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A WEIGHTED POSITION VALUE

Amandine GHINTRAN*

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Abstract

We provide a generalization of the position value (Meessen 1988) that allows players to benefit from transfers of worth by investing in communication links. The player who invests the most in a communication link obtains transfers of worth from the second one. We characterize this new allocation rule on the class of cycle free graphs by means of four axioms. The first two axioms, component efficiency and superfluous link property, are used to characterize the position value (Meessen (1988), Borm, Owen, and Tijs (1992)). Quasi-additivity is a weak version of the standard additivity axiom. The weighting axiom captures the fact that the allocation of players should be increasing with their level of investment.

Keywords: Weighted position value; Monotonicity

1 Introduction

Many economic or social projects are carried out by groups of agents, called players in the sequel, who cooperate to achieve a common goal. These situations can be appropriately formalized via cooperative games with transferable utility, or TU games. A TU game summarizes the worth produced by each coalition when its players agree to cooperate. It is assumed that every coalition of players can form.

Oftentimes, the coordination of activities between these players takes place through communication networks, which restrict the possibility of coalitions to form. Myerson (1977) suggests to use undirected graphs to model such networks. He introduces communication situations which combine TU games and undirected graphs. Vertices of an undirected graph represent the players and edges represent the bilateral communication links between players. In order to measure the impact of restrictions on communication on the worth produced by coalitions, Myerson (1977) suggests to associate to each communication situation a graph-restricted TU game. This game provides an assessment of the gains from cooperation that are obtainable by coalitions in the face of restricted communication possibilities. Then the author defines a set of attractive properties on the class of communication situations that suffices to determine a unique allocation rule, the so-called Myerson value. Myerson (1980), Borm, Owen, and Tijs (1992) and Slikker and van den Nouweland (2001) provide various characterizations of the Myerson value that are valid on different classes of communication situations.

Meessen (1988) introduces an alternative associated TU game that highlights the role of links in the production of worth. In this TU game, called link game, the set of players is the set of links. The worth associated to a set of links is the worth obtainable by the grand coalition when only this set of links is available. A link game measures the communicative strength of each subgraph. To compute the position value of a communication situation, one first determines the Shapley value of each link in the link game. Then, the Shapley value of each link is equally divided between its two incident players. The total amount that a player obtains in that way is his position value. Borm, Owen, and Tijs (1992) and Slikker (2005) provide characterizations of this allocation rule.

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In this article, we generalize the position value in order to allow players to benefit from transfers of worth by investing in communication links. The idea behind the position value is that the worth produced by the cooperation between players is due to the presence of communication links. If there is no links, players cannot coordinate their actions and then they cannot cooperate nor produce worth. Thus one can argue that the player who invests the most in a communication link should benefit from an insurance system that allows him to obtain transfers of worth from the other one.

We suggest to model the level of investment of players in communication links through a weight scheme that is in the same spirit as the one used by Haeringer (2006) to generalize the Shapley value. We use this weight scheme to share the Shapley value of a link between its two incident players so that if the Shapley value of a link is positive, the higher the level of investment of a player is, the higher his share of this Shapley value. On the contrary, if the Shapley value of a link is negative, the higher the level of investment of a player is, the lower his share of this Shapley value. We follow the usual axiomatic method to give a characterization of this allocation rule using four axioms. Superfluous link property states that if the presence or absence of a link in a communication situation does not change the worth obtainable by the grand coalition, then the removal of this link does not change the payoffs of the players. Superfluous link property and component efficiency are satisfied by the Myerson value and the position value. Quasi-additivity is a weak version of additivity. The weighting axiom reflects the fact that the allocation of players should be increasing with their level of investment. We show that the combination of this four axioms determines the weighted position value uniquely on the class of communication situations such that the game is zero normalized and the graph is cycle-free, a class considered by Borm, Owen, and Tijs (1992).

This article pursues the literature on weighted values initiated by Shapley (1953b), who generalizes the Shapley value in order to take into account information that is external to the game, like bargaining abilities or levels of effort. This external information is modelled through weights. Kalai and Samet (1987) extend this weighted Shapley value enabling weights to be equal to zero for some players. Chun (1991) provides alternative characterizations of this allocation rule. Owen (1968) shows that the weight systems used by Shapley (1953b) and Kalai and Samet (1987) measures the slowness of players to reach the grand coalition rather than their bargaining abilities or their levels of effort. Then Haeringer (2006) suggests an alternative way to define weights so that they can be interpreted as a measure of power. He obtains a weighted Shapley value that is increasing with the weights of players.

Haeringer (1999) and Slikker and van den Nouweland (2000) generalize the weighted Shapley value defined by Kalai and Samet (1987) to communication situations and to hierarchical structures respectively. Kamijo and Kongo (2009) extend the position value in order to take into account two different sources of asymmetry: asymmetry among links and among players. Asymmetry among links is obtained by applying the weighted Shapley value of Shapley (1953b) to the link game. Asymmetry among players is obtained by dividing unequally the Shapley value of a link between its two incident players. Unlike our weighted position value, all these asymmetric extensions of allocation rules to TU games with a network structure are not increasing with respect to the weights of players.

This article is organized as follows. In section 2, we introduce the definitions and notations used in the present article. In section 3, we define and characterize our weighted position value.

2 Preliminaries

2.1 TU games

Let $N = \{1, \dots, n\}$ be a finite set of players. Denote by 2^N the set of all subsets of N . A coalition S is an element of 2^N whose players cooperate to achieve a common goal. For a coalition $S \in 2^N$, $|S|$ denotes its cardinal. A TU game is a pair (N, v) consisting of player set N and a characteristic function $v : 2^N \rightarrow \mathbb{R}$, with $v(\emptyset) = 0$, that associates to every coalition $S \subseteq N$ the worth its players create by agreeing to cooperate. A game (N, v) is zero normalized if $v(\{i\}) = 0$ for each $i \in N$. A carrier of a game (N, v) is a coalition $R \in 2^N \setminus \{\emptyset\}$ such that for each $S \in 2^N \setminus \{\emptyset\}$, $v(S) = v(S \cap R)$. Consider

(N, v) and $S \in 2^N$. The subgame $(S, v|_S)$ of (N, v) is given by $v|_S(T) = v(T)$ for each $T \subseteq S$. An allocation rule on a class of TU games is a function Y that assigns a payoff vector $Y(N, v) \in \mathbb{R}^N$ to every TU game in that class.

For each $S \subseteq N$, the unanimity game (N, u_S) is defined as $u_S(T) = 1$ if $S \subseteq T$ and $u_S(T) = 0$ otherwise. Every characteristic function v can be written as a unique linear combination of unanimity games in the following way:

$$v = \sum_{S \in 2^N \setminus \{\emptyset\}} \alpha_S^v u_S,$$

where for each $S \in 2^N \setminus \{\emptyset\}$, the unanimity coefficients α_S^v are given by:

$$\alpha_S^v = \sum_{\substack{T \subseteq S \\ T \neq \emptyset}} (-1)^{|S|-|T|} v(T).$$

The Shapley value Sh of a game (N, v) is given by:

$$Sh_i(N, v) = \sum_{\substack{S \in 2^N \\ S \ni i}} \frac{\alpha_S^v}{|S|}$$

for each $i \in N$.

We now state five properties, satisfied by the Shapley value, that will be useful to prove the main result of this article. The four first properties are adapted from axioms provided by Shapley (1953a) to characterize the Shapley value.

Efficiency requires that the payoffs of the players add up to the worth of the grand coalition.

Efficiency: an allocation rule Y on a class of TU games is efficient if $\sum_{i \in N} Y_i(N, v) = v(N)$ for each TU game (N, v) .

Symmetry requires that symmetric players, i.e. players who contribute in the same proportion to every coalition of the game, obtain the same payoff. Formally, two players i and j of N are symmetric in (N, v) if $v(S \cup \{i\}) = v(S \cup \{j\})$ for each $S \subseteq N \setminus \{i, j\}$.

Symmetry: an allocation rule Y on a class of TU games is symmetric if for each TU game (N, v) in that class and for any two symmetric players $i, j \in N$, $Y_i(N, v) = Y_j(N, v)$.

Null player property requires that null players, i.e. players whose presence or absence does not change the worth of any coalition, obtain a payoff equal to zero. Formally, a player $i \in N$ is null in (N, v) if $v(S \cup \{i\}) = v(S)$ for each $S \subseteq N \setminus \{i\}$.

Null player property: an allocation rule Y on a class of TU games satisfies the null player property if for each TU game (N, v) in that class, $Y_i(N, v) = 0$ if $i \in N$ is a null player.

The null player out property is provided by Derks and Haller (1999). It requires that if a game admits a null player, the payoffs of the game resulting from the deletion of the null player are the same as the payoffs of the original game.

Null player out property: an allocation rule Y on a class of TU games satisfies the null player out property if for each null player $j \in N$, $Y_i(N, v) = Y_i(N \setminus \{j\}, v|_{N \setminus \{j\}})$ for each $i \in N$, $i \neq j$.

Additivity requires that the allocation rule is an additive operator on the class of games on which it is defined.

Additivity: an allocation rule Y on a class of TU games is additive if for any two TU games (N, v) and (N, w) in that class, it holds that $Y(N, v+w) = Y(N, v) + Y(N, w)$, where $(v+w)(S) = v(S) + w(S)$ for each $S \subseteq N$.

Theorem 1

The Shapley value is the unique allocation rule for TU games satisfying efficiency, symmetry, additivity and null player property.

Proposition 1 (Derks and Haller, 1999)

The Shapley value satisfies the null player out property on the class of all TU games.

2.2 Communication situations

A communication graph is a pair (N, L) where the set of vertices N is the set of players and edges of $L \subseteq L^N = \{\{i, j\} \mid i, j \in N, i \neq j\}$ represent bilateral communication links. A sequence of k different vertices (i_1, \dots, i_k) is a path in (N, L) if $\{i_h, i_{h+1}\} \in L$ for $h = 1, \dots, k-1$. A cycle is a sequence of vertices (i_1, \dots, i_{k+1}) , $k \geq 3$, such that (i_1, \dots, i_k) is a path, $\{i_k, i_{k+1}\} \in L$ and $i_{k+1} = i_1$.

Two vertices $i, j \in N$ are connected in graph (N, L) if $i = j$ or there exists a path (i_1, \dots, i_k) with $i_1 = i$ and $i_k = j$. For any $S \subseteq N$, $(S, L(S))$ denotes the subgraph of (N, L) induced by S , where $L(S) = \{\{i, j\} \in L \mid i, j \in S\}$. For each $S \subseteq N$, $(S, L(S))$ is connected if any two vertices $i, j \in S$ are connected. A coalition $S \subseteq N$ is a connected component in (N, L) if $(S, L(S))$ is connected and for each $i \in N \setminus S$, $(S \cup \{i\}, L(S \cup \{i\}))$ is not connected. Note that for each graph (N, L) , the set of connected components, denoted by N/L , partitions the set of players N in a unique way. For each $L \subseteq L^N$ and $i \in N$, let $L_i = \{\{i, j\} \mid j \in N \text{ and } \{i, j\} \in L\}$ be the set of player i 's links in (N, L) . For each $A \subseteq L$, $N(A) = \{i \in N \mid \exists j \in N : \{i, j\} \in A\}$ is the set of players of N who have a link in A . A tree is cycle-free graph such that $|N/L| = 1$.

A communication situation is a triple (N, v, L) where (N, v) is a TU game and (N, L) is a communication graph. For the remainder of this article, we restrict ourselves to communication situations with a fixed player set N and a zero normalized TU game. The class of communication situations such that the player set is N , the game is zero normalized and the graph is cycle-free is denoted by \mathcal{CS}^N .

In order to assess the impact of restrictions on communication on the worth created by coalitions, Meessen (1988) suggests to associate to each communication situation (N, v, L) a link game (L, r^v) defined as:

$$r^v(A) = \sum_{C \in N/A} v(C)$$

for each $A \subseteq L$. The link game associated to (N, v, L) is a TU game in which the set of players is the set of links in (N, L) . The worth of a set of links $A \subseteq L$ is the worth obtainable by the grand coalition if only links in A are available. As the grand coalition partitions in connected components, the worth obtainable by N is the sum of the worths obtainable by the connected components of N/A . Note that as (N, v) is zero normalized, $r^v(\emptyset) = 0$.

Let (N, L) be a cycle-free graph. The connected hull of a coalition $S \subseteq N$, defined by Borm, Owen, and Tijs (1992), is defined as $H(S) = \cap \{T \subseteq N \mid S \subseteq T \text{ and } T \text{ is connected}\}$. As the graph is cycle-free, the connected hull of a coalition $S \subseteq N$ consists of the players whose cooperation is both necessary and sufficient to enable the players in S to communicate. If $S \subseteq C \in N/L$, as $(C, L(C))$ is a tree, then $H(S)$ is connected. Moreover, if S is connected, $H(S) = S$. If $S \not\subseteq C$, then $H(S) = \emptyset$. For each $A \subseteq L$, let $\Delta(A) = \{S \subseteq N \mid S \subseteq C \in N/L, A = L(H(S))\}$ be the set of coalitions of which the connected hull is $N(A)$. Note that $A = L(H(S))$ if and only if $N(A) = H(S)$.

The following lemma, provided by Borm, Owen, and Tijs (1992), states the relation between the unanimity coefficients of the link game and the unanimity coefficients of the underlying coalitional game.

Lemma 1 (Borm, Owen, and Tijs 1992)
For each $(N, v, L) \in \mathcal{CS}^N$ and $A \subseteq L$,

$$\alpha_A^{r^v} = \begin{cases} \sum_{\substack{S \in 2^N \setminus \{\emptyset\} \\ S \in \Delta(A)}} \alpha_S^v & \text{if } N(A) \text{ is connected,} \\ 0 & \text{otherwise.} \end{cases} \quad (1)$$

An allocation rule on a class of communication situations is a function Y that assigns a payoff vector $Y(N, v, L) \in \mathbb{R}^N$ to every communication situation in that class. The position value P is the allocation rule for the class of zero-normalized communication situations defined as:

$$P_i(N, v, L) = \sum_{l_i \in L_i} \frac{1}{2} Sh_{l_i}(L, r^v)$$

for each zero normalized (N, v, L) and $i \in N$.

Now consider the following example.

Example 1

Let (N, v, L) be a communication situation such that $N = \{1, 2, 3\}$,

$$v(S) = \begin{cases} -20 & \text{if } S = \{1, 2\}, \\ 40 & \text{if } S = \{2, 3\}, \\ 40 & \text{if } S = \{1, 2, 3\}, \\ 0 & \text{otherwise,} \end{cases}$$

and $L = \{\{1, 2\}, \{2, 3\}\}$. The Shapley value of (L, r^v) equals $Sh_{\{1,2\}}(L, r^v) = -10$, $Sh_{\{2,3\}}(L, r^v) = 50$, and the position value of (N, v, L) equals $P(N, v, L) = (-5, 20, 25)$. \square

In this example, players 1 and 2 suffer equally from the low-achieving of coalition $\{1, 2\}$. Now, suppose that one player, for instance player 2, invests more in the creation or the maintaining of link $\{1, 2\}$ than player 1. One can argue that player 2 should be protected against loss, to a certain extent, and should benefit from a transfer of worth from player 1. An allocation rule encompassing this mechanism is described in the following section.

3 The value

We provide a generalization of the position value that is in the same spirit as the weighted Shapley value defined by Haeringer (2006). The levels of investment of players in their links are formalized through the set of weights $\lambda^+ = \{\lambda_{i,\{i,j\}}^+ \in \mathbb{R}_{++} \mid i \in N(L) \text{ and } \{i, j\} \in L^N\}$. The element $\lambda_{i,\{i,j\}}^+$ can be thought of as the level of investment realised by player i in link $\{i, j\}$. From λ^+ , we define $\lambda^- = \{\lambda_{i,\{i,j\}}^- \in \mathbb{R}_{++} \mid \lambda_{i,\{i,j\}}^- = 1/\lambda_{i,\{i,j\}}^+\}$. We will use λ^+ to share the Shapley values of links that are positive between their incident players. Elements of λ^- will be used to share the Shapley values of links that are negative between their incident players.

The share of each player is determined according to the sign of the Shapley value and the relative weights of involved players. If the Shapley value of a link is positive, the player who invests the most to maintain a link obtains a higher part of its Shapley value than the other player. On the contrary, if the Shapley value of a link is negative, the player who invests the most to maintain the link obtains a lower part of its Shapley value than the other player. Thus the relative level of investment of a player determines

his level of protection against loss. The position value of a communication situation (N, v, L) weighted by λ^+ , denoted by P^{λ^+} , is defined as:

$$P_i^{\lambda^+}(N, v, L) = \sum_{\{i, j\} \in L_i} \frac{\bar{\lambda}_{i, \{i, j\}}}{\bar{\lambda}_{i, \{i, j\}} + \bar{\lambda}_{j, \{i, j\}}} Sh_{\{i, j\}}(L, r^v) \quad (2)$$

for each $i \in N$, where $\bar{\lambda}_{i, \{i, j\}} = \lambda_{i, \{i, j\}}^+$ if $Sh_{\{i, j\}}(L, r^v) \geq 0$ and $\bar{\lambda}_{i, \{i, j\}} = \lambda_{i, \{i, j\}}^-$ if $Sh_{\{i, j\}}(L, r^v) < 0$. This weighted position value is a generalisation of the position value. To see this, note that if $\lambda_{i, \{i, j\}}^+ = a$, $a \in \mathbb{R}$, for each $i \in N(L)$ and each $\{i, j\} \in L_i$, then $P^{\lambda^+}(N, v, L) = P(N, v, L)$.

The following example explains the transfer of worth induced by the weighted position value.

Example 2

Consider the communication situation (N, v, L) defined in Example 1, and suppose that $\lambda^+ = \{1, 9, 1, 1\}$, i.e. players 1 and 2 invest up to 1 and 9 in link $\{1, 2\}$ respectively, and players 2 and 3 both invest up to 1. As the Shapley value of link $\{1, 2\}$ is negative, we use $\lambda_{1, \{1, 2\}}^- = 1$ and $\lambda_{2, \{1, 2\}}^- = 1/9$ to share it between players 1 and 2. As the level of investment of players 2 and 3 in the link $\{2, 3\}$ is the same, the Shapley value of link $\{2, 3\}$ is shared equally between its two incident players. We obtain $P^{\lambda^+}(N, v, L) = (-9, 24, 25)$. Then player 2 obtains a transfer of an amount of 4 from player 1. \square

Now, we introduce a set of axioms used to characterize the weighted position value on \mathcal{CS}^N . Component efficiency, defined by Myerson (1977), is a standard axiom. It is satisfied by the Myerson value and the position value. It requires that the payoffs of the players of a component add up to the worth of this component.

Component efficiency: an allocation rule Y on \mathcal{CS}^N is component efficient if for every $(N, v, L) \in \mathcal{CS}^N$ and every connected component $C \in N/L$,

$$\sum_{i \in C} Y_i(N, v, L) = v(C).$$

The superfluous link property is defined by Borm, Owen, and Tijs (1992) to characterize the position value. A link $\{i, j\} \in L$ is superfluous in a communication situation (N, v, L) if its presence or absence does not change the worth obtainable by the grand coalition: $r^v(A) = r^v(A \setminus \{i, j\})$ for all $A \subseteq L$. The superfluous link property requires that the removal of a superfluous link does not change the payoffs of the players.

Superfluous link property: an allocation rule Y on \mathcal{CS}^N satisfies the superfluous link property if for every communication situation $(N, v, L) \in \mathcal{CS}^N$ in that class and every superfluous link $\{i, j\} \in L$, it holds that:

$$Y(N, v, L) = Y(N, v, L \setminus \{i, j\}).$$

The third axiom is based on the link unanimity property provided by van den Brink, van der Laan, and Pruzhansky (2007). A communication situation is link unanimous if $r^v = [\sum_{C \in N/L} v(C)]u_L$. This means that the grand coalition produces a value of zero if some links of L are not available. The weighting axiom requires that for each link unanimous communication situation, the payoff of a player only depends on its relative weights. Moreover, this axiom captures the fact that the allocation of a player increases with his level of investment.

Weighting: an allocation rule Y on \mathcal{CS}^N satisfies the weighting axiom if for each link unanimous communication situation $(N, v, L) \in \mathcal{CS}^N$ there exists $c \in \mathbb{R}$ such that for each $i \in N$:

$$Y_i(N, v, L) = c \sum_{\{i, j\} \in L_i} \frac{\bar{\lambda}_{i, \{i, j\}}}{\bar{\lambda}_{i, \{i, j\}} + \bar{\lambda}_{j, \{i, j\}}},$$

where $\bar{\lambda} = \lambda^+$ if $v^L(N) \geq 0$ and $\bar{\lambda} = \lambda^-$ if $v^L(N) < 0$.

The fourth axiom is a weak version of the standard additivity property that relies on the following definition. Two communication situations $(N, v, L) \in \mathcal{CS}^N$ and $(N, w, L) \in \mathcal{CS}^N$ are comparable if $\alpha_A^{r^v} \alpha_A^{r^w} \geq 0$ for each $A \subseteq L$, i.e. if for each set of links, the unanimity coefficient of the link game have the same sign.

Quasi-additivity: an allocation rule Y on \mathcal{CS}^N is quasi-additive if for each pair $(N, v, L), (N, w, L) \in \mathcal{CS}^N$ comparable,

$$Y(N, v + w, L) = Y(N, v, L) + Y(N, w, L).$$

We prove the main result of this article (Theorem 2), which states that the weighted position value is the only allocation rule on \mathcal{CS}^N satisfying the four previous axioms, in two steps. First, we show that the weighted position value is the unique allocation rule satisfying weighting, superfluous link property and component efficiency on the class of communication situations of \mathcal{CS}^N such that the coalitional game is a unanimity game. Second, as each game can be written as a linear combination of unanimity games, the quasi-additivity axiom permits to complete the proof. But as shown in Example 3, there exists communication situations that cannot be written as a sum of comparable unanimity communication situations.

Example 3

Consider (N, v, L) such that $N = \{1, 2, 3\}$, $v = 3u_{\{1,2\}} + u_{\{1,3\}} - 2u_{\{1,2,3\}}$ and $L = \{\{1, 2\}, \{2, 3\}\}$. The communication situations $(N, u_{\{1,3\}}, L)$ and $(N, -2u_{\{1,2,3\}}, L)$ are not comparable:

$$\begin{aligned} r^{u_{\{1,3\}}} &= \sum_{ACL} 0 u_A + u_L \\ r^{-2u_{\{1,2,3\}}} &= \sum_{ACL} 0 u_A - 2u_L \end{aligned}$$

thus we have $\alpha_L^{r^{u_{\{1,3\}}}} \alpha_L^{r^{-2u_{\{1,2,3\}}}} < 0$. □

In order to complete the proof, we associate to each communication situation on \mathcal{CS}^N a new communication situation, denoted by (N, η^v, L) , that summarizes all the necessary information to compute (L, r^v) and that can be written as a unique linear combination of unanimity communication situations. This new communication situation is defined as:

$$\alpha_S^{\eta^v} = \begin{cases} \sum_{\substack{R \in 2^N \setminus \{\emptyset\} \\ H(R)=S}} \alpha_R^v & \text{if } S \text{ is connected,} \\ 0 & \text{otherwise.} \end{cases} \quad (3)$$

Note that as $(N, v, L) \in \mathcal{CS}^N$, we know that $\alpha_{\{i\}}^v = 0$ for each $i \in N$. Since $H(S) = \{i\}$ if and only if $S = \{i\}$, we have $\alpha_{\{i\}}^{\eta^v} = \alpha_{\{i\}}^v = 0$. Therefore, we obtain $(N, \eta^v, L) \in \mathcal{CS}^N$.

Moreover, we can see that for each $S \in 2^N \setminus \{\emptyset\}$, the worth of S in η^v is equal to the worth of $L(S)$ in r^v . Indeed, we have:

$$\eta^v(S) = \sum_{\substack{T \subseteq S \\ T \neq \emptyset \\ T=H(T)}} \alpha_T^{\eta^v} = \sum_{\substack{T \subseteq S \\ T \neq \emptyset \\ T=H(T)}} \sum_{\substack{R \in 2^N \setminus \{\emptyset\} \\ H(R)=T}} \alpha_R^v = \sum_{\substack{T \subseteq S \\ T \neq \emptyset \\ T=H(T)}} \sum_{\substack{R \in 2^N \setminus \{\emptyset\} \\ R \in \Delta(L(T))}} \alpha_R^v = \sum_{\substack{T \subseteq S \\ T \neq \emptyset \\ T=H(T)}} \alpha_{L(T)}^{r^v}.$$

To each T such that $T = H(T) \subseteq S$ corresponds a unique $L(T) \subseteq L(S)$ such that $|T/L(T)| = 1$ and conversely, to each $A \subseteq L(S)$ such that $|N(A)/A| = 1$ corresponds a unique $N(A) \subseteq S$ such that

$N(A) = A$. Note that $T \subseteq S$ is connected if and only if there exists a unique $A \subseteq L(S)$ such that $N(A)$ is connected. Then:

$$\eta^v(S) = \sum_{\substack{A \subseteq L(S) \\ |N(A)/A|=1}} \alpha_A^{r^v} = r^v(L(S)). \quad (4)$$

By (4), it follows that the communication situation (N, η^v, L) summarizes all the information included in (N, v, L) that we need to compute r^v : the unanimity coefficients $\alpha_S^{\eta^v}$ such that $H(S) \neq S$ are equal to zero and the unanimity coefficients $\alpha_S^{\eta^v}$ such that $H(S) = S$ contains all the necessary information about the coalitions $R \subseteq S$ such that $H(R) = S$. Note that there is no redundant information because $H(R)$ is unique for each $R \in 2^N \setminus \{\emptyset\}$.

Now we are ready to provide a preliminary result: Lemma 2 states that if an allocation rule satisfies component efficiency, quasi-additivity and weighting, the worth of coalitions such that the connected hull is empty are useless for determining the allocations of the players. Moreover, all the necessary information about unanimity coefficients α_S^v such that $H(S) \subseteq R$ can be summarized in a unique unanimity coefficient relative to R .

Lemma 2

If an allocation rule satisfies component efficiency, quasi-additivity and weighting on \mathcal{CS}^N , then $Y(N, v, L) = Y(N, \eta^v, L)$.

Proof: Consider $(N, v, L) \in \mathcal{CS}^N$ and (N, w, L) such that $w = v - \eta^v$. For each $A \subseteq L$, the unanimity coefficients of r^w are given by:

$$\begin{aligned} \alpha_A^{r^w} &= \sum_{\substack{S \in 2^N \setminus \{\emptyset\} \\ S \in \Delta(A)}} \alpha_S^w \\ &= \sum_{\substack{S \in 2^N \setminus \{\emptyset\} \\ S \in \Delta(A)}} \left(\alpha_S^v - \sum_{\substack{R \in 2^N \setminus \{\emptyset\} \\ S = H(R)}} \alpha_R^v \right) \\ &= \sum_{\substack{S \in 2^N \setminus \{\emptyset\} \\ N(A) = H(S)}} \left(\alpha_S^v - \sum_{\substack{R \in 2^N \setminus \{\emptyset\} \\ S = H(R)}} \alpha_R^v \right), \end{aligned}$$

where the first equality follows by Lemma 1 and the second equality by the definition of w . Moreover, for each $S \in 2^N \setminus \{\emptyset\}$ such that $N(A) = H(S)$, there is $R \in 2^N \setminus \{\emptyset\}$ such that $S = H(R)$ if and only if $S = H(S)$. This means that $S = N(A)$. Therefore:

$$\begin{aligned} \alpha_A^{r^w} &= \sum_{\substack{S \in 2^N \setminus \{\emptyset\} \\ N(A) = H(S)}} \alpha_S^v - \sum_{\substack{R \in 2^N \setminus \{\emptyset\} \\ N(A) = H(R)}} \alpha_R^v \\ &= 0. \end{aligned}$$

From this we obtain that $r^w(A) = 0$ for each $A \subseteq L$. Suppose that $L = \emptyset$. As (N, w) is zero normalized, by component efficiency we can easily conclude that $Y_i(N, w, L) = v(\{i\}) = 0$ for each $i \in N$. Now, suppose that $L \neq \emptyset$. As (N, w) is zero normalized, by component efficiency, it follows that

$Y_i(N, w, L) = 0$ for each $i \in N \setminus N(L)$. Next, consider $C \in N/L$ such that $|C| > 1$. We have:

$$\begin{aligned} w(C) &= \sum_{\substack{S \in 2^N \setminus \{\emptyset\} \\ S \subseteq C}} \alpha_S^v - \sum_{\substack{S \in 2^N \setminus \{\emptyset\} \\ S \subseteq C \\ H(S)=S}} \left(\sum_{\substack{R \in 2^N \setminus \{\emptyset\} \\ S=H(R)}} \alpha_R^v \right) \\ &= \sum_{\substack{S \in 2^N \setminus \{\emptyset\} \\ S \subseteq C}} \alpha_S^v - \sum_{\substack{S \in 2^N \setminus \{\emptyset\} \\ S \subseteq C}} \alpha_S^v \\ &= 0, \end{aligned}$$

where the first equality follows by the definition of w and the fact that $\alpha_S^{\eta^v} \neq 0$ only if $H(S) = S$. Moreover, the communication situation (N, w, L) is trivially link unanimous because $r^w(A) = 0$ for each $A \subseteq L$. These two remarks, combined with weighting and component efficiency, give:

$$\begin{aligned} \sum_{i \in C} Y_i(N, w, L) &= 0 \\ &= c \sum_{i \in C} \sum_{l \in L_i} \frac{\bar{\lambda}_{i,l}}{\sum_{j \in l} \bar{\lambda}_{j,l}} \\ &= c \sum_{l \in L(C)} \sum_{i \in l} \frac{\bar{\lambda}_{i,l}}{\sum_{j \in l} \bar{\lambda}_{j,l}} \\ &= c|L(C)|. \end{aligned}$$

As $L(C) \neq \emptyset$, we have $c = 0$. This is true for each $C \in N/L$ such that $|C| > 1$, so that we obtain $Y_i(N, w, L) = 0$ for each $i \in N(L)$. Finally, we have:

$$Y(N, v, L) = Y(N, v - \eta^v + \eta^v, L) = Y(N, w + \eta^v, L).$$

As $\alpha_A^{r^w} = 0$ for each $A \subseteq L$, we know that (N, w, L) and (N, η^v, L) are comparable. Thus we obtain:

$$Y(N, w + \eta^v, L) = Y(N, w, L) + Y(N, \eta^v, L) = Y(N, \eta^v, L).$$

This gives us the desired result: $Y(N, v, L) = Y(N, \eta^v, L)$. ■

We now have the necessary material to provide a characterization of the weighted position value on \mathcal{CS}^N .

Theorem 2

The weighted position value is the unique allocation rule satisfying component efficiency, quasi-additivity, superfluous link property and weighting on \mathcal{CS}^N .

Proof: We first show that the weighted position value satisfies component efficiency. Consider $(N, v, L) \in \mathcal{CS}^N$ and a connected component $C \in N/L$. Let us define $(L, r_{L(C)})$ where $r_{L(C)}(A) = r^v(A \cap L(C))$ for each $A \subseteq L$ and $(L, r_{L \setminus L(C)})$, where $r_{L \setminus L(C)}(A) = r^v(A \setminus L(C))$ for each $A \subseteq L$. Note that $L(C)$ is the smallest carrier of $(L, r_{L(C)})$. As the Shapley value satisfies the null player property, we have $Sh_l(L, r_{L(C)}) = 0$ for each $l \in L \setminus L(C)$. In addition, as $L \setminus L(C)$ is the smallest carrier of $(L, r_{L \setminus L(C)})$, $Sh_l(L, r_{L \setminus L(C)}) = 0$ for each $l \in L(C)$. Finally, as C is a connected component of N/L , we have $r^v = r_{L(C)} + r_{L \setminus L(C)}$.

Therefore:

$$\begin{aligned}
\sum_{i \in C} P_i^{\lambda^+}(N, v, L) &= \sum_{i \in C} \sum_{l \in L_i} \frac{\bar{\lambda}_{i,l}}{\sum_{j \in l} \bar{\lambda}_{j,l}} Sh_l(L, r^v) \\
&= \sum_{l \in L(C)} \sum_{i \in l} \frac{\bar{\lambda}_{i,l}}{\sum_{j \in l} \bar{\lambda}_{j,l}} Sh_l(L, r^v) \\
&= \sum_{l \in L(C)} Sh_l(L, r^v) \\
&= \sum_{l \in L(C)} [Sh_l(L, r_{L(C)}) + Sh_l(L, r_{L \setminus L(C)})] \\
&= \sum_{l \in L(C)} Sh_l(L, r_{L(C)}) \\
&= \sum_{l \in L} Sh_l(L, r_{L(C)}) \\
&= r_{L(C)}(L) \\
&= r^v(L(C)) \\
&= v(C),
\end{aligned}$$

where the third equality follows using that $\sum_{i \in l} (\bar{\lambda}_{i,l} / \sum_{j \in l} \bar{\lambda}_{j,l}) = 1$ for each $l \in L$, the fourth equality from additivity of the Shapley value, the fifth equality from the fact that $Sh_l(L, r_{L \setminus L(C)}) = 0$ for each $l \in L(C)$ and the sixth equality follows since $Sh_l(L, r_{L(C)}) = 0$ for each $l \in L \setminus L(C)$. The seventh equality follows from the efficiency of the Shapley value.

Now, we show that the position value satisfies weighting. Let $(N, v, L) \in \mathcal{CS}^N$ be a link unanimous communication situation. The links of L are symmetric players in (L, r^v) . By the symmetry and efficiency of the Shapley value, it holds that $Sh_l(L, r^v) = v^L(N)/|L|$. Thus:

$$P_i^{\lambda^+}(N, v, L) = \sum_{l \in L_i} \frac{\bar{\lambda}_{i,l}}{\sum_{j \in l} \bar{\lambda}_{j,l}} \frac{v^L(N)}{|L|},$$

where $\bar{\lambda} = \lambda^+$ if $v^L(N) \geq 0$ and $\bar{\lambda} = \lambda^-$ if $v^L(N) < 0$. By setting $v^L(N)/|L| = c$, we conclude that the weighted position value satisfies weighting.

In order to see that the weighted position value satisfies the superfluous link property, consider $(N, v, L) \in \mathcal{CS}^N$ such that $k \in L$ is superfluous. As $r^v(A) - r^v(A \setminus \{k\}) = 0$ for each $A \subseteq L$, we know that k is a null player in (L, r^v) . Thus $Sh_k(L, r^v) = 0$. Therefore, for each $i \in N$:

$$\begin{aligned}
P_i^{\lambda^+}(N, v, L) &= \sum_{l \in L_i} \frac{\bar{\lambda}_{i,l}}{\sum_{j \in l} \bar{\lambda}_{j,l}} Sh_l(L, r^v) \\
&= \sum_{\substack{l \in L_i \\ l \neq k}} \frac{\bar{\lambda}_{i,l}}{\sum_{j \in l} \bar{\lambda}_{j,l}} Sh_l(L, r^v) \\
&= \sum_{\substack{l \in L_i \\ l \neq k}} \frac{\bar{\lambda}_{i,l}}{\sum_{j \in l} \bar{\lambda}_{j,l}} Sh_l(L \setminus \{k\}, r^v) \\
&= P_i^{\lambda^+}(N, v, L \setminus \{k\}).
\end{aligned}$$

The third equality follows from the fact that the Shapley value satisfies the null player out property.

Finally, in order to see that the weighted position value is quasi-additive, consider two communication

situations (N, v, L) and (N, w, L) of \mathcal{CS}^N that are comparable. It holds that:

$$\begin{aligned}
P_i^{\lambda^+}(N, v, L) + P_i^{\lambda^+}(N, w, L) &= \sum_{l \in L_i} \frac{\bar{\lambda}_{i,l}}{\sum_{j \in l} \bar{\lambda}_{j,l}} Sh_l(L, r^v) + \sum_{l \in L_i} \frac{\bar{\lambda}_{i,l}}{\sum_{j \in l} \bar{\lambda}_{j,l}} Sh_l(L, r^w) \\
&= \sum_{l \in L_i} \frac{\bar{\lambda}_{i,l}}{\sum_{j \in l} \bar{\lambda}_{j,l}} Sh_l(L, r^v + r^w) \\
&= \sum_{l \in L_i} \frac{\bar{\lambda}_{i,l}}{\sum_{j \in l} \bar{\lambda}_{j,l}} Sh_l(L, r^{v+w}) \\
&= P_i^{\lambda^+}(N, v+w, L).
\end{aligned}$$

The third equality follows since $r^v(A) + r^w(A) = \sum_{C \in N/A} [v(C) + w(C)] = \sum_{C \in N/A} (v+w)(C) = r^{v+w}(A)$ for each $A \subseteq L$.

All that is left to prove now is that there is a unique allocation rule Y satisfying this four axioms on \mathcal{CS}^N . As we have just showed that P^{λ^+} satisfies them, we can easily conclude that $Y = P^{\lambda^+}$. Pick $S \in 2^N \setminus \{\emptyset\}$ and consider (N, α_S, L) where $\alpha \in \mathbb{R}$. By Lemma 2, we know that $Y(N, \alpha_S, L) = Y(N, \eta^{\alpha_S}, L)$. Consider $(N, \eta^{\alpha_S}, L) \in \mathcal{CS}^N$ such that $H(S) = \emptyset$. In that case, each link of L is superfluous. By the superfluous link property, component efficiency and zero-normalization of (N, η^{α_S}) , we obtain $Y_i(N, \eta^{\alpha_S}, L) = Y_i(N, \eta^{\alpha_S}, \emptyset) = \eta^{\alpha_S}(\{i\}) = 0$.

Now suppose that $H(S) \neq \emptyset$. The links in $L \setminus L(H(S))$ are superfluous. By the superfluous link property, we know that $Y(N, \eta^{\alpha_S}, L) = Y(N, \eta^{\alpha_S}, L(H(S)))$. Note that each player $i \in N \setminus H(S)$ is isolated in graph $(N, L(H(S)))$. Using zero normalization of (N, η^{α_S}) and component efficiency, we obtain $Y_i(N, \eta^{\alpha_S}, L(H(S))) = \eta^{\alpha_S}(\{i\}) = 0$. Then $Y_i(N, \eta^{\alpha_S}, L) = 0 = P_i^{\lambda^+}(N, \eta^{\alpha_S}, L)$ for each $i \in N \setminus H(S)$. The link game associated to (N, η^{α_S}, L) is given by:

$$r^{\eta^{\alpha_S}}(A) = \begin{cases} \alpha & \text{if } A \supseteq L(H(S)), \\ 0 & \text{otherwise.} \end{cases}$$

Hence $(N, \eta^{\alpha_S}, L(H(S)))$ is link unanimous. By the weighting axiom, we have:

$$Y_i(N, \eta^{\alpha_S}, L(H(S))) = c \sum_{l \in L_i(H(S))} \frac{\bar{\lambda}_{i,l}}{\sum_{j \in l} \bar{\lambda}_{j,l}}$$

for each $i \in H(S)$, where $\bar{\lambda} = \lambda^+$ if $\alpha \geq 0$ and $\bar{\lambda} = \lambda^-$ if $\alpha < 0$. Using component efficiency, we obtain:

$$\sum_{i \in H(S)} Y_i(N, \eta^{\alpha_S}, L(H(S))) = c \sum_{i \in H(S)} \sum_{l \in L_i(H(S))} \frac{\bar{\lambda}_{i,l}}{\sum_{j \in l} \bar{\lambda}_{j,l}} = \eta^{\alpha_S}(H(S)) = \alpha.$$

This immediately leads to:

$$c = \frac{\alpha}{\sum_{i \in H(S)} \sum_{l \in L_i(H(S))} \frac{\bar{\lambda}_{i,l}}{\sum_{j \in l} \bar{\lambda}_{j,l}}}.$$

By changing the order of the summations and noting that $\sum_{i \in l} (\bar{\lambda}_{i,l} / \sum_{j \in l} \bar{\lambda}_{j,l}) = 1$ for each $l \in L$, we obtain:

$$\sum_{i \in H(S)} \sum_{l \in L_i(H(S))} \frac{\bar{\lambda}_{i,l}}{\sum_{j \in l} \bar{\lambda}_{j,l}} = \sum_{l \in L(H(S))} \sum_{i \in l} \frac{\bar{\lambda}_{i,l}}{\sum_{j \in l} \bar{\lambda}_{j,l}} = |L(H(S))|.$$

Then, for each $i \in H(S)$:

$$Y_i(N, \eta^{\alpha_S}, L) = Y_i(N, \eta^{\alpha_S}, L(H(S))) = \frac{\alpha}{|L(H(S))|} \sum_{l \in L_i(H(S))} \frac{\bar{\lambda}_{i,l}}{\sum_{j \in l} \bar{\lambda}_{j,l}}.$$

Now, it remains to show that $Y(N, v, L)$ is uniquely determined for each $(N, v, L) \in \mathcal{CS}^N$. By Lemma 2, we know that $Y(N, v, L) = Y(N, \eta^v, L)$. We can decompose (N, η^v, L) as a sum of comparable communication situations. Let $L^+ = \{A \subseteq L \mid \alpha_A^{r\eta^v} \geq 0\}$ and $L^- = \{A \subseteq L \mid \alpha_A^{r\eta^v} < 0\}$. Then:

$$\eta^v = \sum_{\substack{S \subseteq 2^N \setminus \{\emptyset\} \\ S=H(S) \\ L(S) \in L^+}} \alpha_S^{\eta^v} u_S + \sum_{\substack{S \subseteq 2^N \setminus \{\emptyset\} \\ S=H(S) \\ L(S) \in L^-}} \alpha_S^{\eta^v} u_S + \sum_{\substack{S \subseteq 2^N \setminus \{\emptyset\} \\ S \neq H(S)}} 0 u_S.$$

Now define (N, η^{v^+}, L) and (N, η^{v^-}, L) in the following manner:

$$\begin{aligned} \eta^{v^+} &= \sum_{\substack{S \subseteq 2^N \setminus \{\emptyset\} \\ S=H(S) \\ L(S) \in L^+}} \alpha_S^{\eta^v} u_S + \sum_{\substack{S \subseteq 2^N \setminus \{\emptyset\} \\ S=H(S) \\ L(S) \in L^-}} 0 u_S + \sum_{\substack{S \subseteq 2^N \setminus \{\emptyset\} \\ S \neq H(S)}} 0 u_S \\ \eta^{v^-} &= \sum_{\substack{S \subseteq 2^N \setminus \{\emptyset\} \\ S=H(S) \\ L(S) \in L^+}} 0 u_S + \sum_{\substack{S \subseteq 2^N \setminus \{\emptyset\} \\ S=H(S) \\ L(S) \in L^-}} \alpha_S^{\eta^v} u_S + \sum_{\substack{S \subseteq 2^N \setminus \{\emptyset\} \\ S \neq H(S)}} 0 u_S. \end{aligned}$$

Then $(N, \eta^v, L) = (N, \eta^{v^+}, L) + (N, \eta^{v^-}, L)$. By (4), we have:

$$\begin{aligned} r^{\eta^{v^+}} &= \sum_{A \in L^+} \alpha_A^{r\eta^v} u_A + \sum_{A \in L^-} 0 u_A \\ r^{\eta^{v^-}} &= \sum_{A \in L^+} 0 u_A + \sum_{A \in L^-} \alpha_A^{r\eta^v} u_A. \end{aligned}$$

Note that (N, η^{v^+}, L) and (N, η^{v^-}, L) are comparable because $\alpha_A^{r\eta^{v^+}} \alpha_A^{r\eta^{v^-}} = 0$ for each $A \subseteq L$. By quasi-additivity, we can conclude that:

$$Y(N, \eta^v, L) = Y(N, \eta^{v^+}, L) + Y(N, \eta^{v^-}, L).$$

Now we show that the communication situations stemming from the linear decomposition of (N, η^{v^+}, L) are comparable. Consider $(N, \alpha_S^{\eta^{v^+}} u_S, L)$, $S \neq \emptyset$, such that the coalitional games stem from the linear decomposition of η^{v^+} . By Lemma 1, we know that for each $S \subseteq N \setminus \emptyset$ such that $S = H(S)$,

$$\alpha_S^{\eta^v} = \sum_{\substack{R \subseteq N \setminus \emptyset \\ H(R)=S}} \alpha_R^v = \sum_{\substack{R \subseteq N \setminus \emptyset \\ R \in \Delta(L(S))}} \alpha_R^v = \alpha_{L(S)}^{r^v}.$$

Then we have $\alpha_S^{\eta^{v^+}} = \alpha_{L(S)}^{r\eta^{v^+}} \geq 0$ if $S = H(S)$ and $L(S) \in L^+$, $\alpha_S^{\eta^{v^+}} = \alpha_{L(S)}^{r\eta^{v^+}} = 0$ if $S = H(S)$ and $L(S) \in L^-$, and $\alpha_S^{\eta^{v^+}} = 0$ if $S \neq H(S)$. By Lemma 1 we can write $r^{\alpha_S^{\eta^{v^+}}} u_S$ as a linear combination of unanimity games:

$$\begin{aligned} r^{\alpha_S^{\eta^{v^+}}} u_S &= \sum_{A \subseteq L} \alpha_A^{r^{\alpha_S^{\eta^{v^+}}}} u_A \\ &= \sum_{A \subseteq L} \left(\sum_{\substack{T \subseteq 2^N \setminus \{\emptyset\} \\ T \in \Delta(A)}} \alpha_T^{\alpha_S^{\eta^{v^+}}} u_S \right) u_A \\ &= \sum_{\substack{A \subseteq L \\ A \neq L(S)}} 0 u_A + \alpha_S^{\eta^{v^+}} u_{L(S)}. \end{aligned}$$

The unanimity coefficients of $r^{\alpha_S^{\eta^{v^+}}} u_S$ are all positive or equal to zero. For any $S, R \subseteq N \setminus \emptyset, S \neq R$, we obtain $\alpha_A^{r^{\alpha_S^{\eta^{v^+}}} u_S} \alpha_A^{r^{\alpha_R^{\eta^{v^+}}} u_R} \geq 0$ for each $A \subseteq L$. By quasi-additivity:

$$Y(N, \eta^{v^+}, L) = \sum_{S \subseteq N \setminus \{\emptyset\}} Y(N, \alpha_S^{\eta^{v^+}} u_S, L).$$

Similarly, we have:

$$Y(N, \eta^{v^-}, L) = \sum_{S \subseteq N \setminus \{\emptyset\}} Y(N, \alpha_S^{\eta^{v^-}} u_S, L),$$

which proves that $Y(N, v, L)$ is uniquely defined for each $Y(N, v, L) \in \mathcal{CS}^N$. ■

4 Conclusion

In this article, we provide a generalization of the position value that allows players to benefit from transfers of worth by investing in communication links. The levels of investment made by players are formalized via a weight scheme that is similar to the one defined by Haeringer (2006). Our weighted position value can be thought of as an insurance system that protects players who invest the most against loss. We characterize this new allocation rule via four axioms. Component efficiency and superfluous property are satisfied by the Myerson value and the position value. Quasi-additivity is a weak version of additivity, and weighting reflects the fact that the allocations of players should be increasing with their level of investment.

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