the hypothesis that all 10 individual  
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7 time series contain unit roots.  
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12 As there seems to be no agreement on the validity of panel unit root tests, ADF  
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14 and PP tests were also conducted for all individual IIT time-series in first-  
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16 differences. The tests were conducted with one lag and a constant and a trend in  
17  
18 the test regressions for the cases where a trend was found to be significant and  
19  
20 only a constant for the remainder cases. Table A-2 of Appendix A presents a  
21  
22 summary of the results and shows all series to be integrated of order 1 at the 1%  
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24 level of confidence in at least one of the tests. The results presented in Tables A-1  
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26 and A-2 show that we can reasonably assume the first-difference of the variable  
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28 IIT to be stationary.  
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35 Next, we look at the dependent variable. Once again both the ADF test and the PP  
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37 test were regressed for all individual series of the dependent variable, using three  
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39 alternative data de-trending methods, namely, HP-filtering, quadratic-de-trending  
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41 and HP-filtering on the residual of a regression of the real GDP on a constant and  
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43 5-year period dummies<sup>19</sup>. The results are presented in Table A-3 of Appendix A.  
44  
45 The dependent variable was found to be stationary in two data de-trending  
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47 methods, namely quadratic de-trending and HP-filtering on the residual of a  
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49 regression of the real GDP and 5-year period dummies. However, the dependent  
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51 variable de-trended by HP-filtering was found to be non-stationary in both tests in  
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53 at least three individual time series. Accordingly, regressions of (2) will only be  
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55 conducted using the two series found to be stationary.  
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3 Due to the construction of the model, the sign of  $\beta$  now assumes the opposite  
4 significance of the previous models, that is, a negative sign implies that an  
5 increase in intra-industry trade will reduce differences in the growth rate of  
6 business cycles across ASEAN countries.  
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14 As stated before, OLS estimations of (2) may be inappropriate in this case.  
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16 Therefore, the regressions of (2) will be estimated by TSLS using the same  
17 instruments used in (1) as they proved to be valid in that case. Table 3 shows the  
18 results for the TSLS estimates of (2) which also included a specification that takes  
19 into account the possibility that observations might not necessarily be independent  
20 within the group of countries under analysis.  
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29 <Table 3 around here>  
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34 The coefficient of IIT yielded the expected sign in both specifications suggesting  
35 that the increase in intra-ASEAN trade has led to more synchronised business  
36 cycles amongst its members. The coefficients for IIT were not, however, were not  
37 found to be very significant with only one (specification 1) being significant at the  
38 10% level.  
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48 As before, the Hansen test was estimated and included a specification that takes  
49 into account the possibility that observations might not necessarily be independent  
50 within the group of countries under analysis. The results show that once again the  
51 instruments used can be considered valid as we cannot reject the null hypothesis  
52 that the instruments are uncorrelated with the error term.  
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3 In order to further test the robustness of the results, the same two specifications of  
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5 (2) were estimated using as instruments not only the log of distance and a dummy  
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7 for common border but also dummies for each period (minus one) of the whole  
8  
9 sample period. Table 4 presents the results.  
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14 <Table 4 around here>  
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18 The results are identical with those of Table 3. Once again, the coefficients for IIT  
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20 was not found to be significant.  
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25 Finally, in order to assess the possible influence of one individual country in the  
26  
27 results of the whole group, (2) was estimated excluding all the data involving each  
28  
29 of the countries with the remaining pairs, that is, instead of including all of the 5  
30  
31 countries (10 pairs) in the sample, 5 separate regressions using the data of four  
32  
33 countries (6 pairs) were computed. In these TSLS estimations, apart from the log  
34  
35 of distance and a dummy for land border, dummies for each year (minus one) of  
36  
37 the data sample were also included. The results are presented in Table 5.  
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43 <Table 5 around here>  
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47 Excluding one country from the sample does not significantly change the previous  
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49 outcome with one notable exception. When Indonesia is excluded from the  
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51 sample, the coefficient of IIT becomes significant at the 1% level in both  
52  
53 specifications. The explanation for this result might be that because Indonesia is  
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3 the largest and relatively more closed economy of the group it is less integrated  
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5 with the rest of ASEAN than its smaller and more open partners.  
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10 Furthermore, these results also show that the recorded increase of intra-industry  
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12 trade amongst Malaysia, the Philippines, Singapore and Thailand has led to the  
13  
14 synchronisation of business cycles among its members. This result is consistent  
15  
16 with previous empirical studies in confirming the 'European Commission  
17  
18 View'<sup>20</sup>.  
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### 20 21 22 23 3. Final Remarks

24  
25 Frankel and Rose (1997, 1998) found that business cycles synchronisation  
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27 increases with trade intensities leading them to conclude that these two important  
28  
29 OCA criteria – trade links and similarity of business cycles - are jointly  
30  
31 endogenous. This argument is a source of contention and can be interpreted as an  
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33 invitation to disregard the 'static' OCA theory and encourage the early  
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35 introduction of a monetary union since a country is more likely to satisfy the  
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37 [OCA] criteria for entry into a currency union *ex post* than *ex ante* due to lowered  
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39 asymmetrical shocks.  
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46 Recent empirical studies have shown, however, that increasing trade itself does  
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48 not necessarily lead to more synchronisation of business cycles. The effect of  
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50 more trade between two countries on the harmonization of business cycles  
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52 depends not only on the intensity of trade links but on the structure of that trade.  
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54 More trade will mean more synchronised business cycles only if it is of the intra-  
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56 industry type, as we should expect more common shocks across countries.  
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3 Otherwise, more trade might mean more specialization, and we should expect  
4 more idiosyncratic shocks.  
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10 This paper sets to test whether the recorded increase in intra-ASEAN trade is  
11 leading the ASEAN members to closer economic integration and thus to better  
12 satisfy the criteria for a common currency. Two separate models are estimated for  
13 that purpose. Firstly, a variation of the model of Frankel and Rose (1997) first  
14 used by Firdmuc (2004) was estimated for the ASEAN members. Following  
15 Frankel and Rose (1997) four alternative data de-trending techniques were applied  
16 in both OLS and TSLS regressions. The results were very weak, with only one  
17 specification out of eight being statistically significant even if all the results  
18 yielded the expected positive relation between intra-industry trade and the  
19 synchronization of business cycles. Furthermore, this methodology has some  
20 flaws which may invalidate the results.  
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Therefore, a new methodology was implemented. Unlike previous studies, our  
own panel data model uses the whole sample data instead of dividing it into sub-  
groups which greatly increases the number of observations in the regressions. The  
results with our own model for ASEAN5, using two alternative data de-trending  
techniques suggested a positive correlation between intra-industry trade and  
business cycle synchronization in ASEAN but were not very significant.  
However, when excluding Indonesia from the sample, the result becomes highly  
significant for both data de-trending methods. The results are very robust even  
when using the highly disaggregated SITC fourth-digit industry data for all  
reported trade unlike most previous studies that either use the three-digit level of

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3 data aggregation (Frankel and Rose (1997,1998), Gruben, Koo and Millis (2002),  
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5 Firdmuc (2004)) or a limited number of industries (Shin and Wang(2003)). Also,  
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7 it was shown that the instruments used in the two-stage least squares of both  
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9 models included in this paper – log of distance and a dummy for a geographic  
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11 adjacency – to be valid, which further strengthens our conclusions. This outcome  
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13 contrasts with Gruben, Koo and Millies (2002) which report the instrumental  
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15 variables used by Frankel and Rose in their study to be inappropriate and to result  
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17 in inflated results.  
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23 These results have important implications for the prospects of the creation of a  
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25 common currency in ASEAN. As intra-industry trade leads to business cycle  
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27 synchronization with respect to Malaysia, the Philippines, Singapore and  
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29 Thailand, the costs of joining a currency union in ASEAN will diminish when  
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31 intra-industry trade is dominant. Therefore, even if we take the endogenous OCA  
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33 criteria hypothesis as valid - that a monetary union creates *ex-post* an OCA - the  
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35 traditional OCA theory is still relevant since observing the initial conditions for a  
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37 potential monetary union will give us an idea of how costly it would be for each  
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39 member and how the economic policy can decrease the adjustment costs.  
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53 applies.  
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**Table 1: Intra-Industry Trade and Business Cycles in ASEAN – Model (1)**

	(1)		(2)		(3)		(4)	
	OLS	TSLs	OLS	TSLs	OLS	TSLs	OLS	TSLs
Contant	0.28553 (4.09)	0.231486 (2.37)	0.496143 (5.82)	0.4719848 (4.01)	0.411791 (3.88)	0.2604285 (1.68)	0.868709 (21.90)	0.829763 (14.76)
IIT	0.003537 (0.64)	0.0100578 (1.02)	0.006479 (0.96)	0.0093942 (0.79)	0.013026 (1.55)	0.031288 (2.00)	0.003376 (1.08)	0.0080749 (1.42)
R-squared	0.0107		0.0238		0.0597		0.029626	
no. Obs.	40	40	40	40	40	40	40	40

Notes: - Model:  $\text{Corr}(Q_{it}, Q_{jt}) = \alpha + \beta \text{IIT}_{ij} + \varepsilon_{ijt}$

- (1) to (4) correspond to regressions of alternative data de-trending techniques, namely, first-differencing, HP-filtering, quadratic de-trending and HP-filtering on the residual of a regression of the real GDP on a contant and 5-year period dummies.
- Instrumental variables for Intra-Industry Trade (TSLs results) are log of distance and dummy variable for common border.
- Absolute value of t-values with robust standard errors in parenthesis.
- Bilateral annual data from ASEAN5 countries, from 1962 to 1996 split into four sub-periods. IIT<sub>ij</sub> is the bilateral average fourth SITC intra-industry trade in each sub-period.

**Table 2: Hansen Tests to the Validity of the Instruments of Model (1)**

	(1)	(2)	(3)	(4)
	TSLs	TSLs	TSLs	TSLs
Contant	0.231486 (3.78)	0.4719848 (4.95)	0.2604285 (1.46)	0.829763 (16.49)
IIT	0.0100578 (2.34)	0.0093942 (1.21)	0.0312887 (1.68)	0.0080749 (1.51)
Hansen J Statistic	1.467	1.036	2.492	2.221
Chi-Square(1) P-Val	0.226	0.308	0.114	0.136
no. Obs.	40	40	40	40

Notes: - Model:  $\text{Corr}(Q_i, Q_j) = \alpha + \beta \text{IIT}_{ij} + \varepsilon_{ijt}$

- (1) to (4) and IIT assume the same meaning as in Table 1.
- Instrumental variables for Intra-Industry Trade (TSLs results) are log of distance and dummy variable for common border.
- Absolute value of t-values with robust standard errors to both heteroskedasticity and arbitrary intra-group correlation in parenthesis.

**Table 3: Intra-Industry Trade and Business Cycles in ASEAN – Model (2)**

	(1)	(2)
Contant	13.83819 (2.64)	37.08033 (2.23)
$\Delta \text{IIT}$	-16.03203 (1.92)	-45.78226 (1.75)
Hansen J Statistic	0.165	0.218
Chi-Square(1) P-Val	0.68	0.64
no. Obs.	340	340

Notes: - Model:  $(\Delta Q_{it} - \Delta Q_{jt})^2 = \alpha + \beta \Delta \text{IIT}_{ij} + \varepsilon_{ijt}$

- (1) and (2) correspond to regressions of two alternative data de-trending techniques, namely, quadratic-detrending and HP-filtering on the residual of a regression of the real GDP on a constant and 5-year period dummies.
- Instrumental variables for Intra-Industry Trade are log of distance and a dummy for common border.
- Absolute value of t-values in parenthesis with robust standard errors to both heteroskedasticity and arbitrary intra-group correlation.

Table 4: Estimations for Model (2) with Year Dummies as Instruments

	(1)	(2)
	TOLS	TOLS
Contant	9.212954 (0.38)	25.49597 (0.37)
$\Delta IIT$	-16.03203 (1.82)	-45.78226 (1.66)
no. Obs.	340	340

Notes: - Model:  $(\Delta Q_{it} - \Delta Q_{jt})^2 = \alpha + \beta \Delta IIT_{itj} + \varepsilon_{ijt}$

- (1) and (2) assume the same meaning as in Table 3.
- Instrumental variables for Intra-Industry Trade are log of distance, a dummy for common border and dummies for each year (minus one) of the sample data.
- Absolute value of t-values with robust standard errors in parenthesis.

Table 5: Estimations for (2) using alternative combinations of 4 of the ASEAN5.

	(1)	(2)
without Indonesia $\Delta IIT$	-14.97145 (3.43)	-45.85273 (3.67)
without Malaysia $\Delta IIT$	-21.60093 (0.64)	-67.11973 (0.64)
without Phillipines $\Delta IIT$	-4.97638 (0.97)	-4.750257 (1.04)
without Singapore $\Delta IIT$	-16.21151 (0.73)	-48.45178 (0.75)
without Thailand $\Delta IIT$	-6.1948 (0.79)	-17.46528 (0.75)
no. Obs.	204	204

Notes: - Model:  $(\Delta Q_{it} - \Delta Q_{jt})^2 = \alpha + \beta \Delta IIT_{itj} + \varepsilon_{ijt}$

- (1) and (2) assume the same meaning as in Table 3. Constants not reported.
- Instrumental variables for Intra-Industry Trade are log of distance and a dummy for common border and dummy variables for each year (minus one) of the sample data.
- Absolute value of t-values in parenthesis with robust standard errors to both heteroskedasticity and arbitrary intra-group correlation.



## APPENDIX A: Unit Root Tests

**Table A-1: Fisher Test for Panel Unit Root on variable IIT in levels**

	ADF	PP
Chi-square(20)	4.9758	10.7516
Prob>Chi-square	0.9997	0.9524

Notes: - ADF = Augmented Dickey-Fuller test.

- PP = Phillips-Peron test.

- The number of lags set at one in both cases.

-  $H_0$ : Unit Root in all series

**Table A-2: Unit root tests for all individual IIT series in first-differences**

Pair:	ADF	PP
Indonesia-Singapore	-6.334*	-11.325*
Indonesia-Malaysia	-7.292*	-6.970*
Indonesia-Phillipines	-3.975*	-5.564*
Indonesia_Thailand	-2.736	-5.530*
Malaysia-Phillipines	5.495*	-8.532*
Singapore-Malaysia	-6.144*	-7.472*
Thailand-Malaysia	-3.860	-4.709*
Thailand-Phillipines	-4.101*	-7.626*
Thailand-Singapore	-2.343	-4.635*
Singapore-Phillipines	-3.899*	-8.374*

Notes: - ADF = Augmented Dickey-Fuller test statistics.

- PP = Phillips-Peron test statistics.

- The estimations included a trend in the cases when a trend was found to be significant at the 5% level.

- \* = rejection of hypothesis of unit root at 1% critical level

**Table A-3: Unit root tests for all individual series of depended variable of (2)**

Pair:	(1)		(2)		(3)	
	ADF	PP	ADF	PP	ADF	PP
Indonesia-Singapore	-1.207	-1.641	-5.057*	-3.636**	-3.827**	-3.900*
Indonesia-Malaysia	-3.515**	-4.336*	-3.732*	-4.176*	-3.899*	-5.584*
Indonesia-Phillipines	-1.207	-1.641	-3.487**	-4.627*	-3.519**	-5.501*
Indonesia_Thailand	-3.332**	-4.202*	-3.729*	-5.717*	-5.083*	-6.541*
Malaysia-Phillipines	-3.062	-4.985*	-3.547**	-5.556*	-3.760*	-5.234*
Singapore-Malaysia	0.212	-1.643	-2.336	-4.180*	-2.961***	-3.183**
Thailand-Malaysia	-3.674**	-3.674**	-2.845***	-4.506*	-2.992**	-4.743*
Thailand-Phillipines	-3.162**	-3.419**	-3.986*	-5.176*	-4.588*	-6.071*
Thailand-Singapore	4.005**	-6.660*	-2.823***	-5.446*	-3.724**	-6.595*
Singapore-Phillipines	-3.237**	-5.194*	-3.811*	-5.454*	-3.650**	-5.051*

Notes: - the estimations included trend in the cases where a trend was found to be significant at the 5% level.

- ADF = Augmented Dickey-Fuller test statistics and PP = Phillips-Peron test statistics.

- (1) to (3) correspond to regressions of the dependent variable using alternative data de-trending techniques, namely, HP-filtering, detrending and HP filtering on the residual of a regression of the real GDP on a constant and 5-year period dummies.

- significance level at which the null hypothesis is rejected: \*, 1%, \*\*, 5% and \*\*\*, 10%.

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<sup>1</sup> A recent paper by Lim and McAleer (2004), for example, using several different techniques did not find clear evidence of any income convergence and catching up in ASEAN suggesting that the existing gaps are not closing with time. It must be said, however, that since their data only covers the years from 1966 to 1992, that the opposite might be true after that period, especially since the introduction of AFTA.

<sup>2</sup> Wilson (2002), p. 6. Pomfret (1996) is the author of the ‘always at the crossroads’ argument. The original five members of ASEAN or ASEAN5, Indonesia, Malaysia, Philippines, Singapore and Thailand have since been joined by Brunei Darussalam (1984), Vietnam (1995), Laos and Myanmar (1997) and Cambodia (1999).

<sup>3</sup> Yong (2004), p2.

<sup>4</sup> Notable initiatives to promote regional financial stability and monetary policy cooperation include the establishment of ‘Manila Framework Group’ in 1997, the ‘ASEAN Surveillance Process’ in 1998 and the ‘Chiang Mai Initiative’ in 2000. Recent initiatives to promote economic integration include the ASEAN Free Trade Area (1992) and the adoption of the so-called “ASEAN’s Vision 2020” in 1997 where a timetable was established to create an ASEAN Economic Region.

<sup>5</sup> Recently Mundell (2001), defended that Asia eventually needs a common currency even though it recognised that it cannot at present have a single currency, p.18.

<sup>6</sup> See Eichengreen (1999) and Wyplosz (2001).

<sup>7</sup> Sharma and Chua (2000) found empirical evidence that the “ASEAN integration scheme did not increase intra-ASEAN trade” and that “increase in ASEAN countries trade occurred with members of a wider APEC group”, p. 167. A more recent study by Elliot and Ikemoto (2004) reinforce these findings and even come to the conclusion that the degree of trade creation in the years immediately after the signing of the AFTA agreement in 1993 was actually lower than for the preceding period of 1988-1992.

<sup>8</sup> De Grauwe (1997) was the first to use these denominations. The first accrues from European Commission (1990) and the second from Krugman (1991, 1993). Patterson and Amati (1998) quote Peters (1995) as dividing the same opposite approaches as the ‘Convergence School’ and the ‘Divergence School’.

<sup>9</sup> They conclude that “a naïve examination of historical data gives a misleading picture of a country’s suitability for entry into a currency union, since the OCA criteria are *endogenous*”, (1998, p. 1010).

<sup>10</sup> In any case, a recent study by Zhang, Sato and McAleer (2004) found evidence that the Asian Financial crisis has increased the degree of supply, demand and monetary shock correlation among ASEAN countries. Therefore, the exclusion of this period from the analysis should not overstate the results.

<sup>11</sup> Originally, this study intended to include not only the Grubel and Lloyd (1975) intra-industry trade index but also the measures developed by Abd-el-Rahman (1991) and Fontagné and Freudenberg (1997) for vertical and horizontal intra-industry trade. That was not possible; however, as the sample included a significant number of zero observations which would greatly limit the analysis.

<sup>12</sup> Originally, Frankel and Rose (1997) used the model  $\text{Corr}(Q_i, Q_j) = \alpha + \beta \text{TI}_{ij} + \varepsilon$ , where  $\text{TI}_{ij}$  stands for trade intensity between countries  $i$  and  $j$ . They used four de-trending methods for real GDP and three other measures of economic activity and three measures of trade intensity, defined in relation to exports, imports and trade turnover.

<sup>13</sup> This is especially true as the specialisation effect is more likely to exist in terms of inter-industry trade than intra-industry trade.

<sup>14</sup> These two variables are known to be highly correlated with intra-industry trade (see for example Loertscher and Wolter (1980) and Hummels and Levinsohn(1995)). Both shorter distance and common border are expected to increase intra-industry trade for three main reasons, lower transportation costs, cultural similarities and similar resource bases which increases the likeliness of countries to participate in the same industries.

<sup>15</sup> Unlike Frankel and Rose (1997) the data frequency in the present study is annual. Therefore, some adjustments needed to be made, namely, first differencing instead of fourth-differencing and the use of 5-year period dummies instead of quarterly dummies for the quadratic de-trending and HP-filtering of a regression of real GDP on a constant and period dummies.

<sup>16</sup> All estimations were conducted with Stata version 8.2.

<sup>17</sup> Baum, Schaffer and Stillman (2003) developed a STATA module called `ivreg2` for extended TSLS estimation and instrument validity testing.

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<sup>18</sup> Firdmuc (2004) however, uses quarterly instead of annual data which might account for some of the difference. Also, in his study the IIT indexes were computed for three-digit SITC commodity groups. Immediate conclusions should, therefore, be avoided.

<sup>19</sup> First-differencing of the data was excluded as it did not, in this case, remove the trend in the data.

<sup>20</sup> It should be noted that this is not necessarily a rejection of 'Krugman's View'. The specialisation effect is more likely to exist as regards to inter-industry trade than for intra-industry trade.